

WORKFORCE INVESTMENT BOARD

SC Works Operations Committee
March 16, 2016 at 3:00pm
SC Works Clemson Comprehensive Center, Large Conference Room

AGENDA

I. Call to Order/Introductions David Bowers, Vice Chair II. **Approval of Minutes** (January 25, 2016) **David Bowers** III. Strategic Planning Roundtable Discussion IV. **SC Works Operations** a. SC Works Transition Trent Acker, Executive Director b. SC Works Center Update Matt Fields, Operator Outreach Jennifer Kelly, Staff e. SC Works Center Reports ٧. **Adult/DW Program** a. Usage Reports Jennifer Kelly b. WIOA Program Update Steve Riddle, Program Manager VI. **Financial Update** a. Adult and Dislocated Worker Budgets Matt Fields b. OneStop Operator Budgets VII. **Employer Services** Patty Manley, Staff a. Business Engagement and Services b. Incumbent Worker Training Grants c. On-the-Job Training Coordination Update VIII. **Other Business David Bowers** IX. **Adjourn**

> Operations Committee May 18, 2016

Location: WorkLink SC Works Conference Room



WORKFORCE INVESTMENT CORPORATION OneStop Operations Committee Meeting Summary January 25, 2016 @ 3:00pm SC Works Clemson Comprehensive Center, Large Conference Room

Members Present

Richard Blackwell Ed Parris Danny Brothers

David Bowers Amanda Hamby Teri Gilstrap

Members Absent:

Amanda Blanton

Staff Present:

Jennifer Kelly Trent Acker Windy Graham

Patty Manley

Guest Present:

Matt Fields Renee Alexander Steve Riddle

Robert Halfacre

I. Welcome and Introductions

Richard Blackwell called the meeting to order welcoming everyone in attendance and announced the meeting being recorded for processing of minutes. Introductions were made of everyone in attendance.

II. Approval of 10-21-2015 Meeting Minutes

The minutes from the 10/21/15 meeting were emailed with the meeting notice and included in the meeting packet. Chair Blackwell called for corrections/amendments to the minutes or a motion to approve. Amanda Hamby stated the Number \$100,00 should be \$100,000 of the second paragraph on page 4.

ACTION TAKEN: Danny Brothers made a motion to approve the minutes with noted correction to page 4, seconded by Amanda Hamby. The motion carried unanimously.

III. Strategic Planning

Chair Blackwell referred to page 11 to review Goal 1, Objective 1 and Objective 2 then

deferred to Jennifer Kelly to report.

Ms. Kelly stated the updated information for Objective 1 was added and included on page

12. Increased ACT National Career Readiness Certificates in Anderson County by 108, in

Oconee County by 76 and in Pickens County by 108.

Ms. Kelly accessed the Work Ready Communities website for the Committee to view the

current status of each of the counties in our service region.

Chair Blackwell referred to page 13 and called attention to Objective 2 stating this is a

snapshot of what is going on in the community and requested Committee members review

the information listed in Key Action Strategies and advise of other activities they are aware

of that need to be included.

Following discussions, Committee members noted several other associations and events

that are worthy of noting which include: Oconee Business & Education Partnership; Ten at

the Top; Chambers for Anderson and Oconee.

IV. <u>SC Works Operations</u>

Chair Blackwell deferred to Trent Acker to provide update.

a. WorkKeys Update

Mr. Acker reported all 3 counties are in maintenance goal phase. The person at the

State level is now Grey Parks. Mr. Parks has been a great resource for WorkLink. The

contract with ACT is slated to end 6/30/16. \$100,00 in funds are available for Profiles.

Mr. Acker reviewed the current WorkKeys providers in our area. WorkLink currently has

WorkKeys testing centers at each of the four Adult Education Centers and at Tri-County

Technical College. The SC Works Centers have the option to become testing centers

under the Work Ready Communities Initiative. To help meet the rising demand for

WorkKeys testing, Mr. Acker requested from the committee to explore further options

regarding becoming a WorkKeys testing center.

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Following discussion, Committee members agreed to support Staff moving forward to explore and investigate the possibility and viability of a test site here at the SC Works Center.

b. SC Works Centers Report

Matt Fields referred to page 19 which is a sample MOU from Morpho Trust, ,a for-profit company that provides background checks for a fee to jobseekers, to find out more about the services offered and expectations of a potential partnership. Ms. Kelly stated in the WIOA Act we are allowed to have a for profit entity in the facility but this would be the first.

The Committee reviewed the request from MorphoTrust to co-locate in the Comprehensive Center one day per week. After discussion, the Committee voted to decline this opportunity with MorphoTrust until demand for services were demonstrated.

Mr. Fields reported that he is working with several partners in regards to the SC Works Centers. Mr. Fields highlighted a partnership with ClemsonLIFE. ClemsonLIFE has approached the SC Works Centers regarding hosting work study students for 3 hours per week to expose them to jobs in an office setting. Appropriate work study positions may include file clerk or greeter.

c. Financial Update

Mr. Fields referred to page 20 and provided an update stating the Operator Budget is currently spending and tracking well. A review of the expenditure and obligation rates associated with the Operator and WIOA (Adult, DW) Program grants awarded to them for this program year. Thru December 31, 2015:

- 48% of the Operator Grant has been expended.
- 48.7% of the Adult budget has been expended.
- 47.4% of the Dislocated Worker budget has been expended.
- The goal to be expended is 45%.

d. Outreach

Ms. Kelly reviewed the progress the Outreach Committee has made with outreach efforts. The Outreach Committee meets monthly on the first Thursday of each month. Ms. Kelly shared that outreach materials are in the process of being published and will

be made available to staff and Board members upon delivery. Recent outreach meetings have turned their focus to the three-county Job Fair held each Spring.

Renee Alexander reported they had written our information at the top of the Christmas Give-Aways flyers distributed and we are seeing some ROI from those flyers.

e. SC Works Center Reports

Ms. Kelly referred to pages 21-22 and provided a brief overview of the System Wide Services and Employer Services provided from July 1st through December 15th 2015. Ms. Graham noted a typo on page 21, Individuals Registered for Anderson should be 80, not 580.

V. Adult/DW Program

a. Usage Reports

Ms. Kelly referred to pages 23-25 which shows the demographic snapshot for participants in WIOA; the individualized career services which is a snapshot of who is in the program; and an overview of training services provided.

b. Program Overview

Steve Riddle referred to pages 26-29 for 4 success stories for this quarter for Committee members review reporting the average wage for CDL drivers calculated to be \$18.50 per hour which is currently a very in-demand occupation.

Mr. Riddle reported enrollment goal is currently at 72% with approximately \$46,000 remaining in Adult training funds stating the iBest scholarships at TCTC are helping with training adding they are tracking funding very closely.

Mr. Riddle reported that since follow up now requires 4 quarters, all Case Managers currently have a case load of over 150.

c. Financial Update

Chair Blackwell referred to pages 30 & 31 and deferred to Mr. Fields to provide a financial update. Mr. Fields reported there are still some expenses to yet hit.

Mr. Fields reported there are scholarships currently available through TCTC for QuickJobs training up to \$2,000 per applicant stating this could off set some of the costs for our participants as their training would possibly be funded through this scholarship.

Mr. Fields referred to an additional page in the meeting packet with is the obligations report that tracks budget/vouchers paid/voucher not paid. \$45, 682.09 remains available for tuition for new WIOA participants entering into occupational training. Staff is leveraging other funding in order to make training dollars go further. Therefore, Henkels and McCoy staff brought to the committee for review a request to move approximately \$12,500 from the training line item to supportive services, specifically for childcare and transportation.

