

WORKFORCE INVESTMENT BOARD
OneStop Operations Committee
August 16, 2017 at 3:00pm
SC Works Clemson Comprehensive Center, Large Conference Room

AGENDA

- | | |
|--|---------------------------------|
| I. Call to Order/Introductions | Trent Acker, Executive Director |
| II. Election of Chair* | OneStop Operations Committee |
| III. Approval of Minutes (5/17/17)* | Elected Chair |
| IV. PY'16 & PY'17 Reports | |
| a. Business/Employer Services Reports | Trent Acker |
| b. SC Works System | Eckerd Staff |
| c. WIOA Adult/DW Program | |
| d. Financial | |
| V. New Business | |
| a. ETPL Applications | Windy Graham |
| b. 2018 Request for Proposal(s)* | Jennifer Kelly |
| c. SC Works Certification Report* | |
| d. Unemployment Insurance Changes | Trent Acker |
| e. Fund Utilization Rates | |
| VI. Old Business | |
| a. Transportation Grant | Trent Acker |
| b. Strategic Plan | Jennifer Kelly |
| VII. Other Business | Elected Chair |
| VIII. Adjourn | Elected Chair |

Next OneStop Operations Committee Meeting

October 18, 2017 at 3pm
Clemson SC Works Center

WORKFORCE DEVELOPMENT BOARD
OneStop Operations Committee Meeting Minutes
May 17, 2017 @ 3:00pm
SC Works Clemson Comprehensive Center, Large Conference Room

Members Present

Richard Blackwell*
Ed Parris

Danny Brothers

Teri Gilstrap*

**Via conference call*

Members Absent:

Amanda Blanton

David Bowers

Amanda Hamby

Staff Present:

Trent Acker

Windy Graham

Jennifer Kelly

Guest Present:

Renee Alexander

Steve Riddle

I. Welcome and Introductions

Committee Member Danny Brothers, on behalf of Richard Blackwell (present via conference call), officially called the meeting to order at 3:04pm welcoming everyone in attendance and announced the meeting being recorded for processing of minutes.

II. Approval of 3-29-2017 Meeting Minutes

The minutes from the 3/29/17 meeting were emailed to committee members and included in the meeting packet. Mr. Brothers called for corrections/amendments to the minutes or a motion to approve.

ACTION TAKEN: Ed Parris made a motion to approve the minutes, seconded by Richard Blackwell. The motion carried unanimously.

III. New Business

a. One Stop Certification Standards

Jennifer Kelly, Assistant Director for WorkLink, provided copies of the State Workforce Development Board's Instruction Letter for One Stop Certification Standards to each committee member. The State Instruction Letter states that each local board must meet the Standards by September 30, 2017. The State has issued the standards, and each local board determines whether or not the standards have been met.

Ms. Kelly provided a proposed draft of a local instruction letter that details how the WorkLink region will accomplish the One Stop Certification Standards process. Ms. Kelly explained that it follows the same process that monitoring is conducted with our Service Providers. We would issue a notice to the Centers that WorkLink staff would be on-site to review the standards during a specified week. The Operator would be required to collect and submit documentation for review prior to the on-site review week that would facilitate this process. At the end of the week a written report would be given to the Operator and a recommendation to the One Stop Committee to determine whether or not the Centers should be certified. The Operator would have an opportunity to take corrective actions. Upon satisfaction of the committee, the recommendation to certify the Centers would then go to the full Board for vote. A certificate for each Center would be issued for the Operator to display in the Centers. This certification would be good for three years. The State would then be notified and would be given documentation to prove that we have met the Standards.

The Instruction Letter from the State lays out minimum standards for each of the following three areas: Management, Job Seeker, and Business. There is a suggested column for evaluation. The draft local instruction letter allows the Operator to determine the best method as suggested in the evaluation column to prove they have met the standard. In addition to this, the Operator will be allowed to provide photographic and video graphic evidence as well.

ACTION TAKEN: Ed Parris made a motion to accept the WorkLink Instruction Letter policy for One Stop Certification Standards as presented in the packet, seconded by Richard Blackwell. The motion carried unanimously.

Trent Acker, Executive Director, drew the attention of the committee to the One Stop Certification Standards requirement to appoint a Business Services Lead for the WorkLink region. Each local Board is required to appoint a Business Service Lead on an annual basis to facilitate the Business Services Integration Team. Mr. Acker stated the preference of the staff to the Board was to elect Meredith Durham, Business Services Representative for WorkLink. Mr. Acker stated that she is very well versed in leading the Business Service Teams and has facilitated many projects on behalf of business in her previous role with SC Department of Employment and Workforce.

Ms. Gilstrap stated that she was in support of the Business Service Representative from WorkLink to serve as the Business Team Lead, but suggested to leave the appointment based on the job title of the position and not the individual's name. In the event of turnover, the successor would take over as lead for the team.

ACTION TAKEN: Danny Brothers made a motion to accept the WorkLink Business Services Representative as the Business Service Team Lead for the period of July 1, 2017 to June 30, 2018, seconded by Richard Blackwell. The motion carried unanimously.

b. Eligible Training Provider List

Ms. Windy Graham, WIOA Performance and Reporting Specialist, stated that WorkLink has received several applications from training providers for inclusion on the Eligible Training Provider List. Ms. Graham gave background on each application.

The American Board for Certification of Teacher Excellence requires that all students have a Bachelor's Degree prior to acceptance into the program of study. This program is not currently in one of our in-demand clusters. Teachers may be qualified in one of the following areas of study: Biology, Chemistry, English, Science, Mathematics, and Physics. Mr. Acker stated that the Board has not historically funded teaching programs, and if approved, this would be an exception to the Board policy regarding in-demand training clusters.

Ms. Graham reviewed the reasons to deny an ETPL application.

- Our local area is prioritizing classroom based training for the WorkLink area.

Ms. Graham explained that this does not mean that participant's cannot attend online training, but that the school must have a brick and mortar building that offers both classroom training and online training. WorkLink does not currently accept internet based schools.

- Training is not within the four in-demand career clusters for the WorkLink Area.
- WorkLink Workforce Development Board currently has a moratorium on barbering, cosmetology, nail technician, and horseshoeing.
- Training does not lead to a post-secondary occupational certificate.
- Training costs exceed the maximum amount for the WorkLink area.

Ms. Graham stated that the Committee may adopt additional criteria if needed. Ms. Graham also provided a copy of the appeal process as well.

ACTION TAKEN: Danny Brothers made a motion to deny the American Board of Certification of Teacher Excellence based on the fact that they are not in our in-demand career clusters, seconded by Richard Blackwell. The motion carried unanimously.

The Carolina Construction School, LLC, located in Lancaster, SC, also submitted an application for inclusion of the Eligible Training List. They offer heavy equipment operator training and CDL A and B truck driver training. These programs are currently offered as an exception to our industry clusters.

Ms. Graham stated that distance for training may also be a consideration to add a sixth reason for denial. Ms. Graham gave examples of possible wording, such as the training must occur within 100 miles of the WorkLink region, or training must be in contiguous regions of the WorkLink region. Ms. Gilstrap stated that based on workforce needs in Anderson County, she was in favor of not limiting training by distance at this time. Some individuals have been successful in going to Georgia to obtain credentials and then being employed in the local region.

Mr. Blackwell suggested that we ask Carolina Construction Company for how many people are served from this region to better judge whether or not there is a demand for the training.

Steve Riddle, WIOA Program Manager, stated that he has sent participants to Lancaster for a three week truck driver training course at the Truck Driver Institute. Career Coaches only pay for their tuition in these cases. The Truck Driver Institute provided a motel for the three week course. Only one training has been approved for Heavy Equipment Operator, there has been no in-demand need for training demonstrated at this time.

ACTION TAKEN: Richard Blackwell made a motion to table the application request for Carolina Construction until further information becomes available on demand and pull from the tri-county region, seconded by Ed Parris. The motion carried unanimously.

The next application is for COMNet Group, Inc. This training provider is out of Charlotte, NC and offers PMP (Project Management Professional) training. This training is in our clusters, is considered in-demand and the cost for the training is \$2,995.

Mr. Brothers asked for clarification regarding the institution not accredited. Ms. Graham stated that we are allowed to approve non-accredited institutions as long as the program leads to a credential. In this case, the institution is providing the preparatory training while a third party will provide the certification exam and credentialing.

ACTION TAKEN: Richard Blackwell made a motion to deny COMNet Group be denied based on the fact that the institution is not accredited, seconded by Teri Gilstrap. The motion carried unanimously.

Denmark Technical College applied to be on the ETPL for the following two programs: Machine Tool and Patient Care Technician. Ms. Graham stated that both courses are in-demand, in line with our career clusters, and cost is comparable to Tri-County Technical College.

ACTION TAKEN: Ed Parris made a motion to approve Denmark Technical College be accepted on to the Eligible Training Provider List, seconded by Teri Gilstrap. The motion carried unanimously.

Halsey Street, LLC previously applied with us and was tabled. Ms. Graham could not locate any proof of accreditation for this school. Ms. Graham also stated that this training is not in our clusters and is not in-demand at this time. This training provider does not have a brick and mortar school, but relies on local area facilities to use for training purposes.

ACTION TAKEN: Ed Parris made a motion to deny Halsey Street, LLC be denied based on the fact that the institution is not accredited, seconded by Teri Gilstrap. The motion carried unanimously.

New Horizons Computer Learning Center in Charlotte, NC has submitted their application. Ms. Graham stated that New Horizons Computer Learning Center of Columbia, SC is currently on our training provider list. Accreditations are from various locations. The Trainings match what is offered in Columbia.

ACTION TAKEN: Danny Brothers made a motion to accept New Horizons Learning Center in Charlotte, NC be accepted on the Eligible Training Provider List, seconded by Ed Parris. The motion carried unanimously.

Performance Training Solutions is located in Ohio. The accreditation comes from the school itself. Classroom training would be actually in Ohio for heavy equipment operator. Ms. Graham stated that it is these programs are in our industry clusters policy, and is in-demand for South Carolina. Tri-County Technical College and Carolina Construction offer training locally for these careers.

ACTION TAKEN: Danny Brothers made a motion to deny Performance Training Solutions, LLC be denied based on the fact that the institution is not located in our immediate area and on associated training costs, seconded by Richard Blackwell. The motion carried unanimously.

PowerSurge Energy Group, based in Darlington, SC is requesting inclusion on the ETPL. Solar panel installation is not currently in-demand in South Carolina and is not in our clusters. They do have a brick and mortar building. The accreditation is associated, not with the training provider, but with the credential itself.

ACTION TAKEN: Ed Parris made a motion to deny PowerSurge Energy Group based on the fact that they are not in our industry clusters and not in-demand, seconded by Teri Gilstrap. The motion carried unanimously.

Priority Dispatch Corporation is currently offered online only and is not in-demand or in our clusters.

