

# WORKFORCE DEVELOPMENT BOARD YOUTH COMMITTEE MEETING **AGENDA**

Tuesday, August 4, 2020 "Zoom Meeting" 10:00 A.M. - 11:00 A. M.

**Location: SC Works Center Clemson** 

Robert Halface Welcome and Introductions

II. Review of Minutes (03/03/2020)\* Robert Halfacre

III. Palmetto Youth Connections Report (PY19-6/30/20 & PY20-7/2020) Karen Craven

IV. New Business:

2020 AOP BIS Showcase Funds =\$ 2500.00\* Trent Acker PY 19 PYC Grant Expenditures (06/30/2020) Karen Craven PY 19 -3rd Qtr. Youth Performance - Information Trent Acker/S.Crite PY 19 PYC New Enrollment Report - Information **Sharon Crite** 

PY 20 Youth Allocation/Letter of Intent/Youth Budget - Information Trent Acker/Renee Alexander

V. Other Business: Robert Halfacre

Robert Halfacre VI. Adjourn

\*Vote Needed

Next Youth Committee Meeting, Tuesday - October 13, 2020 - 10:00am - 11:00am **Location: SC Works Center Clemson** 



# WORKFORCE DEVELOPMENT BOARD Youth Committee Meeting Summary March 3, 2020 @ 10:00am Webinar/Conference Call

**Members Present** 

Jeromy Arnett Amy Bradshaw Allen Fain (via telephone)

Kristi King-Brock Robert Halfacre Berdina Hill Tim Mays Rick Murphy Crystal Noble

**Members Absent:** 

Sheila Ford Jennifer Lannom Melanie McLane

Melissa Rosier

**Staff Present:** 

Trent Acker Sharon Crite Meredith Durham

**Guests Present:** 

Karen Craven Renee Alexander

### I. Welcome and Introductions

Ms. Kristi King-Brock called the meeting to order at 10:07 am welcoming everyone in attendance and announced the meeting was being recorded for processing of minutes.

#### II. Approval of 01-21-2020 Meeting Minutes

The minutes from the 01/21/20 meeting were emailed with the meeting notice and included in the meeting packet. Ms. King-Brock called for corrections/amendments to the minutes.

ACTION TAKEN: Allen Fain made a motion to approve the 01/21/20 meeting minutes as presented, seconded by Berdina Hill. The motion carried unanimously.

### III. Palmetto Youth Connections Report

Ms. Karen Craven reviewed the Palmetto Youth Connections PY19 Monthly Update Report. This report reflects July 1, 2019 to February 28, 2020.

- PYC currently has 27 carryover participants, 110 new enrollments with a total of 137 active enrollments.
- There are currently 9 students in Work Experience.

Ms. Craven referred the committee to the caseload breakdown. Ms. Craven stated that there were a total of 47 WIN credentials that have been earned after enrollment in PY'19. Ann Marie Baker has taught 264 Career Smart classes, of which there were 34 resumes created.

#### IV. <u>New Business</u>:

#### a. PY'19 Grant Expenditures (01/2020)

Ms. Craven reviewed the January expenditure budget report for PY'19, stating that as of the end of January, the budget was 50.9% expended. Ms. Craven pointed to line item 6507 (Work Experience), stating that 31.3% of this line item has been expended. There are 9 students currently in Work Experience. Ms. Craven also reviewed line item 6530 (Individual Training Accounts). There have been a total of 15 enter occupational skills training in PY'19.

# b. PY19 2<sup>nd</sup> Quarter Youth Performance

Ms. Kristi King Brock referred committee members to performance data listed in the packet, and stated that PYC is meeting all performance measures.

### c. PYC Enrollment Update

Ms. King-Brock referred to page 10 and stated that PYC is on track to meet the goal for PY19, with 137 of 156 individuals currently enrolled.

### d. 2020 AOP BIS Funding- \$2,500.00

Ms. King Brock stated that WorkLink would like to fund \$2,500 of transportation costs to the AOP Business and Industry Showcase event for 2020.

ACTION TAKEN: Allen Fain made a motion to fund \$2,500 to the AOP Business and Industry Showcase for the 2020 event, seconded by Jeromy Arnett. The motion carried unanimously.

### e. Youth Contract Extension for PY20 (07/01/20-06/30/21)

ACTION TAKEN: Tim Mays made a motion to enter into Executive Session, seconded by Jeromy Arnett. The motion carried unanimously.

ACTION TAKEN: Robert Halfacre made a motion to extend the Youth contract for PY20, seconded by Jeromy Arnett. The motion carried unanimously.

### f. PY20 Budget Negotiation Committee Recommendations

Ms. King-Brock stated that the proposed PY20 Budget Negotiations Committee members are Jeromy Arnett, Rick Murphy, Robert Halfacre, and Kristi King Brock.

ACTION TAKEN: Tim Mays made a motion to approve the PY20 Budget Negotiations Committee members, seconded by Crystal Noble. The motion carried unanimously.

### V. Other Business

The next Youth Committee meeting is scheduled for Tuesday, May 5 at 10 a.m. at the Clemson SC Works Center.

