

**WORKFORCE INVESTMENT CORPORATION
BOARD MEETING
August 8, 2012 – 2:00 P.M.
Madren Center – Clemson, SC**

AGENDA

- | | |
|----------------------------------------------------|----------------------------|
| I. Call to Order/Opening Remarks | David Collins, Board Chair |
| II. Approval of Minutes (5/9/12) | David Collins |
| III. Committee Reports | |
| A. Youth Council | Kristi King-Brock, Chair |
| a. Youth Council Committee Memberships * | |
| b. Other Information | |
| B. Workforce Skills & Education Committee | Jennifer Kelly, Staff |
| a. Workforce Skills and Education Committee Update | |
| C. Business Partnerships Committee | Ed Parris, Chair |
| a. Business Partnerships Committee Update | |
| D. Finance Committee | Danny Brothers, Chair |
| a. PY'11 Budget Overview | |
| b. PY'12 Budget Overview | |
| i. 11HPW01 Budget Modification * | |
| ii. 11INC01 Budget Modification * | |
| IV. Other Business | |
| V. Adjournment | |
| * Action Required | |

**WORKFORCE INVESTMENT BOARD
BOARD MEETING
Wednesday - May 9, 2012
Madren Center - Clemson, SC**

Members Present:

Trent Acker	Danny Brothers	David Collins
Stephanie Collins	Mary Gaston	Jim Alexander
Charlie Haneman	Danny Fahey	Ed Parris
Kristi King-Brock	Melvin Martin	Lawrence Nichols
Burriss Nelson	Ronnie Booth	

Members Absent:

Todd Bennington	Butch Harris	Elaine Bailey
Stan Brooks	Danny Fahey	Hugh Foster
Terence Hassan	Russ Karpick	Pam Smith

Staff Present:

Sharon Crite	Jennifer Kelly	Shae Rozakos
Terry Giffin	Crayton Pruitt	Brandi Runion
Windy Graham		

Guest Present:

Steve Pelissier	Renée Murdock	Karen Hamrick
Emily Hawkins	Karen Craven	Dana Grant
Kal Kunkel	Debra Giordano	Ron Mattox
Amanda Lucus		

I. Call to Order

Chair David Collins called the meeting to order and announced the meeting was being recorded for processing of minutes. A quorum was present to conduct the business of the board.

II. Minutes

The minutes from the March 21, 2012 meeting were e-mailed with the meeting notice and included in the meeting packet. Chair Collins called for any corrections or amendments to the minutes.

BOARD ACTION TAKEN: Kristi King-Brock made a motion to approve the minutes as submitted; motion was seconded by Danny Fahey. Motion carried with a unanimous voice vote.

III. Committee Reports

A. Marketing Committee – Ed Parris

No Report

B. Youth Council – Kristi King-Brock

Kristi King-Brock stated that the Youth RFP Committee recommends awarding the \$800,000 PY'12 Youth Provider contract to Henkels and McCoy. Henkels & McCoy propose to serve 155 out-of-school youth with the option to also serve in-school youth. They are the current youth provider.

BOARD ACTION TAKEN: A motion to award Henkels and McCoy the PY'12 Youth Provider contract was made by the Youth RFP Committee; motion was seconded by Trent Acker. Motion carried with a unanimous voice vote.

C. Workforce Skills & Education Committee - Todd Bennington, Chair

Jennifer Kelly updated members on the Workforce Skills & Education Committee (WSEC) in Todd Bennington's absence.

a) SC Works Overview

Ms. Kelly stated that she continues to research common measures to determine if job placements are being accurately captured. The committee discussed the successful placement of those that have completed soft skills workshops. Per the committee's request, data is being collected to show the success rate of workshops versus employment.

b) PY'12 Budget Request

The WSEC recommended, if allowable, to set aside funds to aid the Business and Industry Showcase. The Committee discussed providing bus transportation to those 18 and older, job ready workshops through the SC Works On-the-Go, and providing dinner/information sessions to employers.

The Committee also asked that Ms. Kelly investigate drug testing options to include: funding drug tests on the employer's behalf and/or drug education to job seekers.

c) RFP

Jennifer Kelly reported three proposals were submitted for the PY'12 WorkLink OneStop Operator and Workforce Development Services. The RFP Committee reviewed proposals on May 7th, 2012 and finalized a recommendation that will go before the Board today.

D. OneStop Operator and WIA Title 1-B Program

RFP Chair, Lawrence Nichols reported the Committee (Jim Alexander, Burriss Nelson, Stan Brooks, Trent Acker and Chief Billy Gibson) met on May 7th to discuss proposals received by three organizations: Goodwill Industries, Henkels & McCoy, and ResCare. Each bidder was asked to be available during the May 7th meeting to give a brief presentation and answer questions from the Committee. Mr. Nichols stated the Committee deliberated for several hours before selecting Henkels & McCoy as their recommendation to become the new provider.

BOARD ACTION TAKEN: Motion to award Henkels and McCoy the PY'12 OneStop Operator and WIA Title 1-B Program contract was made by the RFP Committee; motion was seconded by Jim Alexander. Motion carried with a unanimous voice vote.

E. Business Partnerships Committee – Lawrence Nichols, Chair

Lawrence Nichols stated that the Business Partnerships Committee was tasked with distributing \$5,000 of available WorkKeys Profiling funds. The Committee decided to choose a company from each county in the region (Anderson, Pickens and Oconee). Staff was directed to contact the three economic development offices in the region to give them the opportunity to choose a company within their county to receive the grant. The Business Partnerships Committee will award a \$1,500 WorkKeys Profiling grant to Bosch, Anderson County; JM Mold South, Pickens County; and BorgWarner, Oconee County.

F. Finance – Danny Brothers, Chair

Chair Danny Brothers and Brandi Runion provided an overview of the PY'11 budget. The overview included a summary of ResCare's expenditures through March 2012. At this time SCDEW is not honoring a MOU and MOA signed with WorkLink. Ms. Runion explained that in the signed agreements SCDEW agreed to pay a percentage of salaries and fringe benefits; and a percentage of facility cost and supplies. WorkLink, as of today, has received partial payment of 1st quarter invoice leaving a balance owed from SCDEW near \$70,000. SCDEW is reviewing all agreements in the state and will determine if payments will be made. WorkLink is awaiting a final decision from Columbia before pursuing other avenues to receive payments owed. Charlie Haneman offered to investigate the non-payment of invoices.

Board members questioned if ACOG could provide legal assistance to resolve the issue. Burriss Nelson stated that with signed agreements

between both parties, it would appear to be a breach of contract. Steve Pelissier, and other area ACOG Directors, are scheduled to meet with Dennis Kane next Wednesday and this will be one of the items up for discussion. Steve Pelissier stated, at this time SCDEW has not said they will not honor agreements, but that they are reviewing contracts. Dr. Ronnie Booth stated that the issue may be resolved in arbitration without the need for legal counsel. Steve Pelissier will provide updates as information is obtained.

- a) Henkels & McCoy Budget Modification Request
Chair Danny Brothers reviewed summary of PYC's expenditures through March 2012.

PYC is requesting to increase the Student Incentive line item by moving \$2,700 from the Childcare line item and \$7,300 from the Transportation line item. The \$10,000 increase in the Student Incentive line item will provide participants with skill incentives.

BOARD ACTION TAKEN: Motion from Finance Committee to approve budget modification request to move \$7,300 from the transportation and \$2,700 from the Child Care into the Student Incentive line item; motion was seconded by Danny Fahey. Motion carried with a unanimous voice vote.

- b) 11INC01 Incentive Grant Modification
Due to a 13% decrease in Program Youth Funds for PY'12, staff requested the \$10,000 approved by the Youth Council for bus transportation for the fall 2012 Business and Industry Showcase be paid out of the 2011 Incentive Grant instead of Youth Program Funds.

BOARD ACTION TAKEN: Motion from Finance Committee to approve budget modification request to move \$4,000 from CDF training and \$6,000 from WorkKeys assessments and adding \$10,000 total to the Fall 2012 Anderson, Oconee, and Pickens Showcase for Youth bus transportation costs. Motion was seconded by Dr. Ronnie Booth.

Trent Acker asked if the the amount allocated to provide bus transportation for youth in the three counties would cover 100% of the transportation cost, if not, why? Brandi Runion explained that the \$10,000 was the original amount approved by the Youth Council for bus transportation but the funding would not cover 100% of the cost. Sharon Crite stated that area school districts were notified early in the year that each district would be responsible for 25% of transportation cost to attend the Showcase. Mr. Acker voiced concerns regarding the decrease in funding. He stated that last year many of the schools would not have participated in the Showcase without funding of transportation costs. Mr. Alexander suggested that alternate funding sources should be investigated to sustain transportation costs for students. Plans are in progress to

include inviting seniors to the event, which will drive up transportation costs considerably. Kristi King-Brock, Chair of the Youth Council, stated that if there are school districts that are having difficulty with funding their 25% of the transportation cost, to bring a request for additional funding to the Youth Council.

Motion carried with a majority voice vote, with Danny Fahey abstaining.

c) PY'12 Budget

i. PY'12 Youth Provider Budget Amount

The Youth RFP Committee voted on April 25th to increase the Youth Service Provider budget amount from \$800,000 to \$850,000. \$30,000 of the additional funding is to go directly to participant costs. The \$50,000 is unobligated funds received back from PYC from modification #2 that included a de-obligation of \$30,000.