ACTION TAKEN: Ed Parris made a motion to deny Priority Dispatch Corporation be denied based on the fact that the training is not in-demand in our area or in our training clusters, seconded by Richard Blackwell. The motion carried unanimously.

Solar Energy International, based on Florida, offers online training for solar panel installation. They are also not in-demand or in our clusters.

ACTION TAKEN: Ed Parris made a motion to deny Solar Energy International be denied based on the fact that the training is not in-demand in our area or in our training clusters, seconded by Richard Blackwell. The motion carried unanimously.

c. Operator Mod 2

Renee Alexander, Operator, did not have a hard copy budget to present to the committee, but referred everyone to the DW Operator Budget in the packet. She stated that Kal Kunkel was working on a modification to adjust the overages in the salary line items. The salaries were off due to changes in staff, but also due to how staff tracks the dedication of their time. The funding would be taken out of operating costs and would not change the overall amount of the grant. This budget will go straight to Finance for consideration.

IV. Old Business

a. Transportation Demonstration Grant

Trent Acker, Executive Director, informed the committee that we submitted an application in partnership with Electric City Transit for a transportation grant released by Department of Employment and Workforce (DEW). Mr. Acker stated that the CATbus declined to participate at this time; however, the Electric City Transit was interested in partnering with us. An application for this grant was submitted on June 1, 2017 in partnership with the Electric City Transit. This would offer an extension and a new bus route to underserved communities if awarded this grant.

b. Work Search Requirements

Mr. Acker stated that the State legislature passed a new law requiring Unemployment Insurance claimants to conduct a minimum of two job searches per week using the SC Works Online System. SC Works Centers traffic will be positively impacted by this news. This new requirement will go into effect on May 28, 2017. An instruction letter from DEW was included in the packet.

c. PY17 Budget Negotiations Committee

Jennifer Kelly reminded the committee that the Eckerd Workforce Development Services grants were extended during the last board meeting. Ms. Kelly stated that there has been no action regarding the Negotiations Committee due to the fact that we have not received any allocations from Department of Labor (DOL) or DEW. WorkLink typically receives notification of the allocations no later than mid-May, but this year the funding levels have not yet been released. Eckerd Workforce Development Services has been given instructions to work on a budget based on PY16. Once the allocations have been received and the budget negotiations committee has a chance to review the budgets, we can discuss where changes need to be made to the proposed budgets.

d. Strategic Plan

Ms. Kelly reviewed the progress towards the Strategic Plan as of May 17, presented in the packet. Ms. Kelly reviewed the progress made towards the WorkKeys certification goals. She stated that the data was as of 5/15, reflecting 117 new certificates in Anderson, 91 new certificates in Oconee, and 68 in Pickens. The Business Service Integration Team is still meeting monthly (next meeting is scheduled for May 19), and the partners are meeting quarterly (next meeting scheduled for August 25).

Ms. Kelly stated that the WorkKeys profiling was discussed at the last committee meeting, surrounding the percentage goals to be set and achieved going forward. Ed Parris, committee member and business representative, sent aggregate data on the profiles completed in the PY16 timeframe from Phillips Staffing. For 2016, we have 34 new profiles for the WorkLink region.

Mr. Parris requested staff follow-up with the State regarding support for profiling in PY17 prior to setting the bar. Ms. Gilstrap stated that the changes to assessments may affect our goals as well. There may be a need to completely change our strategic plan in regards to WorkKeys goals.

ACTION TAKEN: Ed Parris made a motion to table the profiling goal until further information from the State regarding support for the WorkKeys Initiative going forward, seconded by Teri Gilstrap. The motion carried unanimously.

V. Reports

a. SC Works System

Ms. Alexander referred to the System wide data usage report for the month of April. Total traffic for the Centers for April was 1,292. Ms. Alexander stated she hoped that the new UI job search requirement would positively affect our traffic counts as it has been down recently. Ms. Alexander referred to the Employer data usage report for the month of April. For the total number of hiring events, there were 9 for the month of April, serving 176 individuals. The next page reflects the demographics at the time of enrollment. This report is used specifically to monitor EO for our program. Ms. Alexander also asked the committee to review the WIOA Career Services report and the Training Services report.

Ms. Alexander stated that the Wells Fargo grant for financial literacy workshops has closed out. They expended all of the funds associated with the grant on food for the events and \$25 gift cards for participants. Eckerd partnered with Adult Education to increase higher workshop attendance numbers.

b. Financial

Ms. Alexander reviewed the financial budgets associated with their grants. She stated that the goal for all of the grants was to be at 83.3% spent as of April 30, 2017.

- The Adult program budget shows the salaries are 80.7% expended. The overall budget is 68.8% spent. Ms. Alexander stated that there is always a lag between creating the voucher and receiving the request for payment.
- The dislocated worker program budget shows 26.2% of the budget has been spent of a goal of 83.3%. Ms. Alexander stated that the budget is skewed due to a recent budget modification in February, where \$35,000 was added to the Tuition line item. This money has mostly been obligated, as seen in the packet on the obligations report. Ms. Alexander stated that there is only about \$6,600 remaining to be obligated out of this grant.

- The Rapid Response budget has been spent for the most part. Remaining budgeted line items are expected to be expended by June 30, 2017.
- The Adult Operator budget is on track to spend the remainder of the budgeted money. 70.8% of the salary line item has been spent, while the overall budget sits at 69.0% expended.
- The dislocated operator budget is on track as well, 82.1% of the budget has been expended. There is budget modification pending to correct the salaries.

c. **Other Business**

Mr. Brothers called for other business.

Mr. Riddle stated that a situation had arisen recently with an unemployed participant attending GED classes that needed transportation assistance, but did not meet the income guidelines as laid out in our local Supportive Service policy. The WorkLink Supportive Service policy allows only low income participants to receive transportation assistance. This particular customer fell through the cracks due to living with his mother. In this instance, his mother's income counts towards him not being low-income. The participant needed the transportation funding to be able to attend GED classes and was not able to find assistance through WIOA. Mr. Riddle brought forth a proposal to allow unemployed individuals be eligible for transportation assistance based on demonstrated need.

Ms. Gilstrap asked that any similar circumstances going forward that cannot be resolved be brought to the Anderson County Economic Development Office's attention as they may be able to assist in these circumstances.

ACTION TAKEN: Ed Parris made a motion to amend the local Supportive Service Policy to include unemployed individuals being eligible to receive transportation assistance, seconded by Teri Gilstrap. The motion carried unanimously.

VI. **Adjourn**

ACTION TAKEN: Ed Parris made a motion to adjourn the meeting, seconded by Danny Brothers. The motion carried unanimously.

Respectfully submitted by: Jennifer Kelly

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PY16 - July 1, 2016 to June 30, 2017

	Q1 2016	Q1 2016	Q1 2016	Q2 2016	Q2 2016	Q2 2016	Q3 2016	Q3 2016	Q3 2016	Q4 2016	Q4 2016	Q4 2016	Total
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	
Jobseekers Services													
SYSTEM WIDE SERVICES													
Unduplicated Customer Count	3403	3627	2909	2748	2419	2524	2806	2337	2530	2262	3091	3289	18485
Individuals that Registered	307	331	272	238	245	212	316	261	243	242	344	308	3319
Anderson	129	134	121	110	98	97	156	150	121	122	157	153	1548
Clemson	52	65	32	45	46	24	37	30	24	22	43	37	457
Easley	70	65	60	40	49	51	48	39	52	51	65	62	652
Inactive Honea Path	0	0	0	0	0	0	0	0	0	0	0	0	0
Inactive Liberty Center	0	0	0	0	0	0	0	0	0	0	0	0	0
Seneca	56	67	59	3	52	40	75	42	46	47	79	56	622
Job Search Services	7410	6473	4671	4034	3589	3972	4451	2401	4171	3567	27067	77156	148962
Anderson	3299	2848	2147	1937	1651	1796	1984	1036	1791	1677	12484	36050	68700
Clemson	1363	1276	898	658	661	674	752	446	935	636	4706	13213	26218
Easley	1366	1089	742	633	514	628	696	402	561	609	4711	13523	25474
Inactive Honea Path	0	0	0	0	0	0	0	0	0	0	0	0	0
Inactive Liberty Center	3	0	1	0	0	0	0	0	0	0	0	0	4
Seneca	1379	1260	883	806	763	874	1019	517	884	645	5166	14370	28566
CENTER-WIDE SERVICES													
Center Traffic (Total Customer Count):	1606	1762	1311	1348	1219	1144	1499	1230	1424	1292	1720	1808	17363
Anderson	608	695	446	491	455	451	620	493	585	489	655	762	6750
Clemson	503	591	488	459	424	391	529	425	483	412	611	588	5904
Easley	86	112	71	74	63	58	61	55	46	65	82	75	848
Seneca	409	364	306	324	277	244	289	257	310	326	372	383	3861
Access Point Traffic	0	0	0	0	0	0	0	0	0	0	0	0	0
Orientation Attendance	27	88	76	61	27	26	45	76	109	54	36	27	652
Workshops Offered	92	106	90	98	89	76	86	91	96	94	95	97	1110
# Attended Employability	33	29	30	25	59	35	27	27	76	43	44	45	473
# Attended Financial Literacy	0	0	15	7	2	4	22	23	32	0	1	2	108
# Attended Computer Skills	43	46	22	25	19	34	19	22	33	26	37	36	362
Referrals to Partners:	85	56	55	50	55	68	70	53	45	50	51	68	706
# of Individuals Received Referral	78	53	52	45	55	64	64	51	40	46	48	62	658

Data through: June 2017
 Last Revision Date: 07/06/2017

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PY16 - July 1, 2016 to June 30, 2017

	Q1 2016	Q1 2016	Q1 2016	Q2 2016	Q2 2016	Q2 2016	Q3 2016	Q3 2016	Q3 2016	Q4 2016	Q4 2016	Q4 2016	
Employer Services	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total
Internal Job Orders Created	212	308	238	233	259	189	242	305	282	242	257	255	3022
Anderson	90	93	89	72	76	67	89	112	113	105	100	68	1074
Clemson	60	87	83	53	117	71	51	89	69	43	80	97	900
Easley	22	38	18	31	18	20	42	43	24	22	21	21	320
Inactive Honea Path	0	0	0	0	0	0	0	0	0	0	0	0	0
Inactive Liberty Center	0	0	0	0	0	0	0	0	0	0	0	0	0
Seneca	40	90	48	77	48	31	60	61	76	72	56	69	728
Services Provided Employers	998	1308	1175	1226	1019	839	1088	1111	1125	1175	1313	1260	13637
Anderson	358	481	431	408	203	262	251	233	353	356	419	387	4142
Clemson	539	702	572	664	724	516	737	785	689	670	691	657	7946
Easley	32	41	24	12	6	20	11	12	11	33	20	37	259
Inactive Honea Path	0	0	0	0	0	0	0	0	0	0	0	0	0
Inactive Liberty Center	0	0	0	0	0	0	0	0	0	0	0	0	0
Seneca	69	84	148	142	86	41	89	81	72	116	183	179	1290
Hiring Events	4	10	3	8	5	3	3	7	10	9	19	25	106
Total Job Seekers	35	650	29	188	64	16	251	56	217	176	237	181	2100
Anderson	30	598	1	26	22	10	27	56	30	51	77	20	948
Oconee	5	40	20	65	17	0	0	0	0	86	62	89	384
Pickens	0	12	9	97	25	6	24	0	17	39	98	72	399
Regional	0	0	0	0	0	0	200	0	170	0	0	0	370
Entered Employments	29	75	112	115	101	118	65	62	104	104	111	121	1117
Anderson	7	22	31	14	5	16	27	26	46	19	25	7	245
Clemson	5	35	59	85	83	95	31	24	31	39	59	79	625
Easley	0	0	2	1	0	0	0	0	0	23	3	0	29
Inactive Honea Path	1	0	0	0	0	0	0	0	0	0	0	0	1
Inactive Liberty Center	1	0	0	0	0	0	1	0	1	0	0	0	3
Seneca	15	18	20	15	13	7	6	12	26	23	24	35	214
Rapid Response Events	0	0	0	0	0	0	0	0	1	0	0	0	1
K-Mart	0	0	0	0	0	0	0	0	27	0	0	0	27