### VI. Adjourn

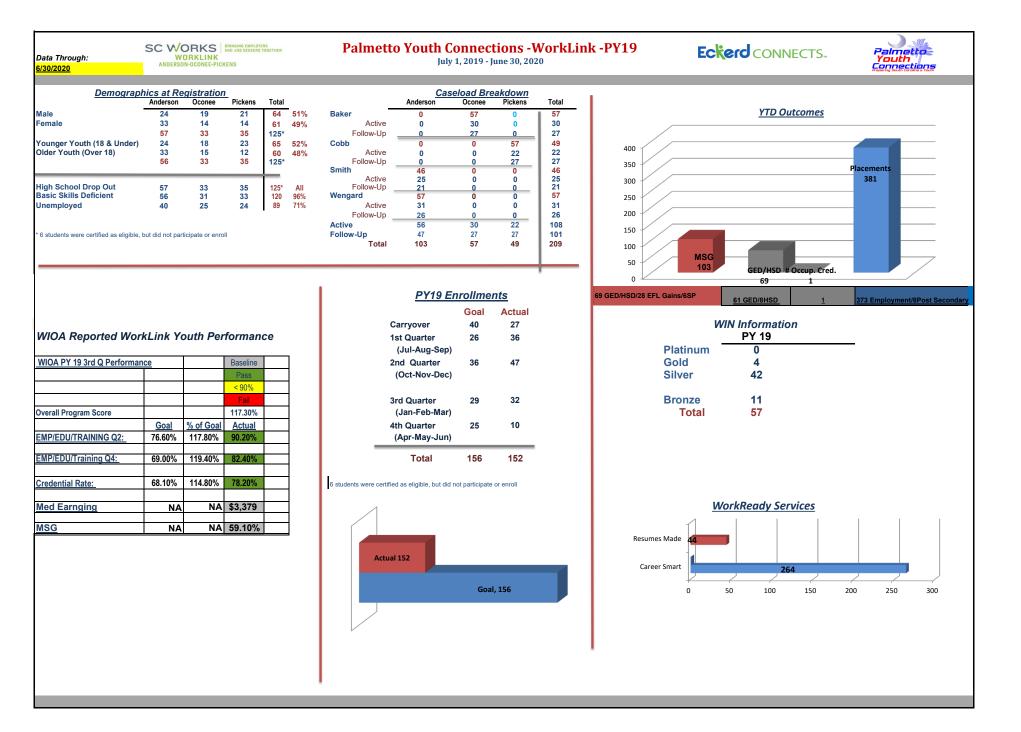
Ms. Kristi King-Brock thanked everyone for attending and adjourned the meeting at 10:20 a.m.

Respectfully submitted by: Meredith Durham



# **PY'19 UPDATE REPORT**

	Service Provi	der Inf	ormation			
	Date:	8-5-20	)			
	Service Provider:		kerd Innects Onnections			
	Prepared By:		ı Craven			
Pr	ogram Description:	Out o	f School Youth (17-24)			
Number of Partici	pants to be Served:	<b>156</b> (A	Active)			
	PY'19 P	erform	nnce			
Carryover: (Example: 94)			over: 27			
New Enrollments:		July 2019: 2 August 2019: 13 September 2019: 21 October 2019: 20 November 2019: 16 December 2019: 11 January 2020: 16 February 2020: 11 March 2020: 5 April 2020: 7 May 2020: 2 June 2020: 1 Total: 125				
<b>Dates Covered for New Enrollm</b>	ents:	July 1	, 2019 – June 30, 2020			
<b>Total Active Enrollment:</b>		152				
Total in WEX PY 19:		23 10 participating in WEX in March 2020 when sites closed to all but 1 participant until June 2020 5 participating in WEX at the end of PY 19				
Total in Follow up:		101				
Total Entered Employment/Edu (Goal Q2: 76.6%; Goal Q4: 69%		3rd Q Q2: 90		Q4: 82.4%		
Credential Rate Goal 68.1%		3rd Q 78.2%				
In Program Measureable Skills Goal: NA	Gain	Baseli	ne Data (3rd Q): 59.10%			
Total number enrolled per county (active and follow-up)	ANDERSON 103		OCONEE 57	PICKENS 49		





# **PY'20 UPDATE REPORT**

	Service Provi	der Information					
	Date:	8-5-20					
	Service Provider:	Connects					
	Prepared By:	Palmetto Youth Connections Karen Craven					
	rogram Description:	Out of School Youth (17-24)					
Number of Partic	cipants to be Served:	156 (Active)					
	PY'19 Po	erformance					
Carryover: (Example: 94)		Projected Carryover: 48					
New Enrollments:		July 2020: 8 Total: 8					
<b>Dates Covered for New Enrolls</b>	nents:	July 1, 2020– July 31, 2020					
<b>Total Active Enrollment:</b>		56					
Total in WEX PY 20:		5 participating in WEX at the end of PY 19 carried of PY 20 WEX					
Total in Follow up:		78					
Total Entered Employment/Ed (Goal Q2: 76.6%; Goal Q4: 69	•	3rd Q: Q2: 90.2% Q4: 82.4%					
Credential Rate Goal 68.1%							
In Program Measureable Skills Goal: NA	s Gain	Baseline Data (3rd Q): 59.10%					
Total number enrolled per county (active and follow-up)	ANDERSON 73	OCONEE 43	PICKENS 44				



# Palmetto Youth Connections -WorkLink -PY19 July 1, 2020 - June 30, 2021

Eckerd CONNECTS.



Demographics at Registration Anderson Oconee Male 5 63% Female 3 37% Younger Youth (18 & Under) Older Youth (Over 18) 2 5 63% 3 37% High School Drop Out Basic Skills Deficient AII 100% Unemployed

WIOA Reported WorkLink Youth Performance

Goal

76.60%

69.00%

68.10%

NA

NA

% of Goal

117.80%

119.40%

114.80%

< 90%

117.30%

Actual

90.20%

82.40%

78.20%

NA \$3,379

NA 59.10%

WIOA PY 19 3rd Q Performance

Overall Program Score

EMP/EDU/TRAINING Q2:

EMP/EDU/Training Q4:

Credential Rate:

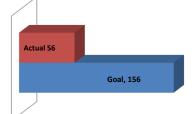
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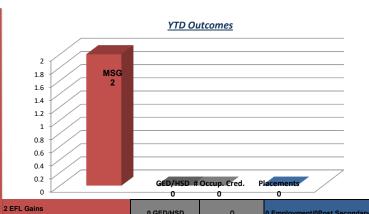
MSG

