

WORKFORCE DEVELOPMENT BOARD

OneStop Operations Committee

March 18, 2020 at 3:00pm

SC Works Clemson Comprehensive Center, Large Conference Room

Conference Call Information: <https://zoom.us/j/195038140>

Dial: +1 646 558 8656 US Meeting ID: 195 038 140

AGENDA

- I. Call to Order/Introductions** Ed Parris, Chair
- II. Consent Agenda*** Ed Parris
 - a. Meeting Minutes (from 1/22/2020)
 - b. Employer Services Reports
 - c. Programmatic and Financial Reports
 - d. Strategic Plan Report
- III. Business/Employer Services Updates** Meredith Durham, WorkLink Staff
- IV. SC Works System Updates**
 - a. Overall Update Karen Hamrick, Eckerd WDS
 - c. Re-Entry Navigator Grant Update Trent Acker, Executive Director
 - d. Outreach Grant Jennifer Kelly, WorkLink Staff
- V. WIOA Adult/DW Program Updates**
 - a. Overall Update JT Parnell, Eckerd WDS
 - b. Budget Modification – Adult/DW Program* Matt Fields, Eckerd WDS
 - c. ETPL Applications* Jennifer Kelly
- VI. Other Business** Ed Parris
- VII. Adjourn**

UPCOMING MEETINGS:

WorkLink WDB Meeting, Wednesday, April 15, 2020 @ 1pm
Clemson Madren Center (Lunch at noon)

Adult/DW Budget Negotiations Meeting, Wednesday, May 20, 2020 @ 2pm
Clemson SC Works, Large Conference Room

OneStop Operations Committee Meeting, Wednesday, May 20, 2020 @ 3pm
Clemson SC Works, Large Conference Room

WORKFORCE DEVELOPMENT BOARD
OneStop Operations Committee Meeting Minutes
January 22, 2020 @ 3:00pm
SC Works Clemson Comprehensive Center, Large Conference Room

Members Present

Danny Brothers Shonna Williams Amanda Blanton David Bowers
Teri Gilstrap (via Zoom)

Members Absent:

Ed Parris, Chair Allen Fain Brooke Garren

Staff Present:

Jennifer Kelly Meredith Durham Trent Acker

Guests Present:

JT Parnell Karen Hamrick Matt Fields

I. Welcome and Introductions

Mr. David Bowers officially called the meeting to order at 3:02 pm welcoming everyone in attendance and announced the meeting being recorded for processing of minutes. Introductions were made of everyone in attendance.

II. Consent Agenda

Mr. Bowers stated that committee members received an email on Monday with the consent agenda. The consent agenda included the following items:

- 8/21/19 Meeting Minutes
- Employer Services Reports (listed on pages 5-8)
- Programmatic and Financial Reports (listed on pages 9-18)
- Strategic Plan Report (listed on pages 19-29)

ACTION TAKEN: Danny Brothers made a motion to approve the 8/21/19 meeting minutes and reports sent via email as part of the consent agenda, seconded by Shonna Williams. The motion carried unanimously.

III. PY'19 Reports

i. Business Services Reports

Ms. Meredith Durham stated that on January 2, SC Works WorkLink partnered with Tri County Technical College to host a job fair, where 18 employers and approximately 80 individuals attended. The next Sector Strategies Upstate meeting will be held Tuesday, January 28 at BMW in

Spartanburg. The next session of the Pickens County Workforce Initiative will be during the first week of February and the topic will be interviewing skills.

ii. SC Works System

Ms. Karen Hamrick stated that there are two Rapid Response events coming up, GNC in Anderson and Chef's Pantry in Easley. Ms. Hamrick stated that Shea Marsden with DSS will be placed in the Clemson Center effective 1/23/20. Your Next Step training is a statewide training that will take place for all staff beginning in February. This training is designed to enhance service delivery across all staff statewide. DEW is the coordinating agency and Midlands Technical College will be facilitating the online portion of the training. Ms. Hamrick will be responsible for implementing and tracking progress in the local WorkLink offices.

iii. Re-entry Navigator Update

Mr. Trent Acker shared that WorkLink applied for the Re-entry Navigator grant in coordination with Anderson County and was issued a conditional award. WorkLink will receive the final grant package after responses are turned in to DEW. The grant period will be 2 years. Anderson County plans to hire a staff person who will be a specialized case manager who will serve individuals in the pre-release population or those with a barrier to employment because of a criminal record in Anderson, Oconee, and Pickens counties. Anderson County plans to move forward with the Re-entry Navigator program if the results of the grant are quantitative. The grant budget is \$150,000 and is anticipated to serve 40 individuals.

iv. Outreach Grant

WorkLink received an Outreach grant from DEW last year. Approximately \$5,000 was approved for outreach items, such as folders, job fair signs, usb drives, notepads, grocery totes, and post card mailings.

v. MOU/Cost Allocation Plan

WorkLink has a memorandum of understanding with 4 partners in the region: DSS, Adult Education, Vocational Rehabilitation, and DEW. There will be a meeting on February 20th to negotiate the proposed budget for PY20 WorkLink center costs.

IV. WIOA Adult/DW Program Updates

vi. WIOA Adult/DW Program Budget

Mr. JT Parnell pointed to page 14 for a case load breakdown. There have been 146 total enrollments in PY19, with participants in 6 industry clusters. Approximately \$121,000 in scholarships has been used for participant training costs. There have been 91 participants year-to-date in occupational training. Mr. Parnell pointed to pages 16-17 to review the Adult and DW Operator invoices. On pages 18-19, Mr. Parnell reviewed the Adult and DW program invoices. Expenditures percentages can be seen on these pages in the meeting packet. Page 20 showed the Obligation report.

Ms. Jennifer Kelly highlighted a success story video of a participant named Dawson Hanks. Mr. Parnell also stated that he received an email from a previous participant who stated that Career Coach, Jeff Snider, motivated and assisted her with training and in her daily life.

vii. ETPL Applications

Ms. Windy Graham reported that one training provider has applied for the Eligible Training Provider List, listed on page 33.

SBL Driving Academy—Ms. Windy Graham stated that SBL Driving Academy Inc, which is part of Superior Bulk Logistics, has applied for Class A CDL training. Four other workforce regions have approved them.

ACTION TAKEN: Danny Brothers made a motion to approve SBL Driving Academy to be on the Eligible Training Provider List, seconded by Shonna Williams. The motion carried unanimously.

viii. Eckerd Monitoring

Ms. Kelly stated that Eckerd is monitored on a yearly basis. The 2020 planned dates for monitoring are February 3-7, with the exit meeting held on February 10.

V. Request for Proposals/Extension of Grants

ACTION TAKEN: Danny Brothers made a motion to go into Executive Session for purposes of discussing extension of the Eckerd Workforce Development grants, seconded by David Bowers. The motion carried unanimously.

ACTION TAKEN: Danny Brothers made a motion to extend the Adult/DW Program Services grant and the OneStop Operator grant with Eckerd Workforce Development Services for one year beginning July 1, 2020, and to use the OneStop Operations committee members as the Budget Negotiations committee members, seconded by Teri Gilstrap. The motion carried unanimously.

VI. Other Business

Mr. Bowers announced the 2020 OneStop Operations Committee Meeting dates that remain are March 18, May 20, August 19, and October 21.

V. Adjourn

With no further business, the meeting was adjourned by Mr. Bowers at 3:42 p.m.

Respectfully submitted by: Meredith Durham

18IWT01

Grant #	Company	Awarded	Modification	Expended	Balance	Start Date	End Date
18IWT01-01	United Tool and Mold	\$8,622.00		\$ 8,622.00	\$0.00	1/7/2019	5/1/2019
18IWT01-02	Michelin North America	\$69,208.76		\$ 69,208.76	\$0.00	1/4/2019	9/30/2019
18IWT01-03	Ulbrich Precision Flat Wire	\$16,762.50		\$ 6,900.00	\$9,862.50	1/16/2019	12/31/2019
18IWT01-04	PMi2	\$22,737.24		\$11,790.00	\$10,947.24	1/17/2019	12/31/2019
18IWT01-05	Paragon Hotel Company	\$325.54		\$ -	\$325.54	1/18/2019	3/30/2019
18IWT01-06	era-contact	\$14,400.72			\$14,400.72	1/22/2019	1/31/2020
18IWT01-07	McLaughlin Body Co.	\$29,215.06		\$ 10,617.56	\$18,597.50	1/24/2019	12/31/2019
18IWT01-08	Shaw Industries	\$1,925.00		\$ -	\$1,925.00	1/24/2019	10/30/2019
18IWT01-09	Reliable Automatic Sprinkler	\$34,301.90	\$19,331.25	\$ 17,984.00	\$16,317.90	1/7/2019	3/1/2020
Total:		\$197,498.72		\$ 125,122.32	\$72,376.40		

18IWT01-02

Grant #	Company	Awarded	Expended	Balance	Start Date	End Date
18IWT01-02-01	Allegro Industries	\$5,377.50	\$ 4,710.18	\$667.32	6/14/2019	1/31/2020
18IWT01-02-02	JTEKT Koyo Bearings	\$18,995.00	\$ 5,000.00	\$13,995.00	6/27/2019	6/30/2020
18IWT01-02-03	Clarios	\$12,500.00		\$12,500.00	6/12/2019	8/1/2020
18IWT01-02-04	Proper Polymers	\$16,500.00	\$ 4,000.00	\$12,500.00	6/27/2019	6/30/2020
18IWT01-02-05	Mergon	\$29,610.00		\$29,610.00	6/27/2019	6/30/2020
18IWT01-02-06	Patriot Automation	\$2,253.60		\$2,253.60	6/27/2019	1/30/2020
18IWT01-02-07	Metco	\$18,000.00	\$ 7,195.50	\$10,804.50	6/27/2019	5/30/2020
18IWT01-02-08	Plastic Omnium Clean Energy S	\$23,043.00		\$23,043.00	6/27/2019	6/30/2020
18IWT01-02-09	Reliable Automatic Sprinkler	\$5,768.75		\$5,768.75	6/27/2019	6/30/2020
18IWT01-02-10	BorgWarner	\$5,696.65		\$5,696.65	6/27/2019	6/30/2020
18IWT01-02-11	Itron	\$18,124.50		\$18,124.50	6/27/2019	6/30/2020
18IWT01-02-12	Greenfield Industries	\$15,500.00	\$ 9,100.00	\$6,400.00	6/27/2019	6/30/2020
18IWT01-02-13	KeyMark	\$15,651.00		\$15,651.00	6/27/2019	6/30/2020
Total:		\$187,020.00	\$ 20,905.68	\$157,014.32		

PY19 OJT Summary

Adult 2810

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Completion	Total Training Hours	Hourly Wage Rate	Reimbursement Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID
08082019-4112			Adult	3448607	MST Concrete Products Inc.	Pickens	8/8/2019	10/31/2019	Unsuccessful	480	\$12.50	75%	\$4,500.00	\$3,546.09	\$953.91	PAID
08122019-2880			Adult	3407022	Patriot Automation	Anderson	8/12/2019	11/4/2019	Successful	480	\$18.00	75%	\$6,480.00	\$1,036.80	\$5,443.20	PAID
10282019-2210			Adult	3473048	MTS Office Machines	Anderson	10/28/2019	1/20/2020	Successful	480	\$14.00	75%	\$5,040.00	\$0.00	\$5,040.00	PAID

Budget	Remaining
\$32,000.00	\$19,526.09

Anderson		
	\$11,520.00	72%
Pickens		
	\$4,500.00	28%
Oconee		
		0%

Hours Trained	Average Wage
1440	\$14.83

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$16,020.00	\$4,582.89	\$11,437.11	\$11,437.11	\$0.00
Net Obligated	\$20,602.89			

DW 2820

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Total Training Hours	Hourly Wage Rate	Reimbursement Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID	Balance

Budget	Remaining
	\$0.00

Anderson		
	\$0.00	#DIV/0!
Pickens		
	\$0.00	#DIV/0!
Oconee		
	\$0.00	#DIV/0!