WIOA Enrollments

		YTD (Last Date of Access)					
Age		Anderson	Oconee	Pickens	Other	Total	%
	Under 19	2	1	0	0	3	1%
	19-21	10	4	5	0	19	6%
	22-32	62	22	21	1	106	33%
	33-44	47	23	17	0	87	27%
	45-54	39	24	13	1	77	24%
	55-64	12	6	12	0	30	9%
	65+	0	0	0	0	0	0%
	Total	172	80	68	2	322	100%

Race	Anderson	Oconee	Pickens	Other	Total	
African American/Black	58	17	10	0	85	26%
American Indian/Alaskan Native	3	1	0	0	4	1%
Asian	1	0	0	0	1	0%
Hawaiian/Other Pacific Islander	0	0	0	0	0	0%
White	106	60	55	2	223	69%
Not Provided	4	2	3	0	9	3%
Total	172	80	68	2	322	100%

Ethnicity	Anderson	Oconee	Pickens	Other	Total	
Hispanic or Latino heritage	4	3	4	0	11	3%
Not Hispanic or Latino heritage	165	76	64	2	307	95%
Not Provided	3	1	0	0	4	1%
Total	172	80	68	2	322	100%

Gender	Anderson	Oconee	Pickens	Other	Total	
Female	90	53	41	0	184	57%
Male	82	27	27	2	138	43%
Total	172	80	68	2	322	100%

Education Level	Anderson	Oconee	Pickens	Other	Total	
Less than 9th Grade	6	1	2	0	9	3%
9th-12th Grade (No Diploma)	85	39	27	1	152	47%
GED	16	7	10	0	33	10%
HSD	49	25	17	0	91	28%
Vocational School Certificate	3	2	2	0	7	2%
Associate's Degree	8	3	3	0	14	4%
Bachelor's Degree	4	2	6	1	13	4%
Education beyond a Bachelor's degree	1	1	1	0	3	1%
Total	172	80	68	2	322	100%

Disability from the Demographic Tab on the WIOA Application	Anderson	Oconee	Pickens	Other	Total	
No	170	75	67	2	314	98%
Yes	2	5	1	0	8	2%
Total	172	80	68	2	322	100%

Employment Status at Participation	Anderson	Oconee	Pickens	Other	Total	
Employed	67	26	29	1	123	38%
Employed but received notice of layoff	0	0	1	0	1	0%
Not Employed	105	54	38	1	198	61%
Total	172	80	68	2	322	100%

Veteran	Anderson	Oconee	Pickens	Other	Total	
No	162	78	66	2	308	96%
Yes	10	2	2	0	14	4%
Total	172	80	68	2	322	100%

All demographic data is provided by Geographic Solutions to the SC Department of Employment and Workforce. The Applications Analyst for SC Department of Employment and Workforce then forwards the data in Excel to the local areas for further analysis.

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PY16 - July 1, 2016 to June 30, 2017

WIOA Individualized Career Services = September 1, 2016 - June 30, 2017

		Job Seeker at WIOA Enrollment				
		A	O	P	Other	Total
Veterans	CO	10	2	2	0	14
	New	0	0	0	0	0
Offenders	CO	60	20	13	1	94
	New	5	0	0	0	5
TAA Co-enrolled	CO	1	6	2	0	9
	New	0	1	0	0	1
Adult/DW Low Income	CO	109	40	31	2	182
	New	6	1	0	0	7
SNAP Recipient	CO	54	22	15	0	91
	New	3	0	0	0	3
Basic Skills Deficient	CO	69	28	27	0	124
	New	1	1	0	0	2

	Caseload Breakdown		
	Active	Follow-up	Total
Hamrick	0	0	0
Hunter	46	52	98
Morgan	54	38	92
Parnell	50	45	95
Simmons	50	30	80
Total	200	165	365

Applications		
	June	YTD Total
YTD Total Determinations	19	242

*Priority of Service are those eligible individuals that will be enrolled because they meet one or more of the following categories: low income, basic skills deficient, public assistance recipient, Veteran (or Spouse), or does not meet self-sufficiency guidelines.

Active Enrollment			
	CO	June	Total
Hamrick	0	0	0
Hunter	43	3	46
Morgan	50	4	54
Parnell	47	3	50
Simmons	46	4	50
Total	186	14	200

Enrollment			
	June	TD Planned	(+/-)
New MTD Enrolled	14	10	4
New YTD Enrolled	219	178	41

Career Interest		
In-Demand Career Cluster	June	YTD
Admin, Support, Waste Mgmt., Remediation Svcs..	0	9
Health Care and Social Assistance	4	78
Manufacturing	4	65
Professional Scientific Technical Services	2	16
Other	5	76

One-on-One Services		
Activity	June	YTD
106 - Provided Internet Job Search Support	1	8
115 - Resume Preparation Assistance	16	74
123 - Job Development Contacts	0	0

WorkKeys			
	CO	New YTD	Total
Platinum	0	0	0
Gold	57	3	60
Silver	174	9	183
Bronze	46	3	49
Total	277	15	292

SC WORKS | BRINGING EMPLOYERS
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PY16 - July 1, 2016 to June 30, 2017

WIOA Training Services and Follow-Up Services = July 1, 2016 to June 30, 2017

Recommended for Training Services

	June	YTD Total
GED	1	51
Occupational	10	111
On-the-Job Training	0	5

OJT Training Synopsis

Company Name	Location of Company	Successful	Unsuccessful	In-Progress
Belton Metal Company, Inc.	Anderson	2	1	1
Reliable Automatic Sprinkler	Liberty	1		

Total Current Contracts	3	1	1
Total Carryover	0	0	0
Total All OJT Contracts	5		

*Carryover equals those contracts started in PY15 but finished in PY16

Funding Source

	June	YTD Total
Adult	0	5
Dislocated Workers	0	0
National Dislocated Worker Grant (ND)	0	0

Follow-Up Services

	Total	YTD Total
Entered Employment (Based on current Services Provided)	15	115
	46	271

Occupational Training by Provider

Name	Currently In Training	PY' 16 Rec'd Training
Adult Education - District 1 and 2 (327)	0	3
Adult Education - Districts 3, 4 and 5 Anderson (327)	0	2
Adult Education - Oconee Adult Education (327)	0	2
Arc Labs	3	5
Carolina Computer Training	1	4
Forrest College	1	1
Georgia Regents University	0	1
Greenville Technical College	6	14
New Horizons Computer Learning Center of SC	0	2
Norris Mechanical LLC	7	15
Palmetto School of Career Development	0	2
Southern Wesleyan University	2	2
Tri-County Technical College	27	93
Truck Driver Institute	0	2
Total	47	148

Total Occupational Training by Cluster

Occupation	Total Training	PY'16 Rec'd Credential
GED Training (327)	7	0
Admin, Support, Waste Mgmt., Remediation Svcs.	11	3
Manufacturing	47	9
Professional, Scientific, Technical Services	8	2
Health Care and Social Assistance	51	12
CDL	22	4
Heavy Equipment Operator	8	1

Funding Source PY'16 Rec'd (occupational and GED training)

	YTD Total
Adult	126
Dislocated Workers	22
NDWG	0
Trade (co-enrolled)	10
Total	158

Note: Some participants have rec'd more than one training or more than one funding source.

*This number is hand counted from SCWOS based on follow-up summaries of each career coach.

Data through: July 2017
 Last Revision Date: 08/07/2017

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PY17 - July 1, 2017 to June 30, 2018

	Q1 2017	Q1 2017	Q1 2017	Q2 2017	Q2 2017	Q2 2017	Q3 2017	Q3 2017	Q3 2017	Q4 2017	Q4 2017	Q4 2017	Total
Jobseekers Services	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	
SYSTEM WIDE SERVICES													
Unduplicated Customer Count	3331												3331
Individuals that Registered	327												327
Anderson	162												162
Clemson	51												51
Easley	51												51
Seneca	63												63
Job Search Services	80350												80350
Anderson	38484												38484
Clemson	13700												13700
Easley	13644												13644
Seneca	14522												14522
CENTER-WIDE SERVICES													
Center Traffic (Total Customer Count):	1781												1781
Anderson	698												698
Clemson	631												631
Easley	100												100
Seneca	352												352
Access Point Traffic	0												0
Orientation Attendance	32												32
Workshops Offered	97												97
# Attended Employability	23												23
# Attended Financial Literacy	0												0
# Attended Computer Skills	34												34
Referrals to Partners:	49												49
# of Individuals Received Referral	44												44

Data through: July 2017
 Last Revision Date: 08/08/2017

SC WORKS | BRINGING EMPLOYERS
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PY16 - July 1, 2017 to June 30, 2018

	Q1 2017	Q1 2017	Q1 2017	Q2 2017	Q2 2017	Q2 2017	Q3 2017	Q3 2017	Q3 2017	Q4 2017	Q4 2017	Q4 2017	Total
Employer Services	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	
Internal Job Orders Created	279												279
Anderson	96												96
Clemson	106												106
Easley	13												13
Seneca	64												64
Services Provided Employers	1396												1396
Anderson	342												342
Clemson	832												832
Easley	15												15
Seneca	207												207
Hiring Events	26												26
Total Job Seekers	208												208
Anderson	7												7
Oconee	79												79
Pickens	122												122
Regional	0												0
Entered Employments	91												91
Anderson	9												9
Clemson	61												61
Easley	0												0
Inactive Honea Path	0												0
Inactive Liberty Center	0												0
Seneca	21												21
Rapid Response Events	1												1
JC Penney	12												12