BOARD ACTION TAKEN: Motion from Finance Committee to increase the PY'12 Youth Provider Grant amount to \$850,000 with \$30,000 mandated to participant costs; motion was seconded by Dr. Ronnie Booth. Motion carried with a unanimous voice vote.

ii. PY'12 Adult/DW/OJT Provider Budget Amount

Brandi Runion explained Finance has approved to increase the amount obligated for the PY'12 Adult/DW Provider contract. The PY'12 Adult/DW/OJT RFP negotiation team to determine precise award amount but increase cannot exceed \$950,000 in Adult and \$700,000 in DW budget.

BOARD ACTION TAKEN: Motion from Finance Committee to increase the PY'12 Adult/DW Provider Grant to no more than \$950,000 in Adult budget and no more than \$700,000 in DW budget; motion was seconded by Dr. Ronnie Booth. Motion carried with a unanimous voice vote.

iii. WorkLink In-House Budget

Brandi Runion reviewed the proposed PY'12 WorkLink in-house budget.

BOARD ACTION TAKEN: Motion from Finance Committee to approve WorkLink In-House budget has submitted; motion was seconded by Dr. Ronnie Booth. Motion carried with a unanimous voice vote.

d) HPW Incentive Funding Budget

As funds are available, SCDEW is awarding \$25,000 in Incentive funds to those Boards that are determined as High Performing Workforce Boards. In order to receive funds, a vote is needed from the board to approve how funding would be utilized. Proposed budget provided in board packet.

BOARD ACTION TAKEN: Motion from Lawrence Nichols to approve the \$25,000 High Performing Workforce Board Incentive Funding Budget as submitted; motion was seconded by Danny Brothers. Motion carried with a unanimous voice vote.

IV. Other Business

a) WorkLink Bylaws Amendment

Shae Rozakos stated that a copy of the signed WorkLink Bylaw Amendment was provided in the board information packet for members to review. The amendment signed on May 1, 2012 was presented to the Steering Committee for approval by Chair David Collins. The increase of board members from 25 to a maximum of 30 was requested to comply with the Workforce Investment Act membership requirements and SCDEW's mandate in the Local Board Standard Report.

Ms. Rozakos stated that the Steering Committee is responding in stages to a January 17, 2012 Local Board Standards Report issued by DEW where WorkLink was cited for a deficiency of representation on the Board from the Department of Social Services and an agency representing Title V of the Older American Act of 1965. Due to the additional mandated public sector board members, the Board is out of compliance with the Workforce Investment Act's mandate of a majority of Business Representatives; therefore requiring the increase in membership.

Elaine Bailey, Oconee and Pickens County Department of Social Services director; and Pamela Smith, Anderson County Vocational Rehabilitation department director were appointed as Board members during the May 1st meeting. Pamela Smith will be replacing Bob Oppermann, who has recently retired from Voc Rehab.

Shae Rozakos stated that the Steering Committee will meet again on May 17th to rectify the remaining issues with board membership. If appointments are made and signed by all required parties, we will immediately submit plan to SCDEW for recognition as a High Performing Board. The \$25,000 incentive fund budget, approved by the Board today, must accompany the plan.

b) Return on Investment Data

Ms. Rozakos provided a preview of a PowerPoint presentation entitled "Return on Investment" the data was prepared by the US Department of Labor specifically for our region. Due to the detailed data provided, Ms. Rozakos suggested scheduling a Strategic Planning meeting to dig into the data, and its program design

implications. Members agreed to schedule a strategic planning meeting during the week of June 4th. Ms. Rozakos will email board members optional meeting dates/times for the week of June 4th.

c) Unemployment Update for Region

Charlie Haneman provided the following unemployment numbers:

- i. The national average unemployment rate is at 8.2%
- ii. South Carolina unemployment rate is at 8.9%
- iii. WorkLink Region unemployment rate is at 8.1%
 - Pickens County – 7.5%
 - Anderson County – 8.4%
 - Oconee County – 8.4%

V. Adjournment

With no further business to discuss the meeting was adjourned.

Respectfully submitted by: Terry Giffin, Office Manager



WORKFORCE INVESTMENT BOARD YOUTH COUNCIL APPLICATION

Applicant Name: Elaine W Bailey

Applicant Address: 4617 Pine Needle Cir
Anderson SC 29625

Education: M.A. Management

Business/Organization: South Carolina Department of Social Services

Job Title: Region One Human Services Team Leader

County of Residence: Anderson

Phone: 864 287-5271 Fax: 864 260-4086

Cell Phone: 864 710-6160 E-mail: elaine.bailey@dss.sc.gov

Category Represented:

- ☐ Youth Services Agency (Specify)
- | | |
|-----------------------------------------------------------------|---------------------------------------------------------------|
| <input type="checkbox"/> Juvenile Justice Representative | <input type="checkbox"/> Local D.A. or State's Attorney |
| <input type="checkbox"/> Local Police or Police Athletic League | <input type="checkbox"/> Youth Services Agency/Program/CBO |
| | <input type="checkbox"/> School Superintendent or High School |
-
- ☐ Public Housing Authority (Specify)
- | |
|-------------------------------------------------------|
| <input type="checkbox"/> Public Housing Director |
| <input type="checkbox"/> Public Housing Administrator |
-
- ☐ Parent ☐ Youth
-
- ☐ Youth Activity (Specify)
- | | |
|--------------------------------------------------------|----------------------------------------------------------------------|
| <input type="checkbox"/> Former Participant | <input type="checkbox"/> Local Recreation and Parks Director |
| <input type="checkbox"/> Local School to Work Director | <input type="checkbox"/> Existing Youth Services for Planning Groups |
-
- ☐ Other - Specify:
- | | |
|---------------------------------------------------|--------------------------------------------------------------|
| <input type="checkbox"/> One-Stop Manager | <input checked="" type="checkbox"/> Social Services Director |
| <input type="checkbox"/> Adult Education Director | <input type="checkbox"/> Business |

Describe how this applicant represents the indicated agency:

As Human Services Team Leader, I work with Directors of DSS offices in Anderson, Greenville, Spartanburg, Oconee and Pickens Counties to ensure quality outcomes for all human service programs including intake, investigations, family preservation services, foster care and adult protection.

Elaine W Bailey
Signature

7/6/12
Date



WORKFORCE INVESTMENT BOARD
YOUTH COUNCIL APPLICATION

Applicant Name: GORDON ROBERT HALFACRE
Applicant Address: 218 WHITT AVE
CLEMSON 29631
Education: BBA UGA (UNIVERSITY OF GEORGIA)
Business/Organization: B&T
Job Title: VP / BUSINESS SERVICES OFFICER IV
County of Residence: PICKENS
Phone: 864 885 2521 WORK Fax: 864 885 5099
Cell Phone: 864 888 7127 E-mail: RHALFACRE@B&BT.COM
Category Represented:

☐ Youth Services Agency (Specify)
☐ Juvenile Justice Representative ☐ Local D.A. or State's Attorney
☐ Local Police or Police Athletic ☐ Youth Services Agency/Program/CBO
☐ League ☐ School Superintendent or High School
☐ Public Housing Authority (Specify) ☐ Public Housing Director
☐ ☐ Public Housing Administrator
☐ Parent ☐ Youth
☐ Youth Activity (Specify)
☐ Former Participant ☐ Local Recreation and Parks Director
☐ Local School to Work Director ☐ Existing Youth Services for Planning
☐ Groups
☐ Other - Specify:
☐ One-Stop Manager ☐ Social Services Director
☐ Adult Education Director ☐ Business

Describe how this applicant represents the indicated agency:

SC WORKS BOARD MEMBER

[Signature]
Signature

6/21/2012
Date

Regional Monthly OneStop Activity Report - PY2011

	YTD Total	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	April	May	June
Customers (Unduplicated Count) Region Total:	9,123												
Anderson	4,068												
Seneca	2,263												
Liberty	2,792												
Total Customer Count Region Total:	135,324	12,211	12,500	11,526	11,624	11,959	11,262	12,714	9,493	10,425	10,153	10,883	10,574
Anderson	66,942	6,323	6,692	5,966	5,486	5,903	5,535	5,722	4,454	5,109	4,947	5,331	5,474
Seneca	34,441	2,905	3,206	2,927	3,109	3,106	2,830	3,223	2,440	2,548	2,624	2,759	2,664
Liberty	33,941	2,983	2,602	2,643	3,019	2,950	2,897	3,769	2,599	2,668	2,582	2,793	2,436
New VOS Registrations:	865	865	932	807	728	753	587	932	607	505	631	685	776
Job Search Services Region Total:	292,078	11,471	12,546	18,942	22,355	21,485	16,081	22,248	18,326	21,812	33,436	42,202	51,374
Job Development Attempts Region Total:	854	116	146	67	65	52	25	69	33	91	75	50	65
*Entered Employment Region Total:	2,234	123	179	190	197	198	156	186	183	202	240	196	184
Employer Job Openings Received Total:	1,408	113	106	133	120	91	73	136	142	134	125	119	116
Number of Internal Job Referrals Created:	64,662	4,850	6,104	6,337	6,898	5,647	4,150	5,454	4,267	4,828	5,054	5,063	6,010
Workshops Offered (Core & Intensive):	722	64	68	75	66	71	52	55	53	59	56	49	54
Workshop Attendees:	2,957	311	281	206	192	200	313	263	294	206	264	180	247
*Number WIA Certified:	716	26	63	44	34	79	62	71	77	70	52	79	59
*Number WIA Enrolled:	704	93	59	35	42	60	58	61	66	55	51	71	53
OneStop on the Go Site Visits:	76	7	6	8	7	4	4	7	5	10	5	6	7
OneStop on the Go Customers Served:	307	22	24	36	58	23	7	26	18	32	15	26	20
Partner Referrals:	1,745	93	128	150	158	186	103	214	168	129	152	163	101

* DEW Staff instructed not to make significant efforts to document placements. This data will be measured by wage data.