Hours Trained	Average Wage
0	#DIV/0!

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Obligated	\$0.00			

Program year 2019 - 2nd Quarter Adult/DW/Youth Performance Summary

Rolling -4

WorkLink

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	81.8	106.5%	80.1	92.0	114.9%	76.6	90.0	117.5%	113.0%
Employment Rate Q4	73.0	81.3	111.4%	76.0	93.1	122.5%	69.0	81.1	117.5%	117.1%
Median Earnings	\$5,301	\$5,865	110.6%	\$6,500	\$7,725	118.8%	BASELINE	\$3,465	N/A	114.7%
Credential Rate	51.9	82.8	159.5%	48.6	71.4	146.9%	68.1	77.0	113.1%	139.8%
Measurable Skill Gains	BASELINE	65.0	N/A	BASELINE	78.3	N/A	BASELINE	59.2	N/A	N/A
	Overall Program Score		122.0%	Overall Program Score		125.8%	Overall Program Score		116.0%	

Upper Savannah

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	79.6	103.6%	80.1	70.4	87.9%	76.6	80.5	105.1%	98.9%
Employment Rate Q4	73.0	80.9	110.8%	76.0	87.2	114.7%	69.0	80.8	117.1%	114.2%
Median Earnings	\$4,663	\$5,214	111.8%	\$6,200	\$8,323	134.2%	BASELINE	\$2,893	N/A	123.0%
Credential Rate	51.9	46.2	89.0%	48.6	38.1	78.4%	68.1	64.3	94.4%	87.3%
Measurable Skill Gains	BASELINE	51.1	N/A	BASELINE	71.4	N/A	BASELINE	31.4	N/A	N/A
	Overall Program Score		103.8%	Overall Program Score		103.8%	Overall Program Score		105.5%	

Upstate

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	78.8	102.6%	80.1	82.2	102.6%	76.6	87.0	113.6%	106.3%
Employment Rate Q4	73.0	77.5	106.2%	76.0	86.7	114.1%	69.0	87.1	126.2%	115.5%
Median Earnings	\$5,644	\$6,916	122.5%	\$7,100	\$10,064	141.7%	BASELINE	\$2,816	N/A	132.1%
Credential Rate	51.9	63.6	122.5%	48.6	40.0	82.3%	68.1	80.0	117.5%	107.4%
Measurable Skill Gains	BASELINE	63.2	N/A	BASELINE	48.1	N/A	BASELINE	49.5	N/A	N/A
	Overall Program Score		113.5%	Overall Program Score		110.2%	Overall Program Score		119.1%	

Greenville

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	82.0	106.8%	80.1	79.4	99.1%	76.6	75.4	98.4%	101.4%
Employment Rate Q4	73.0	78.8	107.9%	76.0	81.8	107.6%	69.0	68.8	99.7%	105.1%
Median Earnings	\$5,400	\$6,876	127.3%	\$6,405	\$10,168	158.8%	BASELINE	\$2,813	N/A	143.0%
Credential Rate	51.9	58.0	111.8%	48.6	51.9	106.8%	68.1	71.9	105.6%	108.0%
Measurable Skill Gains	BASELINE	55.0	N/A	BASELINE	43.9	N/A	BASELINE	64.1	N/A	N/A
	Overall Program Score		113.5%	Overall Program Score		118.1%	Overall Program Score		101.2%	

Pass

- An Overall Program Score (across all indicators) is at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) is at least 90.0%
- Have an Individual Indicator Score of at least 50.0%

Fail

- An Overall Program Score (across all indicators) that did not meet at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) that did not meet at least 90.0%
- Have an Individual Indicator Score that did not meet 50.0%

Program year 2019 - 2nd Quarter Adult/DW/Youth Performance Summary

Rolling -4

Midlands

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	71.5	93.1%	80.1	81.4	101.6%	76.6	73.8	96.3%	97.0%
Employment Rate Q4	73.0	74.0	101.4%	76.0	82.2	108.2%	69.0	78.7	114.1%	107.9%
Median Earnings	\$5,285	\$5,791	109.6%	\$7,082	\$7,861	111.0%	BASELINE	\$4,155	N/A	110.3%
Credential Rate	51.9	50.6	97.5%	48.6	69.2	142.4%	68.1	59.0	86.6%	108.8%
Measurable Skill Gains	BASELINE	59.3	N/A	BASELINE	48.7	N/A	BASELINE	42.9	N/A	N/A
Overall Program Score			100.4%	Overall Program Score			Overall Program Score			99.0%

Trident

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	80.6	104.9%	80.1	73.2	91.4%	76.6	81.1	105.9%	100.7%
Employment Rate Q4	73.0	78.5	107.5%	76.0	78.9	103.8%	69.0	81.5	118.1%	109.8%
Median Earnings	\$5,865	\$6,299	107.4%	\$7,700	\$7,437	96.6%	BASELINE	\$4,356	N/A	102.0%
Credential Rate	51.9	71.1	137.0%	48.6	73.3	150.8%	68.1	62.5	91.8%	126.5%
Measurable Skill Gains	BASELINE	59.6	N/A	BASELINE	23.1	N/A	BASELINE	42.9	N/A	N/A
Overall Program Score			114.2%	Overall Program Score			Overall Program Score			105.3%

Pee Dee

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	81.6	106.3%	80.1	87.7	109.5%	76.6	69.3	90.5%	102.1%
Employment Rate Q4	73.0	81.1	111.1%	76.0	83.2	109.5%	69.0	72.0	104.3%	108.3%
Median Earnings	\$4,601	\$4,826	104.9%	\$6,405	\$7,415	115.8%	BASELINE	\$2,925	N/A	110.3%
Credential Rate	51.9	58.2	112.1%	48.6	57.4	118.1%	68.1	61.5	90.3%	106.9%
Measurable Skill Gains	BASELINE	61.7	N/A	BASELINE	64.3	N/A	BASELINE	56.0	N/A	N/A
Overall Program Score			108.6%	Overall Program Score			Overall Program Score			95.0%

Lower Savannah

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	85.2	110.9%	80.1	81.8	102.1%	76.6	85.1	111.1%	108.1%
Employment Rate Q4	73.0	83.9	114.9%	76.0	81.5	107.2%	69.0	76.1	110.3%	110.8%
Median Earnings	\$4,908	\$7,676	156.4%	\$6,097	\$5,421	88.9%	BASELINE	\$3,781	N/A	122.7%
Credential Rate	51.9	58.1	111.9%	48.6	57.1	117.5%	68.1	80.2	117.8%	115.7%
Measurable Skill Gains	BASELINE	58.0	N/A	BASELINE	53.2	N/A	BASELINE	57.5	N/A	N/A
Overall Program Score			123.6%	Overall Program Score			Overall Program Score			113.1%

Pass

- An Overall Program Score (across all indicators) is at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) is at least 90.0%
- Have an Individual Indicator Score of at least 50.0%

Fail

- An Overall Program Score (across all indicators) that did not meet at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) that did not meet at least 90.0%
- Have an Individual Indicator Score that did not meet 50.0%

Program year 2019 - 2nd Quarter Adult/DW/Youth Performance Summary

Rolling -4

Catawba

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	85.6	111.5%	80.1	88.6	110.6%	76.6	80.3	104.8%	109.0%
Employment Rate Q4	73.0	83.2	114.0%	76.0	88.1	115.9%	69.0	79.2	114.8%	114.9%
Median Earnings	\$4,523	\$5,885	130.1%	\$6,715	\$7,582	112.9%	BASELINE	\$3,861	N/A	121.5%
Credential Rate	51.9	56.6	109.1%	48.6	57.1	117.5%	68.1	50.0	73.4%	100.0%
Measurable Skill Gains	BASELINE	72.9	N/A	BASELINE	60.4	N/A	BASELINE	42.3	N/A	N/A
	Overall Program Score		116.1%	Overall Program Score		114.2%	Overall Program Score		97.7%	

Santee-Lynches

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	81.7	106.4%	80.1	73.9	92.3%	76.6	75.7	98.8%	99.2%
Employment Rate Q4	73.0	83.7	114.7%	76.0	76.0	100.0%	69.0	72.9	105.7%	106.8%
Median Earnings	\$4,908	\$5,369	109.4%	\$6,800	\$7,881	115.9%	BASELINE	\$3,409	N/A	112.6%
Credential Rate	51.9	72.3	139.3%	48.6	83.3	171.4%	68.1	70.2	103.1%	137.9%
Measurable Skill Gains	BASELINE	68.5	N/A	BASELINE	22.2	N/A	BASELINE	71.2	N/A	N/A
	Overall Program Score		117.4%	Overall Program Score		119.9%	Overall Program Score		102.5%	

Waccamaw

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	80.8	105.2%	80.1	93.5	116.7%	76.6	77.9	101.7%	107.9%
Employment Rate Q4	73.0	82.3	112.7%	76.0	87.2	114.7%	69.0	75.0	108.7%	112.1%
Median Earnings	\$4,621	\$5,543	120.0%	\$6,410	\$10,679	166.6%	BASELINE	\$3,754	N/A	143.3%
Credential Rate	51.9	62.3	120.0%	48.6	66.7	137.2%	68.1	58.4	85.8%	114.3%
Measurable Skill Gains	BASELINE	58.4	N/A	BASELINE	62.5	N/A	BASELINE	67.2	N/A	N/A
	Overall Program Score		114.5%	Overall Program Score		133.8%	Overall Program Score		98.7%	