WIOA Enrollments						
YTD (Last Date of Access)						
Age	Anderson	Oconee	Pickens	Other	Total	%
Under 19	0	1	0	0	1	1%
19-21	6	3	2	0	11	6%
22-32	41	9	12	1	63	32%
33-44	26	14	13	0	53	27%
45-54	24	15	5	0	44	22%
55-64	10	5	9	0	24	12%
65+	0	0	0	0	0	0%
Total	107	47	41	1	196	100%
Race	Anderson	Oconee	Pickens	Other	Total	%
African American/Black	33	9	7	0	49	25%
American Indian/Alaskan Native	1	0	0	0	1	1%
Asian	1	0	0	0	1	1%
Hawaiian/Other Pacific Islander	0	0	0	0	0	0%
White	5	36	33	1	75	38%
Not Provided	67	2	1	0	70	36%
Total	107	47	41	1	196	100%
Ethnicity	Anderson	Oconee	Pickens	Other	Total	%
Hispanic or Latino heritage	2	3	2	0	7	4%
Not Hispanic or Latino heritage	103	43	39	1	186	95%
Not Provided	2	1	0	0	3	2%
Total	107	47	41	1	196	100%
Gender	Anderson	Oconee	Pickens	Other	Total	%
Female	58	31	25	0	114	58%
Male	49	16	16	1	82	42%
Total	107	47	41	1	196	100%
Education Level	Anderson	Oconee	Pickens	Other	Total	%
Less than 9th Grade	5	1	1	0	7	4%
9th-12th Grade (No Diploma)	72	31	25	1	129	66%
GED	3	3	3	0	9	5%
HSD	19	11	5	0	35	18%
Vocational School Certificate	0	0	2	0	2	1%
Associate's Degree	5	1	2	0	8	4%
Bachelor's Degree	3	0	3	0	6	3%
Education beyond a Bachelor's degree	0	0	0	0	0	0%
Total	107	47	41	1	196	100%
Disability from the Demographic Tab on the WIOA Application	Anderson	Oconee	Pickens	Other	Total	%
No	105	44	40	1	190	97%
Yes	2	2	1	0	5	3%
Participant did not self-identify	0	1	0	0	1	1%
Total	107	47	41	1	196	100%
Employment Status at Participation	Anderson	Oconee	Pickens	Other	Total	%
Employed	42	16	17	0	75	38%
Employed but received notice of layoff	0	0	0	0	0	0%
Not Employed	65	31	24	1	121	62%
Total	107	47	41	1	196	100%
Veteran	Anderson	Oconee	Pickens	Other	Total	%
No	101	46	39	1	187	95%
Yes	6	1	2	0	9	5%
Total	107	47	41	1	196	100%

All demographic data is provided by Geographic Solutions to the SC Department of Employment and Workforce. The Applications Analyst for SC Department of Employment and Workforce then forwards the data in Excel to the local areas for further analysis.

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PY17 - July 1, 2017 to June 30, 2018

WIOA Individualized Career Services = July 1, 2017- June 30, 2018

		Job Seeker at WIOA Enrollment					Total
		A	O	P	Other	Total	
Veterans	CO	5	0	1	0	6	
	New	1	1	1	0	3	
Offenders	CO	33	8	4	1	46	
	New	8	0	1	0	9	
TAA Co-enrolled	CO	1	4	1	0	6	
	New	0	0	0	0	0	
Adult/DW Low Income	CO	63	19	15	1	98	
	New	12	1	2	0	15	
SNAP Recipient	CO	33	12	7	0	52	
	New	7	0	2	0	9	
Basic Skills Deficient	CO	41	15	14	0	70	
	New	7	0	0	0	7	

	Caseload Breakdown		
	Active	Follow-up	Total
Hamrick	0	0	0
Hunter	4	43	47
Morgan	8	35	43
Parnell	6	38	44
Simmons	6	37	43
Total	24	153	177

		Applications	
		July	YTD Total
YTD Total Determinations		22	22

*Priority of Service are those eligible individuals that will be enrolled because they meet one or more of the following categories: low income, basic skills deficient, public assistance recipient, Veteran (or Spouse), or does not meet self-sufficiency guidelines.

	Active Enrollment		
	CO	July	Total
Hamrick	0	0	0
Hunter	43	4	47
Morgan	44	8	52
Parnell	43	6	49
Simmons	42	6	48
Total	172	24	196

		Enrollment		
		July	TD Planned	(+/-)
New MTD Enrolled		24	10	14
New YTD Enrolled		24	10	14

In-Demand Career Cluster	Career Interest	
	July	YTD
Admin, Support, Waste Mgmt., Remediation Svcs..	1	1
Health Care and Social Assistance	7	7
Manufacturing	9	9
Professional Scientific Technical Services	1	1
Other	6	6

Activity	One-on-One Services	
	July	YTD
106 - Provided Internet Job Search Support	1	1
115 - Resume Preparation Assistance	5	5
123 - Job Development Contacts	0	0

	WorkKeys		
	CO	New YTD	Total
Platinum	0	1	1
Gold	0	3	3
Silver	0	14	14
Bronze	0	6	6
Total	0	24	24

SC WORKS | BRINGING EMPLOYERS
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PY17 - July 1, 2017 to June 30, 2018

WIOA Training Services and Follow-Up Services = July 1, 2016 to June 30, 2017

Recommended for Training Services

	July	YTD Total
GED	0	0
Occupational	11	11
On-the-Job Training	0	0

OJT Training Synopsis

Company Name	Location of Company	Successful	Unsuccessful	In-Progress

Total Current Contracts	0	0	0
Total Carryover	0	0	0
Total All OJT Contracts	0		

*Carryover equals those contracts started in PY 16 but finished in PY17

Funding Source

	July	YTD Total
Adult	0	0
Dislocated Workers	0	0
National Dislocated Worker Grant (ND)	0	0

Follow-Up Services

	Total	YTD Total
Entered Employment (Based on current Services Provided)	13	13
	52	52

Occupational Training by Provider

Name	Currently In Training	PY' 17 Rec'd Training
Adult Education - District 1 and 2 (327)	0	0
Adult Education - Districts 3, 4 and 5 Anderson (327)	0	0
Adult Education - Oconee Adult Education (327)	0	0
Arc Labs	2	3
Carolina Computer Training	1	1
Forrest College	1	1
Georgia Regents University	0	0
Greenville Technical College	6	6
New Horizons Computer Learning Center of SC	0	0
Norris Mechanical LLC	8	8
Palmetto School of Career Development	2	2
Southern Wesleyan University	2	2
Tri-County Technical College	32	35
Truck Driver Institute	0	0
Total	54	58

Total Occupational Training by Cluster

Occupation	Total Training	PY'16 Rec'd Credential
GED Training (327)	0	0
Admin, Support, Waste Mgmt., Remediation Svcs.	3	0
Manufacturing	24	0
Professional, Scientific, Technical Services	3	0
Health Care and Social Assistance	28	0
CDL	2	0
Heavy Equipment Operator	1	0

Funding Source PY'16 Rec'd (occupational and GED training)

	YTD Total
Adult	52
Dislocated Workers	6
NDWG	0
Trade (co-enrolled)	6
Total	64

Note: Some participants have rec'd more than one training or more than one funding source.

*This number is hand counted from SCWOS based on follow-up summaries of each career coach.

Grant Number: 16A295H2
Invoice: 100-I10012
Period Covered: 6/1/17-6/30/17

Eckerd Workforce Development Services
 Adult Program

Eckerd Goal:		JUNE		JUNE FINAL			
		100.0%	100.0%	100.0%	100.0%		
Line Item	MOD 3	100 - I10011	100 - I10012	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$252,627.28	10,706.84	10,906.58	252,257.26	\$370.02	99.9%	
Fringe Benefit Total	\$80,079.20	1,216.44	5,201.82	\$72,727.06	\$7,352.14	90.8%	
Staff Cost Total	\$332,706.48	11,923.28	16,108.40	\$324,984.32	\$7,722.16	97.7%	
Operating							
1.2 Staff Consumable Supplies	\$ 3,726.08	126.90	0.00	\$3,692.79	\$33.29	99.1%	
1.3 Advertising, Outreach	\$851.68	0.00	0.00	\$0.00	\$851.68	0.0%	
1.4 Copy, Print	\$4,524.53	0.00	0.00	\$3,338.26	\$1,186.27	73.8%	
1.5 Communications	\$6,821.57	625.06	-10.76	\$7,143.36	-\$321.79	104.7%	
1.6 Staff Travel	\$9,721.88	199.55	0.00	\$5,731.66	\$3,990.22	59.0%	
1.7 Staff Conferences, Training	\$3,885.77	0.00	0.00	\$2,744.47	\$1,141.30	70.6%	
1.8 Staff Computer Leases	\$2,465.00	0.00	0.00	\$2,202.93	\$262.07	89.4%	
1.9 Postage	\$2,129.19	31.59	0.00	\$819.39	\$1,309.80	38.5%	
Operating Total (01)	\$34,125.70	983.10	-10.76	25,672.86	\$8,452.84	75%	
Direct Training							
2.3 Credential Exam Fees (CAN/GED/WK)	\$ 11,625.00	2,662.80	0.00	\$8,232.34	\$3,392.66	70.8%	
2.6 Tuition (College/Occupational Training)	\$371,688.00	54,323.66	0.00	\$314,571.32	\$57,116.68	84.6%	
Direct Training Total (02)	\$383,313.00	56,986.46	0.00	322,803.66	\$60,509.34	84%	
Support Services							
3.2 Transportation	\$2,265.84	190.00	0.00	\$450.00	\$1,815.84	19.9%	
3.3 Childcare	\$1,000.00	0.00	0.00	\$0.00	\$1,000.00	0.0%	
3.4 Training Support Materials	\$3,300.00	251.10	0.00	\$1,911.80	\$1,388.20	57.9%	
3.5 Emergency Assistance	\$2,500.00	0.00	0.00	\$0.00	\$2,500.00	0.0%	
Support Service Total (03)	\$9,065.84	441.10	0.00	2,361.80	\$6,704.04	26.1%	
Operating Cost Total	\$759,211.02	70,333.94	16,097.64	\$675,822.63	\$83,388.39	89.0%	
General Overhead (Indirect)	8.86%	\$67,266.00	6,231.59	1,426.25	\$59,883.99	\$7,382.01	89.0%
General Liability Ins	0.60%	\$4,721.00	422.00	96.59	\$4,054.94	\$666.06	85.9%
Contract Total	\$831,198.02	76,987.53	17,620.48	\$739,761.56	\$91,436.46	89.0%	