	<u>Ca.</u> Anderson	seload Bre Oconee	akdown Pickens	Total
Baker	0	43	0	<b>43</b>
Active	0	24	0	24
Follow-Up	0	19	0	19
Cobb	0	0	44	44
Active	0	0	22	22
Follow-Up	0	0	22	22
Smith	32	0	0	32
Active	13	0	0	13
Follow-Up	19	0	0	19
Wengard	41	0	0	41
Active	23	0	0	23
Follow-Up	18	0	0	18
Active	36	24	22	82
Follow-Up	37	19	22	78
Total	73	43	44	160

# PY20 Enrollments

	Goal	Actual	
Carryover	48		
1st Quarter	21	8	
(Jul-Aug-Sep)			
2nd Quarter	33		
(Oct-Nov-Dec)			
3rd Quarter	34		
(Jan-Feb-Mar)			
4th Quarter	20		
(Apr-May-Jun)			
Total	156	56	





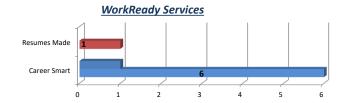
WI	N Information PY 20	
Platinum	0	
Gold	0	
Silver	0	

1

1

**Bronze** 

**Total** 





Worklink Development Board 1376 Tiger Blvd. Clemson, SC 29631 Attn: Jennifer Kelly email: jkelly@worklinkweb.com  Eckerd Goal:	Contract Number: Invoice Number: Invoice Month: Period Covered: Total Amount Due:	10: Jur Jul		Sta	rcrest Dri	ve,	, Clearwato		/ES, INC FL 33765			
Worklink Development Board 1376 Tiger Blvd. Clemson, SC 29631 Attn: Jennifer Kelly email: jkelly@worklinkweb.com  Eckerd Goal:	Invoice Number: Invoice Month: Period Covered:	10: Jur Jul	58-13 Fina ne 2020	ıl	IN	V	OICE					
Worklink Development Board 1376 Tiger Blvd. Clemson, SC 29631  Attn: Jennifer Kelly email: jkelly@worklinkweb.com  Eckerd Goal:	Invoice Number: Invoice Month: Period Covered:	10: Jur Jul	58-13 Fina ne 2020	ıl								
1376 Tiger Blvd. Clemson, SC 29631 Attn: Jennifer Kelly email: jkelly@worklinkweb.com  Eckerd Goal:	Invoice Number: Invoice Month: Period Covered:	10: Jur Jul	58-13 Fina ne 2020	al								
Clemson, SC 29631 Attn: Jennifer Kelly email: jkelly@worklinkweb.com  Eckerd Goal:	Invoice Month: Period Covered:	Jur Jul	ne 2020	41								
Attn: Jennifer Kelly email: jkelly@worklinkweb.com  Eckerd Goal:	Period Covered:	Jul										
email: jkelly@worklinkweb.com  Eckerd Goal:			ly 1, 2019	1.	20 20	20						
Eckerd Goal:	Total Amount Due:	\$	(4.004)	- J	une 30, 20	20						
			(1,834)	$\vdash$								
					JUNE	J	UNE FINAL					
Line Item					99.0%		100.0%					100.0%
		Budg	et MOD#1		1058-12		1058-13	С	umulative	Re	emaining	Percent Spe
									Cost YTD	E	Balance	YTD
taff Salary Total ringe Benefit Total	51xx	\$	292,686 81,546	\$	23,510.38 10,705.52	\$	737.65 (2,848.47)	\$	284,267.29 75,136.32	\$	8,418.97 6,409.42	97.1% 92.1%
TOTAL STAFF COSTS	<u> </u>	\$	374,232	\$	34,215.89	\$	(2,110.81)		359,403.61	\$	14,828.39	96.0%
Operating Costs:												
Facilities	6185	\$	9,600	\$	-	\$	2,400.00	\$	9,600.00	\$	-	100.0%
Communications (Phone, Fax, Internet, et Network (internet)	6270 6265	\$	5,040 480		404.32 26.81	\$	25.19	\$	4,646.51 296.05	\$	393.49 183.95	92.2% 61.7%
Postage	6005	\$	1,300		48.93	\$	27.96	\$	887.09	\$	412.91	68.2%
Staff Travel	6105	\$	5,735	\$	-	\$	-	\$	3,992.87	\$	1,742.57	69.6%
Other Travel	6115/6120	\$	1,500		-	\$		\$	-	\$	1,500.00	0.0%
Staff Background Checks Staff Training	5100 5110	\$	154 1,500	\$	(335.00)	\$	-	\$	174.00	\$	(20.00)	113.0% 0.0%
Office/Desktop Supplies and Materials	6000	\$	1,200	_	(333.00)	\$	-	\$	1,240.26		(40.26)	103.4%