Lowcountry

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	65.4	85.2%	80.1	65.9	82.3%	76.6	79.5	103.8%	90.4%
Employment Rate Q4	73.0	72.0	98.6%	76.0	69.0	90.8%	69.0	67.0	97.1%	95.5%
Median Earnings	\$4,908	\$5,853	119.3%	\$6,200	\$8,647	139.5%	BASELINE	\$3,734	N/A	129.4%
Credential Rate	51.9	83.8	161.5%	48.6	82.8	170.4%	68.1	62.7	92.1%	141.3%
Measurable Skill Gains	BASELINE	74.2	N/A	BASELINE	71.4	N/A	BASELINE	59.1	N/A	N/A
	Overall Program Score		116.1%	Overall Program Score		120.7%	Overall Program Score		97.7%	

Pass

- An Overall Program Score (across all indicators) is at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) is at least 90.0%
- Have an Individual Indicator Score of at least 50.0%

Fail

- An Overall Program Score (across all indicators) that did not meet at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) that did not meet at least 90.0%
- Have an Individual Indicator Score that did not meet 50.0%

Program year 2019 - 2nd Quarter Adult/DW/Youth Performance Summary

Rolling -4

Statewide

Indicator/Program	Title I Adult Goal	Title I Adult Actual	Title I Adult % of Goal	Title I DW Goal	Title I DW Actual	Title I DW % of Goal	Title I Youth Goal	Title I Youth Actual	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	76.8	79.5	103.5%	80.1	79.9	99.8%	76.6	78.6	102.6%	102.0%
Employment Rate Q4	73.0	79.4	108.8%	76.0	83.3	109.6%	69.0	76.4	110.7%	109.7%
Median Earnings	\$4,908	\$5,938	121.0%	\$6,405	\$8,015	125.1%	BASELINE	\$3,529	N/A	123.1%
Credential Rate	51.9	63.7	122.7%	48.6	62.4	128.4%	68.1	65.8	96.6%	115.9%
Measurable Skill Gains	BASELINE	56.3	N/A	BASELINE	50.6	N/A	BASELINE	50.6	N/A	N/A
	Overall Program Score		114.0%	Overall Program Score		115.7%	Overall Program Score		103.3%	

Pass

- An Overall Program Score (across all indicators) is at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) is at least 90.0%
- Have an Individual Indicator Score of at least 90.0%

Fail

- An Overall Program Score (across all indicators) that did not meet at least 90.0%
- An Overall Indicator Score (across A/DW/Y programs) that did not meet at least 90.0%
- Have an Individual Indicator Score that did not meet 50.0%

Program year 2019 - 2nd Quarter Performance Summary (Quick Reference)

Rolling -4

WorkLink					Pee Dee				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	106.5%	114.9%	117.5%	113.0%	Employment Rate Q2	106.3%	109.5%	90.5%	102.1%
Employment Rate Q4	111.4%	122.5%	117.5%	117.1%	Employment Rate Q4	111.1%	109.5%	104.3%	108.3%
Median Earnings	110.6%	118.8%	N/A	114.7%	Median Earnings	104.9%	115.8%	N/A	110.3%
Credential Rate	159.5%	146.9%	113.1%	139.8%	Credential Rate	112.1%	118.1%	90.3%	106.9%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	122.0%	125.8%	116.0%		Overall Program Score	108.6%	113.2%	95.0%	
Upper Savannah					Lower Savannah				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	103.6%	87.9%	105.1%	98.9%	Employment Rate Q2	110.9%	102.1%	111.1%	108.1%
Employment Rate Q4	110.8%	114.7%	117.1%	114.2%	Employment Rate Q4	114.9%	107.2%	110.3%	110.8%
Median Earnings	111.8%	134.2%	N/A	123.0%	Median Earnings	156.4%	88.9%	N/A	122.7%
Credential Rate	89.0%	78.4%	94.4%	87.3%	Credential Rate	111.9%	117.5%	117.8%	115.7%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	103.8%	103.8%	105.5%		Overall Program Score	123.6%	103.9%	113.1%	
Upstate					Catawba				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	102.6%	102.6%	113.6%	106.3%	Employment Rate Q2	111.5%	110.6%	104.8%	109.0%
Employment Rate Q4	106.2%	114.1%	126.2%	115.5%	Employment Rate Q4	114.0%	115.9%	114.8%	114.9%
Median Earnings	122.5%	141.7%	N/A	132.1%	Median Earnings	130.1%	112.9%	N/A	121.5%
Credential Rate	122.5%	82.3%	117.5%	107.4%	Credential Rate	109.1%	117.5%	73.4%	100.0%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	113.5%	110.2%	119.1%		Overall Program Score	116.1%	114.2%	97.7%	
Greenville					Santee-Lynches				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	106.8%	99.1%	98.4%	101.4%	Employment Rate Q2	106.4%	92.3%	98.8%	99.2%
Employment Rate Q4	107.9%	107.6%	99.7%	105.1%	Employment Rate Q4	114.7%	100.0%	105.7%	106.8%
Median Earnings	127.3%	158.8%	N/A	143.0%	Median Earnings	109.4%	115.9%	N/A	112.6%
Credential Rate	111.8%	106.8%	105.6%	108.0%	Credential Rate	139.3%	171.4%	103.1%	137.9%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	113.5%	118.1%	101.2%		Overall Program Score	117.4%	119.9%	102.5%	
Midlands					Waccamaw				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	93.1%	101.6%	96.3%	97.0%	Employment Rate Q2	105.2%	116.7%	101.7%	107.9%
Employment Rate Q4	101.4%	108.2%	114.1%	107.9%	Employment Rate Q4	112.7%	114.7%	108.7%	112.1%
Median Earnings	109.6%	111.0%	N/A	110.3%	Median Earnings	120.0%	166.6%	N/A	143.3%
Credential Rate	97.5%	142.4%	86.6%	108.8%	Credential Rate	120.0%	137.2%	85.8%	114.3%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	100.4%	115.8%	99.0%		Overall Program Score	114.5%	133.8%	98.7%	
Trident					Lowcountry				
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score
Employment Rate Q2	104.9%	91.4%	105.9%	100.7%	Employment Rate Q2	85.2%	82.3%	103.8%	90.4%
Employment Rate Q4	107.5%	103.8%	118.1%	109.8%	Employment Rate Q4	98.6%	90.8%	97.1%	95.5%
Median Earnings	107.4%	96.6%	N/A	102.0%	Median Earnings	119.3%	139.5%	N/A	129.4%
Credential Rate	137.0%	150.8%	91.8%	126.5%	Credential Rate	161.5%	170.4%	92.1%	141.3%
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A
Overall Program Score	114.2%	110.7%	105.3%		Overall Program Score	116.1%	120.7%	97.7%	
The assessment reflects performance across programs and negotiated indicators. To pass performance a Local Workforce Development Area (LWDA) must: <ul style="list-style-type: none"> • Have an Overall Program Score (across all indicators) of at least 90% • Have an Overall Indicator Score (across Adult, Dislocated Worker and Youth programs) of at least 90% • Have an individual indicator percentage of at least 50% 									
Color Coding				Pass					
				Fail					

Data through: February 2020
Last Revision Date: 3/10/2020

SC WORKS | BRINGING EMPLOYERS
AND JOB SEEKERS TOGETHER
WORKLINK
ANDERSON-OCONEE-PICKENS

PY19 - July 1, 2019 to June 30, 2020

	Q1 2019	Q1 2019	Q1 2019	Q2 2019	Q2 2019	Q2 2019	Q3 2019	Q3 2019	Q3 2019	Q4 2019	Q4 2019	Q4 2019	
	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
Jobseekers Services													
SYSTEM WIDE SERVICES													
Unduplicated Customer Count	2711	2654	2469	2268	1960	2202	2866	2179					9144
Individuals that Registered	258	317	318	320	203	235	403	247					2301
Anderson	129	159	154	163	112	122	222	130					1191
Clemson	42	38	42	47	20	28	34	22					273
Easley	50	77	70	62	34	51	84	58					486
Seneca	37	43	52	48	37	34	63	37					351
Job Search Services	52321	51371	44616	42676	41312	48165	72901	59349					412711
Anderson	23071	22585	19523	20017	19144	23007	36499	29022					192868
Clemson	10280	10339	8903	8433	8322	9649	11443	9364					76733
Easley	8110	8645	7953	6472	5936	6373	1140	11248					55877
Seneca	10860	9802	8237	7754	7910	9136	13519	9715					76933
CENTER-WIDE SERVICES													
Center Traffic (Total Customer Count):	2007	1675	1526	1448	1197	1577	2047	1335					12812
Anderson	676	586	593	576	479	682	1077	616					5285
Clemson	872	620	570	501	406	488	537	375					4369
Easley	92	103	70	78	51	61	65	71					591
Seneca	367	366	293	293	261	346	368	273					2567
Orientation Attendance	44	86	80	113	63	42	89	74					591
Workshops Offered	43	45	41	42	32	34	47	40					324
# Attended Employability	23	24	55	70	25	27	38	51					313
# Attended Financial Literacy	0	0	0	0	0	2	1	0					3
# Attended Computer Skills	4	4	10	1	0	2	9	1					31
Referrals to Partners:	45	40	39	87	68	55	99	62					495
# of Individuals Received Referral	43	38	36	82	64	50	85	57					455

Data through: February 2020
Last Revision Date: 3/10/2020

SC WORKS

BRINGING EMPLOYERS
AND JOB SEEKERS TOGETHER

WORKLINK

ANDERSON-OCONEE-PICKENS

PY19 - July 1, 2019 to June 30, 2020

	Q1 2019	Q1 2019	Q1 2019	Q2 2019	Q2 2019	Q2 2019	Q3 2019	Q3 2019	Q3 2019	Q4 2019	Q4 2019	Q4 2019	
	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
Employer Services													
Internal Job Orders Created	286	255	220	268	157	155	256	177					1774
Anderson	99	106	92	112	75	73	133	95					785
Clemson	83	63	50	50	12	16	18	9					301
Easley	51	30	20	33	18	19	22	19					212
Seneca	53	56	58	73	52	47	83	54					476
Services Provided Employers	727	564	688	573	844	873	1023	783					6075
Anderson	165	67	105	42	147	215	282	152					1175
Clemson	525	454	540	489	650	627	673	579					4537
Easley	16	13	12	7	5	9	12	24					98
Seneca	21	30	31	35	42	22	56	28					265
Hiring Events	9	3	3	4	4	0	4	5					32
Total Job Seekers	37	15	42	140	21	0	199	21					475
Anderson	30	10	42	2	3	0	3	12					102
Oconee	3	0	0	0	1	0	0	5					9
Pickens	4	5	0	1	0	0	0	4					14
Regional	0	0	0	127	0	0	1	0					128
Entered Employments	124	55	29	50	9	3	1	6					277
Anderson	2	36	22	48	9	1	1	3					122
Clemson	121	11	4	2	0	0	0	3					141
Easley	0	2	1	0	0	0	0	0					3
Seneca	1	6	2	0	0	2	0	0					11
Rapid Response Events	1	2	1	1	0	0	1	2					8
Total Affected	4	50	1	150	0	0	50	162					417
Fred's (Various locations)	4	0	1	0	0	0	0	0					5
Pain Management Associates	0	50	0	0	0	0	0	0					50
Hydro	0	0	0	150	0	0	0	0					150
GNC	0	0	0	0	0	0	50	0					50
Chef's Pantry (Tyson)	0	0	0	0	0	0	0	162					162

