

WORKFORCE DEVELOPMENT BOARD MEETING
Wednesday, April 17th, 2019 – 1:00 P.M.
Madren Conference Center – Board Room – Clemson, SC

AGENDA

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|---|------------------------------------|
| I. Call to Order/Introductions | Stephanie Collins, Board Chair |
| II. Approval of Minutes (02/06/2019)* | Stephanie Collins |
| III. Director's Report | Trent Acker, WorkLink |
| 1) PY 19 State Allocations | |
| 2) Statewide Data of Interest | |
| 3) Quarterly Performance | |
| IV. Committee Reports | |
| A. Executive Committee | Stephanie Collins |
| 1) Report of Actions* | |
| B. Finance Committee | Stephanie Collins |
| 1) WorkLink Grants | |
| a. Adult, DW, Operator | |
| b. Youth | |
| 2) In-House Budget | |
| 3) Ongoing Grants | |
| a. PY 18 IWT | |
| b. Rapid Response IWT | |
| c. Transportation Grant | |
| d. On-the-Job Training | |
| e. Technology Grant | |
| C. Youth Committee | Kristi King-Brock, Committee Chair |
| 1) PY18 PYC New Enrollment Report-Information | |
| 2) PY19 Youth Budget Negotiation (May 2019)- Information | |
| 3) Next Scheduled Youth Committee Meeting - May 7 th | |
| D. OneStop Operations Committee | Jennifer Kelly, WorkLink |
| 1) Committee Report | |
| 2) Usage Reports | |
| 3) 5 th Industry Cluster for Training* | |
| 4) ETPL Applications* | |
| E. Priority Populations Committee | Lisa Gillespie, Committee Chair |
| V. Other Business | Board Chair |

NEXT MEETING –JUNE 5, 2019 @ 1:00 PM
MADREN CONFERENCE CENTER AT CLEMSON UNIVERSITY
LUNCH IMMEDIATELY PRECEDES THE MEETING AT NOON

**WORKFORCE DEVELOPMENT BOARD
BOARD MEETING**

February 6, 2019 Minutes

Seminar Room II – Clemson University - Martin Inn & Conference Center

Members Present:

Jeromy Arnett
Brooke Garren
Ed Parris
Teri Gilstrap (via phone)

Danny Brothers
Billy Gibson
Patrick Pruitt

Stephanie Collins
Emily Hodge
Mike Wallace

Allen Fain
Grayson Kelly

Members Absent:

Cheryl Allmon
David Collins
Jennifer Lannom

Ronnie Booth
Lisa Gillespie
Melanie McLane

David Bowers
Robert Halfacre
Shonna Williams

Edgar Brown
Kristi King-Brock

Staff Present:

Trent Acker
Meredith Durham

Jennifer Kelly

Sharon Crite

Windy Graham

Guest Present:

Zach Nickerson
Karen Hamrick

Kal Kunkel
Karen Craven

Renee Alexander

Steve Riddle

I. Call to Order

The meeting was called to order at 1:01 pm. Ms. Stephanie Collins announced a quorum was present to conduct the business of the Board and reminded everyone the meeting was being recorded for processing of minutes.

II. Approval of Minutes

The minutes from the November 7, 2018 meeting were emailed with the meeting notice and included in the meeting packet. Chair Collins called for any corrections or amendments to the minutes.

BOARD ACTION TAKEN: Mike Wallace made a motion to approve the minutes as presented, second by Jeromy Arnett. The motion carried with a unanimous voice vote.

III. Director's Report

A. Staff Training

Mr. Trent Acker proposed on April 5, 2019, that all SC Works Center staff receive sexual harassment, sensitivity, and etiquette training. In order for training to take place, the centers would need to close at 11:30 a.m. Staff will ensure that appropriate measures are taken to notify the public through signs posted in centers and on social media accounts.

BOARD ACTION TAKEN: Mike Wallace made a motion to close all SC Works WorkLink Center locations on April 5, 2019 beginning at 11:30 a.m. for staff training, second by Ed Parris. The motion carried with a unanimous voice vote.

B. Sector Strategies

Mr. Trent Acker referred to pages 9-10 in the meeting packet, which shows a launch invitation and partner letter written for the Sector Strategies initiative. WIOA is required to develop sector strategy partnerships. WorkLink is part of the Greater Upstate Sector Partnerships team (WorkLink, Greenville, Upstate, and Upper Savannah regions), which is focused on diversified manufacturing. The Greater Upstate launch event will be a forum for employers to participate in and discuss issues and solutions in diversified manufacturing industry. The partner letter will be delivered to all partners in the Greater Upstate area.

C. PY18 WIOA Performance

Mr. Acker referred to page 11, which shows PY18 WIOA performance rolling four through 1st quarter, which is provided from the Department of Employment and Workforce. WorkLink is shown on the second column. WorkLink is meeting or exceeding all goals. The boxes filled in with gray represent baseline measures.

D. Success Stories

A video was shown to the Board highlighting the Adult and Youth Participants of the Year that were recognized at an Anderson County Manufacturing Alliance meeting. The Adult participant is Ms. Kandace Bell, and the Youth participant is Mr. Justin Loveland.

IV. Committee Reports

A.) Executive Committee

- i.) Chair Collins reviewed the actions taken by the Executive Committee since the last Board meeting. There were 2 different email votes that took place. Chair Collins read a summary of the actions taken:

On 11/14/2018 the Executive Committee approved a request in the amount of \$94,000 of Rapid Response funding from the Department of Employment and Workforce. These funds have since been awarded and will be discussed further in the Finance Committee section of the Board meeting.

On 11/15/2018 the Executive Committee approved a proposal from the Youth Committee to increase the incentive for GED/High School Diploma to \$150.00 and modify the incentive for achieving a WorkKeys or WIN score bronze or greater to \$100.00.

On 12/26/2018 the Executive Committee approved the funding recommendations of the ad hoc IWT Committee, the details of which will be covered in the Finance Committee section of the Board meeting.

On 1/7/2019 the Executive Committee approved the selection of A3 Communications as the winner of the bid to replace and enhance the phone system in the Clemson SC Works Center.

On 1/28/2019 the Executive Committee approved a total transfer of \$470,000.00 from the DW program to the Adult program. The details of the transfer will be covered in the Finance Committee section of the Board meeting.

BOARD ACTION TAKEN: Jeromy Arnett made a motion to ratify the actions taken by the Executive Committee, seconded by Patrick Pruitt. The motion carried with a unanimous voice vote.

B.) Finance Committee

1) PY 18 Budget Overview

a. WorkLink Grants

i.) Adult, DW, Operator

Ms. Renee Alexander referred to the following as of December 2018:

- Page 16: Adult Program budget— 39.3% of the Adult Program budget expended.
- Page 17: Dislocated Worker Program budget – 62.7% of the DW program budget expended. Ms. Alexander stated the line item showing the overage will be addressed when Kal goes over the modification.
- Page 18: Operator Adult budget – 42.9% of the Operator Adult budget expended.
- Page 19: Operator DW budget—43.4% of the Operator DW budget expended.
- Page 20: Rapid Response Grant PY17—26.2% expended.
- Page 21: Rapid Response Grant PY18—5.6% expended. This is a new grant.
- Page 22: Obligation Report-- Total vouchers paid is \$145,145.30 and vouchers not paid is \$43,696.22. The Obligation Report is a way to track additional training funds that may be needed and to keep track with obligations for the year.

ii.) PY18 Adult/DW, Modification 2

Mr. Kal Kunkel stated that Eckerd is requesting a budget modification to move \$470,000 in funds from Adult back to Dislocated Worker because of changes received from SC DEW on the Rapid

Response Grant. Most of the changes are to move staff salaries and fringe benefits that SC DEW would not allow in the Rapid Response budget back to where they were on Formula Dislocated Worker Budget. There is no overall change to the total contract budget approved in Modification #1 of \$842,000.

BOARD ACTION TAKEN: The Finance Committee made a motion to approve the Adult/DW budget modification #2 request as presented, seconded by Danny Brothers. The motion carried with a unanimous voice vote.

iii.) PY18 Youth

Ms. Karen Craven referred to page 31 and stated that the 40.6% of the Youth budget has been expended through December 2018. Ms. Craven pointed to the Work Experience line item and stated that 100% of those funds are mandated to be expended by the end of PY'18. Ms. Craven stated that 24.9% of Work Experience stipends have been expended as of December 2018.

b. In-House Budget

i.) PY'18 In-house Budget

Mr. Acker referred to the PY'18 In-House budget sheet on page 32 to note the following:

- Proposed transfer request is highlighted on the in-house budget sheet. Mr. Acker reminded Board members that the law allows a transfer of up to 100% of funds in either direction.
- AOP Showcase budget was fully expended.
- Salaries, fringe, and indirect costs have changed because a portion of that funding can now be charged to the IWT grant.
- Facilities costs decreased due to 3 FTE DSS employees moving into the Clemson SC Works Center.

c. Ongoing Grants

i.) Incumbent Worker Training Grants

- Rapid Response IWT: There is 1 current Rapid Response IWT contract with Lakeside Steel and Machine and 3 recently closed contracts with Patriot Automation, Siemag, and Ideal Steel shown on page 34. SCMEP conducts a Competitive Analysis on each company and determines a need for certifications and trainings to prevent layoffs.
- 18IWT01: Listed on page 33, WorkLink has received approximately \$200,000 in training funds for IWT. The awarded companies are United Tool and Mold, Michelin, Ulbrich, PMi2, Paragon Hotel Company, era-contact, McLaughlin Body Company, Shaw Industries, and Reliable Automatic Sprinkler.

ii.) OJT

Mr. Acker referred to page 36 for the OJT Contract summary. There are 5 total contracts with Advanced Machining, J. Davis Construction, and Michelin. Advanced Machining and J. Davis' contracts were unsuccessful and have been reimbursed. OJT participants have the option to

participate in continued services with their assigned Career Coach after OJT concludes. Michelin's OJT contracts were all successful and have been reimbursed. WorkLink will continue to reach out to employers for OJT.

iii.) Technology Grant

Mr. Acker stated WorkLink was awarded \$122,500 for a technology grant to use for technology upgrades in the SC Works Centers. WorkLink is now in the process of firm procurement of substantial technology services. WorkLink will receive a new phone system and other technology upgrades.

iv.) Transportation Demo Grant

The Transportation Grant Summary was listed on page 35 in the packet, which shows invoices received and ridership numbers through October 2018. The priority of ridership is training, education, and employment. Electric City Transit is tracking ridership numbers. The current ridership is at 43% of the 60% goal. An extension has been awarded through June 2019.

C.) **Youth Committee**

Ms. Stephanie Collins referred to Mr. Trent Acker to review the I-Best Integrated Manufacturing/Healthcare Pathways, listed on pages 37-39. Mr. Acker stated that the Pathways were developed by Tri County Technical College and Adult Education centers in Anderson, Oconee, and Pickens counties.

Mr. Acker referred to page 40, which shows the actual awards paid to the AOP School Districts for the 2018 AOP Showcase. The yellow highlighted sections show the amount that WorkLink paid. The total amount paid to districts was \$4,805.05.

The Youth Committee adopted to fund \$2,500 for the 2019 AOP Showcase, as opposed to \$5,000 in previous years. Mr. Acker stated that the AOP Showcase balance sheet is healthy, relative to the need for participants and Youth Committee.

BOARD ACTION TAKEN: The Youth Committee made a motion to fund \$2,500 for the 2019 AOP Showcase event, seconded by Ed Parris. The motion carried with a unanimous voice vote.

Ms. Crite stated that the proposed PY19 Youth Budget Negotiation Committee members are Kristi King-Brock, Robert Halfacre, Jeromy Arnett, and Rick Murphy.

BOARD ACTION TAKEN: The Youth Committee made a motion approve the PY19 Youth Budget Negotiation Committee members as presented, seconded by Brooke Garren. The motion carried with a unanimous voice vote.

Ms. Crite referred to page 41 and highlighted that there are 120 total PY'18 PYC enrollments.

Ms. Crite stated that there were 2 new Youth membership applications listed on pages 42-43, for Ms. Berdina Hill and Ms. Sheila Ford.

BOARD ACTION TAKEN: The Youth Committee made a motion approve the 2 new Youth membership applications as presented, seconded by Patrick Pruitt. The motion carried with a unanimous voice vote.

Ms. Crite referred to pages 44-73, which shows the Youth Strategic Plan. The Youth Committee recommends adding WIN testing into the Strategic Plan.

BOARD ACTION TAKEN: The Youth Committee made a motion add WIN testing into the Youth Strategic Plan, seconded by Jeromy Arnett. The motion carried with a unanimous voice vote.

D.) OneStop Operations Committee

Mr. Ed Parris stated that the OneStop Operations committee met on January 23, 2019. Mr. Parris referred to pages 76-79 which showed the SC Works usage reports through December 2018.

Mr. Parris referred to Ms. Windy Graham for information on the ETPL applications. Ms. Graham stated that 4 applications have been received for the Eligible Training Provider List. Page 75 shows a detailed description of the programs.

- Clemson University Center for Corporate Learning was tabled because the Committee requested more information on costs for similar programs in the local area.
- Fred's Appliance Academy was denied based on the following factors: training programs offered are not within the four in-demand career clusters adopted by WorkLink, and the training provider does not offer programs of study within 150 miles of Clemson, SC.

The Adult/DW Program, OneStop Operator, and On-the-Job Training Coordination RFPs were released on October 16, 2018 and closed on December 11, 2018. The RFP Committee members are Danny Brothers, Teri Gilstrap, Mike Wallace, and Ed Parris.

BOARD ACTION TAKEN: Allen Fain made a motion enter budget negotiations with Eckerd Workforce Development for Adult/DW Program for PY2019, seconded by Brooke Garren. The motion carried with a unanimous voice vote.

BOARD ACTION TAKEN: Jeromy Arnett made a motion to enter budget negotiations with Eckerd Workforce development for the OneStop Operator for PY2019, seconded by Patrick Pruitt. The motion carried with a unanimous voice vote.

BOARD ACTION TAKEN: Emily Hodge made a motion keep On-the-Job Training Program in-house, seconded by Billy Gibson. The motion carried with a unanimous voice vote.

E.) Priority Populations Committee

Mr. Pat Pruitt referred the committee to page 80. The committee met on January 8 to hear from Felicia Roberson, the Back-to-Work Coordinator with the SC Department of Employment and Workforce. Mr. Pruitt stated that the unemployment rate for individuals with disabilities is 7.7%. The next Priority Populations meeting is planned for March 12, 2019.

Chair Collins adjourned the meeting at 2:04 pm.