* Some workshops were offered but had no attendees.



Finance Committee Report

PY'11 Budget Overview

A. ResCare (Adult/DW) *pages 14-15*

This information is based off of June invoices. The closeout with final expenditures is due 8/10/12. Per the Statement of Work, ResCare should spend at least 90% of their grants. Through June 2012, they have spent a total of 84% in Eligibility Coordination and 88% in Intensive Services. More expenditures are expected on the Closeout Invoices.

B. Henkels & McCoy (Youth) *page 16*

This information is based off of June invoices. The closeout with final expenditures is due 8/10/12. Through June 2012, they have spent a total of 94% of their grant. More expenditures are expected on the Closeout Invoices.

C. Adult Education (Adult/DW) *page 17*

This information is based off of June invoices and these grants are closed out. Overall, Adult Education spent 94.22% of the \$186,590 they were awarded.

D. OJT (Adult/DW)

In PY'11, we spent approximately \$53,000 on 32 Adult placements and \$10,000 on 4 Dislocated Worker Placements. This does not include the NEG placements that we will speak about later.

E. 10INC01 (Incentive Grant) *page 18*

This Incentive grant ended on 6/30/12. We spent 100% of this grant by the grant end date.

PY'12 Budget Overview

A. Henkels & McCoy (Adult/DW/OJT) *pages 19-21*

This is a copy of the budget that was approved by the RFP Committee of \$1,650,000. This grant began 7/1/12 and ends 6/30/13.

B. Henkels & McCoy (Youth) *pages 22-24*

This is a copy of the budget that was approved by the RFP Committee of \$850,000. This grant began 7/1/12 and ends 6/30/13.

C. PY'12 Adult, DW, & Youth Funds

As stated in the 5/9/12 Board meeting, we have been allocated by SCDEW the following amounts for PY'12:

Adult	DW	Youth
848,053	944,947	946,095

We received the following from SCDEW to date:

Adult	DW	Youth
64,704	138,863	946,095
7.6%	14.69%	100%

The remainder of the Adult & DW funds should be available in October 2012.

D. On-the-Job Training National Emergency Grant (10AN001) *page 25*

The OJT NEG Grant was scheduled to end on 6/30/12. On 6/25/12, we received a modification to this grant from SCDEW to extend it to 9/30/12. Per the agreement, *"Agreements written before September 30th can be funded with Rapid Response funds as needed for training periods that extend beyond September 30th".* As of 8/1/12, we had filled 21 of the required 22 placements and obligated \$86,639 of the total grant amount of \$133,510. We have approximately \$9,489 that will need to be funded through Rapid Response funds due to the training period exceeding the NEG grant end date of 9/30/12.

E. High-Performing WIB Incentive Grant (11HPW01) *page 26*

As stated in the 5/9/12 Board Meeting, we were working on getting all of the necessary information to SCDEW to be considered a High-Performing WIB. This information was completed and we have been awarded a \$25,000 High-Performing WIB Incentive Grant for the grant period 7/16/12-6/30/13. The budget for this grant was approved at the 5/9/12 Board Meeting. The Finance Committee met on 8/1/12 followed by an email vote on 8/6/12 and approved the budget request noted on page 26. VOTE NEEDED

F. 2011 Incentive Grant (11INC01) *page 27*

As stated in the 5/9/12 Board Meeting, we received an Incentive Grant in the amount of \$57,999 for the period of 4/16/12-6/30/13. The Finance Committee met on 8/1/12 and approved the budget request noted on page 27. VOTE NEEDED

G. PY'12 WorkLink Budget *page 28*

The budget on page 28 was approved by the Board on 5/9/12. We have no changes at this time. Carryover funds from PY'11 will be approved at the 10/3/12 Finance Committee meeting and 10/10/12 Board Meeting.

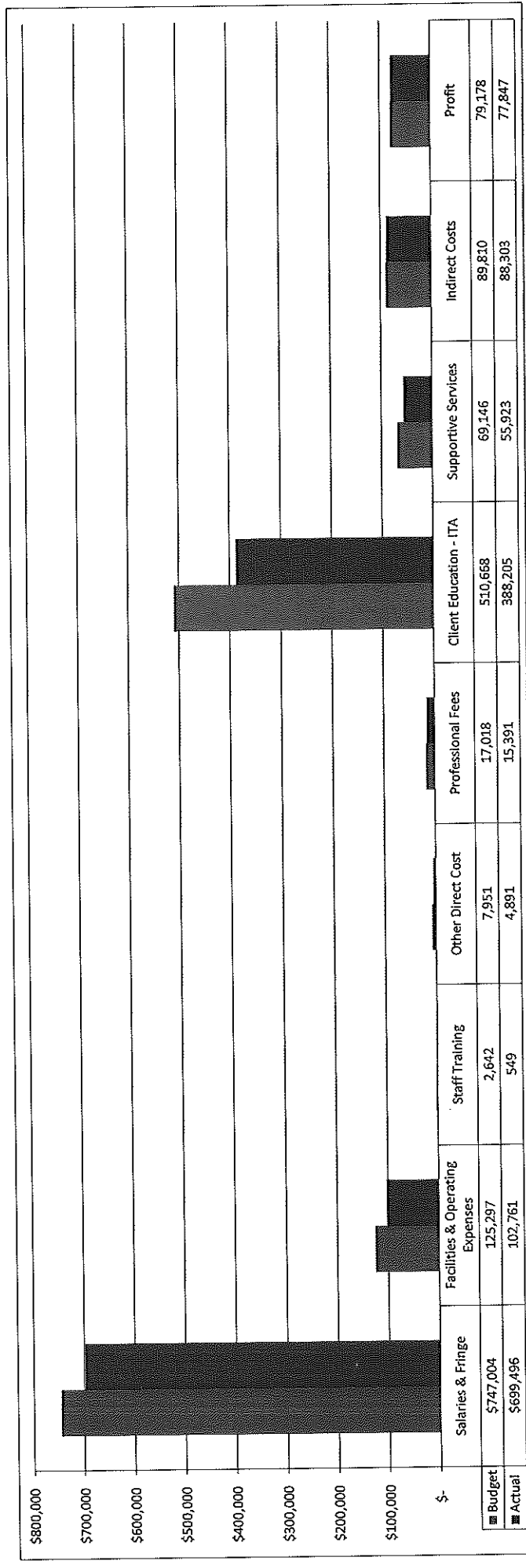
Summary of ResCare Expenditures through June 2012

Closeout Package due by 8/10/12. This will include some June expenditures paid in July.

Category	Budget after Mod #5	Intensive	Eligibility	YTD Total	Balance	% Spent	Invoiced to SCDEW (4th Qtr + Ind & Prof Q1-4)		YTD Total after SCDEW Invoices Paid	Balance after SCDEW Invoices Paid		% Spent after SCDEW Invoices
							SCDEW	from SCDEW (4th Qtr)		SCDEW	Invoices Paid	
Salaries & Fringe	\$ 747,004	\$ 498,563	\$ 200,933	\$ 699,496	\$ 47,508	93.64%	\$ 5,263	\$ -	\$ 694,233	\$ 52,771	\$ -	92.94%
Facilities & Operating Expenses	125,297	84,750	18,011	102,761	22,536	82.01%	11,613	18,450	109,598	15,699	549	87.47%
Staff Training	2,642	467	82	549	2,093	20.78%	-	-	549	2,093	-	20.78%
Other Direct Cost	7,951	4,158	733	4,891	3,060	61.51%	-	-	4,891	3,060	-	61.51%
Professional Fees	17,018	13,069	2,322	15,391	1,627	90.44%	-	-	11,530	5,488	-	67.75%
Client Education - ITA	510,668	388,205	-	388,205	122,463	76.02%	-	-	388,205	122,463	-	76.02%
Supportive Services	69,146	55,923	-	55,923	13,223	80.88%	-	-	55,923	13,223	-	80.88%
Indirect Costs	89,810	63,962	24,341	88,303	1,507	98.32%	8,228	-	80,075	9,735	-	89.16%
Profit	79,178	56,387	21,460	77,847	1,331	98.32%	7,254	-	70,593	8,585	-	89.16%
	\$ 1,648,714	\$ 1,165,484	\$ 267,882	\$ 1,433,366	\$ 215,348	86.94%	\$ 36,219	\$ 18,450	\$ 1,415,597	\$ 233,117	\$ -	85.86%