SC WORKS | BRINGING EMPLOYERS
AND JOB SEEKERS TOGETHER
WORKLINK
ANDERSON-OCONEE-PICKENS

PY19 - July 1, 2019 to June 30, 2020

WIOA Individualized Career Services = July 1, 2019 - June 30, 2020

Job Seeker at WIOA Enrollment						
	A	O	P	Other	Total	
Veterans						
CO	5	5	5	2	17	
New	0	0	0	0	0	
Offenders						
CO	60	14	6	1	81	
New	4	1	0	0	5	
TAA Co-enrolled						
CO	1	0	0	0	1	
New	0	0	0	0	0	
Adult/DW Low Income						
CO	85	25	16	3	129	
New	2	3	1	0	6	
SNAP Recipient						
CO	52	13	10	3	78	
New	1	2	1	0	4	
Basic Skills Deficient						
CO	89	13	23	5	130	
New	2	2	0	0	4	

Caseload Breakdown			
	Active	Follow-up	Total
Geer	52	43	95
Hunter	57	56	113
Snider	61	55	116
Thrasher	42	53	95
Total	212	207	419

Active Enrollment			
	CO	February	Total
Geer	50	2	52
Hunter	52	5	57
Snider	56	5	61
Thrasher	38	4	42
Total	196	16	212

Applications			
	February	YTD Total	
YTD Total Determinations	20	205	
Enrollment			
	February	TD Planned (+/-)	
New MTD Enrolled	16	18	-2
New YTD Enrolled	182	128	54
Total YTD Participants	328		
Total YTD Exits	16		
Priorities*			
	YTD Enrolled	%	Goal
1. Veterans - PAR, LI, or BSI	83	29.3%	70% or More
2. PAR, LI, or BSD			
3. Veteran	200	70.7%	30% or Less
4. Non-Veterans			
Sum	283		

*Applies to Adult Population Only

**PAR = Public Assistance Recipients, LI = Low Income, BSD = Basic Skills Deficient

Career Interest		
In-Demand Career Cluster	February	YTD
Admin, Support, Waste Mgmt., Remediation Svcs..	0	10
Health Care and Social Assistance	5	69
Manufacturing	5	43
Professional Scientific Technical Services	0	12
Construction	2	5
CDL Exception	4	39
Other	0	8

One-on-One Services		
Activity	February	YTD
106 - Provided Internet Job Search Su	1	3
115 - Resume Preparation Assistance	0	7
123 -Job Development Contacts	0	0

WorkKeys or WIN			
	CO	New YTD	Total
Platinum	11	2	13
Gold	38	5	43
Silver	184	69	253
Bronze	64	20	58
No Certificate	14	2	16
Total	311	98	383

SC WORKS WORKLINK ANDERSON·OCONEE·PICKENS

BRINGING EMPLOYERS
AND JOB SEEKERS TOGETHER

PY19 - July 1, 2019 to June 30, 2020

WIOA Training and Follow-Up Services = July 1, 2019 - June 30, 2020

Recommended for Training Services

	February	YTD Total
GED	2	23
Occupational	21	129
On-the-Job Training	0	2

OJT Training Synopsis

Company Name	Location of Company	Successful	Unsuccessful	In-Progress
Materials Management (dba Patriot Au	Anderson	1	0	0
MST Concrete Products Inc.	Pickens	0	1	0
MTS Office Machines	Anderson	1	0	0

Total Current Contracts	2	0	0
Total Carryover	0	1	0
Total All OJT Contracts	3		

*Carryover equals those contracts started in PY 19 but finished in PY20

Funding Source

	February	YTD Total
Adult	0	3
Dislocated Workers	0	0

Program Outcomes and Follow-Up Services

	MTD Total	YTD Total
Entered Employment	24	126
Credential Attained (current year)	14	119
Measurable Skills Gained	6	84
Follow-Up Services Provided	68	617
Follow-Up Services Individuals	68	322

*This number is hand counted from SCWOS based on follow-up summaries of each career coach.

Occupational Training by Provider

Name	Currently In Training	PY'19 Rec'd Training
Capstone Career Development Center	1	6
ECPI University	1	1
Greenville Technical College	4	6
New Horizons Computer Learning Center Of SC	0	1
Norris Mechanical, Llc	7	18
Piedmont Technical College	1	1
PSI Project Management, Inc.	0	1
Tri-County Technical College	55	124

Total	69	158
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Total Occupational Training by Cluster


Occupation	Total Trained	PY'19 Rec'd Credential
GED/Occupational Training (324)	7	14
Admin, Support, Waste Mgmt., Remediation Svcs.	19	8
Manufacturing	31	17
Professional, Scientific, Technical Services	3	1
Health Care and Social Assistance	68	28
CDL	28	19
Construction	2	1

Funding Source PY'19 Rec'd (occupational and GED training)

WIOA Funding	YTD Total	Partner Funding	Amt Leverage YTD	Referrals
Adult	136			
Dislocated Workers	22	TCTC Scholarships	\$ 162,477	
NEG	0	SC Lottery	\$ 6,000	
Trade (co-enrolled)	1	Pell Grant	\$ 6,195	
		Other	\$ -	
Total	159		\$ 174,672	

Note: Some participants have rec'd more than one training or more than one funding source.

	ECKERD YOUTH ALTERNATIVES, INC.					
	100 N. Starcrest Drive, Clearwater, FL 33765					
	INVOICE					
Worklink Development Board	Contract Number:	19A995E1				
1376 Tiger Blvd.	Invoice Number:	1092-08				
Clemson, SC 29631	Invoice Month:	February 2020				
Attn: Jennifer Kelly	Period Covered:	July 1, 2019 - June 30, 2020				
email: jkelly@worklinkweb.com	Total Amount Due:	\$ 7,626				
Eckerd Goal:			FEBRUARY			
			66.7%			100.0%
Line Item		Budget	1092-8	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$ 52,327.84	\$ 4,549.72	33,352.27	\$ 18,975.57	63.7%
Fringe Benefit Total	51xx	\$ 14,560.06	\$ 1,246.64	9,162.74	\$ 5,397.32	62.9%
TOTAL STAFF COSTS		\$ 66,887.90	\$ 5,796.36	42,515.01	\$ 24,372.89	63.6%
<u>Operating Costs:</u>						
1.1 Facility, Utilities	6185	\$ -	\$ -	-	\$ -	0.0%
1.2 Staff Expendable Supplies & Materials	6000	\$ 931.28	\$ 461.78	461.78	\$ 469.50	49.6%
1.3 Program Outreach Expenses (Brochures, Flyers, etc.)	6735	\$ -	\$ -	-	\$ -	0.0%
1.4 Copy & Print Expenses	6730	\$ 676.72	\$ 273.91	273.91	\$ 402.81	40.5%
1.5 Communications (Phone, Fax, Internet, etc.)	6270	\$ 887.04	\$ (1.58)	192.69	\$ 694.35	21.7%
1.6 Staff Travel	6105, 6120, 6125	\$ 2,451.00	\$ 93.10	644.03	\$ 1,806.97	26.3%
1.7 Staff Training/Technical Services Costs	5110	\$ 506.00	\$ -	440.00	\$ 66.00	87.0%
1.8 Non-Expendable Equipment Purchases	6095	\$ -	\$ -	-	\$ -	0.0%
1.9 Postage (Stamps, FedEx, etc)	6005	\$ -	\$ -	-	\$ -	0.0%
1.10 Staff Background Checks	5100	\$ -	\$ (19.80)	-	\$ -	0.0%
TOTAL OPERATING COSTS		\$ 5,452.04	\$ 807.41	2,012.41	\$ 3,439.63	36.9%
<u>Training Costs:</u>						
2.3 WI Customer Credential Exam Fees (CAN, GED, TABE, Workkeys)	6525	\$ -	\$ -	-	\$ -	0.0%
2.6 Individual Training Account/Voucher Cost	6530	\$ -	\$ -	-	\$ -	0.0%
TOTAL TRAINING COSTS		\$ -	\$ -	-	\$ -	0.0%
<u>Supportive Services Costs :</u>						
3.11 WI Customer Transportation Costs	6485	\$ -	\$ -	-	\$ -	0.0%
3.12 WI Customer Childcare Costs	6660	\$ -	\$ -	-	\$ -	0.0%
3.13 WI Customer Emergency Assistance	6596	\$ -	\$ -	-	\$ -	0.0%
3.14 Training Support Materials	6545	\$ -	\$ -	-	\$ -	0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$ -	\$ -	-	\$ -	0.0%
<u>Training/Professional Fees/Profit:</u>						
4.2 General Liability Insurance	6305	\$ 501.60	\$ 40.89	311.85	\$ 189.75	62.2%
TOTAL FEES / PROFIT COSTS		\$ 501.60	\$ 40.89	311.85	\$ 189.75	62.2%
4.1 INDIRECT COST:	14.77%	\$ 10,758.46	\$ 981.42	6,622.76	\$ 4,135.70	61.6%
Contract Total		\$ 83,600.00	\$ 7,626.08	51,462.03	\$ 32,137.97	61.6%