Respectfully submitted by: Meredith Durham

U.S. Department of Labor
Employment and Training Administration
WIOA Youth Activities State Allotments
Comparison of PY 2019 Allotments vs PY 2018 Allotments

State	PY 2018	PY 2019	Difference	% Difference
Total Appropriated	\$903,416,000	\$903,416,000	\$0	0.00%
Total (WIOA Youth Activities)	\$899,577,000	\$900,791,000	\$1,214,000	0.13%
Alabama	16,810,423	15,149,798	(1,660,625)	-9.88%
Alaska	3,248,821	4,229,167	980,346	30.18%
Arizona	22,132,740	25,610,047	3,477,307	15.71%
Arkansas	6,559,046	5,911,108	(647,938)	-9.88%
California	122,420,854	119,017,698	(3,403,156)	-2.78%
Colorado	9,356,087	8,431,842	(924,245)	-9.88%
Connecticut	10,136,991	10,709,715	572,724	5.65%
Delaware	2,209,670	2,212,652	2,982	0.13%
District of Columbia	3,369,642	4,331,649	962,007	28.55%
Florida	50,918,130	45,888,161	(5,029,969)	-9.88%
Georgia	25,691,083	23,153,178	(2,537,905)	-9.88%
Hawaii	2,209,670	2,212,652	2,982	0.13%
Idaho	2,463,432	2,220,081	(243,351)	-9.88%
Illinois	42,733,627	41,773,340	(960,287)	-2.25%
Indiana	14,277,065	12,866,699	(1,410,366)	-9.88%
Iowa	4,779,676	4,307,514	(472,162)	-9.88%
Kansas	5,170,980	4,660,163	(510,817)	-9.88%
Kentucky	13,770,245	13,375,729	(394,516)	-2.86%
Louisiana	17,165,657	15,924,333	(1,241,324)	-7.23%
Maine	2,684,527	2,419,335	(265,192)	-9.88%
Maryland	12,474,601	14,546,358	2,071,757	16.61%
Massachusetts	13,047,645	12,354,890	(692,755)	-5.31%
Michigan	28,612,013	34,878,283	6,266,270	21.90%
Minnesota	10,094,772	9,097,556	(997,216)	-9.88%
Mississippi	10,053,302	10,396,417	343,115	3.41%
Missouri	14,066,190	12,676,655	(1,389,535)	-9.88%
Montana	2,209,670	2,280,623	70,953	3.21%
Nebraska	2,656,124	2,862,935	206,811	7.79%
Nevada	9,261,869	9,921,829	659,960	7.13%
New Hampshire	2,209,670	2,212,652	2,982	0.13%
New Jersey	20,831,255	24,036,015	3,204,760	15.38%
New Mexico	9,176,874	9,124,699	(52,175)	-0.57%
New York	50,223,205	62,137,502	11,914,297	23.72%
North Carolina	27,731,837	27,582,642	(149,195)	-0.54%
North Dakota	2,209,670	2,212,652	2,982	0.13%
Ohio	36,354,942	41,626,582	5,271,640	14.50%
Oklahoma	9,577,406	8,631,298	(946,108)	-9.88%
Oregon	9,572,222	8,626,626	(945,596)	-9.88%
Pennsylvania	39,419,602	36,515,461	(2,904,141)	-7.37%
Puerto Rico	26,554,369	29,825,410	3,271,041	12.32%
Rhode Island	3,347,101	3,395,462	48,361	1.44%
South Carolina	13,017,374	11,731,447	(1,285,927)	-9.88%
South Dakota	2,209,670	2,212,652	2,982	0.13%
Tennessee	17,503,950	15,774,815	(1,729,135)	-9.88%
Texas	75,959,298	68,455,626	(7,503,672)	-9.88%
Utah	3,656,938	3,538,726	(118,212)	-3.23%
Vermont	2,209,670	2,212,652	2,982	0.13%
Virginia	13,158,915	11,859,006	(1,299,909)	-9.88%
Washington	19,115,058	21,151,649	2,036,591	10.65%
West Virginia	5,837,010	6,472,612	635,602	10.89%
Wisconsin	11,197,879	10,091,692	(1,106,187)	-9.88%
Wyoming	2,209,670	2,212,652	2,982	0.13%
State Total	883,868,137	885,060,937	1,192,800	0.13%
American Samoa	236,754	237,085	331	0.14%
Guam	803,615	804,738	1,123	0.14%
Northern Marianas	439,064	439,677	613	0.14%
Palau	75,000	75,000	0	0.00%
Virgin Islands	660,775	661,698	923	0.14%
Outlying Areas Total	2,215,208	2,218,198	2,990	0.13%
Native Americans	13,493,655	13,511,865	18,210	0.13%
Set asides	3,839,000	2,625,000	(1,214,000)	-31.62%

U.S. Department of Labor
Employment and Training Administration
WIOA Adult Activities State Allotments
Comparison of PY 2019 Allotments vs PY 2018 Allotments

State	PY 2018	PY 2019	Difference	% Difference
Total Appropriated	\$845,556,000	\$845,556,000	\$0	0.00%
Total (WIOA Adult Activities)	\$842,530,000	\$843,487,000	\$957,000	0.11%
Alabama	16,327,908	14,711,809	(1,616,099)	-9.90%
Alaska	3,040,398	3,957,007	916,609	30.15%
Arizona	20,986,794	24,282,345	3,295,551	15.70%
Arkansas	6,270,928	5,650,246	(620,682)	-9.90%
California	117,884,993	114,617,248	(3,267,745)	-2.77%
Colorado	8,702,463	7,841,113	(861,350)	-9.90%
Connecticut	9,369,933	9,742,854	372,921	3.98%
Delaware	2,101,059	2,103,446	2,387	0.11%
District of Columbia	2,986,342	3,886,654	900,312	30.15%
Florida	51,443,034	46,351,320	(5,091,714)	-9.90%
Georgia	24,685,866	22,242,515	(2,443,351)	-9.90%
Hawaii	2,101,059	2,103,446	2,387	0.11%
Idaho	2,294,967	2,103,446	(191,521)	-8.35%
Illinois	40,226,996	39,309,891	(917,105)	-2.28%
Indiana	12,986,088	11,700,755	(1,285,333)	-9.90%
Iowa	3,393,197	3,057,346	(335,851)	-9.90%
Kansas	4,357,065	3,925,813	(431,252)	-9.90%
Kentucky	13,740,037	13,357,433	(382,604)	-2.78%
Louisiana	16,647,287	15,462,994	(1,184,293)	-7.11%
Maine	2,445,449	2,203,404	(242,045)	-9.90%
Maryland	11,611,741	13,998,991	2,387,250	20.56%
Massachusetts	11,674,227	10,518,739	(1,155,488)	-9.90%
Michigan	26,127,450	32,076,546	5,949,096	22.77%
Minnesota	8,472,215	7,633,654	(838,561)	-9.90%
Mississippi	9,681,200	10,003,654	322,454	3.33%
Missouri	13,103,150	11,806,230	(1,296,920)	-9.90%
Montana	2,101,059	2,103,446	2,387	0.11%
Nebraska	2,101,059	2,135,850	34,791	1.66%
Nevada	9,036,927	9,719,349	682,422	7.55%
New Hampshire	2,101,059	2,103,446	2,387	0.11%
New Jersey	20,187,420	23,630,205	3,442,785	17.05%
New Mexico	8,901,122	8,848,216	(52,906)	-0.59%
New York	49,370,737	60,652,953	11,282,216	22.85%
North Carolina	26,346,674	26,199,337	(147,337)	-0.56%
North Dakota	2,101,059	2,103,446	2,387	0.11%
Ohio	33,780,803	38,782,006	5,001,203	14.80%
Oklahoma	9,074,610	8,176,426	(898,184)	-9.90%
Oregon	9,188,900	8,279,404	(909,496)	-9.90%
Pennsylvania	36,348,863	33,593,768	(2,755,095)	-7.58%
Puerto Rico	27,814,371	30,891,828	3,077,457	11.06%
Rhode Island	2,873,156	2,907,668	34,512	1.20%
South Carolina	12,570,393	11,326,204	(1,244,189)	-9.90%
South Dakota	2,101,059	2,103,446	2,387	0.11%
Tennessee	17,019,935	15,335,341	(1,684,594)	-9.90%
Texas	71,907,136	64,789,931	(7,117,205)	-9.90%
Utah	2,867,024	2,759,043	(107,981)	-3.77%
Vermont	2,101,059	2,103,446	2,387	0.11%
Virginia	12,272,091	11,057,427	(1,214,664)	-9.90%
Washington	18,013,252	19,943,123	1,929,871	10.71%
West Virginia	5,809,726	6,366,593	556,867	9.59%
Wisconsin	9,671,276	8,714,035	(957,241)	-9.90%
Wyoming	2,101,059	2,103,446	2,387	0.11%
State Total	840,423,675	841,378,282	954,607	0.11%
American Samoa	224,709	224,974	265	0.12%
Guam	762,731	763,630	899	0.12%
Northern Marianas	416,727	417,217	490	0.12%
Palau	75,000	75,000	0	0.00%
Virgin Islands	627,158	627,897	739	0.12%
Outlying Areas Total	2,106,325	2,108,718	2,393	0.11%
Set asides	3,026,000	2,069,000	(957,000)	-31.63%

U.S. Department of Labor
Employment and Training Administration
WIOA Dislocated Worker Activities State Allotments
Comparison of PY 2019 Allotments vs PY 2018 Allotments

State	PY 2018	PY 2019	Difference	% Difference
Total Appropriated	\$1,261,719,000	\$1,261,719,000	\$0	0.00%
Total (WIOA Dislocated Worker Activities)	\$1,257,214,000	\$1,258,639,000	\$1,425,000	0.11%
Alabama	19,335,341	18,299,000	(1,036,341)	-5.36%
Alaska	4,914,486	6,395,952	1,481,466	30.14%
Arizona	23,243,426	30,250,131	7,006,705	30.14%
Arkansas	6,402,024	6,217,966	(184,058)	-2.87%
California	154,748,352	147,573,118	(7,175,234)	-4.64%
Colorado	10,170,702	10,043,592	(127,110)	-1.25%
Connecticut	14,663,263	14,161,792	(501,471)	-3.42%
Delaware	2,460,357	2,402,111	(58,246)	-2.37%
District of Columbia	6,483,476	8,437,913	1,954,437	30.14%
Florida	53,690,026	52,121,208	(1,568,818)	-2.92%
Georgia	40,436,884	38,491,175	(1,945,709)	-4.81%
Hawaii	1,620,164	1,604,310	(15,854)	-0.98%
Idaho	1,968,746	1,956,691	(12,055)	-0.61%
Illinois	62,900,780	59,425,694	(3,475,086)	-5.52%
Indiana	14,082,228	13,659,352	(422,876)	-3.00%
Iowa	4,142,800	4,116,302	(26,498)	-0.64%
Kansas	4,670,889	4,618,755	(52,134)	-1.12%
Kentucky	17,761,938	16,788,605	(973,333)	-5.48%
Louisiana	20,736,157	21,209,720	473,563	2.28%
Maine	2,682,153	2,598,431	(83,722)	-3.12%
Maryland	15,334,717	15,260,868	(73,849)	-0.48%
Massachusetts	15,877,010	15,766,252	(110,758)	-0.70%
Michigan	29,925,227	28,882,600	(1,042,627)	-3.48%
Minnesota	8,704,633	8,618,483	(86,150)	-0.99%
Mississippi	12,774,770	12,818,139	43,369	0.34%
Missouri	14,147,654	13,726,081	(421,573)	-2.98%
Montana	1,561,056	1,585,502	24,446	1.57%
Nebraska	2,397,862	2,404,721	6,859	0.29%
Nevada	13,919,978	14,008,800	88,822	0.64%
New Hampshire	1,758,303	1,775,681	17,378	0.99%
New Jersey	32,030,331	31,152,114	(878,217)	-2.74%
New Mexico	13,667,703	17,787,817	4,120,114	30.14%
New York	51,523,652	50,806,192	(717,460)	-1.39%
North Carolina	30,181,355	29,098,556	(1,082,799)	-3.59%
North Dakota	812,015	825,249	13,234	1.63%
Ohio	39,677,597	38,603,870	(1,073,727)	-2.71%
Oklahoma	7,724,855	7,577,124	(147,731)	-1.91%
Oregon	11,670,127	11,249,816	(420,311)	-3.60%
Pennsylvania	53,520,091	51,039,332	(2,480,759)	-4.64%
Puerto Rico	44,468,015	57,872,849	13,404,834	30.14%
Rhode Island	4,131,237	3,963,193	(168,044)	-4.07%
South Carolina	15,513,622	14,897,573	(616,049)	-3.97%
South Dakota	1,163,056	1,177,194	14,138	1.22%
Tennessee	19,103,308	18,162,357	(940,951)	-4.93%
Texas	62,116,365	61,014,319	(1,102,046)	-1.77%
Utah	4,395,205	4,316,698	(78,507)	-1.79%
Vermont	859,693	865,748	6,055	0.70%
Virginia	13,985,434	13,818,609	(166,825)	-1.19%
Washington	26,777,856	26,634,849	(143,007)	-0.53%
West Virginia	7,499,981	9,760,842	2,260,861	30.14%
Wisconsin	11,769,133	11,431,285	(337,848)	-2.87%
Wyoming	1,098,967	1,086,469	(12,498)	-1.14%
State Total	1,037,205,000	1,038,361,000	1,156,000	0.11%
American Samoa	335,308	335,703	395	0.12%
Guam	1,138,139	1,139,477	1,338	0.12%
Northern Marianas	621,836	622,565	729	0.12%
Palau	111,914	111,914	0	0.00%
Virgin Islands	935,838	936,939	1,101	0.12%
Outlying Areas Total	3,143,035	3,146,598	3,563	0.11%
National Reserve*	216,865,965	217,131,402	265,437	0.12%
Set asides	4,505,000	3,080,000	(1,425,000)	-31.63%

* The PY 2018 Dislocated Worker National Reserve amount reflects the initial appropriation; however, the Department of Defense and Labor, Health and Human Services, and Education Appropriations Act, 2019 and Continuing Appropriations Act, 2019 (Pub. L. 115-245) contained a \$53M rescission to the Dislocated Worker National Reserve, decreasing funding in that category to \$163,865,965.

STATE OF THE WORKFORCE

Brian Nottingham

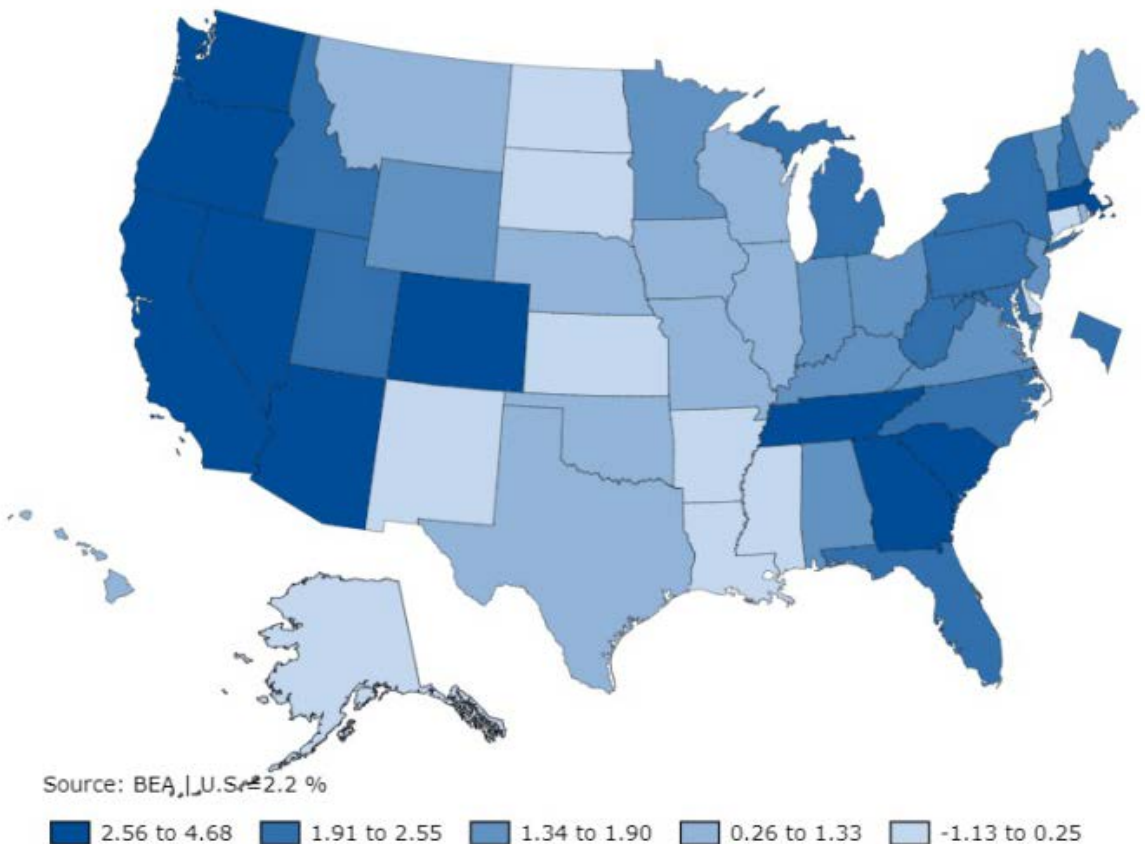
Director of Business Intelligence

*Brought to you by the S.C. Department of Employment
and Workforce's Business Intelligence Department*

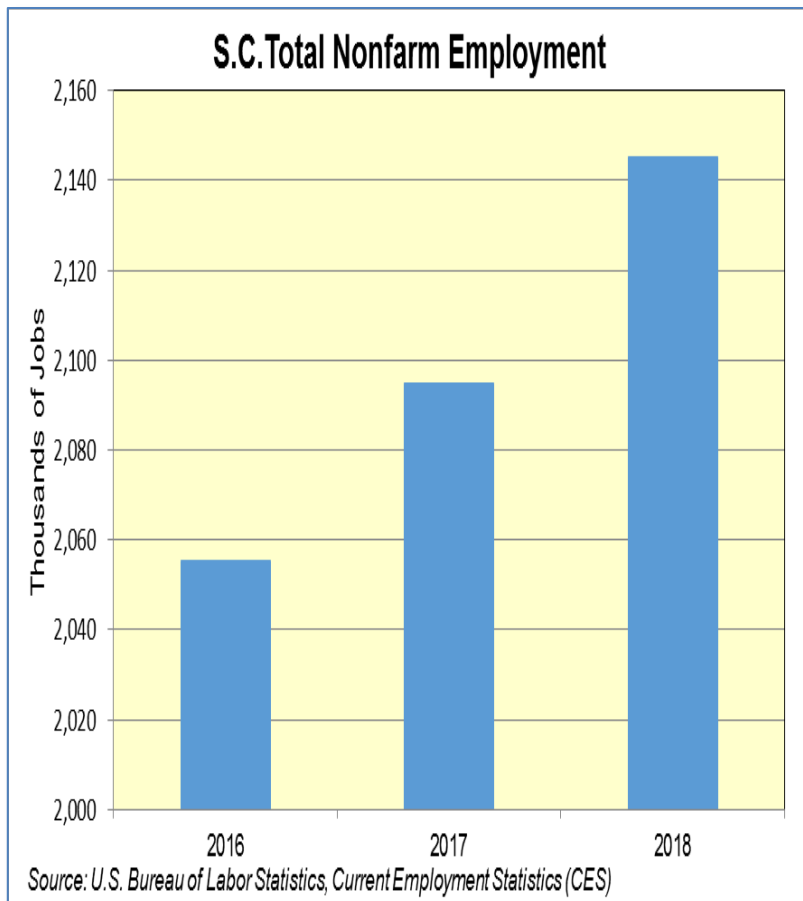


South Carolina's ECONOMY

United States, Real GDP by state: All industry total, 2016-2017
Percent change from preceding period.