Copying	6730	\$	1,200		-	\$	-	\$	400.42	\$	799.58	33.4%
Software Licenses	6095	\$	1,650		-	\$	-	\$	1,523.75		126.25	92.3%
Participant Verifications	6516	\$	1,500		-	\$	551.25	\$	1,828.96	\$	(328.96)	121.9%
Participant Outreach  TOTAL OPERATING COSTS	6735	\$	300 <b>31,159</b>	_	145.06	\$	3,004.40	\$	24,589.91	\$	300.00 6,569.53	78.9%
raining Costs:		7	31,133	φ	145.00	φ	3,004.40	φ	24,569.91	φ	0,009.00	70.3/0
Work Experience Stipends	6507	\$	36,700	\$	3,129.23	\$	-	\$	27,364.05	\$	9,335.95	74.6%
Tuition Cost (Adult Education)	6520	\$	15,518	\$	2,452.00	\$		\$	12,174.00	\$	3,344.40	78.4%
Participant Graduation Fees	6595	\$	3,500	_	330.00		(165.00)		970.00		2,530.00	27.7%
Credential Exam Fees Instructional Supplies (Books)	6525 6546	\$	13,000 2,000	_	2,524.84 30.00		(890.92)		13,591.31 1,342.00		(591.31) 658.00	104.5% 67.1%
Individual Training Accounts	6530	\$	19,577	\$	-	\$	-	\$	1,244.00		18,333.37	6.4%
TOTAL TRAINING COSTS		\$	90,296	\$	8,466.07	\$	(1,889.92)	\$	56,685.36	\$	33,610.41	62.8%
Supportive Services Costs :												
Child Care	6660	\$	15 000	\$	-	\$	-	\$	- 0.490.00	\$	- E E30 00	0.0%
Transportation Client Incentives	6485 6585	\$	15,000 30,363		1,950.00	\$	-	\$	9,480.00 28,310.45	\$	5,520.00 2,052.31	63.2% 93.2%
Client Training Support Materials	6545	\$	2,300		-	\$	-	\$	112.00	\$	2,188.00	4.9%
Client Emergency Assistance & Expunger		\$	375		-	\$	-	\$	-	\$	375.00	0.0%
TOTAL SUPPORTIVE SERVICES COSTS		\$	48,038	\$	1,950.00	\$	-	\$	37,902.45	\$	10,135.31	78.9%
Training/Professional Fees/Profit:	6305	•	2 000	\$	- 040.00	Φ	(E46.00)	r	2 706 07	œ.	002.02	75 00/
General Liability Incurance	6305	\$	3,600 <b>3,600</b>		242.09 242.09	\$	(516.06) (516.06)		2,706.97 2,706.97	\$	893.03 893.03	75.2% <b>75.2%</b>
General Liability Insurance  OTAL FEES / PROFIT COSTS					4.570.05	•	(004.40)	Φ.		•	3,511.30	
TOTAL FEES / PROFIT COSTS	13%	\$	52,675	\$	4,578.35	\$	(321.42)	\$	49,163.72	\$	3,311.30	93.3%
TOTAL FEES / PROFIT COSTS 4.1 INDIRECT COST:	13%	\$	52,675 600,000	\$	4,578.35	\$	(1,833.81)		530,452.02		69,547.98	93.3% 88.4%
TOTAL FEES / PROFIT COSTS 4.1 INDIRECT COST:	13%						Ì					
General Liability Insurance TOTAL FEES / PROFIT COSTS  4.1 INDIRECT COST:  Contract Total  Work Experience:	13%						(1,833.81) 0.00 JUNFIN	\$	530,452.02	\$		
TOTAL FEES / PROFIT COSTS  4.1 INDIRECT COST:  Contract Total		\$ Staff WE	600,000 EX Salaries:		49,597.46 <b>JUN</b> 6,908.64		(1,833.81) 0.00 <b>JUNFIN</b> -489.06	\$	530,452.02 0.00 mulative 73,141.13	\$ YTD	69,547.98 <b>% Spent</b> 12.19%	
TOTAL FEES / PROFIT COSTS  4.1 INDIRECT COST:  Contract Total		\$ Staff WE	600,000  EX Salaries: WEX Fringe:		<b>JUN</b> 6,908.64 1,962.60		(1,833.81) 0.00 <b>JUNFIN</b> -489.06 544.72	\$	530,452.02 0.00 mulative 73,141.13 22,281.13	\$ YTD	69,547.98 <b>% Spent</b> 12.19% 3.71%	
TOTAL FEES / PROFIT COSTS  3.1 INDIRECT COST:  Contract Total		\$ Staff WE	600,000 EX Salaries:		49,597.46 <b>JUN</b> 6,908.64		(1,833.81) 0.00 <b>JUNFIN</b> -489.06	\$	530,452.02 0.00 mulative 73,141.13	\$ YTD	69,547.98 <b>% Spent</b> 12.19%	