	ECKERD YOUTH ALTERNATIVES, INC.					
	100 N. Starcrest Drive, Clearwater, FL 33765					
	INVOICE					
Worklink Development Board	Contract Number:	19D995E1				
1376 Tiger Blvd.	Invoice Number:	1223-08				
Clemson, SC 29631	Invoice Month:	February 2020				
Attn: Jennifer Kelly	Period Covered:	July 1, 2019 - June 30, 2020				
email: jkelly@worklinkweb.com	Total Amount Due:	\$ 705				
Eckerd Goal:			FEBRUARY			
			66.7%			100.0%
Line Item		Budget	1223-08	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		7,135.61	365.58	4,830.18	2,305.43	67.7%
Fringe Benefit Total	51xx	1,985.46	131.67	1,282.78	702.68	64.6%
TOTAL STAFF COSTS		9,121.08	497.25	6,112.96	3,008.12	67.0%
Operating Costs:						
1.1 Facility, Utilities	6185	-	-	-	-	0.0%
1.2 Staff Expendable Supplies & Materials	6000	126.99	62.97	62.97	64.02	49.6%
1.3 Program Outreach Expenses (Brochures,	6735	-	-	-	-	0.0%
1.4 Copy & Print Expenses	6730	92.28	37.35	37.35	54.93	40.5%
1.5 Communications (Phone, Fax, Internet, et	6270	120.96	(0.08)	29.05	91.91	24.0%
1.6 Staff Travel	6105, 6120, 6125	334.25	12.71	87.84	246.41	26.3%
1.7 Staff Training/Technical Services Costs	5110	69.00	-	60.00	9.00	87.0%
1.8 Non-Expendable Equipment Purchases	6095	-	-	-	-	0.0%
1.9 Postage (Stamps, FedEx, etc)	6005	-	-	-	-	0.0%
1.10 Staff Background Checks	5100	-	(2.70)	-	-	0.0%
TOTAL OPERATING COSTS		743.48	110.25	277.21	466.27	37.3%
Training Costs:						
2.3 WI Customer Credential Exam Fees (CAN	6525	-	-	-	-	0.0%
2.6 Individual Training Account/Voucher Cost	6530	-	-	-	-	0.0%
TOTAL TRAINING COSTS		-	-	-	-	0.0%
Supportive Services Costs :						
3.11 WI Customer Transportation Costs	6485	-	-	-	-	0.0%
3.12 WI Customer Childcare Costs	6660	-	-	-	-	0.0%
3.13 WI Customer Emergency Assistance	6596	-	-	-	-	0.0%
3.14 Training Support Materials	6545	-	-	-	-	0.0%
TOTAL SUPPORTIVE SERVICES COSTS		-	-	-	-	0.0%
Training/Professional Fees/Profit:						
4.2 General Liability Insurance	6305	68.40	6.86	47.17	21.23	69.0%
TOTAL FEES / PROFIT COSTS		68.40	6.86	47.17	21.23	69.0%
4.1 INDIRECT COST:	0.12	1,467.04	90.74	950.80	516.24	64.8%
CONTRACT TOTAL:		11,400.00	705.10	7,388.14	4,011.86	64.8%



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Development Board
1376 Tiger Blvd.
Clemson, SC 29631
Attn: Jennifer Kelly
email: jkelly@worklinkweb.com

Contract Number: 19A295E1
Invoice Number: 1055-08
Invoice Month: February 2020
Period Covered: July 1, 2019 - June 30, 2020
Total Amount Due: **\$ 69,824**

Eckerd Goal:

FEBRUARY

66.7%

100.0%

Line Item	Budget Mod 1	1056-8	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total	\$ 196,055	\$ 15,666	127,985.97	\$ 68,069.22	65.3%
Fringe Benefit Total 51xx	\$ 64,332	5,385.35	39,458.75	\$ 24,873.53	61.3%
TOTAL STAFF COSTS	\$ 260,387	21,051.38	167,444.72	\$ 92,942.75	64.3%
Operating Costs:					
Facility Rent, Utilities, Maintenance, etc. 6185	\$ -	-	-	\$ -	0.0%
Staff Expendable Supplies & Materials 6000	\$ 3,195	(243.21)	1,454.91	\$ 1,740.03	45.5%
Software Licenses 6095	\$ 1,760	-	1,106.88	\$ 653.12	62.9%
Staff Computers 6085	\$ 2,128	-	-	\$ 2,128.00	0.0%
Program Outreach Expenses (Brochures, Flyers, etc.) 6735	\$ 528	-	-	\$ 528.00	0.0%
Copy & Print Expenses 6730	\$ 2,440	307.28	1,442.54	\$ 997.46	59.1%
Communications (Phone, Fax, Internet, etc.) 6270	\$ 5,384	110.09	1,960.08	\$ 3,423.76	36.4%
Staff Travel					
Local Mileage cost 6105	\$ 5,802	-	318.51	\$ 5,483.35	5.5%
Non-Local Per Diem/Lodging Cost 6115/6120/6125	\$ 2,800	-	-	\$ 2,800.00	0.0%
Staff Training 5110	\$ 3,200	(400.00)	400.00	\$ 2,800.00	12.5%
Staff Background Checks 5100	\$ 800	11.25	410.13	\$ 389.87	51.3%
Postage (Stamps, FedEx, etc.) 6005	\$ 1,200	13.98	460.82	\$ 739.18	38.4%
TOTAL OPERATING COSTS	\$ 29,237	(200.61)	7,553.87	\$ 21,682.76	25.8%
Training Costs:					
WI Customer Credential Exam Fees (C.N.A., GED, TABE, WorkKeys, etc.) 6525	\$ 7,400	107.18	5,604.77	\$ 1,795.23	75.7%
WI Customer Individualized Training Costs					
Individual Training Account/Voucher Cost 6530	\$ 296,849	34,857.75	197,268.10	\$ 99,581.34	66.5%
Client Verifications 6516	\$ 2,400	-	660.52	\$ 1,739.48	27.5%
Client Testing Fees 6535	\$ -	-	-	\$ -	0.0%
TOTAL TRAINING COSTS	\$ 306,649	\$ 34,965	\$ 203,533	\$ 103,116	66.4%
Supportive Services Costs :					
WI Customer Transportation Costs 6485	\$ 20,000	1,230.00	4,735.00	\$ 15,265.00	23.7%
WI Customer Childcare Costs 6660	\$ 1,200	-	-	\$ 1,200.00	0.0%
Training Support Materials (Uniforms, Drug Screens, Background Checks, etc.) 6545/6546	\$ 15,000	9,141.63	14,012.36	\$ 987.64	93.4%
WI Customer Emergency Assistance (Rent, Car Repair, etc.) 6596	\$ 1,600	249.00	274.44	\$ 1,325.56	17.2%
TOTAL SUPPORTIVE SERVICES COSTS	\$ 37,800	10,620.63	19,021.80	\$ 18,778.20	50.3%
Training/Professional Fees/Profit:					
General Liability Insurance 6305	\$ 4,092	268.33	2,639.59	\$ 1,452.41	64.5%
TOTAL FEES / PROFIT COSTS	\$ 4,092	268.33	2,639.59	\$ 1,452.41	64.5%
INDIRECT COST: 14.77%	\$ 43,834	3,119.29	26,567.12	\$ 17,267.30	60.6%
Contract Total	\$ 682,000	69,823.95	426,760.49	\$ 255,239.51	62.6%



Worklink Development Board
1376 Tiger Blvd.
Clemson, SC 29631
Attn: Jennifer Kelly
email: jkelly@worklinkweb.com

ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Contract Number: 19D295E1
Invoice Number: 1056-08
Invoice Month: February 2020
Period Covered: July 1, 2019 - June 30, 2020
Total Amount Due: **\$ 11,506**

Eckerd Goal:

FEBRUARY

67%

100.0%

Line Item	Budget Mod 1	1056-8	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total	\$ 49,734.76	\$ 4,403.22	\$ 33,436.52	\$ 16,298.24	67.2%
Fringe Benefit Total 51xx	\$ 16,162.36	\$ 1,454.70	\$ 10,204.98	\$ 5,957.38	63.1%
TOTAL STAFF COSTS	\$ 65,897.12	\$ 5,857.92	\$ 43,641.50	\$ 22,255.62	66.2%
Operating Costs:					
Facility Rent, Utilities, Maintenance, etc.	6185	\$ -	\$ -	\$ -	0.0%
Staff Expendable Supplies & Materials	6000	\$ 1,499.95	\$ 15.43	\$ 351.59	23.4%
Software Licenses	6095	\$ 440.00	\$ -	\$ 276.01	62.7%
Staff Computers	6085	\$ 532.00	\$ -	\$ 532.00	0.0%
Program Outreach Expenses (Brochures, Flyers, etc.)	6735	\$ 132.00	\$ -	\$ 132.00	0.0%
Copy & Print Expenses	6730	\$ 610.00	\$ 76.82	\$ 360.63	59.1%
Communications (Phone, Fax, Internet, etc.)	6270	\$ 1,584.30	\$ 21.14	\$ 345.24	21.8%
Staff Travel					
Local Mileage Cost	6105	\$ 1,450.46	\$ 47.15	\$ 205.40	14.2%
Non-Local Per Diem/Lodging Cost	6115/6120/6125	\$ 700.00	\$ -	\$ 700.00	0.0%
Staff Training	5110	\$ 800.00	\$ (100.00)	\$ 100.00	12.5%
Staff Background Checks	5100	\$ 200.00	\$ -	\$ 49.62	24.8%
Postage (Stamps, FedEx, etc.)	6005	\$ 186.00	\$ -	\$ 6.90	3.7%
TOTAL OPERATING COSTS		\$ 8,134.71	\$ 60.54	\$ 1,695.39	20.8%
Training Costs:					
WI Customer Credential Exam Fees (C.N.A., GED, TABE, WorkKeys, etc.)	6525	\$ 1,500.00	\$ 40.00	\$ 40.00	2.7%
WI Customer Individualized Training Costs					
Individual Training Account/Voucher Cost	6530	\$ 58,008.00	\$ 3,750.00	\$ 21,063.00	36.3%
Client Verifications	6516	\$ 600.00	\$ -	\$ 25.60	4.3%
Client Testing Fees	6535	\$ -	\$ -	\$ -	0.0%
TOTAL TRAINING COSTS		\$ 60,108.00	\$ 3,790.00	\$ 21,128.60	35.2%
Supportive Services Costs :					
WI Customer Transportation Costs	6485	\$ 5,000.00	\$ 430.00	\$ 430.00	8.6%
WI Customer Childcare Costs	6660	\$ 300.00	\$ -	\$ -	0.0%
Training Support Materials (Uniforms, Drug Screens, Background Checks, etc.)	6546	\$ 8,000.00	\$ 406.00	\$ 734.20	9.2%
WI Customer Emergency Assistance (Rent, Car Repair, etc.)	6596	\$ 400.00	\$ -	\$ -	0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$ 13,700.00	\$ 836.00	\$ 1,164.20	8.5%
Training/Professional Fees/Profit:					
General Liability Insurance	6305	\$ 960.00	\$ 76.13	\$ 516.21	53.8%
TOTAL FEES / PROFIT COSTS		\$ 960.00	\$ 76.13	\$ 516.21	53.8%
INDIRECT COST:	14.77%	\$ 11,200.17	\$ 885.40	\$ 6,776.28	60.5%
Contract Total		\$ 160,000.00	\$ 11,505.99	\$ 74,922.18	46.8%

Eckerd Workforce Development Services
ITA Obligations Report
Overview

Program	Organization Name	Details	Amount
WIOA Adult	Worklink SC Works	PY19 Total Budget	342,049.44
		PY19 Vouchers Total	293,986.48
		PY19 Vouchers Deobligations	9,297.96
		PY19 Vouchers Net Approved	284,688.52
		PY19 Vouchers Paid	225,053.17
		PY19 Vouchers Not Paid	59,635.35
		PY19 Funds Unobligated	57,360.92
		PY19 ITA's Approved	320,053.49
		PY19 ITA's Deobligations	34,671.34
		PY19 ITA's Net Approved	285,382.15
		PY19 ITA's vs Budget	56,667.29
WIOA Dislocated Worker	Worklink SC Works	PY19 Total Budget	73,208.00
		PY19 Vouchers Total	54,584.57
		PY19 Vouchers Deobligations	7,735.00
		PY19 Vouchers Net Approved	46,849.57
		PY19 Vouchers Paid	34,448.00
		PY19 Vouchers Not Paid	12,401.57
		PY19 Funds Unobligated	26,358.43
		PY19 ITA's Approved	51,420.00
		PY19 ITA's Deobligations	7,735.00
		PY19 ITA's Net Approved	43,685.00
		PY19 ITA's vs Budget	29,523.00

As of 3.3.2020

Strategic Plan Update

Final Strategic Plan Update

Goal I. Improve the skill level of the workforce to meet the demands of business and industry.