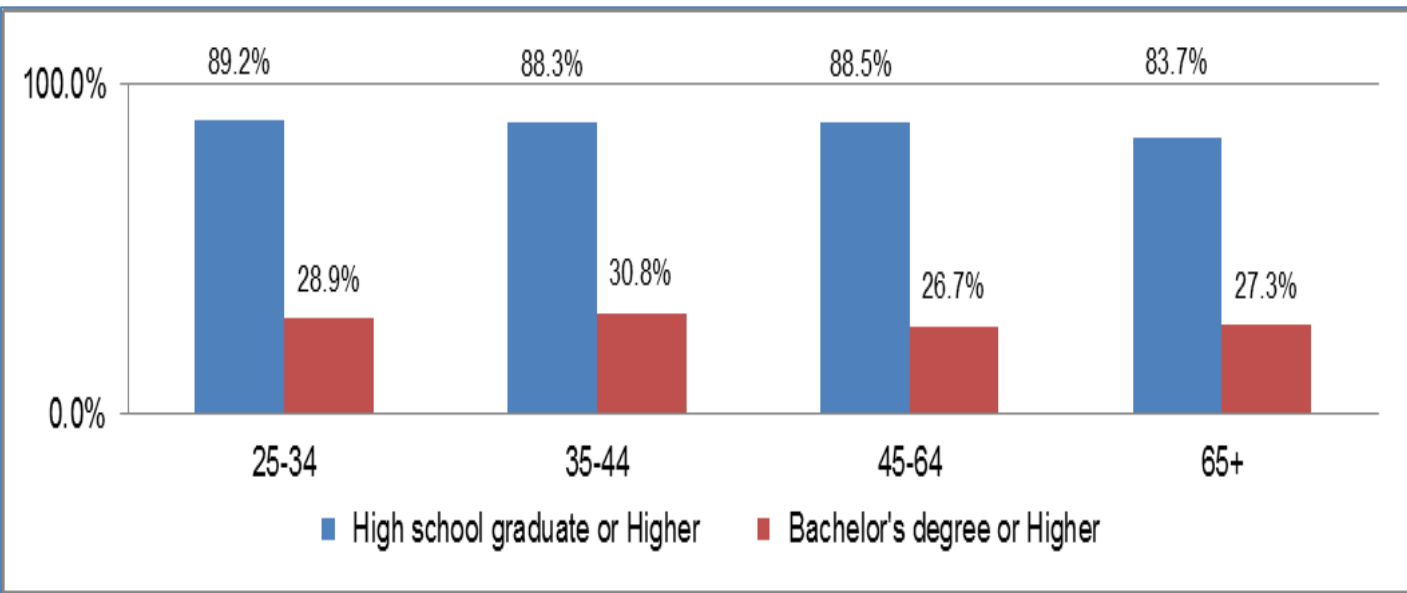


South Carolina's EMPLOYMENT



- **392,000** or **9.3%** are veterans—unemployment rate is **3.3%**
(Current Population Survey, BLS)
- **141,000** people in the workforce have a disability of which **18,600** are unemployed.

South Carolina's EDUCATIONAL OBTAINMENT



National educational attainment rate beyond high school is **60.9%** compared to South Carolina's rate of **57.9%**.

In 2017, **87.4%** of South Carolinians had a high school diploma or higher while **28.0%** had a bachelor's degree or higher."

U.S. Census Bureau, American Community Survey 1-year Estimate 2017

South Carolina's WAGES

2017 average hourly wages were
\$20.31 or **\$42,240** a year.

(Source: U.S. Bureau of Labor Statistics, Occupational Employment Survey (OES))

\$11.55 per hour for
livable wage for one
individual.

(Source: Living Wage Calculator,
Massachusetts Institute of
Technology)

<http://livingwage.mit.edu/states/45>

\$22.33 per hour for
livable wage for a
family of two adults
(one working) and
one child.

(Source: Living Wage Calculator,
Massachusetts Institute of
Technology)

<http://livingwage.mit.edu/states/45>

Critical Occupational Shortages in High-Demand Industries

2018 Supply Gap Analysis



BUSINESS & IT SERVICES

SIGNIFICANT SHORTAGE

500+

HUMAN RESOURCE SPECIALISTS

\$27.33* · BACHELOR'S DEGREE

BOOKEEPING, ACCOUNTING, AND AUDITING CLERKS

\$17.34 · SOME COLLEGE, NO DEGREE

MAINTENANCE AND REPAIR WORKERS, GENERAL

\$17.73 · HIGH SCHOOL DIPLOMA

PARALEGALS AND LEGAL ASSISTANTS

\$21.44 · ASSOCIATE'S DEGREE

MODERATE SHORTAGE

1-499

Computer Systems Analysts

\$37.30* · BACHELOR'S DEGREE

Software Developers, Applications

\$43.85* · BACHELOR'S DEGREE

Tax Preparers

\$16.47 · HIGH SCHOOL DIPLOMA

Civil Engineers

\$40.21* · BACHELOR'S DEGREE

Software Developers, System Software

\$38.84* · BACHELOR'S DEGREE

Legal Secretaries ▼

\$18.53 · HIGH SCHOOL DIPLOMA

Lawyers

\$50.15* · DOCTORAL DEGREE

Computer User Support Specialists

\$22.78* · SOME COLLEGE, NO DEGREE

Graphic Designers

\$20.29 · BACHELOR'S DEGREE

Computer Network Support Specialists

\$25.51* · ASSOCIATE'S DEGREE

Mechanical Engineers

\$43.24* · BACHELOR'S DEGREE

Computer Programmers ▼

\$39.12* · BACHELOR'S DEGREE

Network and Computer Systems Administrators

\$34.79* · BACHELOR'S DEGREE

Computer and Information Systems Managers

\$57.64* · BACHELOR'S DEGREE

Accountants and Auditors

\$30.88* · BACHELOR'S DEGREE

Registered Nurses

\$30.59* · BACHELOR'S DEGREE

Inspectors, Testers, Sorters, Samplers, and Weighers ▼

\$18.56 · HIGH SCHOOL DIPLOMA

BALANCED / SURPLUS

>0

Financial Managers

\$59.02* · BACHELOR'S DEGREE

Architects, Except Landscape and Naval

\$39.12* · BACHELOR'S DEGREE

Management Analysts

\$35.76* · BACHELOR'S DEGREE

General and Operations Managers

\$48.24* · BACHELOR'S DEGREE

Market Research Analysts and Marketing Specialists

\$25.66* · BACHELOR'S DEGREE

Managers, All Other

\$48.00* · BACHELOR'S DEGREE

* Denotes a living wage for a family of two adults (one working) and one child.

▼ Denotes an occupation projected to decline by 2026

HEALTH CARE

SIGNIFICANT SHORTAGE

100+

NURSING ASSISTANTS

\$11.93 • POSTSECONDARY
NONDEGREE AWARD

MEDICAL SECRETARIES

\$16.41 • HIGH SCHOOL DIPLOMA

SOCIAL AND HUMAN SERVICE ASSISTANTS

\$14.84 • HIGH SCHOOL DIPLOMA

MAINTENANCE AND REPAIR WORKERS, GENERAL

\$17.73 • HIGH SCHOOL DIPLOMA

BOOKEEPING, ACCOUNTING, AND AUDITING CLERKS

\$17.34 • SOME COLLEGE, NO DEGREE

LICENSED PRACTICAL AND LICENSED VOCATIONAL NURSES

\$19.42 • POSTSECONDARY
NONDEGREE AWARD

DENTAL ASSISTANTS

\$18.32 • POSTSECONDARY
NONDEGREE AWARD

MEDICAL AND HEALTH SERVICES MANAGERS

\$46.15* • BACHELOR'S DEGREE

PHARMACY TECHNICIANS

\$14.60 • HIGH SCHOOL DIPLOMA

MEDICAL AND CLINICAL LABORATORY TECHNOLOGISTS

\$21.98 • BACHELOR'S DEGREE

HEALTHCARE SOCIAL WORKERS

\$26.68* • MASTER'S DEGREE

PHYSICAL THERAPISTS

\$39.36* • DOCTORAL DEGREE

DENTAL HYGIENISTS

\$30.79* • ASSOCIATE'S DEGREE

EMERGENCY MEDICAL TECHNICIANS & PARAMEDICS

\$16.09 • POSTSECONDARY
NONDEGREE AWARD

RADIOLOGIC TECHNOLOGISTS

\$25.08* • ASSOCIATE'S DEGREE

MODERATE SHORTAGE

1-99

Accountants and Auditors

\$30.88* • BACHELOR'S DEGREE

Phlebotomists

\$14.14 • POSTSECONDARY
NONDEGREE AWARD

Nurse Practitioners

\$46.70* • MASTER'S DEGREE

Medical and Clinical Laboratory Technicians

\$21.98 • BACHELOR'S DEGREE

Occupational Therapists

\$37.79* • MASTER'S DEGREE

Physician Assistants

\$45.98* • MASTER'S DEGREE

Registered Nurses

\$30.59* • BACHELOR'S DEGREE

Surgeons

\$127.37 • DOCTORAL DEGREE

Respiratory Therapists

\$26.82* • ASSOCIATE'S DEGREE

BALANCED / SURPLUS

>0

Cardiovascular Technologists and Technicians

\$27.23* • ASSOCIATE'S DEGREE

Dentists, General

\$92.69* • DOCTORAL DEGREE

Family and General Practitioners

\$112.70* • DOCTORAL DEGREE

Physical Therapist Assistants

\$26.87* • ASSOCIATE'S DEGREE

Physicians and Surgeons, All Other

\$97.07* • DOCTORAL DEGREE

Medical Assistants

\$14.94 • POSTSECONDARY
NONDEGREE AWARD

Pharmacists

\$59.26* • BACHELOR'S DEGREE

General and Operations Managers

\$48.24* • BACHELOR'S DEGREE

Surgical Technologists

\$18.81 • POSTSECONDARY
NONDEGREE AWARD

Medical Records and Health Information

\$18.99 • POSTSECONDARY
NONDEGREE AWARD

* Denotes a living wage for a family of two adults (one working) and one child.
‡ Denotes an occupation projected to decline by 2026

TRANSPORTATION, LOGISTICS & WHOLESALE TRADE

SIGNIFICANT SHORTAGE

500+

**HEAVY AND TRACTOR-TRAILER
TRUCK DRIVERS**
\$20.32 • POSTSECONDARY NONDEGREE AWARD

**BUS DRIVERS, SCHOOL OR
SPECIAL CLIENT**
\$11.33 • HIGH SCHOOL DIPLOMA

**INDUSTRIAL
MACHINERY MECHANICS**
\$25.08* • HIGH SCHOOL DIPLOMA

**LIGHT TRUCK OR DELIVERY
SERVICES DRIVERS**
\$15.23 • HIGH SCHOOL DIPLOMA

**BOOKKEEPING, ACCOUNTING, AND
AUDITING CLERKS**
\$17.34 • SOME COLLEGE, NO DEGREE

MODERATE SHORTAGE

1-499

**Bus and Truck Mechanics
and Diesel Engine**
\$21.44 • HIGH SCHOOL DIPLOMA

**Accountants
and Auditors**
\$30.88* • BACHELOR'S DEGREE

Logisticians
\$34.46* • BACHELOR'S DEGREE

**Aircraft Mechanic
and Service Technician**
\$28.87* • POSTSECONDARY
NONDEGREE AWARD

**Computer User
Support Specialists**
\$22.78* • SOME COLLEGE, NO DEGREE

**Inspectors, Testers, Sorters,
Samplers, and Weighers ▼**
\$18.56 • HIGH SCHOOL DIPLOMA

BALANCED / SURPLUS

>0

**Market Research Analysts
and Marketing Specialists**
\$25.66* • BACHELOR'S DEGREE

Sales Managers
\$55.00* • BACHELOR'S DEGREE

**Transportation, Storage,
and Distribution Managers**
\$44.50* • HIGH SCHOOL DIPLOMA

Managers, All Other
\$48.00* • BACHELOR'S DEGREE

**General and
Operations Managers**
\$48.24* • BACHELOR'S DEGREE

* Denotes a living wage for a family of two adults (one working) and one child.
▼ Denotes an occupation projected to decline by 2026

CONSTRUCTION

SIGNIFICANT SHORTAGE

500+

HEAVY AND TRACTOR-TRAILER TRUCK DRIVERS

\$20.32 • POSTSECONDARY NONDEGREE AWARD

LIGHT TRUCK OR DELIVERY SERVICES DRIVERS

\$15.23 • HIGH SCHOOL DIPLOMA

BOOKKEEPING, ACCOUNTING, AND AUDITING CLERKS

\$17.34 • SOME COLLEGE, NO DEGREE

HEATING, AIR CONDITIONING, AND REFRIGERATION MECHANICS AND INSTALLERS

\$20.49 • POSTSECONDARY NONDEGREE AWARD

MODERATE SHORTAGE

1-499

Welders, Cutters, Solderers, and Brazers
\$20.82 • HIGH SCHOOL DIPLOMA

Accountants and Auditors
\$30.88* • BACHELOR'S DEGREE

Civil Engineers
\$40.21* • BACHELOR'S DEGREE

Architectural and Civil Drafters
\$25.10* • ASSOCIATE'S DEGREE

Surveyors
\$22.68* • BACHELOR'S DEGREE

Mechanical Engineers
\$43.24* • BACHELOR'S DEGREE

Inspectors, Testers, Sorters, Samplers, and Weighers ▼
\$25.10* • ASSOCIATE'S DEGREE

BALANCED / SURPLUS

>0

Construction Managers
\$25.66* • BACHELOR'S DEGREE

Cost Estimators
\$44.50* • HIGH SCHOOL DIPLOMA

Architects, Except Landscape and Naval
\$48.24* • BACHELOR'S DEGREE

General Operations Managers
\$48.24* • BACHELOR'S DEGREE

Architectural and Engineering Managers
\$62.04* • BACHELOR'S DEGREE

Managers, All Other
\$48.00* • BACHELOR'S DEGREE

* Denotes a living wage for a family of two adults (one working) and one child.
▼ Denotes an occupation projected to decline by 2026

DIVERSIFIED MANUFACTURING

SIGNIFICANT SHORTAGE

500+

MACHINISTS

\$19.12 • HIGH SCHOOL DIPLOMA

BOOKKEEPING, ACCOUNTING, AND AUDITING CLERKS

\$17.34 • SOME COLLEGE, NO DEGREE

INDUSTRIAL MACHINERY MECHANICS

\$25.08* • HIGH SCHOOL DIPLOMA

HEAVY AND TRACTOR-TRAILER TRUCK DRIVERS

\$20.32 • POSTSECONDARY NONDEGREE AWARD

INDUSTRIAL ENGINEERS

\$40.46* • BACHELOR'S DEGREE

MODERATE SHORTAGE

1-499

Computer-Controlled Machine Tool Operators, Metal and Plastic

\$20.10 • HIGH SCHOOL DIPLOMA

Welders, Cutters, Solderers, and Brazers

\$20.82* • HIGH SCHOOL DIPLOMA

Accountants and Auditors

\$30.88* • ASSOCIATE'S DEGREE

Mechanical Engineers

\$43.24* • BACHELOR'S DEGREE

Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastics ▼

\$21.03 • HIGH SCHOOL DIPLOMA

Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic

\$16.80 • HIGH SCHOOL DIPLOMA

Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic

\$16.96 • HIGH SCHOOL DIPLOMA

Industrial Engineering Technicians

\$25.67* • ASSOCIATE'S DEGREE

Inspectors, Testers, Sorters, Samplers, and Weighers ▼

\$18.56 • HIGH SCHOOL DIPLOMA

Structural Metal Fabrications and Fitters ▼

\$20.69 • HIGH SCHOOL DIPLOMA

Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic

\$21.88 • HIGH SCHOOL DIPLOMA

Tool and Die Makers

\$24.62* • POSTSECONDARY
NONDEGREE AWARD

Industrial Production Managers

\$55.43* • BACHELOR'S DEGREE

Purchasing Agents, Except Wholesale, Retail, and Farm Products ▼

\$29.16* • BACHELOR'S DEGREE

BALANCED / SURPLUS

>0

General and Operations Managers

\$48.24* • BACHELOR'S DEGREE

* Denotes a living wage for a family of two adults (one working) and one child.
▼ Denotes an occupation projected to decline by 2026