ACTION TAKEN: Ed Parris made a motion to approve moving funds from the Training line item to Supportive Services line item as presented, seconded by Teri Gilstrap. The motion carried with a unanimous vote.

- d. Eligible Training Provider List
 - i). Appeal Solar Energy International

Ms. Graham reported from the 10/21/15 meeting the Committee voted to not approve Solar Energy's applications to the ETPL due to not being an in-demand occupation. Ms. Graham informed the committee that WorkLink received an appeal letter from Solar Energy, which applied to be an Eligible Training Provider in the fall of 2015. Ms. Graham reminded the committee that this company provides training on solar energy installation, which is not currently in-demand in the WorkLink region. Ms. Graham stated that the next step will be for the Executive Committee of the Board to follow the appellate process for Eligible Training Providers.

VI. <u>Employer Services</u>

Chair Blackwell deferred to Patty Manley to provide report.

a. Business Engagement and Services

Ms. Manley reported at the end of December, the WorkLink region's business engagement goal of 685 is right on target with 351 employers 48.3%. Ms. Manley reported together SC DEW recruiters, LVER and Henkels & McCoy, we are continuing to make contacts and visits in our three county service region. In January, Ms. Manley and Windy Graham trained the Anderson Economic Development interns on data entry in CRM in SCWOS.

Ms. Manley stated currently we are offering monthly hiring events in each county for employers and jobseekers in that county with varying results. We are seeing participation from the same staffing agencies, manufacturers/employers as well as jobseekers and believe this may be impacting the outcome. Ms. Manley, SC DEW

recruiters and Henkels & McCoy staff have discussed and would like transition to quarterly hiring events per county following the annual three county job fair in the spring and is bringing this to the Committee for support and approval if needed.

Following discussions the Committee agreed no vote was needed and members are in support of this transition. Ms. Manley stated requests from employers for ad hoc hiring events will continue to be encouraged and accommodated.

Ms. Manley referred to page 32 which is a State Instrucion Letter stating we currently require all employers who participate in our monthly hiring events to be registered in SCWOS (South Carolina Works Online Services) as per the letter. We have not been requiring this for our annual job fair and would like to make this a requirement going forward.

Following a brief discussion, the Committee agreed no vote was required but given the benefits, this Committee is in favor and supports requiring all employers registering for the Annual Job Fair also be registered in SCWOS and post open job order in the system as well.

b. Incumbent Worker Training Grants

Ms. Manley reported that the PY'15 Local IWT grants were given out in total for \$45,648. She stated that WorkLink received applications totaling \$343,284.60. Ms. Manley shared a report, included in the Board packet, which shows the companies awarded funding and the amount each received. Trainings are just beginning with several employers. Ms. Manley has communicated via email and phone reminding employers to go ahead and get their trainings scheduled so they'll have ample time to complete the trainings they have requested. The end date for employers was set as June 30, 2016, which is earlier than the actual grant end date of August 31, 2016.

Ulbrich Specialty Wire is the sole remaining Rapid Response Incumbent Worker Training, and it ended on December 30, 2015. A final reimbursement request and report was submitted to SC Department of Employment and Workforce on February 12, 2016. They spent \$39,950 out of \$51,870, or 77% of their grant award.

c. On-th-Job Training Coordination Update

Ms. Manley referred to the large spreadsheet included separately and reported we've had 2 successful completions since the last Committee meeting: Belton Metal had a contract that ended 11/13/15 Adult funding and Reliable Sprinkler had a contract end

on 1/4/16 which was DW funding. Additional contracts with Reliable Sprinkler have

been written in Adult funding and discussing an additional contract with MoreSun Custom Woodworking in Oconee County. With these additional contracts, Adult balance

will be \$1,286.49 and DW at \$4,560.00.

Ms. Manley noted Dislocated Worker funding is the most difficult to expend due to

other avenues/assistance available to these folks.

VII. Other Business

a. Ad Hoc Committee Members

Chair Blackwell referred to page 35 which is an ad hoc application form Kal Kunkel for

consideration which was tabled at the 10/21/15 meeting.

Ms. Gilstrap voiced concern due to conflict of interest with this applicant being

employed by a company that designs software that our Operator uses. Following

discussions, Committee members decided to table this item again.

ACTION TAKEN: Ed Parris made a motion to table this item for discussion at future date,

seconded by Danny Brothers. Motion to table carried.

VIII. Adjourn

Respectfully submitted by: Patty Manley, Office Manager

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Strategic Plan Update

Updated March 14, 2016

Goal I. Improve the skill level of the workforce to meet the demands of business and industry.

The One Stop and Youth Committees will oversee the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Objective 1:

A. Monitor WorkKeys Data on an ongoing basis to report the trends in certification of workers.

Key Action Strategies:

1. Establish baseline via Work Ready Communities Initiative

Data captured 10.20.15

Data captare	eu 10.20.13							
ANDERSON COL	JNTY							
ACT NATIONAL CARE	ER READINESS CERTIFICATE [NCRC]							
WORKFORCE		TOTAL	BRONZE	SILVER	GOLD	PLATINUM	NOT	NCRC
		NCRC	NCRC	NCRC	NCRC	NCRC	EARNED	PLUS
Current	Private	753	129	420	201	+	-	11
	Public	530	78	299	150	+	-	78
Emerging &	High School	2859	727	1485	623	24	-	325
Transitioning	College	85	15	47	23	0	-	5
	Adult Education	658	161	421	76	0	-	93
	Unemployed	1121	272	657	191	+	-	68
	Recent Veteran	8	+	7	0	0	-	0
	Workforce category not identified	49	17	23	9	0	-	0
	Totals	6063	1400	3359	1273			580
NCRC Earned WKIV*	3620)						

OCONEE COUNT	Υ							
ACT NATIONAL CARE	ER READINESS CERTIFICATE [NCRC]							
WORKFORCE		TOTAL	BRONZE	SILVER	GOLD	PLATINUM	NOT	NCRC
		NCRC	NCRC	NCRC	NCRC	NCRC	EARNED	PLUS
Current	Private	258	33	165	59	+	-	6
	Public	274	24	140	105	5	-	127
Emerging &	High School	777	176	401	193	7	-	0
Transitioning	College	17	+	8	6	0	-	0
	Adult Education	252	68	160	23	+	-	0
	Unemployed		153	354	87	+	-	6
	Recent Veteran	+	+	0	+	0	-	0
	Workforce category not identified	97	29	58	9	+	-	0
		2273	487	1286	484			139
NCRC Earned WKIV*	1393							

PICKENS COUNT	Υ							
ACT NATIONAL CARE	ER READINESS CERTIFICATE [NCRC]							
WORKFORCE		TOTAL	BRONZE	SILVER	GOLD	PLATINUM	NOT	NCRC
		NCRC	NCRC	NCRC	NCRC	NCRC	EARNED	PLUS
Current	Private	318	37	195	83	+	-	17
	Public	183	15	122	46	0	-	42
Emerging &	High School	1541	373	765	389	14	-	161
Transitioning	College	55	6	31	16	+	-	5
	Adult Education	898	150	561	187	0	-	98
	Unemployed	635	122	394	118	+	-	59
	Recent Veteran	7	+	6	0	0	-	0
	Workforce category not identified	299	65	188	46	0	-	0
	Totals	3936	769	2262	885			382
NCRC Earned WKIV*	2119							

- a. Review Work Ready data via ACT database at each Committee meeting
 - Last date of review January 1.12.16
 - Current Review: Data Captured 3.14.16