The One Stop and Youth Committees will oversee the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Objective 1:

- A. Monitor WorkKeys Data on an ongoing basis to report the trends in certification of workers.**

ANDERSON COUNTY								
ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC]								
WORKFORCE		TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NCRC PLUS	10.20.15 Baseline
Current	Private	1308	241	678	347	42	18	753
	Public	834	156	458	207	13	81	530
Emerging & Transitioning	High School	6424	1515	3577	1302	30	325	2859
	College	117	19	67	30	1	6	85
	Adult Education	991	272	599	117	3	94	658
	Unemployed	2008	549	1120	318	21	71	1121
	Recent Veteran	12	1	9	1	1	0	8
	Workforce category not identified	55	19	27	9	0	0	49
	Totals	11749	2772	6535	2331	111	595	6063
Previous Report:		11514						Website report as of 6/30/19
Difference from previous review:		235						

OCONEE COUNTY								
ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC]								
WORKFORCE		TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NCRC PLUS	10.20.15 Baseline
Current	Private	436	76	243	104	13	7	258
	Public	406	56	217	126	7	127	274
Emerging & Transitioning	High School	1850	435	1017	390	8	0	777
	College	35	6	17	11	1	0	17
	Adult Education	356	100	217	32	7	0	252
	Unemployed	1209	303	692	191	23	6	595
	Recent Veteran	4	1	1	2	0	0	0
	Workforce category not identified	100	32	58	9	1	0	97
	Totals	4396	1009	2462	865	60	140	2270
Previous Report:		4292						Website report as of 6/30/19
Difference from previous review:		104						

PICKENS COUNTY									
ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC]									
WORKFORCE		TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NCRC PLUS	10.20.15 Baseline	6.30.19 Difference
Current	Private	638	93	348	179	18	22	318	320
	Public	390	69	233	79	9	44	183	207
Emerging & Transitioning	High School	3434	748	1859	807	20	161	1541	1893
	College	86	12	41	31	2	5	55	31
	Adult Education	1135	187	708	240	0	98	898	237
	Unemployed	1303	281	758	244	20	67	635	668
	Recent Veteran	13	2	8	3	0	0	7	6
	Workforce category not identified	303	67	190	46	0	0	299	4
	Totals	7302	1459	4145	1629	69	397	3936	3366
Previous Report: 7195							Website report as of 6/30/19		
Difference from previous review:		107							

Goal concluded on June 30, 2019 with the dissolution of the Work Ready Communities. Overall, the final results of this goal are as follows:

County	Initial	Final	NCRC Awarded
Anderson	6,063	11,749	5,686
Oconee	2,270	4,396	2,126
Pickens	3,936	7,302	3,366
WorkLink	12,269	23,447	11,178
Time frame – October 2015 to June 2019			

WIN Data beginning July 1, 2019 to present (represents SC Works Center testing):

WIN Certificate	Totals	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20
Platinum	3	0	1	0	0	0	0	1	1
Gold	16	6	3	2	1	2	1	1	0
Silver	107	12	8	18	23	10	11	13	12
Bronze	38	6	7	5	9	4	1	3	3
Total Certificates	164	24	19	25	33	16	13	18	16
No Certificate	4	0	1	1	2	0	0	0	0

Objective 2:

- B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with workforce development partners

Key Action Strategies

1. Assign staff to participate in Community, Partner and Employer groups

- SHRM for Anderson, Oconee, and Pickens counties – Meredith Durham
- Chamber events for above (Ribbon cuttings & other business/employer events) – Trent Acker, Leann Vaughn, Meredith Durham
- Economic Development meetings & events for all three counties – Trent Acker, Meredith Durham
- VR Advisory Committee – Trent Acker
- Various United Way events/activities – Sharon Crite, Renee Alexander
- Anderson County Workforce Collaborative – Trent Acker, JT Parnell
- Pickens County Business Education Alliance – Trent Acker
- Anderson, Oconee, Pickens Business Showcase – Trent Acker, Meredith Durham
- Oconee Business Education Partnerships – Trent Acker
- Ten at the Top – Trent Acker

- Anderson Business Group – Trent Acker
- Oconee – Pickens – Anderson Chamber Coalition – Trent Acker

2. Convene business representatives on a monthly basis and SC Works Center partners on a quarterly basis
 - a. Coordinate services and share information on behalf of the WorkLink Workforce Development Area and the SC Works System

Business Service Integration Team meetings

Topics of discussion typically include job openings, hiring events, job fairs and job fair planning, employer needs, ReadySC projects, and partner education

- | | | |
|-------------------------|--------------------------|-------------------------|
| ○ Met November 20, 2015 | ○ Met January 20, 2017 | ○ Met April 6, 2018 |
| ○ Met February 5, 2016 | ○ Met February 17, 2017 | ○ Met May 25, 2018 |
| ○ Met March 4, 2016 | ○ Met April 21, 2017 | ○ Met August 24, 2018 |
| ○ Met April 8, 2016 | ○ Met July 14, 2017 | ○ Met November 30, 2018 |
| ○ Met May 13, 2016 | ○ Met August 18, 2017 | ○ Met March 29, 2019 |
| ○ Met August 12, 2016 | ○ Met September 15, 2017 | ○ Met June 7, 2019 |
| ○ Met September 9, 2016 | ○ Met October 20, 2017 | ○ Met August 23, 2019 |
| ○ Met October 21, 2016 | ○ Met January 26, 2018 | ○ Met December 6, 2019 |
| ○ Met December 9, 2016 | ○ Met March 2, 2018 | ○ Met March 20, 2020 |

Quarterly Partner Meetings

Topics of discussion typically include referral processes, partner updates, partner education, community resources, and MOUs

- | | | |
|-------------------------|-------------------------|-------------------------|
| ○ Met November 13, 2015 | ○ Met May 5, 2017 | ○ Met November 30, 2018 |
| ○ Met February 19, 2016 | ○ Met August 25, 2017 | ○ Met March 29, 2019 |
| ○ Met May 20, 2016 | ○ Met November 17, 2017 | ○ Met June 7, 2019 |
| ○ Met September 9, 2016 | ○ Met February 16, 2018 | ○ Met August 23, 2019 |
| ○ Met December 2, 2016 | ○ Met May 25, 2018 | ○ Met December 6, 2019 |
| ○ Met February 24, 2017 | ○ Met August 24, 2018 | ○ Met March 20, 2020 |

- b. Meet with employers and economic development agencies on an “as needed” basis to determine workforce needs and solutions that can be coordinated through the WorkLink office and SC Works Centers.

This is on an ongoing basis. Leanne Vaughn, Brent Oxley, Meredith Durham, and Trent Acker attend based on request.

Objective 3:

- C. Increase the number of individuals who successfully complete GED or high school diploma through the workforce system.

	PY2015	PY2016	PY2017	PY2018	PY2019	Total
Adult	9	17	8	5		39
DW	1	0	0	0		1
Youth	96	54	24	61		235
Total	106	71	32	66		275

Key Action Strategies:

1. Coordinate with the school districts to identify new dropouts
 - a. Work with Youth Committee to strengthen collaboration and partnerships
 - b. Establish a referral process between the schools and the SC Works Centers for those seeking employment

Existing Connections:

- *DEW staff offers soft skills workshops to high school students (specifically seniors and Career and Technology students) – basic information is given regarding SC Works Centers*
- *K-12 System representatives are invited to our Business Service Integration Team meetings to learn more about outreach efforts to employers, but also information about SC Works Centers.*
- *Aging Out of Foster Care Youth programs at DSS have a SC Works referral system in place.*
- *Staff is working with Alliance Pickens to establish a referral process for Pickens County students that do not have employment or education plans upon graduation.*

2. Make SC Works Center customers aware of GED and High School Diploma changes
 - a. Communicate information about how to obtain a GED or High School Diploma
 - *Staff review education history upon entry into the SC Works Centers.*
 - *Referrals are given to Adult Education Centers for each participant that lacks a GED or High School Diploma.*
 - *Adult Ed is co-located in the Clemson SC Works Centers, and staff is co-located in Anderson 3,4,5.*

Objective 4: Increase the number of **workshop attendees** each year by serving at least 4% of the total Center traffic. The preceding month's Center traffic will determine the goal for the current month. Overall achievement of this goal will be evaluated at the end of each program year.

Workshops													
2017													
SC Works	ACTUAL TOTALS	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17
Center Traffic	16970		1230	1424	1292	1720	1808	1781	1846	1566	1645	1306	1352
Goal 4%	5%			49	57	52	69	72	71	74	63	66	52
Workshop Traffic	698			141	69	82	83	57	90	20	92	36	28
Difference	4%			92	12	30	14	-15	19	-54	29	-30	-24
Actual Percentage Served	5%			11%	5%	6%	5%	3%	5%	1%	6%	2%	2%
2018													
SC Works	ACTUAL TOTALS	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Center Traffic	19745	2162	1366	1518	1492	1837	1653	2455	1742	1352	1607	1253	1308
Goal 4%	3%	54	86	54.64	60.72	59.68	73.48	66.12	98.2	69.68	54.08	64.28	50.12
Workshop Traffic	649	28	35	39	22	26	67	124	50	78	63	49	68
Difference	3%	-26	-51	-16	-39	-34	-6	58	-48	8	49	68	18
Actual Percentage Served	3%	2%	2%	3%	1%	2%	4%	8%	2%	4%	5%	3%	5%
2019													
SC Works	ACTUAL TOTALS	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
Center Traffic	19131	2103	1406	1483	1532	1548	1629	2007	1675	1526	1448	1197	1577
Goal 4%	2%	52.32	84.12	56.24	59.32	61.28	61.92	65.16	80.28	67	61.04	57.92	47.88
Workshop Traffic	469	49	45	28	57	10	33	27	28	65	71	25	31
Difference	2%	-3	-39	-28	-2	-51	-29	-38	-52	-2	10	-33	-17
Actual Percentage Served	3%	4%	2%	2%	4%	1%	2%	2%	1%	4%	4%	2%	3%

	2020												
SC Works	ACTUAL TOTALS	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Center Traffic	3382	2047	1335										
Goal 4%	2%	63.08	81.88	53.4	0	0	0	0	0	0	0	0	0
Workshop Traffic	87	47	40										
Difference	3%	-16	-42	-53	0	0	0	0	0	0	0	0	0
Actual Percentage Served	2%	3%	2%										

Key Action Strategies:

1. Gather information from partners and community as to the types of workshops that should be offered.
 - a. Ensure workshop topics and/or curriculum is applicable to skills needed from industry input
 - Job Applications, Resumes, Interviewing, Dress for Success, Expungements, Computer skills
 - b. Plan workshops early and market workshops through multiple venues: websites, social media, print, news outlets, partner's organizations, etc.
 - Workshops are primarily advertised through Facebook, email blasts, and in print
 - c. Plan workshops to be interactive and engaging
 - Several key SC Works Center staff have been formally trained by Anderson Co. Employability trainers to conduct interactive and engaging activities during their workshops

2. Coordinate a minimum of 8 workshops per month

# Workshops Offered	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
2016	92	106	90	98	89	76	86	91	96	94	95	97	1110
2017	57	90	73	92	73	65	76	97	70	59	58	39	849
2018	43	44	37	42	40	30	43	41	43	42	32	39	476
2019	43	45	41	42	32	34	47	40					324

3. Coordinate with partners to host workshops
 - a. Ask partners to require attendance to workshops
Partners are given SC Works Center workshop calendars each month. DEW and SC Legal Aid have been conducting employability, expungement, financial, and computer classes for SC Works customers. WIOA requires that participants attend Resume and Interviewing classes. The STARS (TANF) program refers participants to workshops, and will receive participation hours if they attend.