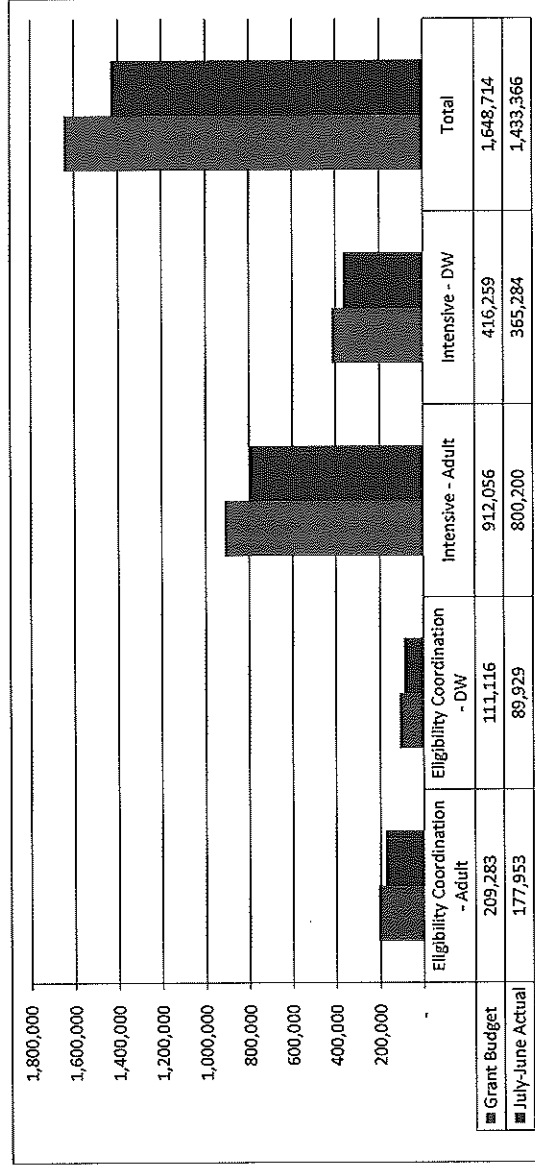
All information below is based on Expenditures paid & reimbursements received through 6/30/12

Due by 7/31 Paid in July



Summary of ResCare Expenditures through June 2012

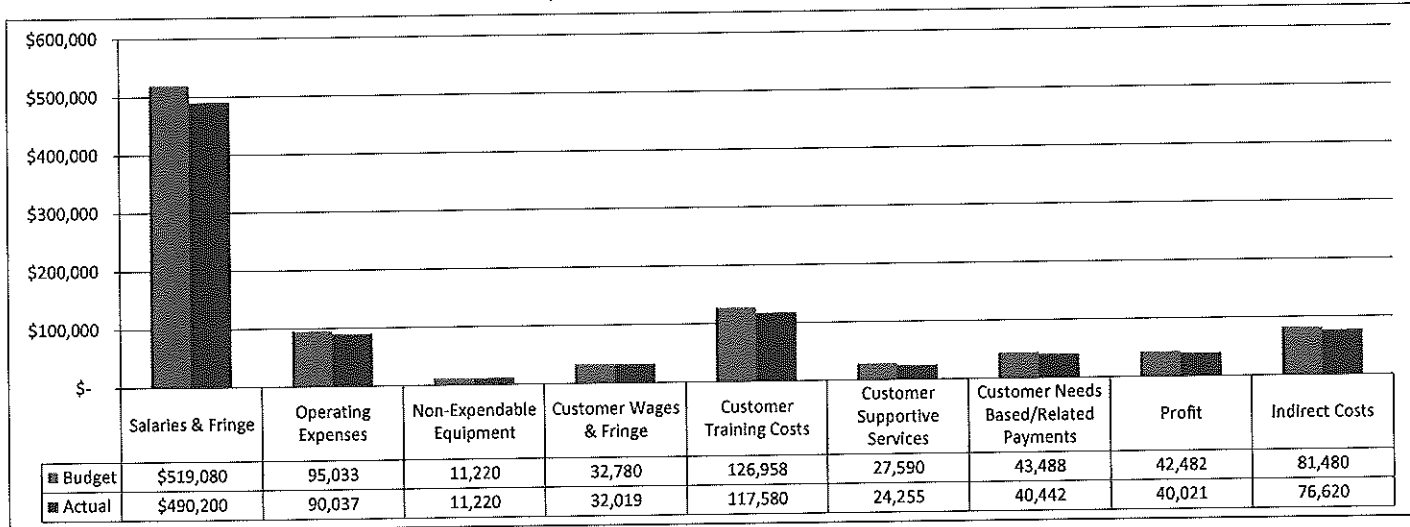
Grant Name	Grant Budget	July-June Actual	Balance	% Spent to Date
Eligibility Coordination - Adult	209,283	177,953	31,330	85.03%
Eligibility Coordination - DW	111,116	89,929	21,187	80.93%
Intensive - Adult	912,056	800,200	111,856	87.74%
Intensive - DW	416,259	365,284	50,975	87.75%
Total	1,648,714	1,433,366	215,348	86.94%



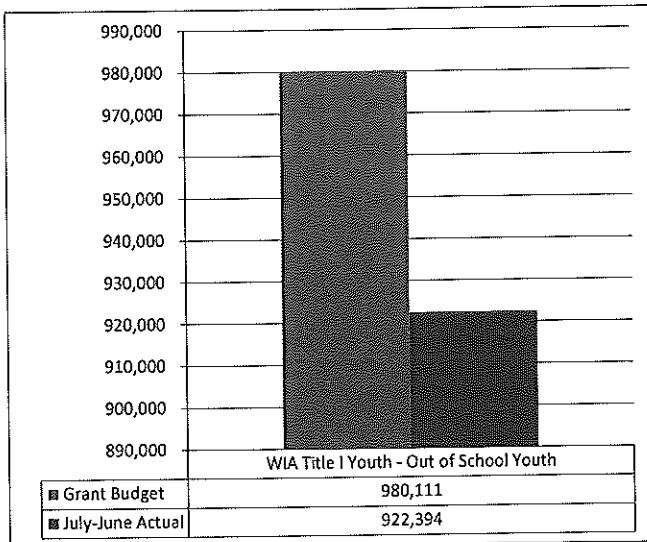
Summary of Henkels & McCoy Expenditures through June 2012 - By Category

Closeout Package due by 8/10/12. This will include some June expenditures paid in July.

Category	Budget	YTD Total	Balance
Salaries & Fringe	\$ 519,080	\$ 490,200	\$ 28,880
Operating Expenses	95,033	90,037	4,996
Non-Expendable Equipment	11,220	11,220	-
Customer Wages & Fringe	32,780	32,019	761
Customer Training Costs	126,958	117,580	9,378
Customer Supportive Services	27,590	24,255	3,335
Customer Needs Based/Related Payments	43,488	40,442	3,046
Profit	42,482	40,021	2,461
Indirect Costs	81,480	76,620	4,860
	\$ 980,111	\$ 922,394	\$ 57,717

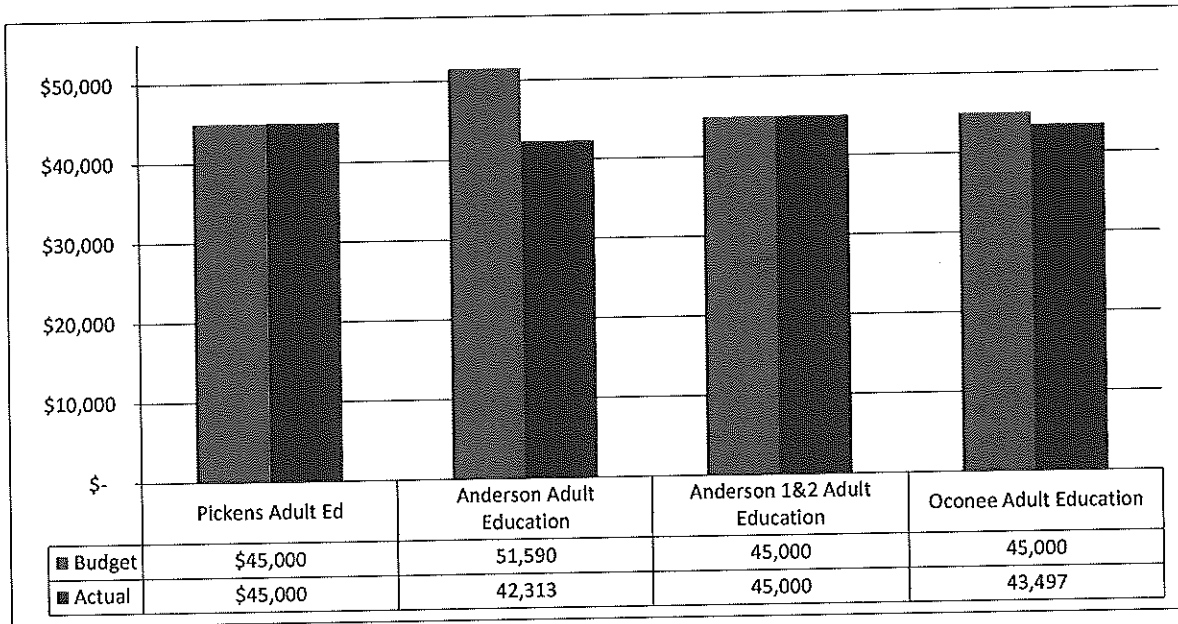


Grant Name	Grant Budget	July-June Actual	Balance	% Spent to Date
WIA Title I Youth - Out of School Youth	980,111	922,394	57,717	94.11%