# <u>Program year 2019 - 3rd Quarter Performance Summary (Quick Reference)</u> <u>Rolling -4</u>

Indicator/Program	verall icator core 03.6% 0.66% 5.1% 6.66% N/A verall icator core 09.3% 2.2% 5.50% 8.1% N/A verall icator core 06.9% 3.2% 8.6% 7.9% N/A
Indicator/Program	verall icator core 99.3% 2.2.2% 5.0% 8.1% N/A
Employment Rate Q4	93.6% 10
Employment Rate Q4	verall icator core 19.3% N/A verall icator co
Median Earnings	verall icator core 19.3% 2.2.2% 1.5.0% 1.8.1% 1.9.4 1.
Credential Rate	verall icator core 19.3% 1.2.2% 1.5.0% 1.8.1% 1.9.4 1.0.2 1.
Measurable Skill Gains	verall icator core 99.3% 2.2% 8.1% N/A verall icator core 66.9% 3.3.2% 8.6% 7.9%
Description	verall icator core 19.3% 2.2% 15.0% 18.1% 19.1%
Indicator/Program	icator core 19.3% 12.2% 15.5.0% 18.1% N/A verall icator core 16.9% 13.2% 18.6% 17.9%
Indicator/Program	icator core 19.3% 12.2% 15.5.0% 18.1% N/A verall icator core 16.9% 13.2% 18.6% 17.9%
Indicator/Program	icator core 19.3% 12.2% 15.5.0% 18.1% N/A verall icator core 16.9% 13.2% 18.6% 17.9%
Indicator/Program	2.2% 2.2% 5.5.0% 8.1% N/A verall icator core 16.9% 13.2% 18.6% 17.9%
Employment Rate Q2	9.3% .2.2% .5.0% .8.1% N/A verall icator core 96.9% .3.2% 18.6% 7.9%
Employment Rate Q4	2.2% 5.0% 8.1% N/A verall icator core 96.9% 3.2% 18.6%
Median Earnings	.5.0% .8.1% N/A verall icator core .6.9% .3.2% .8.6% 7.9%
Credential Rate   111.9%   89.5%   114.2%   105.2%   N/A	8.1% N/A verall icator core 16.9% 3.2% 18.6%
Measurable Skill Gains	verall icator core 16.9% .3.2% .8.6%
Overall Program Score   110.7%   105.1%   112.9%   Overall Program Score   126.3%   102.5%   111.2%	verall icator core 96.9%3.2%
Title   Adult % of Goal   Youth % of Goal   Yo	icator core 06.9% 3.2% 28.6% 7.9%
Title   Adult % of Goal   Youth % of Goal   Yo	icator core 06.9% 3.2% 28.6% 7.9%
Indicator/Program	icator core 06.9% 3.2% 28.6% 7.9%
Of Goal   Of Goal   Of Goal   Score   Of Goal   Of Goa	06.9% .3.2% .8.6% .7.9%
Employment Rate Q2   103.6%   101.9%   111.9%   105.8%   Employment Rate Q2   108.3%   108.1%   104.2%   108.2%   108.	06.9% .3.2% .28.6% .7.9%
Employment Rate Q4   107.8%   114.6%   127.2%   116.6%   Employment Rate Q4   110.8%   111.4%   117.	.3.2% !8.6% 7.9%
Median Earnings         126.4%         120.3%         N/A         123.3%         Median Earnings         138.0%         119.3%         N/A         122.3%           Credential Rate         133.5%         93.6%         119.8%         115.7%         Credential Rate         104.8%         112.8%         76.1%         97           Measurable Skill Gains         N/A	7.9%
Measurable Skill Gains N/A N/A N/A N/A Measurable Skill Gains N/A	
Overall Program Score 117.8% 107.6% 119.7% Overall Program Score 115.5% 112.9% 99.2%  Greenville Santee-Lynches  Title I Title I DW Title I Overall Title I DW Title	V/A
Greenville  Santee-Lynches  Title I Title I DW Title I Overall Title I DW	
Title I Title I DW Title I Overall Title I DW Title I Ov	
Title I Title I DW Title I Overall Title I DW Title I Ov	
Title I DW I I I I I I I I I I I I I I I I I	rorall
Indicator/Program   Adult %   Youth % Indicator   Indicator/Program   Adult %   Youth % Indi	icator
% of Goal % of Goal	core
	9.3%
	4.9%
Median Earnings         131.1%         164.7%         N/A         147.9%         Median Earnings         114.6%         128.1%         N/A         12	21.4%
Credential Rate         124.9%         105.8%         104.7%         111.8%         Credential Rate         146.8%         180.0%         108.1%         14	15.0%
	N/A
Overall Program Score         118.0%         120.0%         103.7%         Overall Program Score         119.8%         123.1%         106.2%	
Midlands Waccamaw	
Title   Title   Overall   Title   Title   Overall	/erall
Indicator/Program Adult % Title I DW Youth % Indicator Indicator/Program Adult % Title I DW Youth % Indicator	icator
% Of GOAL	core
	.0.0%
	9.7%
	31.4%
	.2.9%
	N/A
Overall Program Score         103.0%         116.8%         98.0%         Overall Program Score         111.0%         127.3%         102.3%	
Trident Lowcountry	7
Title I Title I Overall Title I Overall Title I Ov	/erall
Indicator/Program Adult % Title I DW Youth % Indicator Indicator/Program Adult % Title I DW Youth % Indicator	icator
% of Goal % of Goal	core
	6.0%
Employment Rate Q4         107.0%         95.3%         120.3%         107.5%         Employment Rate Q4         101.5%         91.8%         103.2%         98	8.8%
	4.3%
<del> </del>	86.1%
	N/A
Overall Program Score         112.6%         103.3%         107.0%         Overall Program Score         118.5%         115.7%         101.5%	
The assessment reflects performance across programs and negotiated indicators. To pass performance a Local Workforce Development Area (LWDA) must be assessment reflects performance across programs and negotiated indicators.	ust:
<ul> <li>Have an Overall Program Score (across all indicators) of at least 90%</li> </ul>	
Have an Overall Indicator Score (across Adult, Dislocated Worker and Youth programs) of at least 90%	
Have an individual indicator percentage of at least 50%	
Color Coding Pass	•
Fail	

# Youth Service Provider Enrollment Status July 1, 2019 - June 30, 2020

ENROLLMENT REPORT PY 19	PYC					
*Special notes:						
<b>Board Goal</b>	156					
PY'19 Month	NEW WIOA Enrollments	Total Enrollments	Monthly Planned Enrollment	YTD % of Monthly Plan	YTD % of Total Planned	YTD % of Board Goal
Active Carryover		27				
July	2	29	3	67%	2%	19%
August	13	42	3	433%	12%	27%
September*	21	63	19	111%	28%	40%
October	20	83	19	105%	43%	53%
November	16	99	19	84%	56%	63%
December	11	110	3	367%	64%	71%
January	16	126	14	114%	77%	81%
February	11	137	15	73%	85%	88%
March	5	142	14	36%	89%	91%
April	7	149	14	50%	95%	96%
May	2	151	6	33%	96%	97%
June	1	152	0	#DIV/0!	97%	97%
Totals	125	152	129			
Note: *Minus one (1) for 09/19 (RW)						