	ACT NATIONAL CAREER READ	INESS C	ERTIFICA	ΓΕ [NCR	C]					
WORKEORGE		TOTAL	BRONZE	SILVER	GOLD	PLATINUM	NOT	NCRC	10.20.15	3.14.16
WORKFORCE		NCRC	NCRC	NCRC	NCRC	NCRC	EARNED	PLUS	Baseline	Difference
Current	Private	794	135	444	212	+	-	12	753	41
	Public	530	23							
Emerging &	High School	2859	2							
Transitioning	College	89	14	51	24	0	-	5	85	4
	Adult Education	695	173	442	80	0	-	94	658	37
	Unemployed	1210	294	712	203	+	-	69	1121	89
	Recent Veteran	8	+	7	0	0	-	0	8	0
	Workforce category not identified	49	17	23	9	0	-	0	49	0
	Totals	6259	1443	3478	1307	+	-	585	6063	196
NCRC Earned WKIV*	3807								3620	187
						Diffe	rence fro	m previ	ous review	79

	OCONEE COUNTY														
	ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC] TOTAL BRONZE SILVER GOLD PLATINUM NOT NCR														
WORKFORCE	NCRC	10.20.15	3.14.16												
WORKFORCE	Baseline	Difference													
Current	Private	258	16												
	Public	127	274	18											
Emerging &	High School	777	1												
Transitioning	College	23	14	14	6	0	-	0	17	6					
	Adult Education	263	173	166	24	0	-	0	252	11					
	Unemployed	672	294	413	95	+	-	6	595	77					
	Recent Veteran	0	+	0	0	0	-	0	0	0					
	Workforce category not identified	97	97	58	9	0	-	0	97	0					
	Totals	2402	510	1377	499	+	-	139	2273	129					
NCRC Earned WKIV*	1510								1393	117					
						Diffe	rence fro	m previ	ous review	41					

	ACT NATIONAL CAREER READ	INESS C	ERTIFICA	TE [NCRO	[]									
WORKFORCE	VORKFORCE TOTAL BRONZE SILVER GOLD PLATINUM NOT NCRC													
WORKFORCE		NCRC	NCRC	NCRC	NCRC	NCRC	EARNED	PLUS	Baseline	Difference				
Current	Private	345	42	210	89	4	-	19	318	27				
	Public	200	19	131	50	0	-	43	183	17				
Emerging &	High School	1541	4											
Transitioning	College	61	8	31	20	0	-	5	55	6				
	Adult Education	938	154	588	196	0	-	98	898	40				
	Unemployed	712	140	443	128	0	-	59	635	77				
	Recent Veteran	8	0	7	0	0	-	0	7	1				
	Workforce category not identified	299	65	188	46	0	-	0	299	0				
	Totals	4108	803	2366	918	0	-	385	3936	172				
NCRC Earned WKIV*	2291								2119	172				
						Diffe	rence fro	m previ	ous review	64				

- b. Report to WorkLink Workforce Development Board at each Board meeting
 - i. Last date of review January 20, 2016
- 2. Monitor the Work Ready Initiative for the WorkLink region
 - a. Executive Director of WorkLink will monitor the State initiative and report to the Committee and Board on an ongoing basis

Objective 2:

B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with workforce development partners

Key Action Strategies:

- 1. Assign staff to participate in Community, Partner and Employer groups
 - SHRM for Anderson, Oconee, and Pickens counties Patty Manley
 - Chamber events for above (Ribbon cuttings & other business/employer events) Patty Manley, Leann Vaughn, Meredith Durham
 - Economic Development meetings & events for all three counties Trent Acker, Patty Manley
 - VR Business Services meeting Patty Manley
 - Various United Way events/activities Patty Manley, Sharon Crite
 - Anderson County Workforce Collaborative Trent Acker
 - Pickens County Business Education Alliance Trent Acker
 - Anderson, Oconee, Pickens Business Showcase Trent Acker
 - Oconee Business Education Partnerships Trent Acker
 - Ten at the Top Trent Acker
 - Anderson Business Group Trent Acker
 - Anderson and Oconee Chamber Policy Chats Trent Acker
- 2. Convene business representatives on a monthly basis and SC Works Center partners on a quarterly basis
 - Business Service Integration Team meetings Third Friday of every month at 9AM, Clemson SC Works Center
 - o Met March 4, 2016; next meeting April 8, 2016
 - Quarterly Partner meeting
 - Met February 19, 2016 at 10AM, Clemson SC Works Center; next meeting February 19, 2016
 - a. Coordinate services and share information on behalf of the WorkLink Workforce Development Area and the SC Works System *Ongoing*

- i. Examples include SC Works Facebook page, Hiring Event/Hot Job Announcements via email distribution list
- Meet with employers and economic development agencies on an "as needed" basis to determine workforce needs and solutions that can be coordinated through the WorkLink office and SC Works Centers

Objective 3:

C. Increase the number of individuals who successfully complete GED or high school diploma through the workforce system.

Key Action Strategies:

- 1. Coordinate with the school districts to identify new dropouts
 - a. Work with Youth Committee to strengthen collaboration and partnerships
 - b. Establish a referral process between the schools and the SC Works Centers for those seeking employment

In progress

Some existing connections:

- Leanne Cobb and Meredith Durham offer soft skills workshops to high school students (specifically seniors and Career and Technology students) – basic information is given regarding SC Works Centers
- K-12 System representatives are invited to our Business Service Integration Team meetings to learn more about outreach efforts to employers, but also information about SC Works Centers.
- Aging Out of Foster Care Youth have SC Works referral system in place
- 2. Make SC Works Center customers aware of GED and High School Diploma changes
 - a. Communicate information about how to obtain a GED or High School Diploma
 - Staff review education history upon entry into the SC Works Centers
 - Referrals given to Adult Education Centers for each participant that lacks a GED or High School Diploma

Objective 4:

D. Increase the number of workshop attendees and thereby increase the number of basic work skills certificates provided by the One-Stop Centers.

Key Action Strategies:

- 1. Gather information from partners and community as to the types of workshops that should be offered.
 - a. Ensure workshop topics and/or curriculum is applicable to skills needed from industry input
 - b. Plan workshops early and market workshops through multiple venues: websites, social media, print, news outlets, partner's organizations, etc.
 - c. Plan workshops to be interactive and engaging
- 2. Coordinate a minimum of 8 workshops per month
- 3. Coordinate with partners to host workshops
 - a. Ask partners to require attendance to workshops
- 4. Monitor workshop content, presentation and feedback
- 5. Annually evaluate what workshops are best suited for participants in the workforce system

Goal II. Increase employer engagement in WIB and WIB Activities.

The One Stop, Youth, and Disabilities Committees will be responsible for the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Objective 1:

A. Increase WorkKeys Profiles by X% per year throughout the workforce region through increased awareness.

Key Action Strategies:

- 1. Investigate WorkKeys profiler resources and establish referral processes
- 2. Develop a plan to share WorkKeys profiling process with local area SHRM either though staff or partner presentations
- 3. Identify potential sources of funding opportunities
 - a. Secure additional funding through partnerships and grants to increase WorkKeys profiles

Objective 2:

B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with work force development partners.