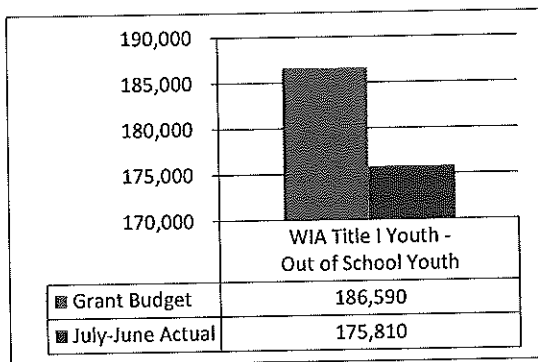


Summary of Adult Education Grants through June 2012 - By Category

Category	Budget	YTD Total	Balance	% Spent
Pickens Adult Ed	\$ 45,000	\$ 45,000	\$ -	100.00%
Anderson Adult Education	51,590	42,313	9,277	82.02%
Anderson 1&2 Adult Education	45,000	45,000	-	100.00%
Oconee Adult Education	45,000	43,497	1,503	96.66%
	\$ 186,590	\$ 175,810	\$ 10,780	94.22%



Grant Name	Grant Budget	July-June Actual	Balance	% Spent to Date
WIA Title I Youth - Out of School Youth	186,590	175,810	10,780	94.22%



WorkLink Program Year 2011 Financial Status

10INC01 - Incentive Grant

	Program Revenue					
	\$ 41,848					
	Program Expenditures	Total Obligated	Total % Obligated	Actual Expended	Actual % Expended	Balance
WorkKeys Profiles - Employers	\$ 5,294	\$ 5,294	100%	\$ 5,294	100.00%	\$ -
WorkKeys Assessments - Youth	8,052	8,052	100%	8,052	100.00%	(0)
EMSI LMI Study	15,000	15,000	100%	15,000	100.00%	-
Rebranding	7,427	7,427	100%	7,427	100.00%	0
Job Shop Inc.	2,700	2,700	100%	2,700	100.00%	-
Dynamic Works Training	875	875	100%	875	100.00%	-
Travel	500	500	100%	500	100.00%	-
SC Works Orientation Video	2,000	2,000	100%	2,000	100.00%	-
Total In-House	\$ 41,848	\$ 41,848	100%	\$ 41,848	100.00%	\$ -
Grant Period: 4/1/11-6/30/12						

PART I
WORKFORCE INVESTMENT ACT
(Authorized Under Public Law 105-220)

GRANT SIGNATURE SHEET

Copy

Funded Under: WIA Title 1 Youth Grant #: 12Y495H4

Administrative Entity SC Appalachian Council of Governments PO Box 6668 30 Century Circle Greenville, SC 29606	Contractor Name and Address Henkels and McCoy, Inc 985 Jolly Road, 3 rd Floor Training Svcs Blue Bell, PA 19422 (215) 283-8001	
<p>The SC Appalachian Council of Governments, hereinafter called the Awarding Agency, having entered into an Agreement with the Workforce Investment Area (WIA) in the State of South Carolina to administer funds received pursuant to the Workforce Investment Act of 1998, desires to engage the Grantee, identified above, to implement part of this program. The Grant consists of this Signature Sheet-Part I, Program Work Statement and Budget-Part II, and Terms and Conditions-Part III</p>		
<p>A. Type of Contract – Cost Reimbursement <u>X</u> Fixed Price _____</p> <p>B. Contract Period – This Agreement covers the period from <u>07/01/12</u> to <u>06/30/13</u></p> <p>C. Obligations – In consideration of the foregoing, the Awarding Agency agrees to pay the Contractor allowable costs incurred in the performance of the functions herein outlined, in an amount up to but not to exceed <u>\$850,000</u> from Federal funds received.</p> <p>D. Number of participants to be served (where applicable) <u>155 total</u></p> <p>E. Activity Designation -Out-of-School Youth, <u>or</u> up to 20% of funds can be used for the <u>option to serve</u> in-school youth.</p>		
GRANT AMOUNT BY CATEGORY		
Administration	Program	Total
\$0	\$850,000	\$850,000

Approved for the Administrative Entity

Name Steven Pelissier
Title Executive Director

St Pelissier 6/18/12
Signature Date

Sharon E. Crite 6/13/12
Witness Date

Approved for the Contractor

Name Mr. Fredrick P. Sutliff
Title National Director of Training Services

Fredrick P. Sutliff 6/19/12
Signature Date

Pat Perry 6/19/12
Witness Date

WORKFORCE INVESTMENT BOARD
WorkLink Workforce Investment Area
GRANT BUDGET SUMMARY

Service Provider Henkels & McCoy, Inc. Contract # 12Y495H4

Project/Activity Palmetto Youth Connections Funding Source WIA Modification #

Line Items	Administrative	Non-Administrative	Total Budget Amount
Salaries & Fringe Benefits		\$452,594.14	\$ 452,594.14
Facilities/Rent Costs (space)		\$ 12,000.00	\$ 12,000.00
Non-Expendable Equipment Costs		\$ 11,242.87	\$ 11,242.87
Operating Expenses		\$ 57,536.81	\$ 57,536.81
WI Customer Wages and Fringe Benefits		\$ 27,840.00	\$ 27,840.00
WI Customer Individualized Training Costs		\$ 87,958.40	\$ 87,958.40
WI Customer Supportive Services Costs		\$ 30,400.00	\$ 30,400.00
WI Customer Needs-Based/Needs-Related Payment Costs		\$ 43,629.47	\$ 43,629.47
WI Payments to Employers Costs		\$ -	\$ -
Staff Training/Tech Services Costs		\$ 4,500.00	\$ 4,500.00
Other Direct Costs		\$ 13,253.07	\$ 13,253.07
Training Fees/Professional Fees/ Profit		\$ 36,765.08	\$ 36,765.08
Indirect Costs		\$ 72,280.16	\$ 72,280.16
Total Budget Costs	\$0	\$ 850,000.00	\$ 850,000.00
Percentage of Budget	0%	100%	
Cost Limitations	2% Maximum	At least 98%	100%

* In-Kind Contributions should not be included when calculating the Percentage of the Budget.

\$ 850,000.00

WORKFORCE INVESTMENT BOARD
Pendleton District Workforce Investment Area
CLIENT FLOW PROJECTIONS

Service Provider: Henkels & McCoy, Inc. Contract # 12Y495H4

Project/Activity Palmetto Youth Connections Fund Source WIA

Mod # _____

Period	Clients Served			Clients Exited			Active Clients
	Carryover	New	Cumulative	Positive	Negative	Cumulative	
July-12	80	5	85	8	2	10	75
August-12	75	5	80	7	3	10	70
September-12	70	10	80	15	5	20	60
October-12	60	5	65	8	2	10	55
November-12	55	5	60	6	4	10	50
December-12	50	5	55	8	2	10	45
January-13	45	10	55	5	5	10	45
February-13	45	10	55	6	4	10	45
March-13	45	10	55	6	4	10	45
April-13	45	5	50	3	2	5	45
May-13	45	5	50	7	3	10	40
June-13	40	0	40	5	5	10	30

Carryovers 80 **75**

New Enrollments 75

Total Served 155

Planned Carryovers **30**

Active Clients equal Cumulative Clients Served minus Cumulative Clients Exited

PART I
WORKFORCE INVESTMENT ACT
 (Authorized Under Public Law 105-220)

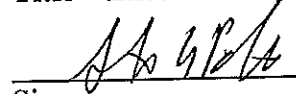
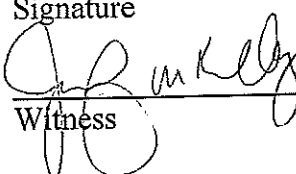
GRANT SIGNATURE SHEET

Funded Under: WIA Title 1 Adult and DW Grant #: 12A995H1 & 12D995H1

Administrative Entity	Contractor Name and Address
SC Appalachian Council of Governments PO Box 6668 30 Century Circle Greenville, SC 29606	Henkels and McCoy, Inc 985 Jolly Road, 3 rd Floor Training Svcs Blue Bell, PA 19422 (215) 283-8001
The SC Appalachian Council of Governments, hereinafter called the Awarding Agency, having entered into an Agreement with the Workforce Investment Area (WIA) in the State of South Carolina to administer funds received pursuant to the Workforce Investment Act of 1998, desires to engage the Grantee, identified above, to implement part of this program. The Grant consists of this Signature Sheet-Part I, Program Work Statement and Budget-Part II, and Terms and Conditions-Part III	
A. Type of Contract – Cost Reimbursement <u> X </u> Fixed Price <u> </u>	
B. Contract Period – This Agreement covers the period from <u> 05/31/2012 </u> to <u> 06/30/13 </u>	
C. Obligations – In consideration of the foregoing, the Awarding Agency agrees to pay the Contractor allowable costs incurred in the performance of the functions herein outlined, in an amount up to but not to exceed <u> \$1,650,000 </u> from Federal funds received.	
D. Number of participants to be served (where applicable) <u> 980 total </u>	
E. Activity Designation – <u> OneStop Operator and Title I-B Program of WIA </u>	
GRANT AMOUNT BY CATEGORY	
Administration	Program
\$0	\$1,650,000
Total	\$1,650,000