WorkLink Workforce Innovation and Opportunity Act

# **GRANT BUDGET SUMMARY**

### **BUDGET "A"**

Service Provider	Eckerd Connects	Contract # _	20Y495E3		
Project/Activity	Youth	Funding Source	WIOA Youth	Modification #	Original

		Non-	Total	In-Kind
Line Items	Administrative	Administrative	Budget Amount	Contributions *
Salaries & Fringe Benefits	\$ -	\$ 366,600	\$ 366,600	\$ -
Facilities/Rent Costs (space)	\$ -	\$ 4,800	\$ 4,800	\$ -
Non-Expendable Equipment Costs	\$ -	\$ -	\$ -	\$ -
Operating Expenses	\$ -	\$ 15,852	\$ 15,852	\$ -
WI Customer Wages and Fringe Benefits		\$ 10,659	\$ 10,659	\$ -
WI Customer Individualized Training Costs		\$ 27,544	\$ 27,544	\$ -
WI Customer Supportive Services Costs		\$ 35,481	\$ 35,481	\$ -
WI Customer Needs-Based/Needs-Related Payment Costs		\$ -	\$ -	\$ -
WI Payments to Employers Costs		\$ -	\$ -	\$ -
Staff Training/Tech Services Costs	\$ -	\$ -	\$ -	\$ -
Other Direct Costs	\$ -	\$ 6,600	\$ 6,600	\$ -
Training Fees/Professional Fees/ Profit	\$ -	\$ -	\$ -	\$ -
Indirect Costs	\$ -	\$ 57,464	\$ 57,464	\$ -
Total Budget Costs	\$ -	\$ 525,000	\$ 525,000	\$ -
Percentage of Budget	0%	100%	100%	
Cost Limitations	2% Maximum	At least 98%	100%	

<sup>\*</sup> In-Kind Contributions should not be included when calculating the Percentage of the Budget.

WorkLink Workforce Innovation and Opportunity Act

# STAFF SALARIES, FRINGE BENEFITS & INDIRECT COST

Service Provider	ECKERD CONNECTS	Contract # 20Y495E3		
Project/ Activity	YOUTH	Funding Source WIOA Youth	Mod #	ORIGINAL

#### STAFF & INDIRECT COST - BUDGET SUMMARY

							NC	N-	In-Kind	WEX %	<b>WEX Cost</b>
SALARIES, FRINGE BENEFIT	S, & INDIR	ECT COS	Т		<b>ADMINIS</b>	TRATION	ADMINIS	TRATIVE	Contributions*		
Staff Salaries:	Salary	No. of	% of	TOTAL							
Position Title	Per Month	Months	Time	AMOUNT	%	Amount	%	Amount			
				\$ -	0%	\$ -	100%	\$0	\$ -		
				\$ -	0%	-	100%	\$0	\$ -		
TOTAL SALARIES				\$ 290,634.29		\$ -		\$290,634	\$ -		\$ 73,768.75
FRINGE BENEFITS:											
FICA	7.65%	Χ	\$ 290,634	\$ 22,233.52	0%	\$0	100%	\$22,234	\$ -		\$ 5,643.31
Workers Comp.	0.75%	Χ	\$ 290,634	\$ 2,179.76	0%	\$0	100%	\$2,180	\$ -		\$ 553.27
Health & Wealth (Pos. Level)	14.94%	Χ	\$ 290,634	\$ 43,414.43	0%	\$0	100%	\$43,414	\$ -		\$ 11,019.44
Ret. / Pension	2.20%	Χ	\$ 290,634	\$ 6,393.95	0%	\$0	100%	\$6,394	\$ -		\$ 1,622.91
Unemployment Insurance	0.60%	Χ	\$ 290,634	\$ 1,743.81	0%	\$0	100%	\$1,744	\$ -		\$ 442.61
Other (Specify)	0.00%	Х	\$ -	\$ -	0%	\$0	100%	\$0	\$ -		\$ -
TOTAL FRINGE BENEFITS				\$ 75,965.47		\$0		\$75,965	\$ -		\$ 19,281.55
INDIRECT COST: RATE	14.77%	Х	\$ 389,053	\$ 57,464.16	0%	\$0	100%	\$57,464	\$ -		
TOTAL COST				\$ 424,064		\$ -		\$ 424,064	\$ -		\$ 93,050.30
Each position must be supported	ed by a job	descriptior	١.				•			Stipends	\$ 10,659.00

A current copy of your "Indirect Cost Rate" as approved by your Cognizant Agency and description of the costs covered must be

 Stipends
 \$ 10,659.00

 TOTAL WEX
 \$ 103,709.30

attached to the budget as an Exhibit

20%

# WorkLink Workforce Innovation and Opportunity Act COST AND PRICE ANALYSIS WORKSHEET

Service Provider ECKERD CONNECTS Contract # Project/Activity YOUTH Fund Source WIOA Youth Mod # Original Total Non-In-Kind Cost and Price Analysis Cost Administrative Administrative Contributions **FACILITIES COST \* Total Cost of Facilities or Rent** 4,800.00 \$ 4,800.00 \$ \$ NON-EXPENDABLE EQUIPMENT Equipment Rental Cost \* Non-Expendable Equipment Purchases Wide Area Network (WAN) Equipment and Computer Software -Total Cost of Non-Expendable Equipment \$ OPERATING EXPENSES Communications Local Telephone Cost/Cell Phones 4,464.00 \$ 4,464.00 \$ Long Distance Telephone Cost Wide Area Network Lines/Internet 480.00 480.00 Postage 1,300.00 1,300.00 \$ Facsimile (Fax) Total Cost of Communications 6,244.00 \$ 6,244.00 Staff Travel Local Mileage cost 5,410.18 5,410.18 Non-Local Mileage cost \$ Non-Local Per Diem/Lodging Cost Total Cost of Staff Travel 5,410.18 \$ 5,410.18 **Expendable Supplies and Materials** Office/Desktop Supplies and Materials Cost 1,200.00 \$ 1,200.00 Copying Cost \* 1.200.00 1.200.00 \$ WI Customer Supplies and Materials Cost \* \$ Software Licenses 1,798.00 1,798.00 Total Cost of Supplies and Materials 4,198.00 \$ 4,198.00 Equipment Maintenance and Repairs Cost \* Utilities Cost \* **Total Operating Expenses** 15,852.18 \$ 15,852.18 WI CUSTOMER WAGES AND FRINGE BENEFITS Work Experience Wages and Fringe Benefits Work Experience Wage Cost Work Experience Fringe Benefits Cost Total Cost of Work Experience Limited Internship Wages and Fringe Benefits Limited Internship Wage Cost Limited Internship Fringe Benefits Cost -**Total Cost of Limited Internship** Miscellaneous Wage Cost (Specify)