Key Action Strategies:

- 1. Determine in-demand jobs in the market area, and skills required to fill those jobs
- 2. Review the current skill level of our participants. Determine gaps
- 3. Develop outreach materials specific to career paths (include educational resources) that need to be pursued in order to be employed in those jobs
- 4. Review career pathways options (developed on current in-demand occupations), including job opportunities, educational resources, and expected wages, with job seekers and customers

Objective 3:

C. Work with businesses and employers to develop a better understanding of WorkKeys profiles needed by industry sector.

Key Action Strategies:

- 1. Discuss with Economic Development offices and partners in workforce training to determine utilization rate of WorkKeys
- 2. Survey local SHRM organization members on WorkKeys utilizations, profile descriptions by company, and categorize by industry

Objective 4:

D. Increase the number of employers using the Work Force Development system and services by 5% per year.

Key Action Strategies:

- 1. Establish baseline from PY14 employer services data
- 2. Improve the quality of services offered through SC Works Online Services by assisting job seekers with better information in the SCWOS system (i.e. resumes, job expectations, etc.)
 - a. Promote job matching and job listing abilities to the businesses in the community
 - b. Host informational sessions through the local SHRM groups on how to set up free SCWOS accounts and use job matching services
 - c. Send mailers to local industry HR department describing the system and services available
 - d. Make presentations to all SHRM groups over the next 6 months
 - e. Develop a database of business services and partner services and share with local DEW representatives

Objective 5:

Eckerd Workforce Development Customer Talking Points

Why the Transaction: Henkels & McCoy conducted a strategic review of all business units over the last year and decided to focus on and invest in the core markets of Power, Gas, Telecommunications and Pipeline where they have core construction competencies. Training Services falls outside of Henkels & McCoy's core markets. However Training Services has grown and in fact the Training Services department has never been bigger and stronger. It is the strength and success of Training Services that made this transaction possible. H&M and Training Services senior management believe aligning the interests of new owners and our current staff will work to the benefit of Training Services and offer greater opportunities for the Training Services Team. In order to further enhance workforce service delivery and have a corporate focus on services to individuals with barriers, the decision was made to contribute the operating infrastructure to a non-profit.

Who is Eckerd: The founders of Eckerd, Jack and Ruth Eckerd, were pioneers in transforming the lives of America's children and families. Today, the organization they founded in 1968 has grown into a national non-profit leader that has given much-needed second chances to more than 168,000 children and families. The organization currently serves over 18,500 youth each year with over 800 employees dedicated to providing second chances to needed populations.

Accreditations: Council on Accreditation (COA), and AdvancED™.

Mission: Provide and share solutions that promote the well-being of children and families in need of a second chance.

Vision: Ensure that each child has the opportunity to succeed.

Markets Served: Workforce Development, Child Welfare, Juvenile Justice and Education.

Service Areas: Florida, Georgia, South Carolina, North Carolina, Vermont, Hawaii, Oklahoma, Texas, Kansas, Louisiana and the District of Columbia. Corporate Office: 100 N. Starcrest Drive Clearwater, Florida 33765.

Fiscal Overview: \$180 Million in annual revenue with a certified independent audit completed each year.

- Approved federal cognizant agency indirect rate of 8.23% with pending approval of 9.28%.
- Eckerd fringe benefit rate is lower than the current H&M rate. Savings can be reinvested back into the program.
- Fiscal year is July 1st to June 30th.
- Partial year audit from the transaction date of 4-1-16 to the fiscal year end of 6-30-16 will be conducted. Henkels & McCoy will provide the A-133 audit for the period 7-1-15 to 3-31-16.
- Insurance coverage to meet all contractual recruitments. Certificate of Insurance will be provided.
- Payroll services for all Work Experience participants will remain with the current Employer of Record

Assignment: We are seeking contract assignment per the language in the contract which allows assignment based on written approval.

- Contract modification budgets will be provided by 3-1-16.
- It is expected that all staff and leadership will remain.
- All service delivery will remain and/or will be enhanced with profit re-allocation.
- The requested date of the assignment is April 1st, 2016

Data through: February 2016 Last Revision Date: 3/11/16

SC WORKS | BRINGING EMPLOYERS AND JOB SEEKERS TOGETHER WORKLINK ANDERSON-OCONEE-PICKENS

PY15 - July 1, 2015 to June 30, 2016

	Q1 2015	Q1 2015	Q1 2015	Q2 2015	Q2 2015	Q2 2015	Q3 2015	Q3 2015	Q3 2015	Q4 2015	Q4 2015	Q4 2015	
Jobseekers Services	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total
SYSTEM WIDE SERVICES													
Unduplicated Customer Count	3794	3876	3500	3406	3345	3629	4057	3454					12625
Individuals that Registered	305	337	343	327	301	294	373	276					2556
Anderson	120	117	151	112	80	114	132	105					931
Clemson	38	40	37	67	51	44	47	31					355
Easley	59	60	58	56	65	53	85	51					487
Inactive Honea Path	28	41	17	24	28	27	38	19					222
Inactive Liberty Center	0	1	0	1	0	0	0	0					2
Seneca	60	78	80	67	77	56	71	70					559
Job Search Services	8183	8162	6936	7208	7358	7939	9133	8069					62988
Anderson	2673	2613	2240	2320	2143	2392	2786	2628					19795
Clemson	1725	1623	1389	1404	1713	1814	2129	1742					13539
Easley	1473	1586	1227	1338	1300	1297	1552	1412					11185
Inactive Honea Path	611	591	558	546	505	523	602	506					4442
Inactive Liberty Center	48	56	40	36	55	63	55	39					392
Seneca	1653	1693	1482	1564	1642	1850	2009	1742					13635
CENTER-WIDE SERVICES							1						
Center Traffic (Total Customer Count):	1842	1723	1571	1746	1642	1540	1743	1586					13393
Anderson	611	514	422	419	338	447	523	545					3819
Clemson	624	629	536	597	608	612	645	489					4740
Easley	116	132	106	123	136	101	106	111					931
Seneca	482	437	488	591	550	380	469	431					3828
Access Point Traffic	9	11	19	16	10	8	10	10					93
Orientation Attendance	77	100	60	98	37	55	61	69					557
Workshops Offered	103	101	83	102	91	100	98						678
# Attended Employability	93	89	45	39	25	36	27	24					378
# Attended Financial Literacy	0	0	0	0	1	0	0	0					1
# Attended Expungement/Pardons	0	0	0	0	0	0	0	0					C
# Attended Computer Skills	60	45	38	39	31	25	35	47					320
		.0	30	33	31		33						
Referrals to Partners:	78	56	63	107	153	38	61	102					658
# of Individuals Received Referral	74	54	58	103	133	36	54	95					607

ANDERSON-OCONEE-PICKENS

	Q1 2015	Q1 2015	Q1 2015	Q2 2015	Q2 2015	Q2 2015	Q3 2015	Q3 2015	Q3 2015	Q4 2015	Q4 2015	Q4 2015	<u> </u>
Employer Services	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total
Internal Job Orders Created	178	236	258	205	160	152	230	288					1707
Anderson	51	60	105	66	90	75	102	113					11050
Clemson	65	85	69	65	17	11	38	93					443
Easley	21	17	32	19	22	28	22	26					187
Inactive Honea Path	3	6	4	6	2	1	1	4					27
Inactive Liberty Center	7	9	4	5	3	5	9	10					52
Seneca	31	59	44	44	26	32	58	42					336
Services Provided Employers	1028	1542	1164	1029	752	946	992	873					8326
Anderson	457	624	366	348	222	368	324	335					3044
Clemson	375	780	667	547	473	422	532	418					4214
Easley	22	32	15	20	11	9	9	19					137
Seneca	174	106	116	114	46	147	127	101					931
Hiring Events	12	12	21	9	7	1	7	3					72
Total Job Seekers	187	354	163	146	262	20	97	70					1299
Anderson	97	271	77	10	230	20	51	39					795
Oconee	0	47	53	19	0	0	22	0					141
Pickens	90	36	33	117	32	0	24	31					363
Entered Employments	50	75	78	49	48	41	32	34					407
Anderson	4	8	8	3	5	1	4	5					38
Clemson	40	60	53	26	30	33	26	25					293
Easley	0	0	4	1	0	0	0	4					9
Seneca	6	7	12	19	13	7	2	0					66
Rapid Response Events	0	0	4	0	0	0	1	0					5
Covidien	0	0	64	0	0	0	0	0					64
HealthSouth Anderson	0	0	0	0	0	0	6	0					6