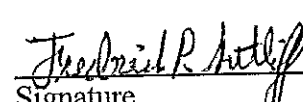
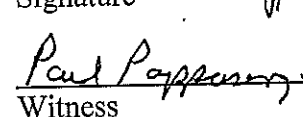
Approved for the Administrative Entity

Name Steven Pelissier
Title Executive Director

 5/29/12
 Signature Date
 5/30/12
 Witness Date

Approved for the Contractor

Name Mr. Fredrick P. Sutliff
Title National Director of Training Services

 5/31/12
 Signature Date
 5/31/12
 Witness Date

WORKFORCE INVESTMENT BOARD
Pendleton District Workforce Investment Area
GRANT BUDGET SUMMARY

Service Provider		Henkels & McCoy, Inc.	Contract #		
Project/Activity	SC Works Operator	Funding Source	WIA Adult & DLW Formula Funds	Modification #	
Line Items	ADULT	DLW	Administrative	Non-Administrative	Total Budget Amount
Salaries & Fringe Benefits	\$ 442,179.47	\$ 325,816.45		\$ 767,995.92	\$ 767,995.92
Facilities/Rent Costs (space)	\$ 48,562.39	\$ 35,782.81		\$ 84,345.20	\$ 84,345.20
Non-Expendable Equipment Costs	\$ 18,613.20	\$ 13,714.99		\$ 32,328.20	\$ 32,328.20
Operating Expenses	\$ 53,176.98	\$ 39,183.04		\$ 92,360.02	\$ 92,360.02
WI Customer Wages and Fringe Benefits					
WI Customer Individualized Training Costs	\$ 120,699.52	\$ 88,936.48		\$ 209,636.00	\$ 209,636.00
WI Customer Supportive Services Costs	\$ 36,350.45	\$ 26,784.55		\$ 63,135.00	\$ 63,135.00
WI Customer Needs-Based/Needs-Related Payment Costs					
WI Payments to Employers Costs	\$ 64,669.09	\$ 47,650.91		\$ 112,320.00	\$ 112,320.00
Staff Training/Tech Services Costs	\$ 3,454.55	\$ 2,545.45		\$ 6,000.00	\$ 6,000.00
Other Direct Costs	\$ 34,102.12	\$ 25,127.88		\$ 59,230.00	\$ 59,230.00
Training Fees/Professional Fees/ Profit	\$ 47,408.53	\$ 34,932.60		\$ 82,341.13	\$ 82,341.13
Indirect Costs	\$ 80,783.70	\$ 59,524.83		\$ 140,308.54	\$ 140,308.54
Total Budget Costs	\$ 950,000.00	\$ 700,000.00	\$ -	\$ 1,650,000.00	\$ 1,650,000.00
Percentage of Budget	57.58%	42.42%	2% Maximum	At least 98%	100%
Cost Limitations					

WORKFORCE INVESTMENT BOARD
Pendleton District Workforce Investment Area
CLIENT FLOW PROJECTIONS

Service Provider Henkels & McCoy, Inc. Contract # _____
Project Activity SC Works Operator Fund Source WIA Adult & DLW Formula Funds

Period	Clients Served			Clients Exited			Active Clients
	Carryover	New	Cumulative	Positive	Negative	Cumulative	
July-12	600	30	630	30	10	40	590
August-12	590	40	630	30	10	40	590
September-12	590	40	630	30	10	40	590
October-12	590	40	630	30	10	40	590
November-12	590	20	610	30	10	40	570
December-12	570	15	585	30	10	40	545
January-13	545	30	575	30	10	40	535
February-13	535	40	575	30	10	40	535
March-13	535	40	575	30	10	40	535
April-13	535	40	575	30	10	40	535
May-13	535	30	565	30	10	40	525
June-13	525	15	540	30	10	40	500
PY11 Carryovers	600	380					
New PY12 WIA Enrollments	380						
Total Served	980						
Estimated PY13 Carryovers	500						

Active Clients equal Cumulative Clients Served minus Cumulative Clients Exited

WorkLink Program Year 2011 Financial Status
10ANO01 - OJT National Emergency Grant

	Program Revenue	Admin Revenue
Grant Revenue	\$ 173,012	\$ 9,106
Modification	(46,178)	(2,430)
Grant Balance	\$ 126,834	\$ 6,676

	Program Expenditures	Admin Expenditures	Total Obligated	Total % Obligated	Actual Expended	Actual % Expended	Balance
Payment to Employers	126,834		79,985	63.06%	42,482	33.49%	84,352
Salary		3,929	3,929	100.00%	3,929	100.00%	(0)
Fringe		1,260	1,260	100.00%	1,260	100.00%	0
Indirect		1,487	1,465	98.55%	1,465	98.55%	22
Total In-House	\$ 126,834	\$ 6,676	\$ 86,639	64.89%	\$ 49,136	36.80%	\$ 84,373

Grant Period: 12/1/10-9/30/12

Rapid Response 9,488.74
 Total Placements 21

WorkLink Program Year 2011 Financial Status				
11HPW01 - Incentive Grant				
	Program Revenue			
	\$ 25,000			
	Original Budget	Budget Request	Amended Budget	
Staff Travel & Training	\$ 6,500	\$ -	\$ 6,500	
Board/Staff Retreat	5,000	-	5,000	
AOP BIS	5,000	(5,000)	-	(1)
Youth WorkKeys	6,000	5,000	11,000	(2)
Strategic Planning	2,500	-	2,500	
Total In-House	\$ 25,000	\$ -	\$ 25,000	
Grant Period: 7/16/12-6/30/13				
(1) This was earmarked for seniors. They are no longer sending Seniors to the showcase.				
(2) Increasing the Youth WorkKeys Assessments				

WorkLink Program Year 2011 Financial Status

11INC01 - Incentive Grant

	Program Revenue			
	\$ 57,999			
	Original Budget	Budget Request	Amended Budget	
Printing	\$ 600	-	600	
CDF Training - Adult/DW	10,000	(6,154)	3,846	(1)
SC Works Orientation Video	-	2,000	2,000	(2)
ADA Computer Equipment	-	6,254	6,254	(3)
WorkKeys Profiles - Employers	10,000	-	10,000	
AOP Business Showcase	10,000	-	10,000	
Training - WIA Staff	5,299	-	5,299	
Building Renovations	20,000	-	20,000	
Expungement/Pardon Workshop	2,100	(2,100)	-	(4)
Total In-House	\$ 57,999	\$ -	\$ 57,999	
Grant Period: 4/16/12-6/30/13				

(1) We have procured this and need to reduce it to the actual cost

(2) We purchased the CD with the 10INC01 grant, we need to add ADA compliance such as closed captioning and spanish versions.

(3) Windy attended an EO training stating the basic equipment requirements that each center should have in working condition with their ADA computer. We need to purchase 2 Video Magnifier's, 1 Joystick (or Trackball) Mouse, & 1 Monitor Arm/Adjustable Stand.

(4) The consensus was that the Expungement/Pardon Workshop could be established as a community collaboration that could remain consistent as a long-term effort within our SC Works System. This could be established without using WIA funds.

WorkLink Program Year 2012 Financial Status

	Program Adult	Admin Adult	Program DW	Admin DW	Program Youth	Admin Youth	Total
PY'12 Allocations (NFA-12-01)							
Unobligated from PY'11 (Adult includes DW Setaside)	\$ 763,248	\$ 84,805	\$ 850,452	\$ 94,495	\$ 851,486	\$ 94,610	\$ 2,739,095
	700,000		100,000		350,000		1,150,000
	\$ 1,463,248	\$ 84,805	\$ 950,452	\$ 94,495	\$ 1,201,486	\$ 94,610	\$ 3,889,095
Obligations							
Henkels & McCoy - Adult	\$ 950,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 950,000
Henkels & McCoy - DW	-	-	700,000	-	-	-	700,000
Contingency	276,799	256	150,483	13,945	212,847	17,900	672,230
Henkels & McCoy - Youth	-	-	-	-	850,000	-	850,000
Total Pass-Through Contracts	\$ 1,226,799	\$ 256	\$ 850,483	\$ 13,945	\$ 1,062,847	\$ 17,900	\$ 3,172,230
Total Revenue after Obligations	236,449	84,549	99,969	80,550	138,639	76,710	716,865
In-House Expenses							
Salaries	116,061	31,585	48,117	31,585	77,476	31,585	336,409
Fringe	36,789	10,084	15,257	10,084	24,360	10,084	106,658
Travel - Training/Conferences/Meetings	6,500	1,200	2,500	1,800	3,500	500	16,000
Travel - Committee/Board	1,980	-	660	-	3,360	-	6,000
Supplies - Consumable	-	800	-	900	-	800	2,500
Supplies - Non-Consumable	-	700	-	500	-	300	1,500
WorkKeys	12,500	-	9,500	-	-	-	22,000
Consulting	-	150	-	100	-	100	350
Insurance - Tort	-	2,500	-	2,500	-	2,000	7,000
Insurance - Auto C&C	-	75	-	75	-	75	225
Insurance - Auto Liab	-	350	-	250	-	200	800
Postage	-	850	-	800	-	850	2,500
Printing	-	1,400	-	1,300	-	1,300	4,000
Telephone, Cell, & Internet	-	4,000	-	4,000	-	2,000	10,000
Web Site Hosting & Renewal Fees	-	6,000	-	5,000	-	4,000	15,000
Newspapers, Magazines, & Books	-	700	-	650	-	350	1,700
Memberships, Dues, & Prof Fees	-	2,000	-	1,300	-	1,000	4,300
Training	9,800	-	3,500	-	6,700	-	20,000
Conf & Mtg Fees	-	700	-	300	-	-	1,000
Job Fair Expenses	18,000	-	6,000	-	-	-	24,000
Rent - WorkLink Storage	-	480	-	380	-	340	1,200
Rent - WorkLink Office	-	7,000	-	6,000	-	6,000	19,000
R&M - Equipment	-	500	-	250	-	250	1,000
R&M & Gas - WIA Car	-	1,000	-	1,000	-	1,000	3,000
IT Maint/Support	-	1,000	-	1,000	-	1,000	3,000
Outreach	-	1,000	-	500	-	500	2,000
COG Meeting Expense (Board & Committees)	-	1,000	-	800	-	3,000	4,800
Indirect Cost Pool (30% of salaries)	34,818	9,476	14,435	9,476	23,243	9,476	100,923
Total In-House	\$ 236,448	\$ 84,550	\$ 99,969	\$ 80,550	\$ 138,639	\$ 76,710	\$ 716,865