WEX Stipends\_

Total Cost of

Wage Cost

Fringe Benefits Cost

Total Cost of WI Customer Wages & Fringe Benefits

10,659.00

10.659.00

10,659.00 \$

10,659.00

10.659.00

10,659.00

WI CUSTOMER INDIVIDUALIZED TRAINING COSTS				
Tuition Cost	\$ 10,000.00		\$ 10,000.00	\$ -
Instructional Supply Cost	\$ 2,000.00		\$ 2,000.00	\$ -
Other Individualized Training Cost (Credential Exam Fees)	\$ 13,000.00		\$ 13,000.00	\$ -
Individual Training Account/Voucher Cost	\$ 2,544.00		\$ 2,544.00	\$ -
Total Cost WI Customer Individualized Training	\$ 27,544.00		\$ 27,544.00	\$ -
WI CUSTOMER SUPPORTIVE SERVICES COSTS				
Child Care	\$ -		\$ -	\$ -
Transportation	\$ 12,396.29		\$ 12,396.29	\$ -
Training Payment Cost (Summer Youth Only)	\$ -		\$ -	\$ -
Client Incentives	\$ 23,084.57		\$ 23,084.57	\$ -
Client Training Support Materials	\$ -		\$ -	\$ -
Client Emergency Assistance & Expungements	\$ -		\$ -	\$ -
Total Cost of Customer Support Services	\$ 35,480.86		\$ 35,480.86	\$ -
WI CUSTOMER NEEDS-BASED/NEED-RELATED PAYMENTS				
List Type and Amount	\$ -		\$ -	\$ -
	\$ -		\$ -	\$ -
·	\$ -		\$ -	\$ -
	\$ -		\$ -	\$ -
Total Cost of WI Needs Based/Need-Related Payments	\$ -		\$ -	\$ -
WI PAYMENTS TO EMPLOYERS				
On-the-Job Training (OJT)	\$ -		\$ -	\$ -
Job Creation Payment Cost	\$ -		\$ -	\$ -
Total Cost of WI Payments to Employers	\$ -		\$ -	\$ -
STAFF TRAINING/TECHNICAL SERVICES COSTS				
List Type and Amount				
Staff Training Registration Costs	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -
Total Cost of Staff Training/Technical Services	\$ -	\$ -	\$ -	\$ -
OTHER DIRECT COSTS				
List Type and Amount				
General Liability Insurance	\$ 3,150.00	\$ -	\$ 3,150.00	\$ -
Participant Outreach	\$ -	\$ -	\$ -	\$ -
Participant Graduation Fees (6595)	\$ 1,750.00	\$ -	\$ 1,750.00	\$ -
Staff Background Checks	\$ 200.00	\$ -	\$ 200.00	\$ -
Participant Verification	\$ 1,500.00	\$ -	\$ 1,500.00	\$ -
Total Other Direct Costs	\$ 6,600.00	\$ -	\$ 6,600.00	\$ -
TRAINING/PROFESSIONAL FEES/PROFIT				
Budgeted Profit	\$ -	\$ -	\$ -	\$ -
Professional Fees	\$ -	\$ -	\$ -	\$ -
Other	\$ -	\$ -	\$ -	\$ -
Total Cost of Training/Professional Fees/Profit	\$ -	\$ -	\$ -	\$ -

# WorkLink Workforce Innovation and Opportunity Act

# **CLIENT FLOW PROJECTIONS**

Service Provider Eckerd Connects Contract # 20Y495E3

Project Activity Youth Fund Source WIOA Youth

	С	lients Serve	ed	C	Active		
Period	Carryover	New	Cumulative	<b>Positive</b>	Negative	Cumulative	Clients
July	48	3	51	0	0	0	0
August		3	54	0	0	0	0
September		15	69	0	0	0	0
October		15	84	0	0	0	0
November		15	99	0	0	0	0
December		3	102	0	0	0	0
January		10	112	0	0	0	0
February		10	122	0	0	0	0
March		14	136	0	0	0	0
April		14	150	0	0	0	0
May		6	156	0	0	0	0
June		0	156	0	0	0	0