Objective 5: Focus on quality workshop content and offerings. Quality should extend to what is currently offered, what may be offered in the future, and workshop delivery mechanisms. *Ongoing*

Key Action Strategies:

1. Investigate online options and bring recommendations to the OneStop Operations Committee for consideration
Exploring recording workshops offered in the Centers and making them available to the public through YouTube, such as Orientation recorded by local staff. Some participants that are working may view soft skill workshops through approved YouTube videos already.
2. Evaluate best practices and implement strategies that will encourage both workshop quality content and attendance
Key staff have attended Employability skills/Microburst Learning train-the-trainer sessions offered thru Anderson County. This will bring a level of quality and interactivity to the workshops currently offered.
 - a. Tie workshops to other SC Works events
Specialized workshops are offered in conjunction with Job Fair events.

- b. Offer networking workshops with soft skills topics and job leads
Exploring options.
 - c. Recruit employers to lead workshops about soft skills and company requirements
Exploring options.
- 3. Monitor workshop content, presentation and feedback
Periodically, workshops are audited for content. Customer Surveys are turned in at the end of the workshops and reported to the OneStop Operator approximately once per week.
- 4. Annually evaluate what workshops are best suited for participants in the workforce system
Partners and Business Service Team members are surveyed annually for suggestions on workshops topics.

Goal II. Increase employer engagement in WIB and WIB Activities.

The One Stop, Youth, and Disabilities Committees will be responsible for the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Key Objective:

- A. Increase WorkKeys Profiles by X% per year throughout the workforce region through increased awareness.

Key Action Strategies:

- 1. Investigate WorkKeys profiler resources and establish referral processes
- 2. Develop a plan to share WorkKeys profiling process with local area SHRM either through staff or partner presentations
- 3. Identify potential sources of funding opportunities
 - a. Secure additional funding through partnerships and grants to increase WorkKeys profiles

Data supplied by Phillips Staffing:

In 2016, the total number of profiles completed in the three counties was 34.

Anderson-10 Profiles	First Quality, Mergon, McLaughlin, Chomorat
Oconee-18 Profiles	Itron, BASF, Borg Warner, Koyo
Pickens-6 Profiles	Pickens County Schools, St. Jude

Tabled until further WorkKeys data becomes available.

Key Objective:

- B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with work force development partners.

Key Action Strategies:

- 1. Determine in-demand jobs in the market area, and skills required to fill those jobs
 - a. Administrative and Support and Waste Management and Remediation Services
 - b. Health Care and Social Assistance
 - c. Manufacturing
 - d. Professional, Scientific, and Technical Services
 - e. Construction
 - f. One occupational exception: CDL Truck Driver
- 2. Review the current skill level of our participants; determine gaps
- 3. Develop outreach materials specific to career paths (include educational resources) that need to be pursued in order to be employed in those jobs
 - a. In-progress

4. Review career pathways options (developed on current in-demand occupations), including job opportunities, educational resources, and expected wages, with job seekers and customers
 - a. In development.

Key Objective

- C. Work with businesses and employers to develop a better understanding of WorkKeys profiles needed by industry sector.

Key Action Strategies:

1. Discuss with Economic Development offices and partners in workforce training to determine utilization rate of WorkKeys
2. Survey local SHRM organization members on WorkKeys utilizations, profile descriptions by company, and categorize by industry

Tabled until further WorkKeys data becomes available.

Key Objective

- D. Increase the number of employers using the Work Force Development system and services by 5% per year.

Key Action Strategies:

1. Establish baseline from PY14 employer services data

Number of Employers Served																		
PY14 Total Undup Employers	5%	Goal for PY15	Actual for PY15	Difference	5%	Goal for PY16	Actual for PY16	Difference	5%	Goal for PY17	Actual for PY17	Difference	5%	Goal for PY18	Actual for PY18	Difference	5%	Goal for PY19
694	35	729	1,100	371	55	1,155	1,075	-80	54	1,129	987	-142	49	1,036	670	-366	34	704
PY14 Total Services	5%	Goal for PY15	Actual for PY15	Difference	5%	Goal for PY16	Actual for PY16	Difference	5%	Goal for PY17	Actual for PY17	Difference	5%	Goal for PY18	Actual for PY18	Difference	5%	Goal for PY19
Employers			Employers			Employers	Employers				Employers				Employers			
1,991	100	2,091	2,330	239	117	2,447	2,105	-342	105	2,210	1,992	-218	100	2,092	1,211	-881	61	1,272
Services			Services			Services	Services				Services				Services			
4,106	205	4,311	3,062	-1,249	153	3,215	6,214	2,999	311	6,525	7,574	1,049	379	7,953	7,014	-939	351	7,365
Report as of 7.31.19																		

2. Improve the quality of services offered through SC Works Online Services by assisting job seekers with better information in the SCWOS system (i.e. resumes, job expectations, etc.)
 - a. Promote job matching and job listing abilities to the businesses in the community
This is done by hosting SC Works job fairs and hiring events, speaking with local HR reps through cold calls and in person visits, and networking at community outreach events.
 - b. Host informational sessions through the local SHRM groups on how to set up free SCWOS accounts and use job matching services
These are done on a one-on-one basis. Several members of SHRM have reached out and been given an orientation on SCWOS and job matching services. A brief introduction to SCWOS and job matching are also included in the presentations that the Business Consultants have presented in SHRM group meetings.
 - c. Make presentations to all SHRM groups yearly.
SC Works staff has presented at various SHRM groups from 2017-2019.
 - d. Develop a database of business services and partner services and share with local HR representatives
A business services and partner flyer has been developed and is distributed at all events and one-on-one employer meetings. Linkupstate.com was also developed as a Sector Strategy tool for local HR reps to use to find the appropriate resources to fit their specialized needs.

Objective 5: Increase opportunities for existing and displaced workers, veterans, persons with disabilities, and youth through promoting On the Job Training, apprenticeship, and other “work-based learning” programs with businesses in the region.

Key Action Strategies:

1. Target business service outreach materials to promote work-based learning opportunities
Outreach brochures have been created for Business Services and On-the-Job Training.

Employers



Build. GROW. Succeed.

SC WORKS | REUNING EMPLOYERS AND JOB SEEKERS TOGETHER
ANDERSON-OCONEE-PICKENS

SC Works Centers provide an assortment of high-quality services so that workers, job seekers, and businesses can conveniently find the help they need under one roof in easy to reach locations. These Centers are designed to help employers discover talented candidates.

SOLUTIONS FOR YOUR BUSINESS

- **Free Job Postings and Job Fairs:** We offer free job postings on our master website: scworks.org, featuring the largest database. Recruitment events are another free tool.
- **WorkKeys Assessments and Job Profiling:** You can use this nationally recognized system for measuring the basic skills of your current and future employees across in the WorkKeys.
- **Applicant Screening:** Our trained staff members will pre-screen applicants to save your business valued time.
- **On-the-Job Training:** SC Works can assist your business with costs of hiring and training new employees.
- **Tax Incentives and Credits:** When your business creates new jobs, we can help determine your eligibility for tax credits and other incentives.

LOCATIONS

SC Works Anderson
Anderson Economic Development
(864) 268-4268
www.andersoncounty.org

SC Works Clemson
East Park Shopping Plaza
3375 Tiger Blvd, Suite 102
(864) 645-0071 (TTY 711)

SC Works Esawley
QuickLabs Development Center
Reed to Family Campus
1774 Fowlesville Road
(864) 230-8900 (TTY 711)

SC Works Reesee
QuickLabs Development Center
Henderson Center
330 Vocational Drive
(864) 645-2143 (TTY 711)
Visit us at www.scworks.org

An Equal Opportunity Employer/Program
Auxiliary aids and services available upon request to individuals with disabilities.

Business Resources
Where to go to build your NEXT workforce.

Adding Employees, Tax Credits,
Anderson Economic Development
(864) 268-4268
www.andersoncounty.org

Upskilling Workers,
Tri-County Technical College
1-800-646-7C7C
www.ttc.edu

Customized Training,
(New Job, Re-entry)
ReadySC
(864) 646-1442
www.readysc.org

Keeping up-to-date with Business Requirements,
SC Business OneStop
www.scbiz.sc.gov

Starting my own business,
Small Business Development Center
(864) 710-4717
www.scbdc.com

Apprenticeships,
Apprenticeship Carolina
(864) 250-5559
www.apprenticeshipcarolina.com

Downsizing, Retooling, Closing,
SC Dept of Employment and Workforce
1-866-721-7867
www.dwe.sc.gov

WorkKeys & Education,
Adult Education 182
Adult Education 3,4 & 5
Tri-County Technical College

Other Workforce Resources,
SC Dept of Social Services
Goodwill Industries
Vocational Rehabilitation



WE CAN HELP YOU WITH YOUR NEXT HIRE!

Business Resources
Where to go to build your NEXT workforce.