CREDENTIALS MOST IN DEMAND

Top S.C. Certifications in Demand Over the Past Year

Class A Commercial Drivers License
Commercial Driver's License
HAZMAT
Certified Registered Nurse
Basic Life Support
Certification in Cardiopulmonary Resuscitation
Occupational Safety & Health Administration Certification

Source: The Conference Board, Help Wanted Online®



SWDB DASHBOARD



Program year 2018 - 2nd Quarter Performance Summary

Rolling -4

WorkLink

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	82.9	107.9%	80.1	88.2	110.1%	76.6	73.8	96.3%	104.8%
Employment Rate Q4	73.0	84.1	115.2%	76.0	81.5	107.2%	69.0	82.4	119.4%	114.0%
Median Earnings	\$5,301	\$6,356	119.9%	\$6,500	\$7,913	121.7%	BASELINE	\$3,063	N/A	120.8%
Credential Rate	51.9	59.6	114.8%	48.6	70.6	145.3%	68.1	81.3	119.4%	126.5%
Measurable Skill Gains	BASELINE	48.8	N/A	BASELINE	56.0	N/A	BASELINE	62.3	N/A	N/A
	Overall Program Score		114.5%	Overall Program Score		121.1%	Overall Program Score		111.7%	

Upper Savannah

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	83.5	108.7%	80.1	89.2	111.4%	76.6	86.1	112.4%	110.8%
Employment Rate Q4	73.0	80.4	110.1%	76.0	86.4	113.7%	69.0	76.8	111.3%	111.7%
Median Earnings	\$4,663	\$4,550	97.6%	\$6,200	\$7,136	115.1%	BASELINE	\$4,137	N/A	106.3%
Credential Rate	51.9	73.0	140.7%	48.6	65.8	135.4%	68.1	73.1	107.3%	127.8%
Measurable Skill Gains	BASELINE	51.1	N/A	BASELINE	34.9	N/A	BASELINE	36.2	N/A	N/A
	Overall Program Score		114.3%	Overall Program Score		118.9%	Overall Program Score		110.3%	

Upstate

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	77.5	100.9%	80.1	90.0	112.4%	76.6	91.5	119.5%	110.9%
Employment Rate Q4	73.0	79.4	108.8%	76.0	86.8	114.2%	69.0	78.3	113.5%	112.2%
Median Earnings	\$5,644	\$6,113	108.3%	\$7,100	\$6,455	90.9%	BASELINE	\$2,114	N/A	99.6%
Credential Rate	51.9	81.8	157.6%	48.6	58.3	120.0%	68.1	75.6	111.0%	129.5%
Measurable Skill Gains	BASELINE	49.2	N/A	BASELINE	51.6	N/A	BASELINE	66.3	N/A	N/A
	Overall Program Score		118.9%	Overall Program Score		109.4%	Overall Program Score		114.6%	

Greenville

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	83.3	108.5%	80.1	81.4	101.6%	76.6	70.7	92.3%	100.8%
Employment Rate Q4	73.0	84.4	115.6%	76.0	81.5	107.2%	69.0	74.2	107.5%	110.1%
Median Earnings	\$5,400	\$4,905	90.8%	\$6,405	\$9,661	150.8%	BASELINE	\$3,006	N/A	120.8%
Credential Rate	51.9	53.6	103.3%	48.6	75.0	154.3%	68.1	65.5	96.2%	117.9%
Measurable Skill Gains	BASELINE	48.1	N/A	BASELINE	57.9	N/A	BASELINE	64.2	N/A	N/A
	Overall Program Score		104.5%	Overall Program Score		128.5%	Overall Program Score		98.7%	

Pass

- An Overall Program Score (across all indicators) is at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) is at least 90.0%
- Have an Individual Indicator Score of at least 50.0%

Fail

- An Overall Program Score (across all indicators) that did not meet at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) that did not meet at least 90.0%
- Have an Individual Indicator Score that did not meet 50.0%

Program year 2018 - 2nd Quarter Performance Summary

Rolling -4

Midlands

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	73.6	95.8%	80.1	84.7	105.7%	76.6	81.2	106.0%	102.5%
Employment Rate Q4	73.0	76.1	104.2%	76.0	79.7	104.9%	69.0	80.5	116.7%	108.6%
Median Earnings	\$5,285	\$5,405	102.3%	\$7,082	\$7,262	102.5%	BASELINE	\$4,430	N/A	102.4%
Credential Rate	51.9	60.8	117.1%	48.6	61.9	127.4%	68.1	58.6	86.0%	110.2%
Measurable Skill Gains	BASELINE	26.1	N/A	BASELINE	23.9	N/A	BASELINE	27.6	N/A	N/A
	Overall Program Score		104.9%	Overall Program Score		110.1%	Overall Program Score		102.9%	

Trident

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	77.4	100.8%	80.1	86.1	107.5%	76.6	85.2	111.2%	106.5%
Employment Rate Q4	73.0	74.0	101.4%	76.0	85.8	112.9%	69.0	82.7	119.9%	111.4%
Median Earnings	\$5,865	\$6,291	107.3%	\$7,700	\$8,857	115.0%	BASELINE	\$3,451	N/A	111.1%
Credential Rate	51.9	69.5	133.9%	48.6	75.5	155.3%	68.1	61.9	90.9%	126.7%
Measurable Skill Gains	BASELINE	59.3	N/A	BASELINE	43.2	N/A	BASELINE	56.7	N/A	N/A
	Overall Program Score		110.8%	Overall Program Score		122.7%	Overall Program Score		107.3%	

Pee Dee

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	81.3	105.9%	80.1	81.8	102.1%	76.6	78.2	102.1%	103.4%
Employment Rate Q4	73.0	88.0	120.5%	76.0	84.9	111.7%	69.0	72.0	104.3%	112.2%
Median Earnings	\$4,601	\$5,122	111.3%	\$6,405	\$7,030	109.8%	BASELINE	\$2,660	N/A	110.5%
Credential Rate	51.9	62.9	121.2%	48.6	66.4	136.6%	68.1	83.0	121.9%	126.6%
Measurable Skill Gains	BASELINE	48.1	N/A	BASELINE	35.0	N/A	BASELINE	56.6	N/A	N/A
	Overall Program Score		114.7%	Overall Program Score		115.1%	Overall Program Score		109.4%	

Lower Savannah

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	85.8	111.7%	80.1	85.5	106.7%	76.6	87.1	113.7%	110.7%
Employment Rate Q4	73.0	82.6	113.2%	76.0	81.6	107.4%	69.0	82.0	118.8%	113.1%
Median Earnings	\$4,908	\$6,081	123.9%	\$6,097	\$6,569	107.7%	BASELINE	\$2,776	N/A	115.8%
Credential Rate	51.9	69.1	133.1%	48.6	55.3	113.8%	68.1	70.3	103.2%	116.7%
Measurable Skill Gains	BASELINE	52.5	N/A	BASELINE	36.6	N/A	BASELINE	71.9	N/A	N/A
	Overall Program Score		120.5%	Overall Program Score		108.9%	Overall Program Score		111.9%	

Pass

- An Overall Program Score (across all indicators) is at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) is at least 90.0%
- Have an Individual Indicator Score of at least 50.0%

Fail

- An Overall Program Score (across all indicators) that did not meet at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) that did not meet at least 90.0%
- Have an Individual Indicator Score that did not meet 50.0%

Program year 2018 - 2nd Quarter Performance Summary

Rolling -4

Catawba

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	81.7	106.4%	80.1	91.4	114.1%	76.6	86.5	112.9%	111.1%
Employment Rate Q4	73.0	82.9	113.6%	76.0	95.2	125.3%	69.0	81.3	117.8%	118.9%
Median Earnings	\$4,523	\$5,200	115.0%	\$6,715	\$8,028	119.6%	BASELINE	\$3,818	N/A	117.3%
Credential Rate	51.9	58.0	111.8%	48.6	74.2	152.7%	68.1	50.0	73.4%	112.6%
Measurable Skill Gains	BASELINE	60.4	N/A	BASELINE	38.2	N/A	BASELINE	39.0	N/A	N/A
	Overall Program Score		111.7%	Overall Program Score		127.9%	Overall Program Score		101.4%	

Santee-Lynches

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	85.8	111.7%	80.1	87.5	109.2%	76.6	66.7	87.1%	102.7%
Employment Rate Q4	73.0	85.7	117.4%	76.0	83.3	109.6%	69.0	69.5	100.7%	109.2%
Median Earnings	\$4,908	\$4,993	101.7%	\$6,800	\$8,330	122.5%	BASELINE	\$3,102	N/A	112.1%
Credential Rate	51.9	61.2	117.9%	48.6	61.1	125.7%	68.1	73.3	107.6%	117.1%
Measurable Skill Gains	BASELINE	45.5	N/A	BASELINE	43.8	N/A	BASELINE	55.5	N/A	N/A
	Overall Program Score		112.2%	Overall Program Score		116.8%	Overall Program Score		98.5%	

Waccamaw

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	89.8	116.9%	80.1	81.4	101.6%	76.6	85.6	111.7%	110.1%
Employment Rate Q4	73.0	86.0	117.8%	76.0	84.6	111.3%	69.0	80.1	116.1%	115.1%
Median Earnings	\$4,621	\$5,996	129.8%	\$6,410	\$6,226	97.1%	BASELINE	\$2,962	N/A	113.4%
Credential Rate	51.9	70.8	136.4%	48.6	75.0	154.3%	68.1	75.2	110.4%	133.7%
Measurable Skill Gains	BASELINE	56.5	N/A	BASELINE	59.4	N/A	BASELINE	67.0	N/A	N/A
	Overall Program Score		125.2%	Overall Program Score		116.1%	Overall Program Score		112.8%	

Lowcountry

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	76.9	100.1%	80.1	66.7	83.3%	76.6	69.6	90.9%	91.4%
Employment Rate Q4	73.0	78.8	107.9%	76.0	73.1	96.2%	69.0	69.8	101.2%	101.8%
Median Earnings	\$4,908	\$5,232	106.6%	\$6,200	\$6,085	98.1%	BASELINE	\$4,376	N/A	102.4%
Credential Rate	51.9	77.9	150.1%	48.6	82.9	170.6%	68.1	63.6	93.4%	138.0%
Measurable Skill Gains	BASELINE	61.8	N/A	BASELINE	67.7	N/A	BASELINE	52.1	N/A	N/A
	Overall Program Score		116.2%	Overall Program Score		112.0%	Overall Program Score		95.1%	

Pass

- An Overall Program Score (across all indicators) is at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) is at least 90.0%
- Have an Individual Indicator Score of at least 50.0%


Fail

- An Overall Program Score (across all indicators) that did not meet at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) that did not meet at least 90.0%
- Have an Individual Indicator Score that did not meet 50.0%

Program year 2018 - 2nd Quarter Performance Summary (Quick Reference)

Rolling -4

WorkLink					Pee Dee				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	107.9%	110.1%	96.3%	104.8%	Employment Rate Q2	105.9%	102.1%	102.1%	103.4%
Employment Rate Q4	115.2%	107.2%	119.4%	114.0%	Employment Rate Q4	120.5%	111.7%	104.3%	112.2%
Median Earnings	119.9%	121.7%	N/A	120.8%	Median Earnings	111.3%	109.8%	N/A	110.5%
Credential Rate	114.8%	145.3%	119.4%	126.5%	Credential Rate	121.2%	136.6%	121.9%	126.6%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	114.5%	121.1%	111.7%		Overall Program Score	114.7%	115.1%	109.4%	
Upper Savannah					Lower Savannah				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	108.7%	111.4%	112.4%	110.8%	Employment Rate Q2	111.7%	106.7%	113.7%	110.7%
Employment Rate Q4	110.1%	113.7%	111.3%	111.7%	Employment Rate Q4	113.2%	107.4%	118.8%	113.1%
Median Earnings	97.6%	115.1%	N/A	106.3%	Median Earnings	123.9%	107.7%	N/A	115.8%
Credential Rate	140.7%	135.4%	107.3%	127.8%	Credential Rate	133.1%	113.8%	103.2%	116.7%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	114.3%	118.9%	110.3%		Overall Program Score	120.5%	108.9%	111.9%	
Upstate					Catawba				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	100.9%	112.4%	119.5%	110.9%	Employment Rate Q2	106.4%	114.1%	112.9%	111.1%
Employment Rate Q4	108.8%	114.2%	113.5%	112.2%	Employment Rate Q4	113.6%	125.3%	117.8%	118.9%
Median Earnings	108.3%	90.9%	N/A	99.6%	Median Earnings	115.0%	119.6%	N/A	117.3%
Credential Rate	157.6%	120.0%	111.0%	129.5%	Credential Rate	111.8%	152.7%	73.4%	112.6%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	118.9%	109.4%	114.6%		Overall Program Score	111.7%	127.9%	101.4%	
Greenville					Santee-Lynches				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	108.5%	101.6%	92.3%	100.8%	Employment Rate Q2	111.7%	109.2%	87.1%	102.7%
Employment Rate Q4	115.6%	107.2%	107.5%	110.1%	Employment Rate Q4	117.4%	109.6%	100.7%	109.2%
Median Earnings	90.8%	150.8%	N/A	120.8%	Median Earnings	101.7%	122.5%	N/A	112.1%
Credential Rate	103.3%	154.3%	96.2%	117.9%	Credential Rate	117.9%	125.7%	107.6%	117.1%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	104.5%	128.5%	98.7%		Overall Program Score	112.2%	116.8%	98.5%	
Midlands					Waccamaw				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	95.8%	105.7%	106.0%	102.5%	Employment Rate Q2	116.9%	101.6%	111.7%	110.1%
Employment Rate Q4	104.2%	104.9%	116.7%	108.6%	Employment Rate Q4	117.8%	111.3%	116.1%	115.1%
Median Earnings	102.3%	102.5%	N/A	102.4%	Median Earnings	129.8%	97.1%	N/A	113.4%
Credential Rate	117.1%	127.4%	86.0%	110.2%	Credential Rate	136.4%	154.3%	110.4%	133.7%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	104.9%	110.1%	102.9%		Overall Program Score	125.2%	116.1%	112.8%	
Trident					Lowcountry				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	100.8%	107.5%	111.2%	106.5%	Employment Rate Q2	100.1%	83.3%	90.9%	91.4%
Employment Rate Q4	101.4%	112.9%	119.9%	111.4%	Employment Rate Q4	107.9%	96.2%	101.2%	101.8%
Median Earnings	107.3%	115.0%	N/A	111.1%	Median Earnings	106.6%	98.1%	N/A	102.4%
Credential Rate	133.9%	155.3%	90.9%	126.7%	Credential Rate	150.1%	170.6%	93.4%	138.0%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	110.8%	122.7%	107.3%		Overall Program Score	116.2%	112.0%	95.1%	
<p>The assessment reflects performance across programs and negotiated indicators. To pass performance a Local Workforce Development Area (LWDA) must:</p> <ul style="list-style-type: none"> • Have an Overall Program Score (across all indicators) of at least 90% • Have an Overall Indicator Score (across Adult, Dislocated Worker and Youth programs) of at least 90% • Have an individual indicator percentage of at least 50% 									
Color Coding				Pass					
				Fail					