Grant Number: 16D295H2-DW
Invoice: 101-I10012
Period Covered: 6/1/17 - 6/30/17

Eckerd Workforce Development Services
 DW Program

Eckerd Goal:		JUNE	JUNE FINAL				
		100.0%	100.0%			100.0%	
Line Item	MOD 3	101-I1011	101-I1012	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$386.44	0.00	0.00	332.49	\$53.95	86.0%	
Fringe Benefit Total	\$ 131.16	0.00	0.00	\$131.16	\$0.00	100.0%	
Staff Cost Total	\$517.60	0.00	0.00	\$463.65	\$53.95	89.6%	
Operating							
1.2 Staff Consumable Supplies	\$ 473.92	14.10	0.00	\$418.28	\$55.64	88.3%	
1.3 Advertising, Outreach	\$108.32	0.00	0.00	\$0.00	\$108.32	0.0%	
1.4 Copy, Print	\$575.47	0.00	0.00	\$321.20	\$254.27	55.8%	
1.5 Communications	\$867.63	64.25	0.00	\$813.94	\$53.69	93.8%	
1.6 Staff Travel	\$1,236.52	24.67	0.00	\$726.57	\$509.95	58.8%	
1.7 Staff Conferences, Training	\$494.23	0.00	0.00	\$327.41	\$166.82	66.2%	
1.8 Staff Computer Leases	\$235.00	0.00	0.00	\$0.00	\$235.00	0.0%	
1.9 Postage	\$270.81	21.49	0.00	\$97.18	\$173.63	35.9%	
Operating Total (01)	\$4,261.90	124.51	0.00	2,704.58	\$1,557.32	63.5%	
Direct Training							
2.3 Credential Exam Fees (CAN/GED/WK)	\$0.00	0.00	0.00	\$0.00	\$0.00	#DIV/0!	
2.6 Tuition (College/Occupational Training)	\$35,000.00	6,541.87	94.00	\$25,397.92	9,602.08	72.6%	
Direct Training Total (02)	\$35,000.00	6,541.87	94.00	25,397.92	\$9,602.08	72.6%	
Support Services							
3.4 Training Support Materials	\$0.00	0.00	0.00	\$0.00	\$0.00	#DIV/0!	
3.5 Emergency Assistance	\$0.00	0.00	0.00	\$0.00	\$0.00	#DIV/0!	
3.6 Special Populations Support	\$0.00	0.00	0.00	\$0.00	\$0.00	#DIV/0!	
Support Service Total (03)	\$0.00	0.00	0.00	0.00	\$0.00	#DIV/0!	
Operating Cost Total	\$39,779.50	6,666.38	94.00	\$28,566.15	\$11,213.35	71.8%	
General Overhead (Indirect)	8.86%	\$3,524.00	590.64	8.33	\$2,516.76	\$1,007.24	71.4%
General Liability Ins	41.50/mo	\$498.01	41.50	0.00	\$498.00	\$0.01	100.0%
Contract Total	\$43,801.51	7,298.52	102.33	\$31,580.92	\$12,220.59	72.1%	

Grant Number: 16A995H2 - OP Adult

Invoice: 197-I10012 Adult

Period Covered: 6/1/17 - 6/30/17

Eckerd Workforce Development Services
Adult Operator

Eckerd Goal:		JUNE		JUNE FINAL		100.0%	
		100.0%	100.0%	100.0%	100.0%		
Line Item	MOD 1	197-I10011 Adult	197-I10012 Adult	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$44,251.22	1,998.79	2,269.50	40,205.58	\$4,045.64	90.9%	
Fringe Benefit Total	\$ 12,112.98	257.57	783.54	\$9,872.96	\$2,240.02	81.5%	
Staff Cost Total	\$56,364.20	2,256.36	3,053.04	\$50,078.54	\$6,285.66	88.8%	
Operating							
1.2 Staff Consumable Supplies	\$2,904.00	883.37	0.00	\$2,463.45	\$440.55	84.8%	
1.4 Copy, Print	\$2,884.96	0.00	0.00	\$2,789.83	\$95.13	96.7%	
1.5 Communications	\$675.84	134.14	-121.07	\$436.15	\$239.69	64.5%	
1.6 Staff Travel	\$1,504.19	32.72	0.00	\$1,294.43	\$209.76	86.1%	
1.7 Staff Conferences, Training	\$1,267.20	0.00	0.00	\$585.20	\$682.00	46.2%	
1.8 Staff Computer Leases	\$995.60	0.00	0.00	\$0.00	\$995.60	0.0%	
1.9 Postage	\$211.20	0.00	0.00	\$129.36	\$81.84	61.3%	
Operating Total (01)	\$10,442.99	1,050.23	-121.07	7,698.42	\$2,744.57	74%	
Operating Cost Total	\$66,807.19	3,306.59	2,931.97	\$57,776.96	\$9,030.23	86.5%	
General Overhead (Indirect)	8.86%	\$5,919.12	292.96	259.77	\$5,119.04	\$800.08	86.5%
General Liability Ins	0.60%	\$436.36	19.84	17.59	\$346.66	\$89.70	79.4%
Contract Total	\$73,162.67	3,619.39	3,209.33	\$63,242.66	\$9,920.01	86.4%	

Grant Number: 16D995H2
 Invoice: 197-I10012 DW
 Period Covered: 6/1/17 - 6/30/17

Eckerd Workforce Development Services
 DW Operator

Eckerd Goal:		JUNE	JUNE FINAL	100.0%			
		100.0%	100.0%	100.0%			
Line Item	MOD 1	197-I10011 DW	197-I10012 DW	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$199.18	0.00	0.00	374.03	-\$174.85	187.8%	
Fringe Benefit Total	\$ 54.52	0.00	0.00	\$113.14	-\$58.62	207.5%	
Staff Cost Total	\$253.70	0.00	0.00	\$487.17	-\$233.47	192.0%	
Operating							
1.2 Staff Consumable Supplies	\$396.00	120.46	0.00	\$330.65	\$65.35	83.5%	
1.4 Copy, Print	\$393.40	0.00	0.00	\$373.19	\$20.21	94.9%	
1.5 Communications	\$92.16	8.71	0.00	\$130.54	-\$38.38	141.6%	
1.6 Staff Travel	\$205.12	4.46	0.00	\$171.02	\$34.10	83.4%	
1.7 Staff Conferences, Training	\$172.80	0.00	0.00	\$79.80	\$93.00	46.2%	
1.8 Staff Computer Leases	\$135.76	0.00	0.00	\$0.00	\$135.76	0.0%	
1.9 Postage	\$28.80	0.00	0.00	\$17.64	\$11.16	61.3%	
Operating Total (01)	\$1,424.04	133.63	0.00	1,102.84	\$321.20	77%	
Operating Cost Total	\$1,677.74	133.63	0.00	\$1,590.01	\$87.73	94.8%	
General Overhead (Indirect)	8.86%	\$148.65	11.84	0.00	\$140.87	\$7.78	94.8%
General Liability Ins	0.60%	\$10.96	0.80	\$9.54	\$1.42	87.0%	
Contract Total	\$1,837.35	146.27	0.00	\$1,740.42	\$96.93	94.7%	

GRANT NUMBER 16R295E1 - RR
Invoice: 208-I10012
Period Covered: 6/1/17 - 6/30/17

Eckerd Workforce Development Services
Rapid Response

Eckerd Goal:		JUNE	JUNE FINAL				
		100.0%	100.0%			100.0%	
Line Item	MOD 2	208-I1011	208-I1012	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$42,919.80	1,159.76	1,419.40	35,322.30	\$7,597.50	82.3%	
Fringe Benefit Total	\$ 13,315.12	153.29	594.25	\$9,970.27	\$3,344.85	74.9%	
Staff Cost Total	\$56,234.92	1,313.05	2,013.65	\$45,292.56	\$10,942.36	80.5%	
Operating Total (01)		0.00	0.00	0.00	\$0.00	#DIV/0!	
Direct Training							
2.3 Credential Exam Fees (CAN/GED/WK)	\$ 1,550.00	127.50	0.00	\$959.75	\$590.25	61.9%	
2.6 Tuition (College/Occupational Training)	\$23,622.31	0.00	0.00	\$23,622.31	0.00	100.0%	
Direct Training Total (02)	\$25,172.31	127.50	0.00	24,582.06	\$590.25	98%	
Support Services							
3.4 Training Support Materials	\$825.00	13.95	0.00	\$644.16	\$180.84	78.1%	
Support Service Total (03)	\$825.00	13.95	0.00	644.16	\$180.84	78.1%	
Operating Cost Total	\$82,232.23	1,454.50	2,013.65	\$70,518.78	\$11,713.45	85.8%	
General Overhead (Indirect)	8.86%	\$7,285.77	128.87	178.41	\$6,247.96	\$1,037.81	85.8%
General Liability Ins	Don't Bill	0.00	0.00	\$0.00	\$0.00	#DIV/0!	
Contract Total	\$89,518.00	1,583.36	2,192.06	\$76,766.75	\$12,751.25	85.8%	

Grant Number: 17A295H3
Invoice Number: 1055-1
Period Covered: 7/1/17-7/30/17

Eckerd Workforce Development Services
 Adult Program

Eckerd Goal:		JULY			100.0%	
		8.3%				
Line Item		Contract Amount	1055-1	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$ 220,333	18,874.07	18,874.07	\$ 201,458.93	8.6%
Fringe Benefit Total	51xx	\$ 63,223	5,969.39	5,969.39	\$ 57,253.83	9.4%
Staff Cost Total		\$ 283,556	24,843.46	24,843.46	\$ 258,712.76	8.8%
Operating						
1.1 Facility, Utilities		\$ -	-	-	\$ -	0.0%
1.2 Staff Consumable Supplies	6000	\$ 3,193	608.22	608.22	\$ 2,584.78	19.0%
1.3 Advertising, Outreach	6735	\$ 852	-	-	\$ 852.00	0.0%
1.4 Copy, Print	6730	\$ 2,661	-	-	\$ 2,661.00	0.0%
1.5 Communications	6270	\$ 6,637	543.91	543.91	\$ 6,093.09	8.2%
1.6 Staff Travel	61xx	\$ 7,950	454.18	454.18	\$ 7,495.82	5.7%
1.7 Staff Conferences, Training	5105	\$ 3,726	-	-	\$ 3,726.00	0.0%
1.8 Staff Computer Leases	6045	\$ 2,928	-	-	\$ 2,928.00	0.0%
1.9 Postage	6005	\$ 1,597	42.40	42.40	\$ 1,554.60	2.7%
Operating Total (01)		\$ 29,544	1,648.71	1,648.71	\$ 27,895.29	6%
Direct Training						
2.3 Credential Exam Fees (CAN	6520	\$ 10,202	67.50	67.50	\$ 10,134.50	0.7%
2.6 Tuition (College/Occupatio	6530	\$ 269,820	10,265.26	10,265.26	\$ 259,554.74	3.8%
Direct Training Total (02)		\$ 280,022	10,332.76	10,332.76	\$ 269,689.24	4%
Support Services						
3.11 Transportation	6485	\$ 1,331	460.00	460.00	\$ 871.00	34.6%
3.12 Childcare	6660	\$ 355	-	-	\$ 355.00	0.0%
3.14 Training Support Materials	6545	\$ 444	-	-	\$ 444.00	0.0%
3.13 Emergency Assistance	6590	\$ 3,326	-	-	\$ 3,326.00	0.0%
Support Service Total (03)		\$ 5,456	460.00	460.00	\$ 4,996.00	8.4%
General Liability Ins 6305	6305	\$ 5,011	324.41	324.41	\$ 4,686.59	6.5%
Operating Cost Total		\$ 603,589	37,609.34	37,609.34	\$ 565,980	6.2%
General Overhead (Indirect)	8.86%	\$ 53,034	3,332.19	3,332.19	\$ 49,701.89	6.3%
Contract Total		\$ 656,624	40,941.53	40,941.53	\$ 615,681.77	6.2%