DEMOGRAPHICS (Year to Date)	Data through:	February 2016	Last Revision	Date: 03/08/20)16	
WIA Enrollments						
•	st Date of Access	•	81.1	6 .1		
Age	Anderson	Oconee	Pickens	Other	Total	%
Under 19	2	0	1	0	3	1%
19-21	8	8	6	0	22	6%
22-32	65	31	18	0	114	31%
33-44	72	23	23	1	119	32%
45-54	35	22	19	2	78	21%
55-64	13	9	10	1	33	9%
65+	0	0	0	0	0	0%
Total	195	93	77	4	369	100%
Race	Anderson	Oconee	Pickens	Other	Total	
African American/Black	60	19	13	1	93	25%
American Indian/Alaskan Native	1	0	0	0	1	0%
Asian	0	0	0	0	0	0%
Hawaiian/Other Pacific Islander	0	0	0	0	0	0%
White	128	70	62	3	263	71%
Not Provided	6	4	2	0	12	3%
Total	195	93	77	4	369	100%
Ethnicity	Anderson	Oconee	Pickens	Other	Total	
Hispanic or Latino heritage	6	5	5	0	16	4%
Not Hispanic or Latino heritage	185	87	72	4	348	94%
Not Provided	4	1	0	0	5	1%
Total	195	93	77	4	369	100%
iotai	133	,,	,,	•	305	10070
Gender	Anderson	Oconee	Pickens	Other	Total	
Female	107	54	43	1	205	56%
Male	88	39	34	3	164	44%
Total	195	93	77	4	369	100%
Education Level	Anderson	Oconee	Pickens	Other	Total	
Less than 9th Grade	7	0	1	0	8	2%
9th-12th Grade (No Diploma)	64	17	7	0	88	24%
GED	25	18	13	0	56	15%
HSD	63	34	30	2	129	35%
Vocational School Certificate	16	7	11	0	34	9%
Associate's Degree	10	11	6	1	28	8%
Bachelor's Degree	9	4	7	0	20	5%
Education beyond a Bachelor's degree	1	2	2	1	6	2%
Total	195	93	77	4	369	100%
iotai	193	73	,,	4	309	100%
Disability from the Demographic Tab on	Anderson	Oconee	Pickens	Other	Total	
the WIOA Application	402	00	75		262	000/
No	193	90	75	4	362	98%
Yes	2	3	2	0	7	2%
Total	195	93	77	4	369	100%
Employment Status at Participation	Anderson	Oconee	Pickens	Other	Total	
Employed	53	28	23	1	105	28%
Employed but received notice of layoff	8	1	4	1	14	4%
Not Employed	134	64	50	2	250	68%
Total	195	93	77	4	369	100%
Veteran	Anderson	Oconee	Pickens	Other	Total	
No	187	87	72	3	349	95%
NO Yes			72 5			
	8	6		1	20	5% 100%
Total	195	93	77	4	369	100%

All demographic data is provided by Geographic Solutions to the SC Department of Employment and Workforce. The Applications Analyst for SC Department of Employment and Workforce then forwards the data in Excel to the local areas for further analysis.

							WI	OA Individualized Career Services	= July 1, 2015	June 30, 201	16			
loh S	eeker at		Λ E	rolla	aant		1	Caseload Bro	aakdawa		1			
200.2						Total		Active	Follow-up	Total	_	ligibility		
		А	U	P	Julei	TOLAT				148	-	iigibiiity		
/							Hamri		92 85	148				VTD T-+-!
eterans			_	_	_	20	Hunte						January	YTD Total
	со	8	6	5	1	20	Morga		76	131	YTD Total Determination	ıs	25	159
	New	0	0	0	0	0	Parne		71	125				
ffenders							Riddle		0	0	*Priority of Service are those e	_		
		68			3	99	Total	228	324	552	because they meet one or mo	-	-	
	New	1	2	0	0	3					basic skills deficient, public ass		eteran (or Spous	e), or
AA Co-enrolled											does not meet self-sufficiency	guidelines.		
	со	1		2	0	9								
	New	0	0	0	0	0		Active Enr	ollment					
dult/DW Low Income														
	со				1	207		CO	February	Total	En	rollment		
	New	5	4	1	0	10	Hamr		6	56				
NAP Recipient							Hunte	59	4	63		January	TD Planned	d (+/-)
	со	71		21	1	117	Morga	n 48	7	55	New MTD Enrolled	21	10	11
	New	3	3	0	0	6	Parne	I 50	4	54	New YTD Enrolled	152	137	15
asic Skills Deficient							Riddle	0	0	0				
	CO	51	19	13	0	83	Total	207	21	228				
	New	9	7	2	0	18								
	Care	ar Int	oros	+				One-on-One Se	arvices		140	orkKeys		
n-Demand Career Clu				•		Feb YT	D Activi		February	YTD	"	CO	New YTD	Total
dmin, Support, Wast		Ren	nedia	ation	Svcs	_		rovided Internet Job Search Supp		12	Platinum	0	0	0
Health Care a	_					6 4		Resume Preparation Assistance	0	7	Gold	11	4	15
	nufacturi					5 2	-	ob Development Contacts	0	0	Silver	24	9	33
Professional Scie		-	al Se	rvice	S	2 9			•	-	Bronze	12	0	12
	tail Trad					1 2					Total	47	13	60
	Other					3 6						-	=1	
						20 15	_							



	WIC	A Training Se	rvices and Fo	llow-Up Services	= July 1, 2015 - June 30, 2016		
Reco	ommended for Training Service	s			Occupational Tr	aining by Provider	
	February Total	YTD Total			Name	Currently In Training	PY' 15 Rec'd Traini
GED	4	26	_		Adult Education - District 1 and 2	3	4
Occupational	4	52			Adult Education - Districts 3, 4 and 5 Anderson	4	6
On-the-Job Training	0	9			Adult Education - Oconee Adult Education	2	3
_					Adult Education - Pickens Co Adult Learn	1	1
					Arc Labs	1	5
					Carolina Computer Training	0	1
	OJT Training Synopsis				Georgia Regents University	1	1
					Greenville Technical College	5	8
Company Name	Location of Company	In-Progress	Successfu U	nsuccessful	ıπ	1	1
Belton Metal Company, Inc.	Anderson		1	1	Palmetto School of Career Development	0	2
K & K Trucks, LLC	Anderson		1		Southern Wesleyan University	1	1
MedShore	Anderson		11		Tri-County Technical College	27	64
More Sun Custom Woodworking	Oconee	1	1		Truck Driver Institute	0	2
MTS Office Machines	Anderson		1				
The Reliable Automatic Sprinkler	Pickens	2	1	1			
					Total	46	99
					Total Occupationa	l Training by Cluster	
	Total Current Contracts	3	5	2			
	Total Carryover		11		Occupation	Total Training	PY'15 Rec'd Creder
***	Total All OJT Contracts	s 21			GED Training	14	1
*Carryover equals those contracts started in PY14							
/	but jiiiisiicu iii 1 115				Admin, Support, Waste Mgmt., Remediation Svcs.	15	4
	•				Manufacturing	26	16
	ding Source				Manufacturing Professional, Scientific, Technical Services	26 5	16 2
	ding Source	VTD Total			Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance	26 5 40	16 2 17
Fund	ding Source	YTD Total	_		Manufacturing Professional, Scientific, Technical Services	26 5	16 2
Fund	January 1	9	_		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade	26 5 40 0	16 2 17 0
Fund Adult Dislocated Workers	January 1 0	9 12	_		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance	26 5 40 0	16 2 17 0
Fund Adult Dislocated Workers	January 1	9	_		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade Funding Source PY'15 Rec'd (26 5 40 0	16 2 17 0
Fund Adult Dislocated Workers	January 1 0	9 12	-		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade Funding Source PY'15 Rec'd (26 5 40 0 occupational and GED tr	16 2 17 0
Fund Adult Dislocated Workers National Dislocated Worker Grant (NDWG)	January 1 0 0	9 12	-		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade Funding Source PY'15 Rec'd (YTD Total Adult 8	26 5 40 0 occupational and GED tr	16 2 17 0
Fund Adult Dislocated Workers National Dislocated Worker Grant (NDWG)	January 1 0	9 12	-		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade Funding Source PY'15 Rec'd (YTD Total Adult Dislocated Workers 1	26 5 40 0 occupational and GED tr	16 2 17 0
Fund Adult Dislocated Workers National Dislocated Worker Grant (NDWG)	January 1 0 0 v-Up Services	9 12 2	-		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade Funding Source PY'15 Rec'd (YTD Total Adult Dislocated Workers NDWG	26 5 40 0 occupational and GED tra	16 2 17 0
Adult Dislocated Workers National Dislocated Worker Grant (NDWG) Follow	January 1 0 0 -Up Services	9 12 2 YTD Total	-		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade Funding Source PY'15 Rec'd (YTD Total Adult 8 Dislocated Workers 1 NDWG Trade (co-enrolled)	26 5 40 0 occupational and GED tra 5 4 0	16 2 17 0
Fund Adult Dislocated Workers National Dislocated Worker Grant (NDWG)	January 1 0 0 -Up Services	9 12 2	-		Manufacturing Professional, Scientific, Technical Services Health Care and Social Assistance Retail Trade Funding Source PY'15 Rec'd (YTD Total Adult Dislocated Workers NDWG	26 5 40 0 occupational and GED tra 5 4 0 9	16 2 17 0