Carryovers 48 **108** 156

New Enrollments108Follow-up100Total Served256Planned Carrover48

Active Clients equal Cumulative Clients Served minus Cumulative Clients Exited

**WorkLink Youth Budget Comparison** 

				_	comparis			DVOO	NOTEO
			PY 20 Budget		Change		PY20 Budget		NOTES
			Original				Revision 1		
01-411									
Slot Level					_				Tentative (anticipate reduction in # to be served
21 11 2 1			156		0			156	if budget is not restored). SEGC
Staff Costs									
Sub-Total of Staff Costs		\$	290,634.29	\$	(0.00)		\$	290,634.29	
Fringe Benefits	Rate								
FICA	7.65%	\$	22,233.52	\$	0.00	7.65%	\$	22,233.52	
Workers Comp.	0.75%	\$	2,179.76	\$	(0.00)	0.75%		2,179.76	
Health Insurance	16.86%	\$	43,414.01	\$	0.46	14.94%		43,414.47	
Retirement Unemployment Insurance	2.00%	\$	6,393.95	\$	0.00	2.20% 0.60%	\$	6,393.95	
Other (Specify)	0.60%	\$	1,743.81	\$	(0.00)	0.60%	\$	1,743.81	
outer (openity)									
Sub-Total Fringe:	27.86%	\$	75,965.05	\$	0.45		\$	75,965.51	
Operating Costs									
Facility Costs	6185	\$	9,600.00	\$	(4,800.00)		\$	4,800.00	
Non-Expendable Equipment	6080	\$	6,000.00	\$	(6,000.00)		\$	-	6 Staff Dell Latitude Laptops with MS Office 365 to be revisted after 1st quarter.
Wide Area Network Costs	6265	\$	480.00	\$	-		\$	480.00	\$40 Mo X 12 Mo for Internet at Anderson Adult Ed \$108.33 Mo X 12 Mo for Postage and FedEx of
Postage	6005	\$	1,366.00	\$	(66.00)		\$	1,300.00	Participant Stipends for WEX  \$372 Mo X 12 Mo (Cell phones at \$62 Per Mo X
Staff Cell Phones	6270	\$	4,464.00	\$	-		\$	4,464.00	6 Staff)  9,409 Miles X \$0.575 per mile (Avg of 1,568
Local Mileage	6105	_	5,409.60	\$	0.58		\$	-,	miles per staff annually)
Non-Local Mileage/Travel		\$	1,500.00	\$	(1,500.00)		\$	-	No staff out of town travel during PY 20 \$100 Mo X 12 Mo (Based on last 2 years
Consummable Supplies	6000	\$	1,266.00	\$	(66.00)		\$	1,200.00	average) \$100 Mo X 12 Mo (Based on last 2 years
Copy/Print	6730	\$	1,200.00	\$	-		\$	1,200.00	average) \$299.66 X 6 Staff (Annual license fee for
Software Licenses	6095	\$	1,798.00	\$	-		\$	1,798.00	Empyra)  No staff training during PY 20-multiple free
Staff Training Registration Costs	5110	\$	1,500.00	\$	(1,500.00)		\$	_	conferences are being offered by various agencies
Participant Outreach	6735		300.00	\$	(300.00)		\$		No participant outreach items will be purchased in PY 20
Staff Background Checks	5100		200.00	\$	-		\$	200.00	\$50 Ea. X 4 Staff (Based on schedule for new Background Check updates)
Sub-Total Operating		\$	35,083.60	\$	(14,231.42)		\$	20,852.18	
Training									
									This plan is to serve 6 students in work
									experience with average total payment of
									\$1776.50 per student working 215 hours. Work experience max is 256 hours at \$8.25 per hour.
Work Experience Stipends	6507	\$	37,000.00	\$	(26,341.00)		\$	10,659.00	Students rarely work the max
Tuition Cost (Adult Education)	6520	\$	15,000.00	\$	(5,000.00)		\$	10,000.00	Serving 108 students at an average of \$92.50 per student.
Instructional Support Materials	6545	\$	-	\$	-		\$	-	Moved to 6546
Credential Exam Fees	6525	\$	13,000.00	\$	-		\$	13,000.00	87 students to take GED full battery tests at \$149.42
Individual Training Accounts	6530	\$	13,860.00	\$	(11,316.00)		\$	2,544.00	2 students can receive occupational training at \$1122 each.
Participant Verification	6516	\$	1,500.00	\$	-		\$	1,500.00	125 employment verifications for follow up at \$12 each. 39 low income students at \$44.87 each for
Participant Graduation Fees	6595	\$	3,478.17	\$	(1,728.17)		\$	1,750.00	graduation fees.
Sub-Total Training		\$	83,838.17	\$	(44,385.17)		\$	39,453.00	
Supportive Services									

		\$ 600,000.00	\$ (75,000.00)		\$ 525,000.00	
Sub-Total of Indirect & Fees		\$ 62,778.89	\$ (2,164.73)		\$ 60,614.16	
General Liability (Eckerd)	0.06%	\$ 3,600.00	\$ (450.00)	0.06%	\$ 3,150.00	\$525,000 X 0.06% = \$3,150
Indirect Cost (MTDC)	14.77%	\$ 59,178.89	\$ (1,714.73)	14.77%	\$ 57,464.16	Eckerd has a Federally approved indirect rate from Health & Human Services of 14.77% on a modified direct cost basis (MTDC). The indirect on the total contract value is 9.86%.
Indirect Cost & Fees						
Sub-Total of Contract Costs		\$ 537,221.11	\$ (72,835.27)		\$ 464,385.84	
Sub-Total of Supportive Services		\$ 51,700.00	\$ (14,219.14)		\$ 37,480.86	
Client Emergency Asst. & Expungements	6596	\$ 500.00	\$ (500.00)		\$ -	No emergency assistance or expungements will be provided in PY 20
Client Training Support Materials (Supplies & Books)	6546	\$5,000.00	\$ (3,000.00)		\$ 2,000.00	62 students receiving training supplies at an average of \$32.25.
Client Incentives	6585	\$ 30,000.00	\$ (6,915.43)		\$ 23,084.57	136 students earning at least one incentive of \$169.73
Transportation	6485	\$ 15,000.00	\$ (2,603.71)		\$ 12,396.29	\$252.98 for 49 low income individuals during P\ 20
Childcare	6660	\$ 1,200.00	\$ (1,200.00)		\$ -	No child care in PY 20. Child care is not a typical request from an youth pariicipant