Service Provider
Status Update
July 2011 - June 2012

ENROLLMENT REPORT	PYC					
*Special notes:	Includes Gateway to College - carryover=28					
Board Goal	198					
PY'11 Month	NEW WIA Enrollments	Total Enrollments	Monthly Planned Enrollment	YTD % of Monthly Plan	YTD % of Total Planned	YTD % of Board Goal
<i>Active Carryover</i>		<i>118</i>				
July	2	120	5	40%	3%	61%
August	2	122	10	20%	5%	62%
September	14	136	10	140%	23%	69%
October	13	149	5	260%	39%	75%
November	4	153	5	80%	44%	77%
December	3	156	5	60%	48%	79%
January	14	170	10	140%	65%	86%
February	17	187	10	170%	86%	94%
March	16	203	10	160%	106%	103%
April	2	205	5	40%	109%	104%
May	10	215	5	200%	121%	109%
June	4	219	0	400%	126%	111%
Totals	101	219	80			

Service Provider
Status Update
July 2011 - June 2012

ENROLLMENT REPORT

ResCare

special notes

*The 949 Carryovers is not included in the percentages

Board Goal

720

PY '11 Month	NEW WIA Enrollments	Total Enrollments	Monthly Planned Enrollment	YTD % of Monthly Plan	YTD % of Total Planned	YTD % of Board Goal
<i>Active Carryover</i>	<i>949</i>	<i>949</i>				
July	93	45	45	207%	207%	13%
August	60	104	59	102%	147%	21%
September	35	163	59	59%	115%	26%
October	46	235	72	64%	100%	33%
November	68	321	86	79%	94%	42%
December	61	380	59	103%	96%	50%
January	64	439	59	108%	97%	59%
February	66	498	59	112%	99%	68%
March	55	557	59	93%	98%	76%
April	51	616	59	86%	97%	83%
May	71	675	59	120%	99%	93%
June	53	720	45	118%	100%	100%
Totals	723	1669	720	100%	100%	100%

CERTIFICATION REPORT

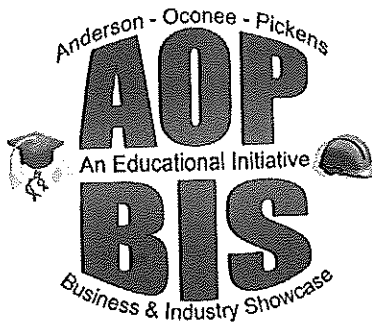
ResCare

Special Notes

Board Goal

720

PY '11 Month	NEW Adult Certifications	Total Certifications	Monthly Planned Certifications	YTD % of Monthly Plan	Annual % of Plan	YTD % of Board Goal
July	27	45	45	60%	60%	4%
August	65	104	59	110%	88%	13%
September	47	163	59	80%	85%	19%
October	53	235	72	74%	82%	27%
November	74	321	86	86%	83%	37%
December	64	380	59	108%	87%	46%
January	69	439	59	117%	91%	55%
February	77	498	59	131%	96%	66%
March	77	557	59	131%	99%	77%
April	52	616	59	88%	98%	84%
May	80	675	59	136%	101%	95%
June	58	720	45	129%	103%	103%
Totals	743	720	720	103%	103%	103%



Dear Industry & Business Leader:

Thank you for interest in the 2012 Anderson – Oconee – Pickens Business & Industry Showcase.

The goal of the event continues to be simple - to help young people understand the decisions that they need to make now in order to thrive in their future careers. Last year at Clemson's Littlejohn Coliseum, over 5,500 eighth and ninth graders from Anderson, Oconee and Pickens counties were exposed to the business world.

During this event, students are provided an opportunity to interact with company representatives from a wide variety of industries and ask questions about the career clusters they need to take in order to be prepared to enter the workforce. This event is also an excellent opportunity to showcase just a small taste of the amazing things our local industries/businesses are doing. The students and teachers in attendance are blown away by the number of highly-skilled and highly-paid job opportunities available in their own backyard.

Last year, 56 organizations representing both large and small firms made 2011 a success. Now it is time to do an even better job in 2012 due to the fact that workforce development is critical for our region's economic development success. With emphasis on career tracks within secondary education, now is the time to make our mark.

It is our belief that initiatives like the Showcase are an effective way for the business community to have a meaningful impact on the education of these young people and our future workforce. I hope we can count on your participation in this important event either through a sponsorship or participating as an exhibitor.

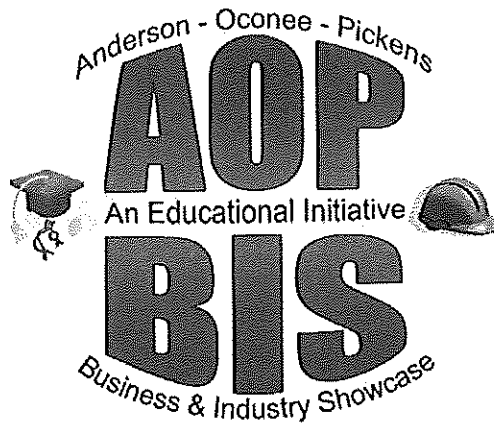
Enclosed, please find a copy of the schedule of events, exhibit booth application, an overview of Personal Pathways and a description of the 16 Career Clusters. Keep in mind, every dollar raised goes towards the event as we make this 100% free for the students and school districts.

This year, with your help, we hope to make the 2012 Anderson – Oconee – Pickens Business & Industry Showcase even better.

Sincerely,

Russell Johnson
2012 A-O-P Business & Industry Showcase Committee Member
Project & Marketing Manager, Oconee County Economic Development Commission

Enclosures



2012 Anderson-Oconee-Pickens Business & Industry Showcase

Schedule of Events

September 11-13

- Tuesday, September 11 – Booth Setup
 - 8:00 AM – 5:00 PM
- Wednesday, September 12
 - 8:00 AM – 2:00 PM – Students
 - 2:00 PM – 3:30 PM – Boards, Councils & Elected Officials
- Thursday, September 13
 - 8:00 AM – 2:00 PM – Students
 - 2:00 PM – Until – Booth Teardown

Booths

- 100 available
- Cost \$100
- We Encourage all Types of Businesses and Industries to Participate



Anderson – Oconee –Pickens Business & Industry Showcase

September 12, 2012 From 8AM – 3:30PM
September 13, 2012 From 8AM – 3:30PM
Littlejohn Coliseum, Clemson, SC

2012 Showcase Booth Application Form

Contact Person			
Email Address			
Name of Business			
Address			
Phone		Fax	
Student Career Cluster Information (Please Check Primary Business Function)			
<input type="checkbox"/> A/V Technology & Communications <input type="checkbox"/> Agriculture, Food & Natural Resources <input type="checkbox"/> Architecture & Constructions <input type="checkbox"/> Business, Management & Administration <input type="checkbox"/> Education & Training <input type="checkbox"/> Finance <input type="checkbox"/> Government & Public Administration <input type="checkbox"/> Health Science <input type="checkbox"/> Hospitality & Tourism <input type="checkbox"/> Human Services <input type="checkbox"/> Information Technology <input type="checkbox"/> Manufacturing <input type="checkbox"/> Marketing, Sales & Service <input type="checkbox"/> Public Safety & Security <input type="checkbox"/> Science, Technology, Engineering & Mathematics <input type="checkbox"/> Transportation, Distribution & Logistics			
Secondary Classifications (Please Check All That Apply)			
<input type="checkbox"/> A/V Technology & Communications <input type="checkbox"/> Agriculture, Food & Natural Resources <input type="checkbox"/> Architecture & Constructions <input type="checkbox"/> Business, Management & Administration <input type="checkbox"/> Education & Training <input type="checkbox"/> Finance <input type="checkbox"/> Government & Public Administration <input type="checkbox"/> Health Science <input type="checkbox"/> Hospitality & Tourism <input type="checkbox"/> Human Services <input type="checkbox"/> Information Technology <input type="checkbox"/> Manufacturing <input type="checkbox"/> Marketing, Sales & Service <input type="checkbox"/> Public Safety & Security <input type="checkbox"/> Science, Technology, Engineering & Mathematics <input type="checkbox"/> Transportation, Distribution & Logistics			

Booth Information

	\$100 Each – 10' X 10' Booth - Includes: 6' Table, 2 Chairs, Pipe & Drape
	Total Number of Booths Requested
	Total Amount (Total Number of Booths X \$100)

If you require power greater than 110V please indicate what you require.