Grant Number: 15A295H1 Invoice: 1600-I1007 Period Covered: 1/18/16-2/21/16

	<u> </u>	I	DECEMBER 50.0%	JANUARY 58.3%	FEBRUARY 66.7%			100.0%	1
Line Item		Mod #1	1600- I1005		1600-11007	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	Obligatio ns
Staff Salary Total		\$247,278.00	19,606.39	19,306.76	23,305.42	\$163,443.17	\$83,834.83	66.1%	
Fringe Benefit Total		\$ 96,907.17	7,422.71	7,928.80	9,846.56		\$28,613.31		
Staff Cost Total		\$344,185.17	27,029.10	27,235.56	33,151.98	\$231,737.03	\$112,448.14	67.3%	
Operating								ı	-
1.2 Staff Consumable Supplies		\$3,474.00	341.09	258.70		\$1,458.63	\$2,015.37		
1.3 Advertising, Outreach		\$935.00		0.00		\$237.44	\$697.56		
1.4 Copy, Print		\$3,876.00		160.16			\$1,652.47		
1.5 Communications		\$5,814.00		322.85			\$3,061.77		
1.6 Staff Travel		\$17,741.00		770.83	1,297.71	\$7,493.04	\$10,247.96		
1.7 Staff Conferences, Training		\$3,060.00		0.00	•	\$1,524.08	\$1,535.92		
1.8 Staff Computer Leases		\$11,578.00	-	0.00			\$1,431.09		
1.9 Postage		\$2,040.00	51.67	313.33	8.73	\$707.36	\$1,332.64	34.7%	
Operating Total (01)		\$48,518.00	4,683.66	1,825.87	3,592.33	\$26,543.22	\$21,974.78	54.7%	
Direct Training									
2.3 Credential Exam Fees (CAN/GED/W	(K)	\$ 13,558.00	160.00	668.47	494.60	\$4,300.43	\$9,257.57	31.7%	405.98
2.6 Tuition (College/Occupational Train	iing)	\$203,457.00	7,974.98	6,732.45	5,835.64	\$112,635.34	\$90,821.66	55.4%	8994.04
Direct Training Total (02)		\$217,015.00	8,134.98	7,400.92	6,330.24	\$116,935.77	\$92,036.73	53.9%	9400.02
Control Company									_
Support Services		Ć4 250 00	254.26	0.00	4 720 40	ć 4 007 F0	¢657.50	445 50/	<u></u>
3.4 Training Support Materials		\$4,250.00	254.36	0.00	1,730.18	\$4,907.59	-\$657.59	115.5%	
Support Service Total (03)		\$4,250.00	254.36	34.00	1,730.18	\$4,941.59	-\$691.59	116.3%	
Sub-total		\$613,968.17	40,102.10	36,496.35	44,804.73	\$148,420.58	\$465,547.59	24.2%	
General Overhead (Indirect) 11.3	2%	\$69,384.49	4,539.56	4,131.39	5,071.90	\$43,033.84	\$26,350.65	62.0%	
Audit Cost	0.70%	\$4,784.00	280.71	255.47	313.63	\$2,661.10	\$2,122.90	55.6%	
Profit/Fee Held for Performance 4%		\$24,559.00	1,604.08	1,459.85	1,792.19	\$15,206.30	\$9,352.70	61.9%	
Contract Total		\$712,695.66	46,526.46	42,343.07	51,982.45	\$441,058.86	\$271,636.80	61.9%	9400.02

Grant Number: 15D2995H1 Invoice: 1601-I1009 Period Covered: 1/18/15-2/21/16

renou covereu. 1/16/13-2/21/10	_	DECEMBER 50.0%	JANUARY 58.3%	FEBRUARY 66.7%			100.0%	
Line Item	Mod #1	1601-11007	1601- I1008	1602-I1009	Cumulative Cost YTD	Remaning Balance	Percent Spent YTD	Obligatio ns
Staff Salary Total	\$43,637.00	3,360.67	3,227.02	4,012.50	\$30,457.58	\$13,179.42	69.8%	
Fringe Benefit Total	\$ 17,101.27	1,381.66	1,361.70		\$12,687.66	\$4,413.61		
Staff Cost Total	\$60,738.27	-	-	-	\$43,145.24	\$17,593.03		
Operating								
1.2 Staff Consumable Supplies	\$613.00	60.20	44.43	-13.53	\$224.52	\$388.48	36.6%	
1.3 Advertising, Outreach	\$165.00	0.00	0.00	20.44	\$41.90	\$123.10	25.4%	
1.4 Copy, Print	\$684.00	69.62	28.26	69.95	\$392.71	\$291.29	57.4%	
1.5 Communications	\$1,026.00	52.94	56.97	57.89	\$455.40	\$570.60	44.4%	
1.6 Staff Travel	\$3,131.00	170.28	128.70	185.50	\$1,257.85	\$1,873.15	40.2%	
1.7 Staff Conferences, Training	\$540.00	0.00	0.00	268.95	\$268.95	\$271.05	49.8%	
1.8 Staff Computer Leases	\$2,403.00	492.16	100.00	0.00	\$1,378.14	\$1,024.86	57.4%	
1.9 Postage	\$360.00	8.88	55.29	1.54	\$136.29	\$223.71	37.9%	
Operating Total (01)	\$8,922.00	854.08	413.65	590.74	\$4,155.76	\$4,766.24	46.6%	
Direct Training								
2.3 Credential Exam Fees (CAN/GED/WK)	\$ 2,393.00	0.00	95.37	3.62	\$122.49	\$2,270.51	5.1%	59.24
2.6 Tuition (College/Occupational Training)	\$34,694.00		1,194.45	1,520.25	\$17,508.10	\$17,185.90		7865.6
Direct Training Total (02)	\$37,087.00		1,289.82	1,523.87	\$17,630.59	\$19,456.41		7924.84
Support Services	4750.00	44.00	0.00	F7.66	A45444	4505.00	20.50/	
3.4 Training Support Materials	\$750.00	44.89	0.00	57.66	\$154.11	\$595.89	20.5%	
Support Service Total (03)	\$750.00		0.00	57.66	\$154.11	\$595.89		
Subtotal	\$107,497.27	5,641.30	6,292.19	7,901.72	\$21,940.46	\$85,556.81	20.4%	
General Overhead (Indirect) 11.32%	\$12,244.32		712.28	894.47	\$7,367.70	\$4,760.14		
Audit Cost 0.70%	\$835.00		44.05	55.31	\$455.60	\$379.25		
Profit/Fee Held for Performance 4%	\$4,285.00	225.65	251.69	316.07	\$2,603.43	\$1,682.02	60.8%	
Contract Total	\$124,861.59	6,545.04	7,300.20	9,167.58	\$75,512.43	\$48,872.25	60.5%	7924.84