	ECKERD YOUTH ALTERNATIVES, INC.					
	100 N. Starcrest Drive, Clearwater, FL 33765					
	INVOICE					
Worklink Development Board	Contract Number:	18A295H4 Adult Program				
1376 Tiger Blvd.	Invoice Number:	1055-09				
Clemson, SC 29631	Invoice Month:	3/31/2019				
Attn: Jennifer Kelly	Period Covered:	July 1, 2018 - June 30, 2019				
email: jkelly@worklinkweb.com	Total Amount Due:	\$	65,850			
Eckerd Goal:			MARCH			
			75.0%			100.0%
Line Item		Budget Mod 2	1055-9	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$	219,692	18,430.59	\$ 158,572.03	\$ 61,120.33 72.2%
Fringe Benefit Total	51xx	\$	61,269	6,496.33	\$ 46,415.08	\$ 14,853.56 75.8%
TOTAL STAFF COSTS		\$	280,961	24,926.92	204,987.11	\$ 75,973.89 73.0%
Operating Costs:						
1.1 Facility, Utilities	6185	\$	-	-	\$ -	0.0%
1.2 Staff Expendable Supplies & Materials	6000	\$	3,600	796.93	2,097.55	\$ 1,502.45 58.3%
1.3 Program Outreach Expenses (Brochures)	6735	\$	480	-	-	\$ 480.00 0.0%
1.4 Copy & Print Expenses	6730	\$	2,700	-	1,085.50	\$ 1,614.50 40.2%
1.5 Communications (Phone, Fax, Internet, e	6270	\$	6,900	449.97	4,238.41	\$ 2,661.59 61.4%
1.6 Staff Travel	61xx	\$	7,640	1,321.24	3,162.43	\$ 4,477.57 41.4%
1.7 Staff Training/Technical Services Costs	5105	\$	5,200	151.39	2,354.84	\$ 2,845.16 45.3%
1.8 Non-Expendable Equipment Purchases	6095	\$	1,650	-	1,410.00	\$ 240.00 85.5%
1.9 Postage (Stamps, FedEx, etc)	6005	\$	750	30.35	304.29	\$ 445.71 40.6%
TOTAL OPERATING COSTS		\$	28,920	2,749.88	14,653.02	\$ 14,266.98 50.7%
Training Costs:						
2.3 WI Customer Credential Exam Fees (CA	6525	\$	10,700	943.47	4,158.68	\$ 6,541.32 38.9%
2.6 Individual Training Account/Voucher Cos	6530	\$	398,042	32,493.54	237,920.87	\$ 160,121.35 59.8%
TOTAL TRAINING COSTS		\$	408,742	33,437.01	242,079.55	\$ 166,662.67 59.2%
Supportive Services Costs :						
3.11 WI Customer Transportation Costs	6485	\$	5,000	780.00	3,526.00	\$ 1,474.00 70.5%
3.12 WI Customer Childcare Costs	6660	\$	900	-	-	\$ 900.00 0.0%
3.14 Training Support Materials	6545/6516	\$	4,992	320.00	2,806.17	\$ 2,185.83 56.2%
3.13 WI Customer Emergency Assistance	6596	\$	1,000	-	-	\$ 1,000.00 0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$	11,892	1,100.00	6,332.17	\$ 5,559.83 53.2%
Training/Professional Fees/Profit:						
4.2 General Liability Insurance	6305	\$	4,752	246.94	2,934.36	\$ 1,817.64 61.8%
TOTAL FEES / PROFIT COSTS		\$	4,752	246.94	2,934.36	\$ 1,817.64 61.8%
4.1 INDIRECT COST:		0.12	\$	40,232	3,389.25	27,045.68 \$ 13,186.61 67.2%
CONTRACT TOTAL :		\$	775,500	65,850.00	498,031.89	277,467.62 64.2%



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Investment Board
1376 Tiger Blvd.
Clemson, SC 29631
Attn: Jennifer Kelly
email: jkelly@worklinkweb.com


Contract Number: 18D295H4 DW Program
Invoice Number: 1056-09
Invoice Month: 3/31/2019
Period Covered: July 1, 2018 - June 30, 2019
Total Amount Due: **\$ 2,053**


Eckerd Goal:

MARCH
75.0%

100.0%

Line Item	Budget Mod 2	1056-9	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total	\$ 25,206	1,336.94	14,366.40	\$ 10,839.72	57.0%
Fringe Benefit Total 51xx	\$ 6,456	305.21	3,538.30	\$ 2,917.27	54.8%
TOTAL STAFF COSTS	\$ 31,662	1,642.15	17,904.70	\$ 13,756.99	56.6%
Operating Costs:					
1.1 Facility, Utilities 6185	\$ -	-	-	\$ -	0.0%
1.2 Staff Expendable Supplies & Materials 6000	\$ 600	69.29	244.23	\$ 355.77	40.7%
1.3 Program Outreach Expenses (Brochures) 6735	\$ 180	-	-	\$ 180.00	0.0%
1.4 Copy & Print Expenses 6730	\$ 350	-	148.01	\$ 201.99	42.3%
1.5 Communications (Phone, Fax, Internet, e 6270	\$ 840	62.34	592.05	\$ 247.95	70.5%
1.6 Staff Travel 61xx	\$ 860	114.89	373.35	\$ 486.65	43.4%
1.7 Staff Training/Technical Services Costs 5105	\$ 600	9.57	274.84	\$ 325.16	45.8%
1.8 Non-Expendable Equipment Purchases 6095	\$ 550	-	190.00	\$ 360.00	34.5%
1.9 Postage (Stamps, FedEx, etc) 6005	\$ 180	4.15	47.62	\$ 132.38	26.5%
TOTAL OPERATING COSTS	\$ 4,160	260.24	1,870.10	\$ 2,289.90	45.0%
Training Costs:					
2.3 WI Customer Credential Exam Fees (CA 6525	\$ 500	-	-	\$ 500.00	0.0%
2.6 Individual Training Account/Voucher Cos 6530	\$ 25,713	-	13,805.83	\$ 11,907.09	53.7%
TOTAL TRAINING COSTS	\$ 26,213	-	13,805.83	\$ 12,407.09	52.7%
Supportive Services Costs :					
3.11 WI Customer Transportation Costs 6485	\$ 538	-	-	\$ 537.50	0.0%
3.12 WI Customer Childcare Costs 6660	\$ -	-	-	\$ -	0.0%
3.14 Training Support Materials 6545/6516	\$ 725	12.80	200.48	\$ 524.28	27.7%
3.13 WI Customer Emergency Assistance 6596	\$ -	-	-	\$ -	0.0%
TOTAL SUPPORTIVE SERVICES COSTS	\$ 1,262	12.80	200.48	\$ 1,061.78	15.9%
Training/Professional Fees/Profit:					
4.2 General Liability Insurance 6305	\$ 864	7.74	358.78	\$ 505.22	41.5%
TOTAL FEES / PROFIT COSTS	\$ 864	7.74	358.78	\$ 505.22	41.5%
4.1 INDIRECT COST: 0.12	\$ 2,339	129.88	2,339.22	\$ (0.00)	100.0%
Contract Total	\$ 66,499	2,052.81	36,479.11	\$ 30,020.97	54.9%

	ECKERD YOUTH ALTERNATIVES, INC.					
	100 N. Starcrest Drive, Clearwater, FL 33765					
	INVOICE					
Worklink Investment Board	Contract Number:	18A995H4	Adult Operator			
1376 Tiger Blvd.	Invoice Number:	1092-09				
Clemson, SC 29631	Invoice Month:	3/31/2019				
Attn: Jennifer Kelly	Period Covered:	July 1, 2018 - June 30, 2019				
email: jkelly@worklinkweb.com	Total Amount Due:	\$ 6,581				
Eckerd Goal:			MARCH			
			75.0%			100.0%
Line Item		Budget Mod 1	1092-9	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$ 50,342	4,105.55	35,005.30	\$ 15,336.37	69.5%
Fringe Benefit Total	51xx	\$ 12,499	1,209.66	9,271.51	\$ 3,227.96	74.2%
TOTAL STAFF COSTS		\$ 62,841	5,315.21	44,276.81	\$ 18,564.33	70.5%
Operating Costs:						
1.1 Facility, Utilities	6185			-	\$ -	0.0%
1.2 Staff Expendable Supplies & Materials	6000	\$ 2,000	-	385.72	\$ 1,614.28	19.3%
1.3 Program Outreach Expenses (Brochures,	6735	\$ -	-	-	\$ -	0.0%
1.4 Copy & Print Expenses	6730	\$ 1,500	-	485.06	\$ 1,014.94	32.3%
1.5 Communications (Phone, Fax, Internet, et	6270	\$ 840	58.04	521.13	\$ 318.87	62.0%
1.6 Staff Travel	61xx	\$ 2,258	158.11	611.85	\$ 1,646.15	27.1%
1.7 Staff Training/Technical Services Costs	5105	\$ 800	306.17	933.98	\$ (133.98)	116.7%
1.8 Non-Expendable Equipment Purchases	6095	\$ -	-	-	\$ -	0.0%
1.9 Postage (Stamps, FedEx, etc)	6005	\$ -	-	-	\$ -	0.0%
TOTAL OPERATING COSTS		\$ 7,398	522.32	2,937.74	\$ 4,460.26	39.7%
Training Costs:						
2.3 WI Customer Credential Exam Fees (CAN	6525	\$ -	-	-	\$ -	0.0%
2.6 Individual Training Account/Voucher Cost	6530	\$ -	-	-	\$ -	0.0%
TOTAL TRAINING COSTS		\$ -	-	-	\$ -	0.0%
Supportive Services Costs :						
3.11 WI Customer Transportation Costs	6485	\$ -	-	-	\$ -	0.0%
3.12 WI Customer Childcare Costs	6660	\$ -	-	-	\$ -	0.0%
3.13 WI Customer Emergency Assistance	6596	\$ -	-	-	\$ -	0.0%
3.14 Training Support Materials	6545	\$ -	-	-	\$ -	0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$ -	-	-	\$ -	0.0%
Training/Professional Fees/Profit:						
4.2 General Liability Insurance	6305	\$ 475	38.23	311.93	\$ 163.27	65.6%
TOTAL FEES / PROFIT COSTS		\$ 475	38.23	311.93	\$ 163.27	65.6%
4.1 INDIRECT COST:	0.12	\$ 8,486	705.09	5,703.18	\$ 2,782.48	67.2%
Contract Total		\$ 79,200	6,580.85	53,229.66	\$ 25,970.34	67.2%

	ECKERD YOUTH ALTERNATIVES, INC.					
	100 N. Starcrest Drive, Clearwater, FL 33765					
	INVOICE					
Worklink Investment Board	Contract Number:	18D995H4 DW Operator				
1376 Tiger Blvd.	Invoice Number:	1223-09				
Clemson, SC 29631	Invoice Month:	3/31/2019				
Attn: Jennifer Kelly	Period Covered:	July 1, 2018 - June 30, 2019				
email: jkelly@worklinkweb.com	Total Amount Due:	\$	967			
Eckerd Goal:			MARCH			
			75.0%			100.0%
Line Item		Budget Mod 1	1223-09	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$	6,664	631.78	4,996.91	\$ 1,667.18 75.0%
Fringe Benefit Total	51xx	\$	1,666	170.11	1,311.32	\$ 354.57 78.7%
TOTAL STAFF COSTS		\$	8,330	801.89	6,308.23	\$ 2,021.75 75.7%
Operating Costs:						
1.1 Facility, Utilities	6185			-	\$ -	0.0%
1.2 Staff Expendable Supplies & Materials	6000	\$	647	-	52.60	\$ 594.40 8.1%
1.3 Program Outreach Expenses (Brochures,	6735	\$	-	-	-	\$ - 0.0%
1.4 Copy & Print Expenses	6730	\$	200	-	66.14	\$ 133.86 33.1%
1.5 Communications (Phone, Fax, Internet, et	6270	\$	101	6.90	60.19	\$ 40.61 59.7%
1.6 Staff Travel	61xx	\$	282	21.56	88.26	\$ 193.74 31.3%
1.7 Staff Training/Technical Services Costs	5105	\$	-	27.02	112.63	\$ (112.63) 0.0%
1.8 Non-Expendable Equipment Purchases	6095	\$	-	-	-	\$ - 0.0%
1.9 Postage (Stamps, FedEx, etc)	6005	\$	18	-	-	\$ 18.00 0.0%
TOTAL OPERATING COSTS		\$	1,248	55.48	379.82	\$ 867.98 30.4%
Training Costs:						
2.3 WI Customer Credential Exam Fees (CAN	6525	\$	-	-	-	\$ - 0.0%
2.6 Individual Training Account/Voucher Cost	6530	\$	-	-	-	\$ - 0.0%
TOTAL TRAINING COSTS		\$	-	-	-	\$ - 0.0%
Supportive Services Costs :						
3.11 WI Customer Transportation Costs	6485	\$	-	-	-	\$ - 0.0%
3.12 WI Customer Childcare Costs	6660	\$	-	-	-	\$ - 0.0%
3.13 WI Customer Emergency Assistance	6596	\$	-	-	-	\$ - 0.0%
3.14 Training Support Materials	6545	\$	-	-	-	\$ - 0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$	-	-	-	\$ - 0.0%
Training/Professional Fees/Profit:						
4.2 General Liability Insurance	6305	\$	65	5.94	47.38	\$ 17.42 73.1%
TOTAL FEES / PROFIT COSTS		\$	65	5.94	47.38	\$ 17.42 73.1%
4.1 INDIRECT COST:		\$	1,157	103.60	808.25	\$ 349.17 69.8%
CONTRACT TOTAL:		\$	10,800	966.91	7,543.68	\$ 3,256.32 69.8%



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Investment Board
1376 Tiger Blvd.
Clemson, SC 29631
Attn: Jennifer Kelly
email: jkelly@worklinkweb.com

Contract Number: 17R295E1 PY17 Rapid Response
Invoice Number: 1230-09
Invoice Month: 3/31/2019
Period Covered: May 4, 2018 - July 4, 2019
Total Amount Due: \$ **5,452**

Eckerd Goal:

MARCH

75.0%

100.0%

Line Item		Budget	1230-9	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		5000 \$	43,776	3,024.00	22,473.00	\$ 21,303.00 51.3%
Fringe Benefit Total		51xx \$	12,725	1,184.32	6,937.14	\$ 5,787.67 54.5%
TOTAL STAFF COSTS		\$	56,501	4,208.32	29,410.14	\$ 27,090.67 52.1%
Operating Costs:						
1.1 Facility, Utilities	6185	\$	-	-	\$	- 0.0%
1.2 Staff Expendable Supplies & Materials	6000	\$	2,000	-	379.49	\$ 1,620.51 19.0%
1.3 Program Outreach Expenses (Brochures	6735	\$	-	-	-	\$ - 0.0%
1.4 Copy & Print Expenses	6730	\$	2,000	-	178.09	\$ 1,821.91 8.9%
1.5 Communications (Phone, Fax, Internet, e	6270	\$	980	56.38	421.71	\$ 558.29 43.0%
1.6 Staff Travel	61xx	\$	6,270	80.70	139.08	\$ 6,130.92 2.2%
1.7 Staff Training/Technical Services Costs	5105	\$	1,300	497.95	1,410.37	\$ (110.37) 108.5%
1.8 Non-Expendable Equipment Purchases	6095	\$	1,925	-	275.00	\$ 1,650.00 14.3%
1.9 Postage (Stamps, FedEx, etc)	6005	\$	140	-	-	\$ 140.00 0.0%
TOTAL OPERATING COSTS		\$	14,615	635.03	2,803.74	\$ 11,811.26 19.2%
Training Costs:						
2.3 WI Customer Credential Exam Fees (CA	6525	\$	-	-	-	\$ - 0.0%
2.6 Individual Training Account/Voucher Cos	6530	\$	-	-	-	\$ - 0.0%
TOTAL TRAINING COSTS		\$	-	-	-	\$ - 0.0%
Supportive Services Costs :						
3.11 WI Customer Transportation Costs	6485	\$	-	-	-	\$ - 0.0%
3.12 WI Customer Childcare Costs	6660	\$	-	-	-	\$ - 0.0%
3.14 Training Support Materials	6545	\$	-	-	-	\$ - 0.0%
3.13 WI Customer Emergency Assistance	6596	\$	-	-	-	\$ - 0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$	-	-	-	\$ - 0.0%
Training/Professional Fees/Profit:						
4.2 General Liability Insurance	6305	\$	480	24.94	184.99	\$ 295.01 38.5%
TOTAL FEES / PROFIT COSTS		\$	480	24.94	184.99	\$ 295.01 38.5%
4.1 INDIRECT COST:		0.12	\$ 8,591	584.19	3,887.86	\$ 4,703.63 45.3%
Contract Total			\$ 80,187	5,452.48	36,286.73	\$ 43,900.57 45.3%



ECKERD YOUTH ALTERNATIVES, INC.
100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Investment Board
1376 Tiger Blvd.
Clemson, SC 29631
Attn: Jennifer Kelly
email: jkelly@worklinkweb.com

Contract Number: **18RR295E2** PY18 Rapid Response 2
Invoice Number: **1240-04**
Invoice Month: **3/31/2019**
Period Covered: **November 1, 2018 - June 30, 2019**
Total Amount Due: **\$ 4,876**

Eckerd Goal:

MARCH

0.14%

100.0%

Line Item	Budget	1240-4	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total	\$ 13,922	1,499.30	7,517.26	\$ 6,404.80	54.0%
Fringe Benefit Total 51xx	\$ 5,314	574.08	2,803.83	\$ 2,510.07	52.8%
TOTAL STAFF COSTS	\$ 19,236	2,073.38	10,321.09	\$ 8,914.87	53.7%
Training Costs:					
2.3 WI Customer Credential Exam Fees (CAN, 6525	\$ 2,785	-	202.75	\$ 2,582.25	7.3%
2.6 Individual Training Account/Voucher Cost 6530	\$ 68,276	2,527.25	5,299.25	\$ 62,976.75	7.8%
TOTAL TRAINING COSTS	\$ 71,061	2,527.25	5,502.00	\$ 65,559.00	7.7%
Supportive Services Costs :					
3.11 WI Customer Transportation Costs 6485	\$ 1,125	-	-	\$ 1,125.00	0.0%
3.12 WI Customer Childcare Costs 6660	\$ 270	-	-	\$ 270.00	0.0%
			-	\$ -	0.0%
TOTAL SUPPORTIVE SERVICES COSTS	\$ 1,395	-	-	\$ 1,395.00	0.0%
Training/Professional Fees/Profit:					
4.2 General Liability Insurance 6305	\$ -	23.49	23.49	\$ (23.49)	0.0%
TOTAL FEES / PROFIT COSTS	\$ -	23.49	23.49	\$ (23.49)	\$ -
4.1 INDIRECT COST: 0.12	\$ 2,308	251.62	1,241.35	\$ 1,066.65	53.8%
CONTRACT TOTAL :	\$ 94,000	\$ 4,876	\$ 17,088	\$ 76,912	18.2%

0.00

Eckerd Workforce Development Services - ITA Obligations

Budget Disbursement Data - 4/5/19

Overview

Program	Worklink SC Works	Amount
WIOA Adult	PY18 Total Budget	\$437,134.00
	PY18 Vouchers Total	\$270,797.76
	PY18 Vouchers Deobligations	\$7,469.74
	PY18 Vouchers Net Approved	\$263,328.02
	PY18 Vouchers Paid	\$211,959.55
	PY18 Vouchers Not Paid	\$51,368.47
	PY18 Funds Unobligated	\$173,805.98
	PY18 ITA's Approved	\$348,746.42
	PY18 ITA's Deobligations	\$14,633.46
	PY18 ITA's Net Approved	\$334,112.96
	PY18 ITA's vs Budget	\$103,021.04
WIOA Dislocated Worker	PY18 Total Budget	\$99,874.00
	PY18 Vouchers Total	\$24,465.58
	PY18 Vouchers Deobligations	\$1,151.00
	PY18 Vouchers Net Approved	\$23,314.58
	PY18 Vouchers Paid	\$16,845.58
	PY18 Vouchers Not Paid	\$6,469.00
	PY18 Funds Unobligated	\$76,559.42
	PY18 ITA's Approved	\$26,458.25
	PY18 ITA's Deobligations	\$333.01
	PY18 ITA's Net Approved	\$26,125.24
	PY18 ITA's vs Budget	\$73,748.76



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Investment Board	Contract Number:	18Y495E1				
1376 Tiger Blvd.	Invoice Number:	1058-09				
Clemson, SC 29631	Invoice Month:	3/31/2019				
Attn: Jennifer Kelly	Period Covered:	July 1, 2018 - June 30, 2019				
email: jkelly@worklinkweb.com	Total Amount Due:	\$ 56,927				
Eckerd Goal:			MARCH			
			75.0%			100.0%

Line Item		Budget (Mod 1)	1058-9	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$ 286,515	22,993.80	208,511	\$ 78,004	72.8%
Fringe Benefit Total	51xx	\$ 77,913	7,066.68	53,590	\$ 24,323	68.8%
TOTAL STAFF COSTS		\$ 364,428	30,060.48	262,101	\$ 102,328	71.9%
Operating Costs:						
Facilities	6185	\$ 9,600	2,400.00	7,200	\$ 2,400	75.0%
Communications (Phone, Fax, Internet, etc)	6270	\$ 5,706	382.54	3,676	\$ 2,030	64.4%
Postage	6005	\$ 1,400	110.40	984	\$ 416	70.3%
Staff Travel	6105	\$ 8,690	1,284.21	4,202	\$ 4,488	48.4%
Staff Background Checks	5100	\$ 500	-	358	\$ 142	71.7%
Staff Training	5105	\$ 2,000	72.99	1,409	\$ 591	70.5%
Office/Desktop Supplies and Materials	6000	\$ 2,100	-	997	\$ 1,103	47.5%
Copying	6730	\$ 2,400	-	646	\$ 1,754	26.9%
Software Licenses	6095	\$ 1,925	-	1,458	\$ 467	75.7%
Participant Outreach	6735	\$ 500	-	-	\$ 500	0.0%
TOTAL OPERATING COSTS		\$ 34,821	4,250.14	20,931	\$ 13,890	60.1%
Training Costs:						
Work Experience Stipends	6507	\$ 48,000	5,794.04	24,768	\$ 23,232	51.6%
Tuition Cost (Adult Education)	6520	\$ 13,566	1,516.00	9,518	\$ 4,048	70.2%
Participant Graduation Fees	6595	\$ 2,500	585.00	1,125	\$ 1,375	45.0%
Credential Exam Fees	6525	\$ 17,500	3,013.54	10,743	\$ 6,756	61.4%
Instructional Supplies (Books)	6546	\$ 2,000	-	243	\$ 1,757	12.2%
Individual Training Accounts	6530	\$ 26,006	2,179.00	5,647	\$ 20,359	21.7%
TOTAL TRAINING COSTS		\$ 109,571	13,087.58	52,044	\$ 57,526	47.5%
Supportive Services Costs :						
Child Care	6660	\$ 250	-	-	\$ 250	0.0%
Transportation	6485	\$ 15,000	1,880.00	9,360	\$ 5,640	62.4%
Client Incentives	6585	\$ 20,000	2,787.50	15,858	\$ 4,143	79.3%
Client Training Support Materials	6545/6516	\$ 2,200	553.80	1,465	\$ 735	66.6%
Client Emergency Assistance & Expungen	6596	\$ 2,375	-	-	\$ 2,375	0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$ 39,825	5,221.30	26,682	\$ 13,143	67.0%
Training/Professional Fees/Profit:						
General Liability Insurance	6305	\$ 3,600	305.15	2,332.28	\$ 1,268	64.8%
TOTAL FEES / PROFIT COSTS		\$ 3,600	305.15	2,332	\$ 1,268	64.8%
4.1 INDIRECT COST:	0.12	\$ 47,754	4,002.55	33,690	\$ 14,064	70.5%
Contract Total		\$ 600,000	\$ 56,927	\$ 397,781	\$ 202,219	66.3%

Revenue	Program Adult	Admin Adult	Program DW	Admin DW	Program Youth	Admin Youth	Total	YTD Feb 2019	Actual % Expended	Goal Expended	Goal % Expended	Balance
PY'18 Allocation	593,714	65,968	478,397	53,155	639,936	71,103	1,902,273					
PY'17 Transfer of funds	100,000		(100,000)									
PY'18 Transfer of funds	370,000		(370,000)	-	-	-	-					
PY'17 Carryover	392,826	70,484	196,079	35,161	195,696	20,504	910,750					
	1,456,540	136,452	204,476	88,316	835,632	91,607	2,813,023					
Service Providers												
Eckerd - Adult/DW Services	775,500	-	66,500	-	-	-	842,000	468,660	56%	421,000	58%	373,340
Eckerd - Operator	79,116	-	10,884	-	-	-	90,000	51,307	57%	45,000	58%	38,693
Eckerd - Youth	-	-	-	-	600,000	-	600,000	340,853	57%	300,000	58%	259,147
OJT	32,000	-	-	-	-	-	32,000	15,056	47%	16,000	58%	16,944
Undesignated Funds	349,753	64,415	52,354	21,136	121,466	(537)	608,587	-	0%			608,587
Total Pass-Through Contracts	1,236,369	64,415	129,738	21,136	721,466	(537)	2,172,587	875,876	40%	782,000	58%	1,296,711
Total Revenue after Obligation	220,171	72,037	74,738	67,180	114,166	92,144	640,436					
In-House Expenses	Program Adult	Admin Adult	Program DW	Admin DW	Program Youth	Admin Youth	Total	YTD Feb 2019	Actual % Expended	Goal Expended	Goal % Expended	Balance
Salaries, Fringe, & Indirect	158,000	55,000	68,000	49,000	97,000	79,000	506,000	331,019	65%	253,000	58%	174,981
SCW Centers Facility Costs	172,000	6,000	16,000	6,000	10,000	2,100	212,100	157,104	74%	106,050	58%	54,996
Billed to Partners for Facilities	(113,520)		(10,560)				(124,080)	(61,827)	50%	(62,040)	58%	(62,253)
Accounting Services		2,500		2,500		2,500	7,500	4,969	66%	3,750	58%	2,531
Travel	1,455	248	364	264	1,131	264	3,725	1,601	43%	1,863	58%	2,124
AOP BIS Transportation					4,805		4,805	4,805	100%	5,000	58%	-
Supplies		680		640		680	2,000	559	28%	1,000	58%	1,441
Insurance		1,500		2,940		1,500	5,940	4,509	76%	2,970	58%	1,431
Postage		170		170		160	500	130	26%	250	58%	370
Printing		1,850		1,850		1,850	5,550	2,447	44%	2,775	58%	3,103
Web Site Hosting & Renewal Fees	500	2,175	500	2,150	500	2,175	8,000	3,006	38%	4,000	58%	4,994
Memberships, Dues, & Prof Fees		750		500		750	2,000	1,745	87%	1,000	58%	255
Training	736	48	184	51	730	51	1,800	1,235	69%	900	58%	565
Job Fair / Hiring Event Expenses							-	-	0%	-	58%	-
R&M & Gas - WIA Car		200		200		200	600	-	0%	300	58%	600
Outreach (SC Works Center's On	1,000		250				1,250	2,474	198%	625	58%	(1,224)
Meeting Expense	-	915	-	915	-	915	2,745	1,949	71%	1,373	58%	796
Total In-House	220,171	72,036	74,738	67,180	114,166	92,145	640,435	455,725	71%	322,815	50%	184,710

18IWT01

Grant #	Company	Awarded	Expended	Balance
18IWT01-01	United Tool and Mold	\$8,622.00		\$8,622.00
18IWT01-02	Michelin North America	\$69,208.76		\$69,208.76
18IWT01-03	Ulbrich Precision Flat Wire	\$16,762.50		\$16,762.50
18IWT01-04	PMi2	\$22,737.24		\$22,737.24
18IWT01-05	Paragon Hotel Company	\$325.54		\$325.54
18IWT01-06	era-contact	\$14,400.72		\$14,400.72
18IWT01-07	McLaughlin Body Co.	\$29,215.06		\$29,215.06
18IWT01-08	Shaw Industries	\$1,925.00		\$1,925.00
18IWT01-09	Reliable Automatic Sprinkler	\$14,970.65	\$ 7,500.00	\$7,470.65
Total:		\$178,167.47	\$ 7,500.00	\$170,667.47

Total Not Obligated: \$ 19,331.25

Rapid Response IWT Grants					
Grant #	Company	Awarded	Spent	Balance	Status
17RRIWT14	Patriot Automation	\$ 53,840.00	\$ 44,984.44	\$ 8,855.56	FINAL
18RRIWT06	Lakeside Steel and Machine	\$ 44,550.00	\$ -	\$ 44,550.00	ONGOING

Transportation Grant Summary

Jan 2019 to Jun 2019

PY18

# of Individuals:	January	February	March	April	May	June	TOTALS
Training Access							0
Employment Access							0
Maintained or Completed Training							0
<i>Total Employment and Training Riders</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>
TOTAL RIDERSHIP	pending	pending					0
<i>Goal Percentage 60%</i>	0%	0%	0%	0%	0%	0%	0%
Grant Award							30,000
Total All Invoices Rec'd	7,022	6,831					13,853
Remaining Balance	22,978	16,147					16,147
						Spent	46%
			Grant to Date - Goal to spend				45%

Report as of 4/9/19

PY18 OJT Summary

Adult 2810

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Completion	Total Training Hours	Hourly Wage Rate	Reimbursement Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID
07162018-8273			Adult	3371655	Advanced Machining & Fab.	Anderson	7/16/2018	10/29/2018	Unsuccessful	379.74	\$15.00	75%	\$5,400.00	(\$1,127.92)	\$4,272.08	Paid
08062018-2788			Adult	2525043	J. Davis Construction	Oconee	8/6/2018	10/29/2018	Unsuccessful	347.5	\$12.00	75%	\$4,320.00	(\$1,192.50)	\$3,127.50	Paid
08202018-7042			Adult	3387048	Michelin North America	Anderson	8/20/2018	12/3/2018	Successful	464	\$11.00	50%	\$2,552.00		\$2,552.00	Paid
08202018-7644			Adult	2747097	Michelin North America	Anderson	8/20/2018	12/3/2018	Successful	464	\$11.00	50%	\$2,552.00		\$2,552.00	Paid
08202018-3897			Adult	3362655	Michelin North America	Anderson	8/20/2018	12/3/2018	Successful	464	\$11.00	50%	\$2,552.00		\$2,552.00	Paid
04012019-4353			Adult	2315815	Patriot Automation	Anderson	4/2/2019	6/25/2019		480	\$18.00	75%	\$6,480.00			
04012019-2367			Adult	315356	School Dis. Of Pickens Co.	Pickens	4/1/2019	6/24/2019		480	\$11.61	50%	\$2,786.40			

Budget	Remaining
\$32,000.00	\$16,944.42

Anderson	\$13,056.00	75%
Pickens	\$0.00	0%
Oconee	\$4,320.00	25%

Hours Trained	Average Wage
3079.24	\$12.80

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$26,642.40	(\$2,320.42)	\$15,055.58	\$15,055.58	\$0.00
Net Obligated	\$24,321.98			

DW 2820

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Total Training Hours	Hourly Wage Rate	Reimbursement Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID	Balance
02272019-0643			DW	3009070	Patriot Automation	Anderson	2/27/2019	5/22/2019	480	\$18.00	75%	\$6,480.00		\$6,480.00		
														\$0.00		\$0.00

Budget	Remaining
\$6,480.00	\$0.00

Anderson	\$6,480.00	1
Pickens	\$0.00	0%
Oconee	\$0.00	0%

Hours Trained	Average Wage
480	\$18.00

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$6,480.00	\$0.00	\$6,480.00	\$0.00	\$0.00
Net Obligated	\$6,480.00			

Youth Service Provider
Enrollment Status
July 1, 2018 - June 30, 2019

ENROLLMENT REPORT PY 18		PYC				
*Special notes:						
Board Goal	156					
PY'18 Month	NEW WIOA Enrollments	Total Enrollments	Monthly Planned Enrollment	YTD % of Monthly Plan	YTD % of Total Planned	YTD % of Board Goal
<i>Active Carryover</i>		37				
July	5	42	5	100%	4%	27%
August	7	49	5	140%	10%	31%
September	22	71	16	138%	29%	46%
October	15	86	16	94%	41%	55%
November	19	105	16	119%	57%	67%
December	4	109	0	#DIV/0!	61%	70%
January	11	120	13	85%	70%	77%
February	13	133	13	100%	81%	85%
March	13	146	10	130%	92%	94%
April		146	13	0%	92%	94%
May		146	12	0%	92%	94%
June		146	0	#DIV/0!	92%	94%
Totals	109	146	119			

One Stop Operations Committee Report

Presented April 17, 2019 – Board Meeting

The OneStop Operations Committee met on March 20, 2019.

Reports

The Committee reviewed the following reports:

- *Employer Services*
 - On-the-Job Training Coordination
 - Incumbent Worker Training Grants
- *SC Works Center Reports*
 - System Wide Services and Employer Services
 - Financial reports for Adult/DW program and Operator as well as ITA obligation reports
- *WIOA Program Usage Reports*
 - Individualized Career Services
 - Training Services and Follow-Up
- *Success Stories*

All PY18 reports were for the period of July 1, 2018 – March 31, 2019 (unless otherwise marked), and can be seen in the Board packet.

New Business

Eligible Training Provider List Applications

In order to be eligible to receive WIOA funding on behalf of students, a training provider must apply to be on the State Eligible Training Provider List (ETPL). Each Board reviews the applications for training providers that wish to provide services for our region, and determines whether or not they should be included in SCPath (ETPL database) for our region. If approved, the training provider may list trainings that they offer that lead to a recognized credential and will lead to employment upon completion.