General Information

MAKE CHECKS PAYABLE TO:

Oconee County Industrial Group

OCIG TAX ID #37-1533592

Return All Applications To This:

BY MAIL:

Anderson-Oconee-Pickens Business & Industrial Showcase
Attn: Russell Johnson
502 East Main Street
Walhalla, SC 29691

BY FAX:

AOP-BIS
Attn: Russell Johnson
864-638-4210

BY EMAIL:

Subject: AOP BIS Application
rjohnson@oconeesc.com

For More Information Please Contact:

Russell Johnson
Oconee County Economic Development Commission
864-638-4210
rjohnson@oconeesc.com

Thank You For Your Participation In This Event



PERSONAL PATHWAYS HELPS PREPARE STUDENTS FOR SUCCESS

CLUSTERS OF STUDY

AGRICULTURE, FOOD &
NATURAL RESOURCES

ARCHITECTURE &
CONSTRUCTION

ARTS, A/V TECHNOLOGY
& COMMUNICATIONS

BUSINESS, MANAGEMENT
& ADMINISTRATION

EDUCATION & TRAINING

FINANCE

GOVERNMENT & PUBLIC
ADMINISTRATION

HEALTH SCIENCE

HOSPITALITY & TOURISM

HUMAN SERVICES

INFORMATION TECHNOLOGY

LAW, PUBLIC SAFETY
& SECURITY

MANUFACTURING

MARKETING, SALES & SERVICE

SCIENCE, TECHNOLOGY,
ENGINEERING & MATHEMATICS

TRANSPORTATION,
DISTRIBUTION & LOGISTICS

WHAT IS PERSONAL PATHWAYS TO SUCCESS?

Personal Pathways to Success is an educational initiative created by the Education and Economic Development Act of 2005. It is designed to give students the educational tools they need to build successful futures.

In addition to promoting career awareness and exploration, Personal Pathways helps students connect their aspirations and abilities to career opportunities through choices in what they study.

Elementary and middle-school students start career exploration which culminates in the 8th grade when students complete an Individual Graduation Plan (IGP) with their parent or parental designee and their guidance professional. High-school elective courses are identified by the IGP and are organized around one of 16 career clusters. Guidance professionals help students along every step as they work towards graduation.

Online Regional Education Centers (RECs) have been created to help connect students and educators with the business community. Together, these partnerships assist students with opportunities for internships, job shadowing and other hands-on experience in their career cluster.

WHAT IS AN INDIVIDUAL GRADUATION PLAN?

An Individual Graduation Plan (IGP) is a school document that you, your child and his or her guidance professional create to help him or her focus on his or her interests, abilities and career goals. All parents or parental designees of 8th graders are required to attend their child's IGP conference.

Students review their IGP annually with their guidance professional, making adjustments as their interests and goals change.

IGPs:

- Are based on the selected cluster of study and an academic focus within that cluster
- Include core academic courses (English, math, science and social studies) needed to meet state graduation requirements
- Include out-of-class, work-based learning opportunities
- Must be approved by you, your child and your child's guidance professional

HOW CAN I HELP MY CHILD IDENTIFY HIS OR HER INTERESTS?

You can help your child identify interests by talking to him or her about what he or she likes to do.

Some questions to consider:

- What is your favorite school subject? What are your special skills and talents? What are your extracurricular activities? Hobbies?
- What have you done that you're most proud of?
- How do you enjoy spending your free time?
- What do you like to do with your friends?
- What kinds of jobs do you find interesting?



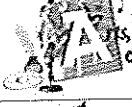





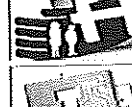






Have your child make a list of the careers he or she might be interested in. Talk about the good and bad points of various jobs and share your own experiences of education and employment. Suggest that your child talks to friends or family members who might have similar interests.

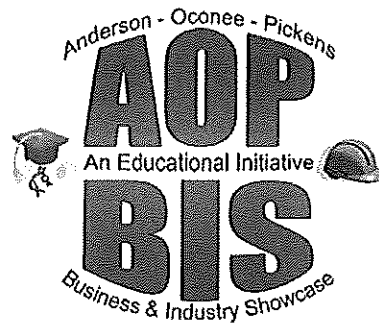
Take some time to help your child learn more about the careers you have discussed. Talk to your child's guidance professional and visit scpathways.org and knowitall.org for career exploration resources.

FOR MORE INFORMATION

Visit scpathways.org or call 800.763.KIDS.

The 16 Career Clusters

 Agriculture, Food & Natural Resources	The production, processing, marketing, distribution, financing, and development of agricultural commodities and resources including food, fiber, wood products, natural resources, horticulture, and other plant and animal products/resources.
 Architecture & Construction	Careers in designing, planning, managing, building and maintaining the built environment.
 Arts, A/V Technology & Communications	Designing, producing, exhibiting, performing, writing, and publishing multimedia content including visual and performing arts and design, journalism, and entertainment services.
 Business Management & Administration	Business Management and Administration careers encompass planning, organizing, directing and evaluating business functions essential to efficient and productive business operations. Business Management and Administration career opportunities are available in every sector of the economy.
 Education & Training	Planning, managing and providing education and training services, and related learning support services.
 Finance	Planning, services for financial and investment planning, banking, insurance, and business financial management.
 Government & Public Administration	Executing governmental functions to include Governance; National Security; Foreign Service; Planning; Revenue and Taxation; Regulation; and Management and Administration at the local, state, and federal levels.
 Health Science	Planning, managing, and providing therapeutic services, diagnostic services, health informatics, support services, and biotechnology research and development.
 Hospitality & Tourism	Hospitality & Tourism encompasses the management, marketing and operations of restaurants and other foodservices, lodging, attractions, recreation events and travel related services.
 Human Services	Preparing individuals for employment in career pathways that relate to families and human needs.
 Information Technology	Building Linkages in IT Occupations Framework: For Entry Level, Technical, and Professional Careers Related to the Design, Development, Support and Management of Hardware, Software, Multimedia, and Systems Integration Services.
 Law, Public Safety, Corrections & Security	Planning, managing, and providing legal, public safety, protective services and homeland security, including professional and technical support services.
 Manufacturing	Planning, managing and performing the processing of materials into intermediate or final products and related professional and technical support activities such as production planning and control, maintenance and manufacturing/process engineering.
 Marketing	Planning, managing, and performing marketing activities to reach organizational objectives.
 Science, Technology, Engineering & Mathematics	Planning, managing, and providing scientific research and professional and technical services (e.g., physical science, social science, engineering) including laboratory and testing services, and research and development services.
Transportation, Distribution & Logistics	Planning, management, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and technical support services such as transportation infrastructure planning and management, logistics services, mobile equipment and facility maintenance.



2012 Sponsorship Opportunities

For more information or to secure a sponsorship, please contact:

Richard Blackwell
864-638-4210
rblackwell@oconeesc.com



2012 Event Sponsorships

SPONSORSHIP OPPORTUNITIES

PRESENTING SPONSOR (EXCLUSIVE) | \$5,000

- ☐ Listed as presenting sponsor on electronic invitations
- ☐ Prominent placement on any pre-event materials
- ☐ Event signage with company name
- ☐ Company name and logo on the program cover and recognition at event
- ☐ Listed in all press releases as the presenting sponsor and recognition in newsletter
- ☐ Recognition in all media outlets
- ☐ Recognition via social media, drive traffic to sponsor website
- ☐ Exhibition booth on the corner provided at no cost for event
- ☐ Presenting Sponsor listing on event website homepage
- ☐ Prominent placement as lead sponsor in post-appreciation ad

GOLD SPONSOR (EXCLUSIVE) | \$2,500

- ☐ Listed as lead sponsor on electronic invitations
- ☐ Event signage with company name
- ☐ Company name and logo on the program cover
- ☐ Exhibition booth provided at no cost for event
- ☐ Recognition via social media, drive traffic to sponsor website
- ☐ Listed in all press releases as a sponsor and recognition in newsletter
- ☐ Sponsor listing on event website
- ☐ Logo placement in post-appreciation ad

SILVER SPONSOR (Number Available: 2) | \$1,000

- ☐ Listed as sponsor on electronic invitations
- ☐ Event signage with company name
- ☐ Company name and logo listed in program
- ☐ Exhibition booth provided at no cost for event
- ☐ Sponsor listing on event website
- ☐ Logo placement in post-appreciation ad

BRONZE SPONSOR (Number Available: 5) | \$500

- ☐ Event signage with company name
- ☐ Company name listed in program as a sponsor
- ☐ Exhibition booth provided at no cost for event
- ☐ Sponsor listing on event website
- ☐ Logo placement in post-appreciation ad