Grant Number: 17D295H3
 Invoice Number: 1056-1
 Period Covered: 7/1/17-7/30/17

Eckerd Workforce Development Services
 DW Program

Eckerd Goal:		JULY			100.0%	
		8.3%				
Line Item	Contract Amount	1056-1	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$ 28,024	\$ 2,111.26	\$ 2,111.26	\$ 25,912.74	7.5%	
Fringe Benefit Total 51xx	\$ 8,041	\$ 872.03	\$ 872.03	\$ 7,169.31	10.8%	
Staff Cost Total	\$ 36,065	\$ 2,983.29	\$ 2,983.29	\$ 33,082.05	8.3%	
OPERATING COSTS						
1.1 Facility, Utilities	\$ -	\$ -	\$ -	\$ -	0.0%	
1.2 Staff Consumable Suppl 6000	\$ 406	\$ 73.50	\$ 73.50	\$ 332.50	18.1%	
1.3 Advertising, Outreach 6735	\$ 108	\$ -	\$ -	\$ 108.00	0.0%	
1.4 Copy, Print 6730	\$ 339	\$ -	\$ -	\$ 339.00	0.0%	
1.5 Communications 6270	\$ 844	\$ 67.25	\$ 67.25	\$ 776.75	8.0%	
1.6 Staff Travel 61xx	\$ 1,012	\$ 1.06	\$ 1.06	\$ 1,010.94	0.1%	
1.7 Staff Conf., Training 5105	\$ 474	\$ -	\$ -	\$ 474.00	0.0%	
1.8 Staff Computers 6045	\$ 372	\$ -	\$ -	\$ 372.00	0.0%	
1.9 Postage 6005	\$ 203	\$ 10.56	\$ 10.56	\$ 192.44	5.2%	
Operating Total (01)	\$ 3,758	\$ 152.37	\$ 152.37	\$ 3,605.63	4%	
TRAINING COSTS						
2.3 Credential Exam Fees (6520	\$ 1,298	\$ 27.50	\$ 27.50	\$ 1,270.50	2.1%	
2.6 Tuition (College/Occup: 6530	\$ 34,318	\$ 1,499.00	\$ 1,499.00	\$ 32,819.00	4.4%	
Direct Training Total (02)	\$ 35,616	\$ 1,526.50	\$ 1,526.50	\$ 34,089.50	4%	
SUPPORTIVE SERVICES COSTS						
3.11 Transportation 6485	\$ 169	\$ -	\$ -	\$ 169.00	0.0%	
3.12 Childcare 6660	\$ 45	\$ -	\$ -	\$ 45.00	0.0%	
3.14 Training Support Mate 6545	\$ 56	\$ -	\$ -	\$ 56.00	0.0%	
3.13 Emergency Assistance 6590	\$ 423	\$ -	\$ -	\$ 423.00	0.0%	
Support Service Total (03)	\$ 693	\$ -	\$ -	\$ 693.00	0.0%	
4.2 General Liability Ins 63C 6305	\$ 498	\$ 44.20	\$ 44.20	\$ 453.80	8.9%	
Operating Cost Total	\$ 76,630	\$ 4,706.36	\$ 4,706.36	\$ 71,924	6.1%	
4.1 General Overhead (Indi 8.86%	\$ 6,745	\$ 416.98	\$ 416.98	\$ 6,328.41	6.2%	
Contract Total	\$ 83,376	\$ 5,123.34	\$ 5,123.34	\$ 78,252.39	6.1%	

GRANT NUMBER: 16A995H2 - OP Adult
INVOICE NUMBER: 1092-100-1
PERIOD COVERED: 7/1/17 - 7/31/17

Eckerd Workforce Development Services
 Adult Operator

Eckerd Goal:		JULY				100.0%
		8.3%				
Line Item		Contract Amount	1092-100-1	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$ 48,025.12	\$ 3,346.78	\$ 3,346.78	\$ 44,678.34	7.0%
Fringe Benefit Total	51xx	\$ 12,459.63	\$ 1,699.83	\$ 1,699.83	\$ 10,759.80	13.6%
Staff Cost Total		\$ 60,484.75	\$ 5,046.61	\$ 5,046.61	\$ 55,438.14	8.3%
Operating						
1.2 Staff Consumable Suppl	6000	\$ 2,217.60	\$ 334.96	\$ 334.96	\$ 1,882.64	15.1%
1.3 Advertising, Outreach	6735	\$ -	\$ -	\$ -	\$ -	0.0%
1.4 Copy, Print	6730	\$ 1,689.60	\$ -	\$ -	\$ 1,689.60	0.0%
1.5 Communications	6265	\$ 720.72	\$ -	\$ -	\$ 720.72	0.0%
1.6 Staff Travel	61xx	\$ 1,820.73	\$ -	\$ -	\$ 1,820.73	0.0%
1.7 Staff Conf., Training	5105	\$ 792.00	\$ -	\$ -	\$ 792.00	0.0%
1.8 Staff Equip/Comp Lease	6045	\$ 264.00	\$ -	\$ -	\$ 264.00	0.0%
1.9 Postage	6005	\$ 211.20	\$ -	\$ -	\$ 211.20	0.0%
Operating Total (01)		\$ 7,715.85	\$ 334.96	\$ 334.96	\$ 7,380.89	4%
General Liability Ins	6305	\$ 556.82	\$ 41.22	\$ 41.22	\$ 515.60	7.4%
Operating Cost Total		\$ 68,757.42	\$ 5,422.79	\$ 5,422.79	\$ 63,334.63	7.9%
General Overhead (Indirec	8.86%	\$ 6,042.57	\$ 480.46	\$ 480.46	\$ 5,562.11	8.0%
Contract Total		\$ 74,800.00	\$ 5,903.25	\$ 5,903.25	\$ 68,896.74	7.9%

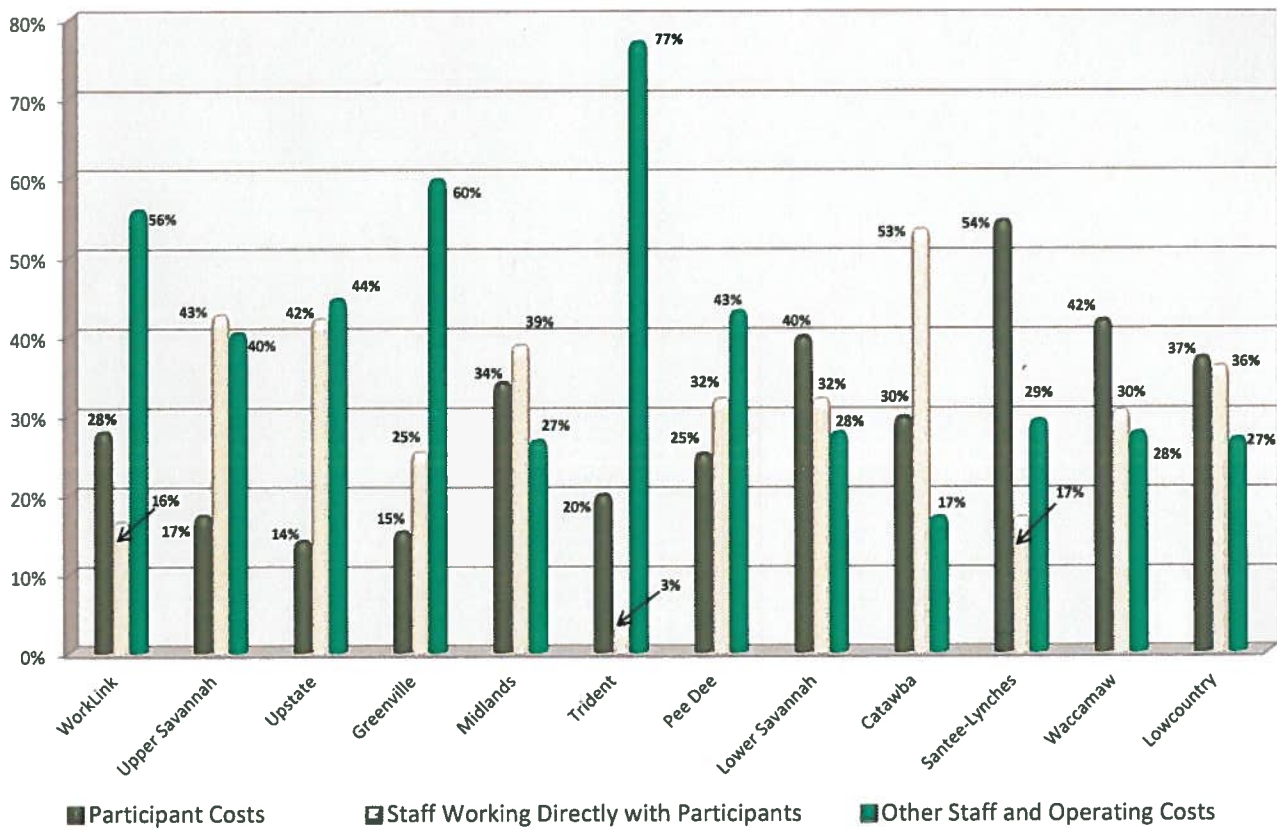
GRANT NUMBER: 16D995H2 - OP DW
INVOICE NUMBER: 1092-790-1
PERIOD COVERED: 7/1/17 - 7/31/17