WorkLink received applications from the following training providers:

Training Provider	Approved	Denied (reason listed)
Capstone Career Development Center	Approved	
Carolina Computer Training	Tabled	<i>Additional information needed</i>
Clemson University: Center for Corporate Learning	Approved (1 program of study)	<i>Denied 3 programs of study; programs of study do not lead to recognizable credentials as defined by WIOA regulations</i>
MedCerts	Denied	
Tri-County Technical College: Lineman Program	Approved	

The committee voted to approve Capstone Career Development Center, the Lineman program of Tri-County Technical College, and the Certified Medical Assistant program at Clemson University Center

for Corporate Learning. Additional information was requested regarding the Carolina Computer Training program of study for professional certification in digital marketing. MedCerts was denied based on the following factor: provider does not offer classroom based training (online class only).

Fifth Industry Cluster

The state allows local areas to adopt up to five in-demand career clusters from which participants may choose training programs under the WIOA program. WorkLink adopted: Administrative and Support and Waste Management and Remediation Services; Health Care and Social Assistance; Manufacturing; Professional, Scientific, and Technical Services; and two occupational exceptions: CDL training and Heavy Equipment Operator. **WorkLink has the opportunity to adopt a fifth industry cluster. The committee reviewed data (as seen in the Board packet) and voted to adopt the Construction industry cluster as the fifth industry from which participants may select training.**

Strategic Plan

The committee has begun reviewing the Strategic Plan in-depth and will continue its review at the next OneStop Operations Committee. Any requests for changes will be forthcoming to the Board.

Other Business

The next committee date is May 22, 2019 at 3pm, Clemson SC Works Center.

Data through: March 2019
Last Revision Date: 4/12/19

SC WORKS WORKLINK ANDERSON-OCONEE-PICKENS

BRINGING EMPLOYERS
AND JOB SEEKERS TOGETHER

WIOA Training and Follow-Up Services = July 1, 2018 - June 30, 2019

Recommended for Training Services

	March	YTD Total
GED	7	50
Occupational	11	127
On-the-Job Training	1	6

OJT Training Synopsis

Company Name	Location of Company	Successful	Unsuccessful	In-Progress
Advanced Machine and Fabrication	Anderson		1	
J Davis Construction	Oconee		1	
Materials Management Inc	Pickens			1
Michelin North America, Inc.	Anderson	3		
Total Current Contracts		3	2	1
Total Carryover		0	0	0
Total All OJT Contracts		6		

*Carryover equals those contracts started in PY 17 but finished in PY18

Funding Source

	March	YTD Total
Adult	0	5
Dislocated Workers	1	1

Program Outcomes and Follow-Up Services

	MTD Total	YTD Total
Entered Employment*	22	108
Credential Attained (current year)	8	47
Measurable Skills Gained	4	94
Follow-Up Services Provided	86	690
Follow-Up Services Individuals	86	327

*This number is hand counted from SCWOS based on follow-up summaries of each career coach.

Occupational Training by Provider

Name	Currently In Training	PY' 18 Rec'd Training
Arc Labs	0	2
Carolina Computer Training	0	2
Forrest College	1	1
Greenville Technical College	2	6
NDE Institute	1	1
Norris Mechanical LLC	9	20
Palmetto School of Career Development	0	6
Tri-County Technical College	49	100
York Technical College	0	1
Total	62	139

Total Occupational Training by Cluster

Occupation	Total Training	PY'18 Rec'd Credential
GED/Occupational Training (324)	11	8
Admin, Support, Waste Mgmt., Remediation Svcs.	11	5
Manufacturing	10	3
Professional, Scientific, Technical Services	0	0
Health Care and Social Assistance	34	15
CDL	5	0
Heavy Equipment Operator	1	0

Funding Source PY'18 Rec'd (occupational and GED training)

WIOA Funding	YTD Total	Partner Funding	Amt Leverage YTD
Adult	123	TCTC Scholarships \$	103,373
Dislocated Workers	16	GTC Scholarships \$	5,625
NEG	0	Abney Foundation \$	1,268
Trade (co-enrolled)	1	AARP \$	483
		Other \$	-
Total	140		110,749

Note: Some participants have rec'd more than one training or more than one funding source.

Meet Carolyn G.

Anderson County, SC - Carolyn G. entered the WIOA program in September 2016. Carolyn was seeking assistance with obtaining her GED. Carolyn was able to obtain her GED in May 2017 from Anderson Adult Ed. Carolyn obtain a WorkKeys certificate while attending Anderson Adult Ed. Carolyn and her career coach then discussed Patient Care Technician training at TCTC. She started PCT training in October 2017 and finished classroom training on August 2018 with certificates in phlebotomy, ECG and Patient Care Tech. Carolyn was able to obtain these credentials while also working full time at NHC as a nursing assistant. Since completing the PCT program Carolyn has accepted a job with AnMed as an EKG Specialist working full time and making a sustainable wage. Carolyn was a pleasure to work with and did everything WIOA ask of her. WIOA would like to congratulate Carolyn Grover for her successful outcome and hope her story can inspire others to chase their dreams.



Meet Dorothy B.



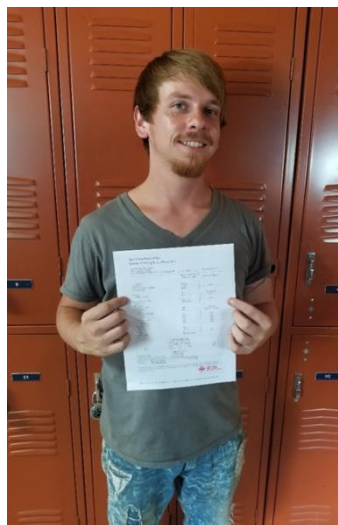
Pickens County, SC - Dorothy B. has over six years' experience working in customer service type positions, (Front Desk Assistant, Guest Services Supervisor, etc). She also has two years' experience working as a Machine Operator in a manufacturing setting. In her working life she has interacted with and provided customer service for people from all walks of life. She enjoys working with the public. However, her jobs were not providing her with sustainable wages, so she knew she had to find something that could. She wanted to pursue a career as a Dental Assistant, so she decided to get the training needed to become certified in that field. As a Dental Assistant she believed she would be able to make a sustainable wage in a career that she would love.

She decided to pursue training in the Dental Assisting Chairside and Dental Front Office program at Palmetto School of Career Development. A big selling point for her was how the training program was set up at Palmetto with the Saturday class times. During her contact with the school, she found out about the WIOA program and how it could possibly help fund her training at Palmetto School of Career Development. She went to her local SC Works Office to inquire about the WIOA program and attended an information session. The Workforce Career Coach gave her all the details she needed, and she quickly worked through the process of applying and enrolling into the WIOA. She was then approved for training funding and began training in April of 2018.

Dorothy successfully completed her training and began working as a Dental Assistant at Ashby Park Dental on 10/15/2018 earning a sustainable wage and working 30 hours/week. Dorothy has expressed her appreciation to the WIOA Program and to SC Works for all of the services she has received.

Meet Gregory B.

Anderson County, SC - When Gregory B. walked in to the Anderson SC Works office, he was determined to earn his welding certifications in Pipe and Plate welding. He already knew he wanted to attend Norris Mechanical but had no way of paying for the classes. Gregory was unemployed but was doing odd jobs to get by.



WIOA changed Gregory's life. His determination was a key factor in his success. Since Gregory was unemployed, he spent 40 hours a week at school and completed his Pipe and Plate certifications in record time.

"I would not be where I am today without the support of everyone that continued to support me and push me. When I had no car, the staff at Norris Mechanical helped bring me to school. When I was discouraged, my career coach pushed me up."

Gregory is now employed at Wayne's Brothers as a welder making a great wage.

Meet Rob M.

Oconee County, SC - When I first met Jeff Snider at SC Works I had just moved into the state and was looking for a job. When he told me the state would pay for me to get my GED, I was a little skeptical - I assumed the process would take months and involve long weeks of sitting in a classroom. Still, I went down to give it a try, at Jeff's suggestion. Fortunately, Mrs. Crooks pulled me aside on my second day at the Oconee Adult Education center and told me my program would be expedited.



Within eight days I had successfully passed the GED exams and also obtained my WIN certificate. As a man in my thirties, I had assumed that the window for getting my GED had closed - I am glad to have been shown otherwise. I'd like to thank Mrs. Crooks at the Oconee Adult Education center for her instruction and encouragement, and Jeff Snider for his consistent guidance. I feel confident going on to the next stage of my life here in South Carolina.

Construction & Architecture
O*Net Occupations by Industry - 3/15/19

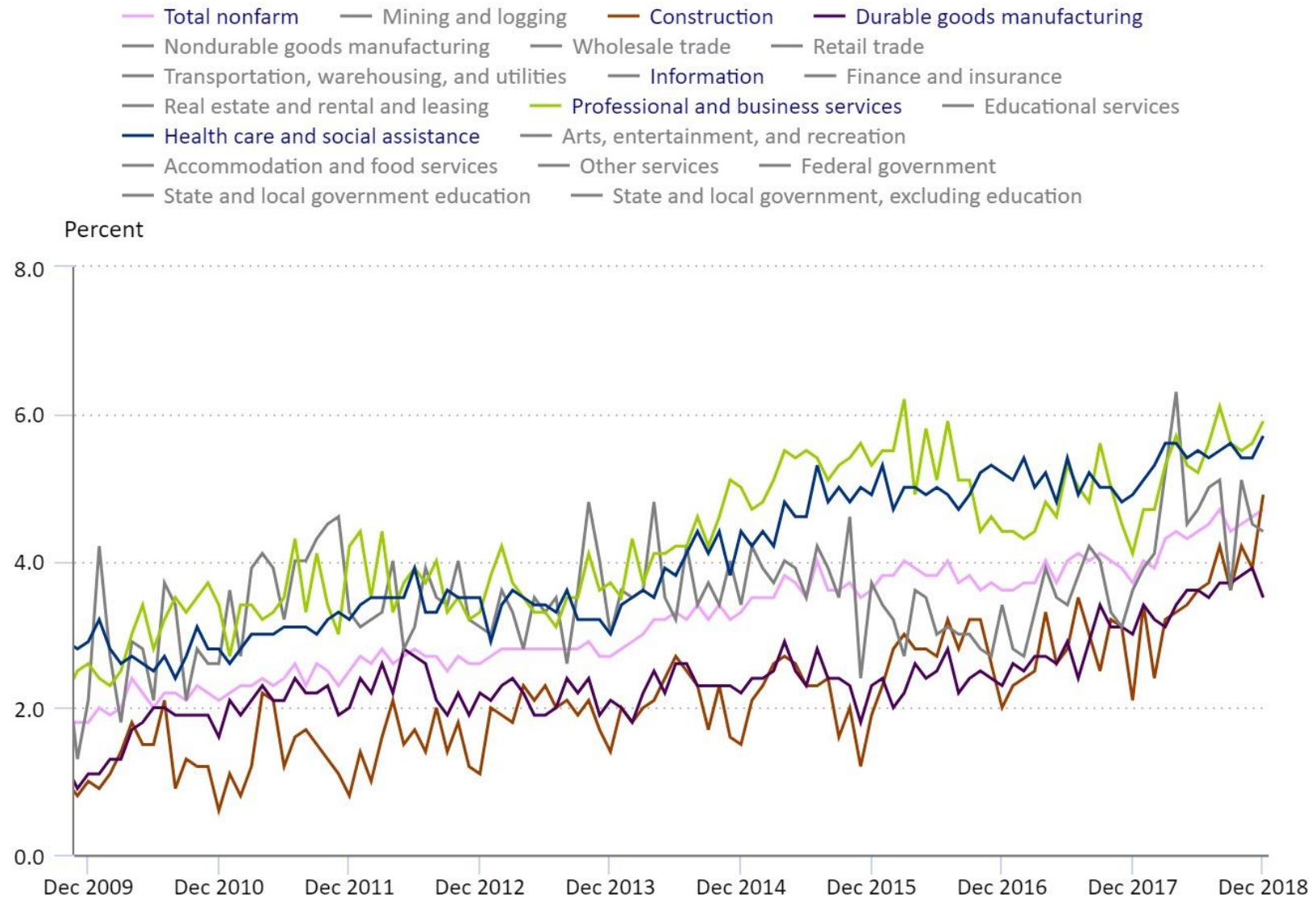
Sort by: Career Pathway	Code	Occupation
Construction	11-9021.00	Construction Managers Bright Outlook Green Occupation
Design/Pre-Construction	13-1051.00	Cost Estimators Bright Outlook
Design/Pre-Construction	17-1011.00	Architects, Except Landscape and Naval Green Occupation
Design/Pre-Construction	17-1012.00	Landscape Architects Green Occupation
Design/Pre-Construction	17-1022.00	Surveyors Bright Outlook
Design/Pre-Construction	17-1022.01	Geodetic Surveyors Bright Outlook
Design/Pre-Construction	17-2051.00	Civil Engineers Bright Outlook Green Occupation
Design/Pre-Construction	17-2051.01	Transportation Engineers Bright Outlook Green Occupation
Design/Pre-Construction	17-3011.00	Architectural and Civil Drafters
Design/Pre-Construction	17-3011.01	Architectural Drafters Green Occupation
Design/Pre-Construction	17-3011.02	Civil Drafters
Design/Pre-Construction	17-3022.00	Civil Engineering Technicians
Design/Pre-Construction	17-3031.00	Surveying and Mapping Technicians Bright Outlook
Design/Pre-Construction	17-3031.01	Surveying Technicians Bright Outlook
Design/Pre-Construction	17-3031.02	Mapping Technicians Bright Outlook
Design/Pre-Construction	27-1025.00	Interior Designers
Maintenance/Operations	37-1012.00	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers Bright Outlook
Maintenance/Operations	37-3011.00	Landscaping and Groundskeeping Workers Bright Outlook
Maintenance/Operations	37-3019.00	Grounds Maintenance Workers, All Other
Construction	47-1011.00	First-Line Supervisors of Construction Trades and Extraction Workers Bright Outlook
Construction	47-1011.03	Solar Energy Installation Managers Bright Outlook Green Occupation
Maintenance/Operations	47-2011.00	Boilermakers Green Occupation
Construction	47-2021.00	Brickmasons and Blockmasons Bright Outlook Bright Outlook
Construction	47-2022.00	Stonemasons Bright Outlook
Construction	47-2031.00	Carpenters Bright Outlook
Construction	47-2031.01	Construction Carpenters Bright Outlook Green Occupation
Construction	47-2031.02	Rough Carpenters Bright Outlook Green Occupation
Construction	47-2041.00	Carpet Installers
Construction	47-2042.00	Floor Layers, Except Carpet, Wood, and Hard Tiles Bright Outlook
Construction	47-2043.00	Floor Sanders and Finishers Bright Outlook
Construction	47-2044.00	Tile and Marble Setters Bright Outlook
Construction	47-2051.00	Cement Masons and Concrete Finishers Bright Outlook Green Occupation Green
Construction	47-2053.00	Terrazzo Workers and Finishers Bright Outlook
Construction	47-2061.00	Construction Laborers Bright Outlook Green Occupation
Construction	47-2071.00	Paving, Surfacing, and Tamping Equipment Operators Bright Outlook
Construction	47-2072.00	Pile-Driver Operators Bright Outlook
Construction	47-2073.00	Operating Engineers and Other Construction Equipment Operators Bright Outlook Green
Construction	47-2081.00	Drywall and Ceiling Tile Installers
Construction	47-2082.00	Tapers
Construction	47-2111.00	Electricians Green Occupation
Construction	47-2121.00	Glaziers Bright Outlook
Construction	47-2131.00	Insulation Workers, Floor, Ceiling, and Wall Green Occupation
Construction	47-2132.00	Insulation Workers, Mechanical Bright Outlook
Construction	47-2141.00	Painters, Construction and Maintenance
Construction	47-2142.00	Paperhangers
Construction	47-2151.00	Pipelayers Bright Outlook
Construction	47-2152.00	Plumbers, Pipefitters, and Steamfitters Bright Outlook
Construction	47-2152.01	Pipe Fitters and Steamfitters Bright Outlook Green Occupation
Construction	47-2152.02	Plumbers Bright Outlook Green Occupation
Construction	47-2161.00	Plasterers and Stucco Masons
Construction	47-2171.00	Reinforcing Iron and Rebar Workers Bright Outlook
Construction	47-2181.00	Roofers Bright Outlook Green Occupation
Construction	47-2211.00	Sheet Metal Workers Green Occupation
Construction	47-2221.00	Structural Iron and Steel Workers Bright Outlook Green Occupation
Construction	47-2231.00	Solar Photovoltaic Installers Bright Outlook Green Occupation
Construction	47-3011.00	Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters Bright Outlook
Construction	47-3012.00	Helpers--Carpenters Bright Outlook Green Occupation
Construction	47-3013.00	Helpers--Electricians Bright Outlook
Construction	47-3014.00	Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons
Construction	47-3015.00	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters Bright Outlook
Construction	47-3016.00	Helpers--Roofers Bright Outlook
Construction	47-3019.00	Helpers, Construction Trades, All Other Bright Outlook
Maintenance/Operations	47-4021.00	Elevator Installers and Repairers Bright Outlook
Construction	47-4031.00	Fence Erectors Bright Outlook
Maintenance/Operations	47-4051.00	Highway Maintenance Workers
Maintenance/Operations	47-4071.00	Septic Tank Servicers and Sewer Pipe Cleaners Bright Outlook
Construction	47-4091.00	Segmental Pavers Bright Outlook
Maintenance/Operations	47-4099.00	Construction and Related Workers, All Other Bright Outlook
Maintenance/Operations	47-4099.02	Solar Thermal Installers and Technicians Bright Outlook Green Occupation
Maintenance/Operations	47-4099.03	Weatherization Installers and Technicians Bright Outlook Green Occupation
Construction	47-5011.00	Derrick Operators, Oil and Gas Bright Outlook
Construction	47-5012.00	Rotary Drill Operators, Oil and Gas Bright Outlook