Grant Number: 15A995H1 & 15D995H1 Invoice: 1697-I1008 Period Covered: 1/18/16-2/21/16

			DECEMBER		JANUARY		FEBRUARY				
			50.0%		58.3%		66.7%				100.0%
Line Item		Mod #1	1697-I1006 Adult	1697- I1006 DW	1697-I1007 Adult	1697-I1007 DW	1697-I1008	1697-I1008	Cumulative Cost YTD	Remaning Balance	Percent Spent YTD
Staff Salary Total		\$53,005.68	3,460.05	975.53	3,373.74	889.22	4,035.40	929.75	\$35,284.46	\$17,721.22	66.6%
Fringe Benefit Total		\$18,700.90	1,300.23	253.97	1,275.79	263.58	1,529.45	324.00	\$12,870.14	\$5,830.76	68.8%
Staff Cost Total		\$71,707	4,760.28	1,229.50	4,649.53	1,152.80	5,564.85	1,253.75	\$48,154.60	\$23,551.98	67.2%
Operating											
1.2 Staff Consumable Supplies		\$600.00	119.14	21.02	0.00	0.00	29.75	5.25	\$220.08	\$379.92	36.7%
1.4 Copy, Print		\$301.00	0.00	0.00	0.00	0.00	0.00	0.00	\$66.29	\$234.71	22.0%
1.5 Communications		\$1,004.00	44.90	7.92	45.16	7.97	45.23	7.98	\$336.55	\$667.45	33.5%
1.6 Staff Travel		\$2,270.00	26.13	4.59	31.26	9.75	184.01	53.60	\$528.95	\$1,741.05	23.3%
1.7 Staff Conferences, Training		\$120.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	\$120.00	0.0%
1.8 Staff Computer Leases		\$1,398.00	398.43	70.31	0.00	0.00	0.00	0.00	\$948.74	\$449.26	67.9%
1.9 Postage		\$120.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	\$120.00	0.0%
Operating Total (01)		\$5,813.00	588.60	103.84	76.42	17.72	258.99	66.83	\$2,100.61	\$3,712.39	36.1%
Subtotal		\$77,519.58	5,348.88	1,333.34	4,725.95	1,170.52	5,823.84	1,320.58	\$2,100.61	\$75,418.97	2.7%
General Overhead (Indirect)	11.32%	\$8,775.00	605.49	150.93	534.98	132.50	659.26	149.49	\$5,688.89	\$3,086.11	64.8%
Audit Cost	0.70%	\$604.00	37.44	9.33	33.08	8.19	40.77	9.24	\$351.79	\$252.21	58.2%
Profit/Fee Held for Performance	4%	\$3,101.00	213.96	53.33	189.04	46.82	232.95	52.82	\$2,010.21	\$1,090.79	64.8%
Contract Total		\$90,000	6,205.77	1,546.94	5,483.05	1,358.04	6,756.82	1,532.14	\$58,306.10	\$31,693.48	64.8%

<u>Organization</u> <u>Job Order Number</u> <u>Positions Available</u>

Phillips Staffing (Seneca, Anderson)	650151	Assembly and Warehouse
Phillips Staffing (Easley)	650151	Assembly and Warehouse
RL Enterprise	626944, 653276, 653464	Assembly Associate, Administration Assistant, Machine Operator
Tamassee DAR School	653805, 653795, 638992	PT Cook, PT Transporter/Driver, House Parent
Lowe's	654534	Customer Service Associate
The Reserve @ Lake Keowee	644960	Server/Bartender
Pickens County DSN Board	654549	Direct Support Specialist
Reliable Automatic Sprinkler Co		
Arclabs		
нті	650581, 642646	Material Handler-Forklift, Material Handler
Charter Communications	647344	Manager, Regional Construction
Upstate Staffing	642666	Weekend Personal Care Aide
Goodwill Industries	654553	Senior Retail Associate/ Production Associate
Express Employment Professionals	653445, 653264, 653265, 651925	CDL Truck Driver, Welder, Front End Loader Operator, Landscaper Helper
Mergon Corporation	647725, 652178	Machine Operator, PT Machine Operator
Tri Tech USA, Inc.	652884	CNC Operator
MAU Workforce Solutions	651009, 650607, 647437	VP Sales-National Accounts, Sales Account Manager, Supervisor-2nd Shift
Cross Country Home Services	653138, 648186	Sales Retention Associate, Enrollment Representative
StaffOne Plus	651974, 625082	Food Assembler, Forklift Driver
Borg Warner		
Greenfield Industries		
First Quality Tissue	630646, 630651, 580872	Paper Machine Operator, Process Operator, Maintenance Controls Technician
Kudzu Medical/Kudzu Staffing	654633	Various Positions
Always Best Care - Senior Services	654636	CNA/ PCA
DSS - State (as employer)		
Cromer Food Services		
Verizon Wireless	618384	Customer Specialist
Action Staffing	651571, 647470	Manufacturing Assembler, Warehouse Associate
Johnson Controls	653316	Intern NonTechnical IV
Domino's Pizza		
SCDOT	653248	Trades Specialist
Sam's Club		
UPS	624903	Loader and Sorter
Sharpe Mfg.	644536, 586941	Machine Operator, Shipping and Receiving Clerk
Trace Staffing Solutions		

Adult 2810

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Total Training Hours	Hourly Wage Rate	Reimbursment Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID	Balance
07012015-0001		B.Hunter	Adult	2479228	K and K Trucking	Anderson	07/01/15	09/14/15	430	\$12.00	90%	\$4,644.00	\$0.00	\$4,644.00	\$4,644.00	\$0.00
07162015-3163		C. Morgan	Adult	323659	MTS Office Machines	Anderson	07/22/15	10/13/15	480	\$12.00	75%	\$4,320.00	\$0.00	\$4,320.00	\$4,320.00	\$0.00
07242015-0581		C. Morgan	Adult	3185708	Belton Metal Co.	Anderson	07/28/15	10/08/15	480	\$10.50	75%	\$3,780.00	(\$553.69)	\$3,226.31	\$3,226.31	\$0.00
08112015-6192		C. Morgan	Adult	2479141	Belton Metal Co.	Anderson	08/17/15	11/13/15	480	\$10.50	75%	\$3,780.00	\$0.00	\$3,780.00	\$3,780.00	\$0.00
10122015-9557		K. Hamrick	Adult	3198744	MoreSun Custom Woodworking	Oconee	10/12/15	01/11/16	480	\$12.00	90%	\$5,184.00	(\$21.60)	\$5,162.40	\$5,162.40	\$0.00
11302015-9108		B.Hunter	Adult	3213821	Reliable Automatic Sprinkler	Pickens	11/30/15	01/29/16	320	\$10.82	50%	\$1,731.20	(\$48.69)	\$1,682.51	\$1,682.51	\$0.00
11302015-7153		B.Hunter	Adult	2487627	Reliable Automatic Sprinkler	Pickens	01/04/16	03/03/16	320	\$11.03	50%	\$1,764.80	\$0.00	\$1,764.80	\$1,764.80	\$0.00
11302015-1434		B.Hunter	Adult	2540633	Reliable Automatic Sprinkler	Pickens	01/11/16	03/10/16	320	\$11.03	50%	\$1,764.80		\$1,764.80	\$0.00	\$1,764.80
02012016-7163		K. Hamrick	Adult	3223986	MoreSun Custom Woodworking	Oconee	02/01/16	06/05/16	480	\$12.00	75%	\$4,320.00		\$4,320.00		\$4,320.00
												\$0.00		\$0.00		\$0.00