Eckerd Workforce Development Services
 DW Operator

Eckerd Goal:		JULY			100.0%	
		8.3%				
Line Item		Contract Amount	1092-100-1	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total		\$ 6,548.88	\$ 456.38	\$ 456.38	\$ 6,092.50	7.0%
Fringe Benefit Total	51xx	\$ 1,699.04	\$ 231.79	\$ 231.79	\$ 1,467.25	13.6%
Staff Cost Total		\$ 8,247.92	\$ 688.17	\$ 688.17	\$ 7,559.75	8.3%
Operating						
1.2 Staff Consumable Suppl	6000	\$ 302.40	\$ 45.67	\$ 45.67	\$ 256.73	15.1%
1.3 Advertising, Outreach	6735	\$ -	\$ -	\$ -	\$ -	0.0%
1.4 Copy, Print	6730	\$ 230.40	\$ -	\$ -	\$ 230.40	0.0%
1.5 Communications	6265	\$ 98.28	\$ -	\$ -	\$ 98.28	0.0%
1.6 Staff Travel	61xx	\$ 248.28	\$ -	\$ -	\$ 248.28	0.0%
1.7 Staff Conf., Training	5105	\$ 108.00	\$ -	\$ -	\$ 108.00	0.0%
1.8 Staff Equip/Comp Lease	6045	\$ 36.00	\$ -	\$ -	\$ 36.00	0.0%
1.9 Postage	6005	\$ 28.80	\$ -	\$ -	\$ 28.80	0.0%
Operating Total (01)		\$ 1,052.16	\$ 45.67	\$ 45.67	\$ 1,006.49	4%
General Liability Ins	6305	\$ 75.93	\$ 5.63	\$ 5.63	\$ 70.30	7.4%
Operating Cost Total		\$ 9,376.01	\$ 739.47	\$ 739.47	\$ 8,636.54	7.9%
General Overhead (Indirec	8.86%	\$ 823.99	\$ 65.52	\$ 65.52	\$ 758.47	8.0%
Contract Total		\$ 10,200.00	\$ 804.99	\$ 804.99	\$ 9,395.01	7.9%

Provider	Program of Study	In Demand in WorkLink	Tuition and fees	Website	Address	Description
Carolina Career School, LLC	Dental Chairside Assisting	Yes, Health Care and Social Assistance	\$3470.00	http://www.carolinacareerschool.com	140 Mall Connector Rd, Greenville, SC 29607	Grenville, SC Lecture/classroom portions of the program/courses are held on our online classroom. Each student must have access to the Internet and will sign onto our Learning Management System. Dental Chairside Assisting only Clinical portion of the courses will be held at 140 Mall Connector Rd, Greenville, SC 29607. The practice has six operatories and exam rooms each room is equipped with digital x-ray. Students will utilize the operatories, exam rooms, x-ray equipment, laboratory, sterilization area, and front desk area.
	Medical Administrative Assisting	Yes, Health Care and Social Assistance	\$1595.00			54 hour online course with additional 30 hours of Hands on Training with Medical Software and Electronic Medical records. This course is approved with the National Healthcare Association allowing students to take the CMAA National Certification exam upon completion of the program. This course will also include training in OSHA, HIPPA, Medical Terminology, ICD-10, Communication Skills, Patient Paperwork, etc. Students will receive a Certificate of Completion for Medical Administrative Assistant and Certificate of Completion for SimsChart.
	Pharmacy Technician	Yes, Health Care and Social Assistance	\$1095.00			Course is 4 months online with 120 hour of interning. Course includes mathematics applied in Pharmacies, name, uses and doses of medications, best practices for dispensing medications and pharmacy law and ethics's.
Carolina Construction School, LLC.	Class A Truck Driving	No, but a WorkLink exception to training.	\$3695.00	http://www.carolinaconstructionschool.com	CAROLINA CONSTRUCTION SCHOOL	5 week practical training in preparation to obtain a Class A Commercial Driver License.
	Class B Truck Driving	No, but a WorkLink exception to training.	\$2099.00		1456 KERSHAW CAMDEN HIGHWAY	2 week practical training in preparation to obtain a Class B Commercial Driver License and NCCER certification.
	Heavy Equipment Operater Training	No, but a WorkLink exception to training.	\$5995.00		LANCASTER SC 29721 PHONE: 803-286-5553	8 week practical, hands on course for training heavy equipment operators and NCCER certification.
LS Coding and Education LLC	AAPC Professional Medical Coding Curriculum	Yes, Health Care and Social Assistance	\$2350.00	http://www.certifiedcodetraining.com	5991 E Grant Road	Students learn to use the three HIPAA approved coding books (CPT-4, ICD-10-CM, HCPCS Level-II). Students learn how to abstract from a medical record and apply the guidelines from the AMA and CMS to choose the correct code to represent what services were provided and prove the medical necessity of the service being billed.
	Evaluation / Management Auditing and Abstracting	Yes, Health Care and Social Assistance	\$300.00		Tucson Arizona 85712	This course utilizes the Evaluation & Management Auditing and Abstracting Book by Lynn Schoeler, CPC, COC, CPC-I. During this course the student will learn to determine the level of service for a physician's face to face encounter in either the outpatient office setting or the inpatient environment. Both the "95" and "97" Documentation Guidelines are taught in this course.
						The student will be able to read a medical record and abstract the information to determine what services were provided to the patient. The student will be able to determine the level of History for the patient encounter as well as determine the extent of the Physical Examination performed. The student will also be able to determine the amount of Medical Decision Making done by the provider ultimately determining the level of the service based on the Medical Decision Making Process. Students will be able to apply the Medicare Coding Guidelines when selecting the appropriate service code. This course also covers chart audits and how to perform a target physician meeting to improve physician documentation.

**Program Year 2016 WIOA Program Expenditures (Excluding Admin) thru 3rd Quarter
Adult, Dislocated Worker, and Rapid Response**



Project Abstract

The WorkLink Workforce Development Board in collaboration with the Anderson Electric City Transit seeks grant funds made available through the State Workforce Development Board in the amount of \$100,000 under the Transportation Demo Grant to pilot a new transit line and extend an existing line in Anderson County, specifically to address the transportation barriers associated with seeking job training or employment. These two organizations have come together to collaborate on how transportation may be improved on behalf of job seekers and employers in Anderson County through our project called the “Electric City Transit to BHP and Masters Blvd.”

The success of this project will accomplish two things: 1) institute a new bus line connecting the rural towns of Belton and Honea Path to downtown Anderson, serving at least 26 employers on the planned route, and 2) extend an existing bus route further down Masters Boulevard in the Homeland Park area of Anderson, thereby providing access to employment opportunities with an additional 5 employers (4 of which have at least 250 employees or more) located on the planned route. The new Belton-Honea Path line and the Masters Boulevard extension will serve approximately 36,000 riders in the 18 month life of this project at an estimated cost of 36 cent per rider. An estimated 65% of total ridership will be involved in a job search, job training or retaining employment. Further, the success of this project will be used to justify the sustainability of the route through other funds that become available.

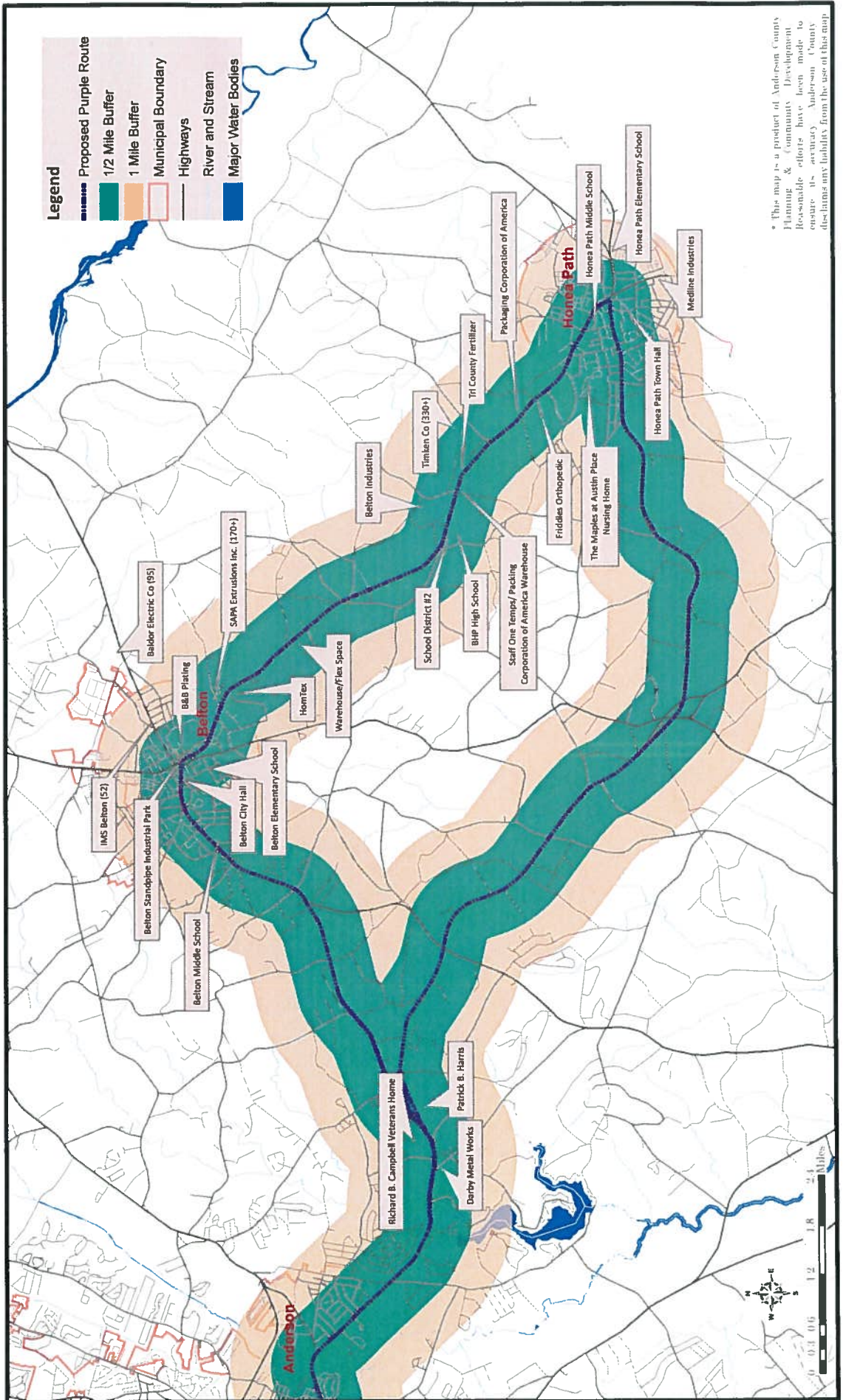
New Belton-Honea Path Line

This project is a key component in establishing transportation for those most in need in our small rural towns, better aligning transportation and employment by further increasing mobility options for 25,467 residents that live and work in the Belton-Honea Path area and within 1 mile of the proposed transit route. The proposed route will be the first to serve these two communities, and more specifically serve the highest populations of those with no access to a vehicle. The loop will begin in downtown Anderson, following Hwy 178 to Hwy 252 into Honea Path, and then picking up Hwy 178 in Honea Path, continuing through Belton back to Anderson. As a result of the brand new bus line, 26 employers will have direct access to employees with a reliable mode of transportation, and employees will have access to employers with higher wages, thereby changing the quality of life for the better for our citizens in Anderson County.