Construction & Architecture
O*Net Occupations by Industry - 3/15/19

Construction	47-5013.00	Service Unit Operators, Oil, Gas, and Mining Bright Outlook Green Occupation
Construction	47-5021.00	Earth Drillers, Except Oil and Gas Bright Outlook
Construction	47-5031.00	Explosives Workers, Ordnance Handling Experts, and Blasters
Construction	47-5041.00	Continuous Mining Machine Operators Green Occupation
Construction	47-5042.00	Mine Cutting and Channeling Machine Operators
Construction	47-5049.00	Mining Machine Operators, All Other
Construction	47-5051.00	Rock Splitters, Quarry
Construction	47-5061.00	Roof Bolters, Mining
Construction	47-5071.00	Roustabouts, Oil and Gas Bright Outlook
Construction	47-5081.00	Helpers--Extraction Workers Bright Outlook
Construction	47-5099.00	Extraction Workers, All Other Bright Outlook
Maintenance/Operations	49-9011.00	Mechanical Door Repairers Bright Outlook
Maintenance/Operations	49-9012.00	Control and Valve Installers and Repairers, Except Mechanical Door
Maintenance/Operations	49-9021.00	Heating, Air Conditioning, and Refrigeration Mechanics and Installers Bright Outlook
Maintenance/Operations	49-9021.01	Heating and Air Conditioning Mechanics and Installers Bright Outlook Green Occupation
Maintenance/Operations	49-9021.02	Refrigeration Mechanics and Installers Bright Outlook Green Occupation
Maintenance/Operations	49-9044.00	Millwrights Bright Outlook Green Occupation
Maintenance/Operations	49-9045.00	Refractory Materials Repairers, Except Brickmasons
Maintenance/Operations	49-9051.00	Electrical Power-Line Installers and Repairers Bright Outlook Green Occupation
Maintenance/Operations	49-9092.00	Commercial Divers Bright Outlook
Construction	49-9095.00	Manufactured Building and Mobile Home Installers
Construction	49-9096.00	Riggers Bright Outlook
Maintenance/Operations	49-9098.00	Helpers--Installation, Maintenance, and Repair Workers Bright Outlook Green Occupation
Construction	51-2041.00	Structural Metal Fabricators and Fitters Green Occupation
Maintenance/Operations	51-8021.00	Stationary Engineers and Boiler Operators Green Occupation
Construction	53-7011.00	Conveyor Operators and Tenders
Construction	53-7021.00	Crane and Tower Operators
Construction	53-7031.00	Dredge Operators
Construction	53-7032.00	Excavating and Loading Machine and Dragline Operators
Construction	53-7033.00	Loading Machine Operators, Underground Mining
Construction	53-7041.00	Hoist and Winch Operators

Job openings rates by industry, seasonally adjusted

Click and drag within the chart to zoom in on time periods



Hover over chart to view data.

Note: Shaded area represents recession, as determined by the National Bureau of Economic Research.

Source: U.S. Bureau of Labor Statistics.



Industry Projections (Long-term) for Multiple Industries in South Carolina in 2016-2026

[Pin to Dashboard](#)

Industry Projections Table

The table below shows the long term industry projections for Multiple Industries in South Carolina for the 2016-2026 projection period.

Industry	Industry Code	2016 Estimated Employment	2026 Projected Employment	Total 2016- 2026 Employment Change	Annual Percent Change	Total Percent Change ▼
Health Care and Social Assistance	62	243,973	295,962	51,989	1.95%	21.31%
Accommodation and Food Services	72	217,852	263,148	45,296	1.91%	20.79%
Administrative and Support and Waste Management and Remediation Services	56	158,037	187,212	29,175	1.71%	18.46%
Real Estate and Rental and Leasing	53	29,296	34,237	4,941	1.57%	16.87%
Management of Companies and Enterprises	55	17,893	20,503	2,610	1.37%	14.59%
Wholesale Trade	42	71,774	81,378	9,604	1.26%	13.38%
Professional, Scientific, and Technical Services	54	93,458	105,874	12,416	1.26%	13.29%
Construction	23	94,341	106,713	12,372	1.24%	13.11%
Total, All Industries	10	2,205,704	2,462,025	256,321	1.11%	11.62%
Arts, Entertainment, and Recreation	71	29,373	32,273	2,900	0.95%	9.87%

Source: SC Dept of Employment & Workforce

Eligible Training Provider List

Current Reasons for Denial:

1. Our local area is prioritizing classroom based training for the WorkLink area.
2. Training is not within the four in-demand career clusters for the WorkLink area:
 - a. Administrative and Support and Waste Management and Remediation Services;
 - b. Health Care and Social Assistance;
 - c. Manufacturing;
 - d. Professional, Scientific, and Technical Services;Nor is one of the two career exceptions: CDL training and Heavy Equipment Operator training.
3. WorkLink Workforce Development Board currently has a moratorium on barbering, cosmetology, nail technician, horseshoeing, and solar panel installation for the WorkLink area.
4. Training programs do not lead to a recognized post-secondary occupational credential.
5. Training costs exceed the maximum amount for the WorkLink area.
(Currently, set at \$5,000 per program year and \$10,000 in a lifetime by the WorkLink Board; \$14,000 in a lifetime by the State.)
6. Training provider does not offer programs of study within 150 miles of Clemson, SC.

Provider name:	Provider website:	Primary phone:	Signature authority:	Physical address:	Program name:	Program description:	Class format:	Certificate Type:	Total Cost:	In demand	In WorkLink Cluster
Capstone Career Development Center	https://www.capstonecareerdevelopmentcenter.com/	864.234.0077	Miranda Brock	21 Orchard Park Dr., Ste H Greenville SC	Chairside Dental Assisting with Dental Administrative Assisting	It is the objective of CCDC to provide training that focuses solely on the fundamental skills and knowledge required to work in a dental office. We strive to offer dental assistant training that allows an individual to complete training and seek employment in the shortest amount of time possible. Students are instructed in an actual dental office, so they become familiar with the work environment before their first day of work as a dental assistant. Superior students with an overall grade of 90% and above, who demonstrate positive attitudes will have the opportunity to participate in an optional 40-hour internship enabling these students to gain experience during his or her studies. Upon successful completion of this course, the student will earn a certificate in Infection Control based on OSHA Regulatory Standards, become CPR certified, and earn a certificate of completion in Entry Level Chairside Dental Assisting and Dental Administrative Assisting. The student will be prepared to sit for the DANB Certified Dental Assistant (CDA) Exam once they have completed the amount of work experience required by DANB.	Instructor taught	Certificate of Completion in Entry Level Chairside Dental Assisting and Dental Administrative Assisting	\$6,534.78	Yes	Yes
					Medical Administrative Assisting Course	It is the objective of CCDC to provide training that focuses solely on the fundamental skills and knowledge required to work in an administrative capacity in a healthcare setting. We strive to offer Medical Administrative Assistant training that allows an individual to complete training and seek employment in the shortest amount of time possible. Upon successful completion of the course, the student will receive a Certificate of Completion designating the student as a Medical Administrative Assistant. CCDC has partnered with the National Health career Association and each student that completes this course will register to sit for the CMAA Exam which will allow the student to become a Certified Medical Administrative Assistant. This exam is not required to pass the course but is highly recommended to obtain.	Instructor taught	CMAA Certificate of Completion Medical Administrative Assistant	\$2,390.69	Yes	Yes
					Medical Billing and Coding	It is the objective of CCDC to provide training that focuses solely on the fundamental skills and knowledge required to work in a billing and coding capacity in a healthcare setting. We strive to offer Medical Billing and Coding training that allows an individual to complete training and seek employment in the shortest amount of time possible. Upon completion of the Medical Billing and Coding program, our students can also seek multiple certifications offered by different organizations. Upon successful completion of the course, the student is eligible to receive a Certificate of Completion designating the student as a Medical Biller and Coder. CCDC has partnered with the National Healthcareer Association and each student that completes this course will register to sit for the CBCS exam which will designate the student as a Certified Billing and Coding Specialist. This exam is not required to pass the course but is highly recommended to obtain employment in the field.	Instructor taught	Certificate of Completion designating the student as a Medical Biller and Coder	\$4,205.54	Yes	Yes
Carolina Computer Training (Approved for the ETPL)	http://cctbusiness.com/certifications/digital-marketing/	8.645E+09	David Herder	33 Villa Road, Suite 100 Greenville, SC	Professional Certification in Digital Marketing	The Professional Certification in Digital Marketing is an in-depth 30-hour course created and validated by digital marketing industry specialists (Digital Marketing Institute). The course prepares the student in the core essentials of digital marketing, including Search, social media, PPC, email marketing, analytics, mobile marketing, strategy, and planning .. all the marketing skills needed to thrive in today's digital economy.	Online	Certification in Digital Marketing	\$2,299.00	No	No

Clemson University: Center for Corporate Learning	http://www.thinkclemson.com/	864.656.3984	Elizabeth Johnston, Director	One North Main, Greenville, SC	Clinical Medical Assistant Certificate Program with Clinical Externship	The Clinical Medical Assisting program is designed to prepare students to function as professionals in multiple healthcare settings. Medical assistants with a clinical background perform various clinical tasks including assisting with the administration of medications and with minor procedures, performing an EKG electrocardiogram, obtaining laboratory specimens for testing, educating patients, and other related tasks. Job opportunities are prevalent with physician's offices, clinics, chiropractor's offices, hospitals and outpatient facilities.	Instructor Taught and Online	National Health-Career Association (NHA) Certified Clinical Medical Assistant (CCMA) Exam, American Society of Phlebotomy Technician (ASPT) Phlebotomy Technician (CPT) Exam, (NHA) Certified Phlebotomy Technician (CPT) Exam, (NHA) Certified EKG Technician (CET)	\$3,950.00	Yes	Yes
					PMP Certification Prep 1	Learn how to prepare for the Project Management Institute's (PMI)® prestigious Project Management Professional (PMP)® certification exam. Master the first seven chapters of A Guide to the Project Management Body of Knowledge (PMBOK® Guide), 6th edition—the essential resource for the PMP® certification exam. Find out about the 10 Project Management Knowledge Areas, five Process Groups, and 47 project management processes. Raise your project management IQ by discovering tips and techniques related to the questions you'll encounter on the PMP® exam. Use proven learning strategies to help absorb key terminology, concepts, and formulas. This course, the first part of a two-course series, will demystify the PMBOK® Guide, including relationships between inputs, tools and techniques, and outputs. The course will also bring clarity to such topics as precedence diagramming, estimating, and scope management.	Instructor Taught		\$185.00	Yes	No
					PMP Certification Prep 2	Prepare to take—and pass—the Project Management Institute's PMP® certification exam. Master chapters seven through 13 of A Guide to the Project Management Body of Knowledge, the most essential resource for the PMP® certification exam. Learn all about the 10 Project Management Knowledge Areas, five Process Groups, and 47 project management processes. Raise your project management IQ by discovering tips and techniques related to the questions you'll encounter on the PMP® exam. Use proven learning techniques to help you absorb key terminology, concepts, and formulas. In this, the second part of our two-part certification preparation series, your instructor will continue to demystify the PMBOK®, Guide, including relationships between inputs, tools and techniques, and outputs. You'll also gain a strong understanding of such topics as earned value management, risk management, simulation, sensitivity analysis, and make-or-buy analysis. In addition to learning about the PMBOK®, Guide, you'll gain insight into PMI®'s code of professional responsibility and discover powerful techniques you can use to continue preparing for the PMP® exam after this course is over.	Instructor Taught		\$185.00	Yes	No
					QuickBooks 2019 Series	Millions of small business owners use QuickBooks to handle their bookkeeping needs. This reliable accounting software is ideal for saving time when managing your financials and helping scale your business. This course bundle will introduce you to QuickBooks 2019 and teach you how to utilize its introductory and intermediate features. You will first learn how QuickBooks makes it easy to set up a chart of accounts, reconcile your checking account, create invoices and statements, track inventory, and generate reports. You will then learn how to manage multiple company files, export data, and process your business transactions. By the time you finish the QuickBooks 2019 Series, you will be equipped to act as your own bookkeeper.	Instructor Taught		\$199.00	Yes	Yes

MedCerts (06/04/2018 denied)	www.medcerts.com	734.469.5193	Janea Rudder	13955 Farmington Road, Livonia, MI	HI-5200 Professional Biller	The Professional Biller (CPB) program provides comprehensive training that leads to the Certified Professional Biller (CPB) credential administered by the AAPC, which is the gold standard for medical billing in the industry. Our partnership with the American Academy of Professional Coders (AAPC) enables delivery of licensed curriculum that is fully aligned to the CPB certification exam. The primary objective of this program is to give the student the tools needed to successfully pass the CPB examination. This program is also a great supplement for any current Coder who is interested in a medical billing field. MedCerts is an AAPC Educational Partner and provides AAPC-Approved curriculum. The MedCerts Professional Biller program is aimed at providing the most up-to-date information relating to the health insurance industry and different reimbursement methodologies for correct claim submission. This program introduces the student to health insurance and reimbursement. Students will become familiar with common medical billing practices, the health insurance industry, legal and regulatory issues and differences in reimbursement methodologies. The student will learn principles of medical billing related to proper claim form preparation, submission, and payment processing, and the follow-up process. This program is designed to prepare graduates for certification, and ultimately for a career in a medical billing department at a physician's office, clinic, or other healthcare entity, and as a claims examiner for insurance carriers.	Online	Certified Professional Biller (CPB) certification sponsored by the American Academy of Professional Coders (AAPC).	\$4,000.00	Yes	Yes
					MF-1000 Foundational Skills for Manufacturing	Manufacturing Technology Technician. A program that prepares individuals to apply basic engineering principles and technical skills to the identification and resolution of production problems in the manufacture of products. Students also gain critical soft-skills and workforce traits that produce a well-rounded job-ready candidate. For position in this field, candidates need to be able to handle a range of manufacturing and production tasks, but also must deal with co-workers, client, customer, and other human relations issues. This program will also take students through fundamentals of Customer Service courses for an opportunity to gain the CCSP - (Certified Customer Service Professional) credential.	Online	CCSP - Certified Customer Service Professional	\$2,500.00	Yes	Yes
					VA-3000 Veterinary Assistant	A veterinary assistant plays a vital role in the everyday balance of a veterinary hospital, or laboratory. Their role is to provide support to Veterinarians and Technicians. Veterinary assistants typically work in clinics and animal hospitals. VetBloom's industry relevant curriculum will give you the knowledge base and hands-on experience to fast-track you for employment in the rapidly growing vet assistant field. This course will prepare you for the Approved Veterinary Assistant exam and give you the skills you need to advance your career in veterinary medicine. The cost for registration of the Approved Veterinary Assistant exam is covered by MedCerts.	Online & Lab based		\$4,000.00	Yes	No
Tri-County Technical College (on the ETPL)	www.tctc.edu	864.646.1701	Rick Cothran	7900 US-76, Pendleton, SC	Electrical Lineman	Tri-County Technical College has partnered with Duke Energy Power in South Carolina to offer a comprehensive training program that will prepare candidates for entry-level line work positions. The Electrical Lineman Technician Program prepares the student to enter the electric utility industry as an apprentice with a broad understanding of the skills, knowledge, safe work practices and physical ability required to perform line work. Students will also have the opportunity to earn NCCER Core Level I, courses out of level 2 and 3 to meet requirements of the National Industry. TCTC also offers CDL Training and 3rd party testing which allows the students leaving with licenses upon successful completion of the test; the CDL School will be offered to the linemen students before or after completion of Linemen School. Students receive classroom and field training in math, electrical circuit analysis, power systems, and transformer theory, as well as safety and climbing techniques. Student must be 18 years of age and hold a valid driver's license. Industries will require employees to pass a background check as well as alcohol and drug screening. Students will be required to purchase appropriate safety items and tools.	Instructor taught		\$3,579.00	Yes	No