Budget	Remaining
\$32,000.00	\$1,335.18

Anderson	\$15,970.31	61%
Pickens	\$5,212.11	20%
Oconee	\$5.184.00	20%

Hours Trained	Average Wage
3790	\$11.32

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$31,288.80	(\$623.98)	\$30,664.82	\$24,580.02	\$6,084.80
Net Obligated	\$30,664,82			

DW 2820

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Total Training Hours	Hourly Wage Rate	Reimbursment Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID	Balance
10302015-0348		B. Hunter	DW	2629845	Reliable Sprinkler Co.	Pickens	11/02/15	01/04/16	320	\$21.50	50%	\$3,440.00	\$0.00	\$3,440.00	\$3,440.00	\$0.00
														\$0.00		\$0.00

Budget	Remaining
\$8,000.00	\$4,560.00

Anderson	\$0.00	0
Pickens	\$3,440.00	100%
Oconee	\$0.00	N%

Hours Trained	Average Wage
320	\$21.50

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$3,440.00	\$0.00	\$3,440.00	\$3,440.00	\$0.00
Not Obligated	\$3,440,00			

DWT NEG

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Total Training Hours	Hourly Wage Rate	Reimbursment Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID	Balance
07012015-0012		B. Hunter	DWT NEG	3181571	Medshore	Anderson	07/01/15	08/07/15	200	\$13.29	75%	\$1,993.50	(\$502.06)	\$1,491.44	\$1,491.44	\$0.00
		JT. Parnell	DWT NEG	2635120	Medshore	Anderson	07/01/15	08/07/15	33.6	\$15.19	75%	\$382.79	\$0.00	\$382.79	\$382.79	(\$0.00)

Budget	Remaining
\$1,874.40	\$0.17

Anderson	\$1,874.23	100%
Pickens	\$0.00	0%
Oconee	\$0.00	0%

Hours Trained	Average Wage				
233.6	\$14.24				

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$2,376.29	(\$502.06)	\$1,874.23	\$1,874.23	(\$0.00)
	A1 001 00			

DW - Rapid Response

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Total Training Hours	Hourly Wage Rate	Reimbursment Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID	Balance
07012015-0002		JT. Parnell	DW RR	2635120	Medshore	Anderson	07/01/15	08/07/15	166.4	\$15.19	75%	\$1,895.71	(\$0.91)	\$1,894.80	\$1,894.80	\$0.00
07012015-0003		JT. Parnell	DW RR	1835661	Medshore	Anderson	07/01/15	08/07/15	200	\$13.80	75%	\$2,070.00	(\$2,070.00)	\$0.00	\$0.00	\$0.00
07012015-0004		B. Hunter	DW RR	3181138	Medshore	Anderson	07/01/15	08/07/15	200	\$15.76	75%	\$2,364.00	(\$61.11)	\$2,302.89	\$2,302.89	\$0.00
07012015-0005		C. Morgan	DW RR	2251737	Medshore	Anderson	07/01/15	08/07/15	200	\$11.05	75%	\$1,657.50	\$0.00	\$1,657.50	\$1,657.50	\$0.00
07012015-0006		K. Hamrick	DW RR	3181210	Medshore	Anderson	07/01/15	08/07/15	200	\$10.96	75%	\$1,644.00	(\$1,644.00)	\$0.00	\$0.00	\$0.00
07012015-0007		B. Hunter	DW RR	2454382	Medshore	Anderson	07/01/15	08/07/15	200	\$12.22	75%	\$1,833.00	(\$1,833.00)	\$0.00	\$0.00	\$0.00
07012015-0008		C. Morgan	DW RR	3181829	Medshore	Anderson	07/01/15	08/07/15	200	\$18.29	75%	\$2,743.50	\$0.00	\$2,743.50	\$2,743.50	\$0.00
07012015-0009		K. Hamrick	DW RR	3180779	Medshore	Anderson	07/01/15	08/07/15	200	\$13.51	75%	\$2,026.50	(\$162.53)	\$1,863.97	\$1,863.97	\$0.00
07012015-0010		J. Parnell	DW RR	3181536	Medshore	Anderson	07/01/15	08/07/15	200	\$11.05	75%	\$1,657.50	(\$199.73)	\$1,457.77	\$1,457.77	\$0.00
7012015-0011		J Parnell	DW RR	114823	Medshore	Anderson	07/01/15	08/07/15	200	\$16.12	75%	\$2,418.00	(\$64.20)	\$2,353.80	\$2,353.80	\$0.00
7012015-0013		B. Gleaton	DW RR	3181579	Medshore	Anderson	07/01/15	08/07/15	200	\$15.89	75%	\$2,383.50	(\$278.15)	\$2,105.35	\$2,105.35	\$0.00
07012015-0014		B. Gleaton	DW RR	3181275	Medshore	Anderson	07/01/15	08/07/15	200	\$17.40	75%	\$2,610.00	\$0.00	\$2,610.00	\$2,610.00	\$0.00
7012015-0015		K. Hamrick	DW RR	2143987	Medshore	Anderson	07/01/15	08/07/15	200	\$14.21	75%	\$2,131.50	\$0.00	\$2,131.50	\$2,131.50	\$0.00
												\$0.00		\$0.00		\$0.00

Budget	Remaining		
\$33,581.00	\$12,459.92		

Anderson	\$21,121.08	100%
Pickens	\$0.00	0%
Oconee	\$0.00	0%

Anderson	\$38,965.62	74%	_
Pickens	\$8,652.11	16%	
Oconeo	\$5 184 00	10%	Τ

Hours Trained	Average Wage
2366.4	\$171.24

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$27,434.71	(\$6,313.63)	\$21,121.08	\$21,121.08	\$0.00
	201 101 00			

	Α	В	С	D	E	F	G	Н	I	J	K
2	Grant #	Company	Contact Email	Awarded	Spent	Balance	Mod.	Match %	# of Trainings		Scheduled
3	15IWT01-01	Sharpe Mfg		9,129.60	-	9,129.60		10%	1		ISO 9001 Training began 2/12/16
4	15IWT01-02	Tactical Medical Sol		15,300.00	4,500.00	10,800.00		10%	4		Tactical Combat Cas. Care Training completed 2/17/16
5	15IWT01-03	Allegro Industries		3,999.60	-	678.60	(3,321.00)	10%	4		Mod 1 - problems w/online training courses
6	15IWT01-04	Robert Bosch		1,312.50	-	1,312.50		25%	1		
7	15IWT01-05	Imperial Die Casting		14,150.88	-	14,150.88		15%	1		Lean Mfg. Training ongoing Jan. 25 - Mar. 25, 2016
8	15IWT01-06	Plastic Omnium		1,755.42	-	5,076.42	3,321.00	15%	1		
9											
10				45,648.00	4,500.00	41,148.00					
11											
12			Remaining to give out	-							