Reinstating, Adding Employees,
Oconee Economic Alliance
(864) 638-4210
www.oconeeeconomic.org

Upskilling Workers,
Tri-County Technical College
1-800-646-7C7C
www.ttc.edu

Customized Training,
(New Job, Re-entry)
ReadySC
(864) 646-1442
www.readysc.org

Keeping up-to-date with Business Requirements,
SC Business OneStop
www.scbiz.sc.gov

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WorkKeys & Education,
Oconee Adult Education
Tri-County Technical College

Other Workforce Resources,
SC Dept of Social Services
Goodwill Industries
Vocational Rehabilitation



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Business Resources
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Alliance Pickens
(864) 688-1553
www.alliancepickens.com

Upskilling Workers,
Tri-County Technical College
1-800-646-7C7C
www.ttc.edu

Customized Training,
(New Job, Re-entry)
ReadySC
(864) 646-1442
www.readysc.org

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SC Business OneStop
www.scbiz.sc.gov

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(864) 710-4717
www.scbdc.com

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Vocational Rehabilitation



WE CAN HELP YOU WITH YOUR NEXT HIRE!

On-the-Job Training



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SC WORKS | REUNING EMPLOYERS AND JOB SEEKERS TOGETHER
ANDERSON-OCONEE-PICKENS

Hire the right talent and save
Get reimbursed for 50-75% of the costs to train new employees.
Growing your business is as simple as 1, 2, 3:

1. **Tell Us Your Hiring Needs**
We'll ask you to provide some basic information about your business. The position(s) you need to fill, and any employees training you currently conduct.
2. **Develop the Right Training Plan**
We'll provide you with a standard training plan for the position you need to fill. You can either use the training plan "as is" or work with us to customize it for your specific position. You'll use this as a guide to train your new employee(s).
3. **Begin Training Within 1-2 Weeks**
Select the candidate of your choice, and you could begin training in as little as 1-2 weeks. Training may last up to 12 weeks. Candidate must be WIOA eligible prior to hire.

LOCATION
Serving Anderson, Oconee, and Pickens Counties

SC Works Clemson
East Park Shopping Plaza
3375 Tiger Blvd, Suite 102
(864) 645-0071 (TTY 711)
Visit us at www.scworks.org

Employers eligible for OJT reimbursement must:
Agree to hire eligible WIOA OJT participant as a direct hire during the OJT agreement period

Other permanent positions—
Temporary employees and staffing agencies are not eligible.

Some additional restrictions may apply.
Wage reimbursement is based on company size.

Interested? Email mdurham@worklinkweb.com

An Equal Opportunity Employer/Program
Auxiliary aids and services available upon request to individuals with disabilities.

Are you READY to HIRE your next TALENT?



WORKLINK'S OJT PROGRAM CHECKLIST

In order to participate in an OJT Program, an employer must have the following:

- ☐ Current W-9
- ☐ Proof of Workers Compensation and General Liability Insurance
- ☐ SC Unemployment Insurance account number (or proof of exemption)
- ☐ Detailed Job Description
- ☐ Documentation for attendance & hours worked
- ☐ Professional documentation (i.e. letterhead with mailing address to submit payment)
- ☐ Self-Sustaining Wages of \$11/hr or higher
- ☐ Allow site access to OJT staff for follow-up and evaluation (2-3 visits)
- ☐ Agree to hire WIOA eligible OJT participant as a direct hire during OJT agreement period
- ☐ Job candidate will not be a temporary employee or staffing agency

Some additional restrictions may apply.
Wage Reimbursement is based on company size.

Contact us today about On-the-Job Training.
(864) 646-3525 (TTY 711)
mdurham@worklinkweb.com

2. Strengthen partnerships with businesses, other business service representatives

- a. Communicate the need for work based learning (OJT specifically) at SHRM, Plant manager meetings, and ED offices
This is done through one-on-one employer meetings, networking at community events, through SHRM presentations, collaboration with Economic Development offices in identifying employers who have hiring needs, and at workforce collaborative meetings.
- b. Investigate Apprenticeships through DOL and the State
- c. Support Apprenticeship Carolina in outreach efforts
- d. Collaborate with Apprenticeship Carolina in appropriate work-based learning endeavors
- e. Investigate grant opportunities that include work based learning opportunities
We have locally received Rapid Response and specially funded grants for Incumbent Worker Training over the last three years.
- f. Train Business Service team members on work based learning opportunities in the community, and promote appropriate opportunities to employers as needs arise
Each quarter the BSIT/ Partner meeting is held, and all partners are given an opportunity to announce new opportunities. BSIT members are encourage to share any new opportunities with employers as meetings are held.
- g. Facilitate appropriate partner connections with the businesses
This is done through a collaborative BSIT team and county workforce collaborative teams as well. Both of these groups meet on a quarterly basis and often team up to meet employer needs.

Goal III. Build upon existing partnerships and collaborations between workforce system service providers to better integrate the workforce development system.

Key Objective:

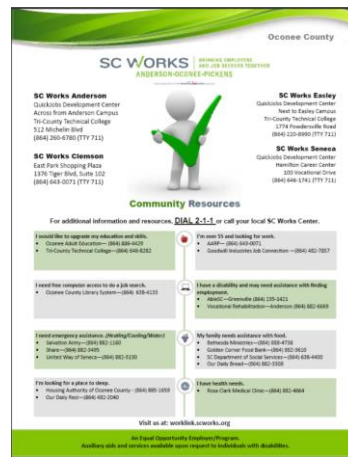
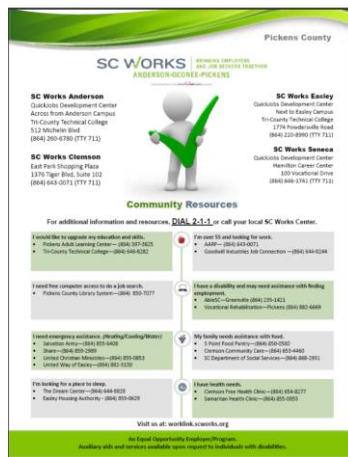
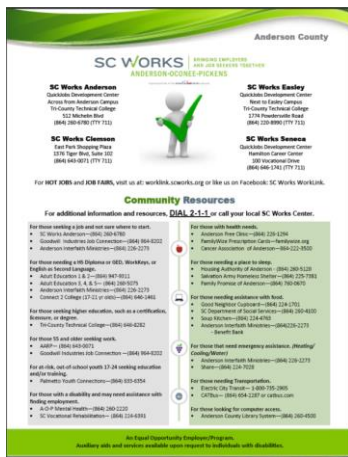
- A. Map out existing agency partnerships and collaborations to identify gaps in services and opportunities for additional partnerships and collaboration.

Key Action Strategies:

1. Identify services relevant to customers served by the SC Works Centers
2. Research and formalize referral processes to share among staff
3. Develop map of services with input of operator
4. Share map to post in SC Works Centers, Adult Education Centers, and other training facilities
5. Assign the “gap in services” results to appropriate committee for plan development

Steps taken to insure relevant information is shared on a regular basis include:

- Outreach brochures that include partners developed.
- Quarterly partner meetings held to discuss referrals and processes.
- Resource and referral manual in the process of being developed. Regularly shared and updated with partners and staff.
- Links to partners provided through the WorkLink website.
- 2-1-1 promoted. SC Works information reviewed and updated as needed.



Key Objective

- B. Maintain and support the One Stop Operator that is responsible for convening service providers and partner agencies.

Key Action Strategies:

1. Leverage existing relationships to grow meaningful partnerships with private/public partners

All Memorandum of Understandings are co-developed with partners, WorkLink, and the Center Manager. TANF has co-located in the SC Works Centers in 2018.

2. Develop information resources (flyers, graphics, etc.) to facilitate better understanding of partner resources and interactions

Outreach brochures for partners and SC Works have been developed.





Key Objective

- C. Maintain and support the One-Stop Operator's efforts to collect data and regularly report to the WIB as part of their efforts to certify/re-certify the One Stop Centers.

Key Action Strategies:

1. Utilize surveys to help collect data that is not readily available via traditional sources
2. Research and stay abreast of any updates regarding new One-stop certification standards as issued by the State.
3. Evaluate new information from the state and provide relevant information to the board regarding any required changes to achieve/maintain certification

The Clemson SCWorks Center was certified in 2017. A revised SC Works Certification State instruction letter was issued in 2018 requiring a renewal of the Clemson SC Works Center certification, and initial certification of the satellite Centers. All Centers were certified as of June 2019 and documentation was submitted to SC Department of Employment and Workforce. Renewal certifications are due in three years.

Eligible Training Provider List

Current Reasons for Denial:

1. Our local area is prioritizing classroom based training for the WorkLink area.
2. Training is not within the five in-demand career clusters for the WorkLink area:
 - a. Administrative and Support Services;
 - b. Construction;
 - c. Health Care and Social Assistance;
 - d. Manufacturing;
 - e. Professional, Scientific, and Technical Services;Nor is it an occupational career exception: CDL training.
3. WorkLink Workforce Development Board currently has a moratorium on barbering, cosmetology, nail technician, and horseshoeing for the WorkLink area.
4. Training programs do not lead to a recognized post-secondary occupational credential.
5. Training costs exceed the maximum amount for the WorkLink area.
(Currently, set at \$5,000 per program year and \$10,000 in a lifetime by the WorkLink Board; \$14,000 in a lifetime by the State.)
6. Training provider does not offer programs of study within 150 miles of Clemson, SC.

Provider:	Provider website:	Primary phone:	Signature authority:	Physical address:	Within 150 miles of Clemson	Program name:	Program description:	Class format:	Certificate Type:	Total Cost:	In demand	In WorkLink Industry
Kinetic Potential	https://kpconnect.com/	3018838256	Jim Smith	27 Ridgeway Dr., Greenville, SC 29605	Yes	Project Management I: Introduction	The Project Management I: Introduction course is one of the initial steps to a career in project management or program governance. It provides an overview of the key concepts and an opportunity to apply newly acquired knowledge in project-based settings. The course is designed to prepare participants for the Project Management Institute's (PMI) Certified Associate Project Manager (CAPM) exam. The cost for the exam is included with course registration. This course is designed to be completed within 12 weeks but can be completed in as little as 4 weeks for students that aggressively progress through each learning module. Much of the work is online and asynchronous allowing participants to engage with course content at times most convenient for your schedule. This program structure is deliberately designed to assist participants maintain their work-life balance while adding the time requirement of this course commitment to their plate. A computer and internet access are provided for those that require technology support and meet eligibility criteria at no cost to participant.	Instructor Taught and Online	Certified Associate Project Manager (CAPM) or Project Management Professional (PMP)	\$4000.00	Yes	Yes
						Cybersecurity I: Intro to IT and Cybersecurity	The Cybersecurity I: Intro to IT and Cybersecurity course is designed to provide the foundational building blocks professionals need to enter the field of information security or cybersecurity. Participants will become familiar with basic information technology concepts and also understand potential vulnerabilities, threats, and mitigation tactics to protect data and systems. The focus on Confidentiality, Integrity, and Availability (CIA) Triad along with access control are covered in detail. All participants will be provided with career and workforce development support to help facilitate placement in the field.	Instructor Taught and Online	CompTia A+ certification	\$4,000.00	Yes	Yes