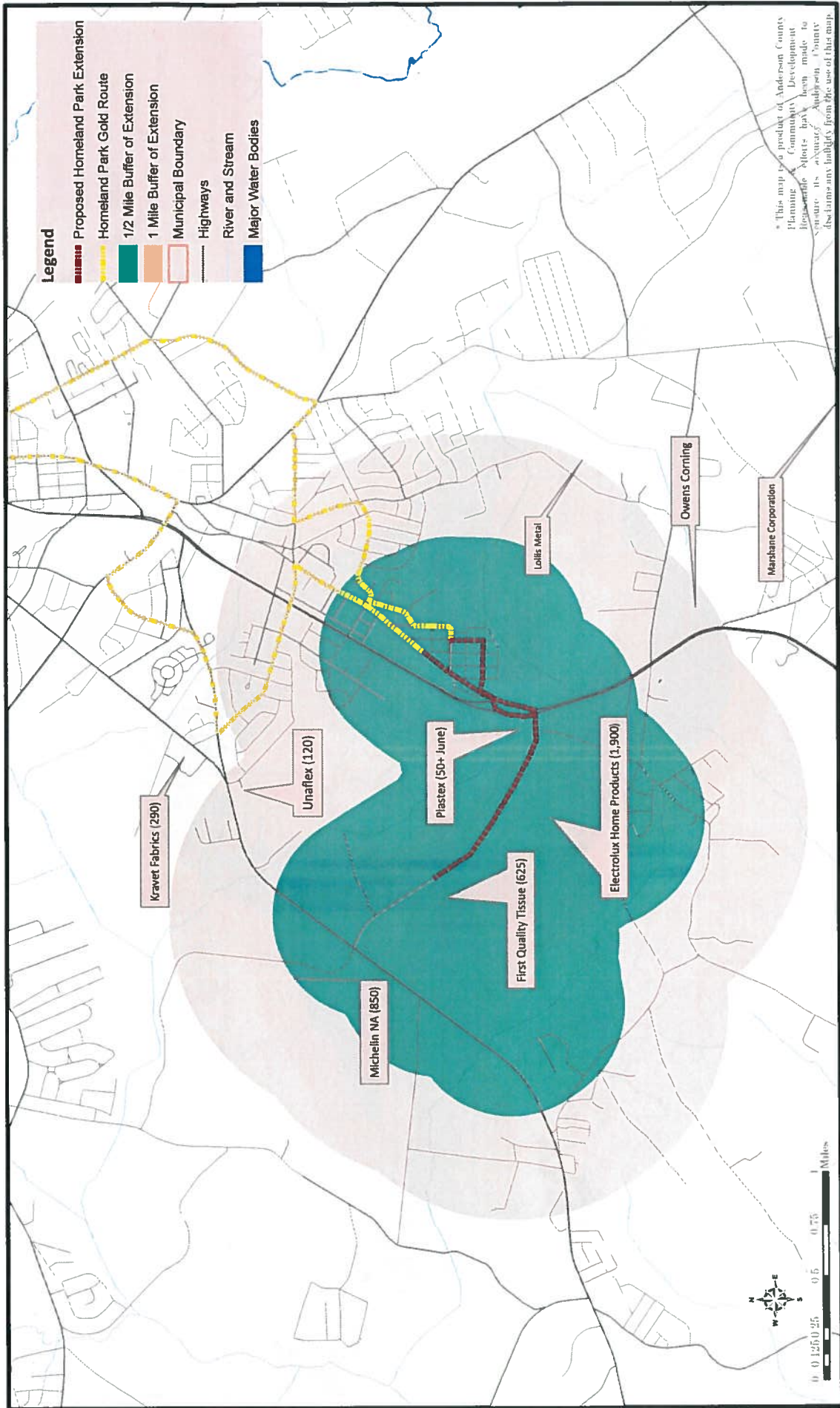
Extension of the Masters Boulevard Line

An existing route called the Gold line, currently serving the Homeland Park area of Anderson, will be extended in a loop down Masters Boulevard to Hwy US-29, to provide access to five medium and large employers. The companies directly impacted will be Electrolux (1,900 employees), First Quality Tissue (625 employees), Unaflex (120 employees), Kravet Fabrics (290 employees), and Michelin North America (850 employees). Further, the vacant BASF building has the potential for holding 250 employees if leased by a prospective employer. As a direct result of this grant, those that live in the Belton-Honea Path region will now have transit access to these well-paying, self-sustaining wages offered by these medium and large, well-known and established employers.

Proposed BHP Transit (Purple) Route Industries



Proposed Gold Route Extension Industries



Strategic Plan Update

Updated August 16, 2017

Goal I. Improve the skill level of the workforce to meet the demands of business and industry.

The One Stop and Youth Committees will oversee the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Objective 1:

- A. Monitor WorkKeys Data on an ongoing basis to report the trends in certification of workers.**

ANDERSON COUNTY										
ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC]										
WORKFORCE		TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NOT EARNED	NCRC PLUS	10.20.15 Baseline	8.15.17 Difference
Current	Private	1065	187	585	290	+	-	18	753	312
	Public	712	118	409	182	+	-	81	530	182
Emerging & Transitioning	High School	6418	1513	3574	1302	29	-	325	2859	3559
	College	109	17	65	27	0	-	6	85	24
	Adult Education	883	233	544	106	0	-	94	658	225
	Unemployed	1718	435	1008	274	+	-	71	1121	597
	Recent Veteran	10	+	9	0	0	-	0	8	2
	Workforce category not identified	55	19	27	9	0	-	0	49	6
Totals		10970	2523	6221	2190	+	-	595	6063	4907
Previous Report:		9112								
Difference from previous review:		1858								

OCONEE COUNTY										
ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC]										
WORKFORCE		TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NOT EARNED	NCRC PLUS	10.20.15 Baseline	5.15.17 Difference
Current	Private	375	59	227	87	+	-	7	258	117
	Public	374	51	196	122	5	-	127	274	100
Emerging & Transitioning	High School	1849	435	1016	390	8	-	0	777	1072
	College	31	5	17	9	0	-	0	17	14
	Adult Education	323	92	202	28	+	-	0	252	71
	Unemployed	1024	256	623	144	+	-	6	595	429
	Recent Veteran	4	+	0	+	0	-	0	0	4
Workforce category not identified		100	32	58	9	+	-	0	97	3
Totals		4080	931	2340	791	13	0	140	2270	1810
Previous Report:		3446								
Difference from previous review:		634								

PICKENS COUNTY										
ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC]										
WORKFORCE		TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NOT EARNED	NCRC PLUS	10.20.15 Baseline	8.15.17 Difference
Current	Private	513	73	309	127	4	-	22	318	195
	Public	339	57	216	65	0	-	44	183	156
Emerging & Transitioning	High School	3427	747	1855	805	20	-	161	1541	1886
	College	80	11	37	30	+	-	5	55	25
	Adult Education	1079	180	678	221	0	-	98	898	181
	Unemployed	1143	248	688	203	4	-	67	635	508
	Recent Veteran	13	+	8	+	0	-	0	7	6
	Workforce category not identified	303	67	190	46	0	-	0	299	4
	Totals	6897	1383	3981	1497	28	0	397	3936	2961
	Previous Report: 5744									
	Difference from previous review:	1153								

Objective 2:

- B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with workforce development partners
 - *Business Service Integration Team meetings – Third Friday of every month at 9AM, Clemson SC Works Center*
 - *Met July 14, 2017, next meeting August 18, 2017*
 - *Quarterly Partner meeting*
 - *Met May 5, 2017, next meeting August 25, 2017*

Objective 3:

- C. Increase the number of individuals who successfully complete GED or high school diploma through the workforce system. *Ongoing*

Key Action Strategies:

1. Coordinate with the school districts to identify new dropouts
 - a. Work with Youth Committee to strengthen collaboration and partnerships
 - b. Establish a referral process between the schools and the SC Works Centers for those seeking employment
In progress
Some existing connections:
 - *DEW staff offers soft skills workshops to high school students (specifically seniors and Career and Technology students) – basic information is given regarding SC Works Centers*
 - *K-12 System representatives are invited to our Business Service Integration Team meetings to learn more about outreach efforts to employers, but also information about SC Works Centers.*
 - *Aging Out of Foster Care Youth have SC Works referral system in place*
2. Make SC Works Center customers aware of GED and High School Diploma changes
 - a. Communicate information about how to obtain a GED or High School Diploma
 - *Staff review education history upon entry into the SC Works Centers*
 - *Referrals given to Adult Education Centers for each participant that lacks a GED or High School Diploma*

Objective 4: Increase the number of workshop attendees each year by serving at least 4% of the total Center traffic. The preceding month’s Center traffic will determine the goal for the current month. Overall achievement of this goal will be evaluated at the end of each program year. *Ongoing*

Key Action Strategies:

1. Gather information from partners and community as to the types of workshops that should be offered.
 - a. Ensure workshop topics and/or curriculum is applicable to skills needed from industry input

- b. Plan workshops early and market workshops through multiple venues: websites, social media, print, news outlets, partner’s organizations, etc.
- c. Plan workshops to be interactive and engaging
- 2. Coordinate a minimum of 8 workshops per month
- 3. Coordinate with partners to host workshops
 - a. Ask partners to require attendance to workshops

Objective 5: Focus on quality workshop content and offerings. Quality should extend to what is currently offered, what may be offered in the future, and workshop delivery mechanisms. *Ongoing*

Key Action Strategies:

- 1. Investigate online options and bring recommendations to the OneStop Operations Committee for consideration
- 2. Evaluate best practices and implement strategies that will encourage both workshop quality content and attendance
 - a. Tie workshops to other SC Works events
 - b. Offer networking workshops with soft skills topics and job leads
 - c. Recruit employers to lead workshops about soft skills and company requirements
- 3. Monitor workshop content, presentation and feedback
- 4. Annually evaluate what workshops are best suited for participants in the workforce system

Goal II. Increase employer engagement in WIB and WIB Activities.

The One Stop, Youth, and Disabilities Committees will be responsible for the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Key Objective:

- A. Increase WorkKeys Profiles by X% per year throughout the workforce region through increased awareness.

Key Action Strategies:

- 1. Investigate WorkKeys profiler resources and establish referral processes
- 2. Develop a plan to share WorkKeys profiling process with local area SHRM either through staff or partner presentations
- 3. Identify potential sources of funding opportunities
 - a. Secure additional funding through partnerships and grants to increase WorkKeys profiles

Data supplied by Phillips Staffing:

In 2016, the total number of profiles completed in the 3 counties 34.

Anderson-10 Profiles	First Quality, Mergon, McLaughlin, Chomorat
Oconee-18 Profiles	Itron, BASF, Borg Warner, Koyo
Pickens-6 Profiles	Pickens County Schools, St. Jude

Tabled until further WorkKeys data becomes available.

Key Objective:

- B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with work force development partners.

Key Action Strategies:

1. Determine in-demand jobs in the market area, and skills required to fill those jobs
2. Review the current skill level of our participants; determine gaps
3. Develop outreach materials specific to career paths (include educational resources) that need to be pursued in order to be employed in those jobs
4. Review career pathways options (developed on current in-demand occupations), including job opportunities, educational resources, and expected wages, with job seekers and customers