

#### **WORKFORCE DEVELOPMENT BOARD**

OneStop Operations Committee
January 24, 2018 at 3:00pm
SC Works Clemson Comprehensive Center, Large Conference Room

#### **AGENDA**

I.	Call to Order/Introductions	Ed Parris, Chair
II.	Approval of Minutes (10/18/17)*	Ed Parris
III.	PY'17 Reports  a. Business/Employer Services Reports b. SC Works System c. WIOA Adult/DW Program d. Financial	Meredith Durham, Staff Eckerd Staff
IV.	New Business  a. ETPL Applications* b. Adult Ed RFP	Windy Graham Trent Acker
V.	Old Business  a. Transportation Grant b. Strategic Plan	Trent Acker Jennifer Kelly
VI.	Other Business	Ed Parris

VII.

**Adjourn** 

**Next OneStop Operations Committee Meeting** 

**Ed Parris** 

March 28, 2018 at 3pm Clemson SC Works Center



# WORKFORCE DEVELOPMENT BOARD OneStop Operations Committee Meeting Minutes October 18, 2017 @ 3:00pm SC Works Clemson Comprehensive Center, Large Conference Room

**Members Present** 

Ed Parris-ChairAmanda BlantonDavid BowersDanny BrothersBrooke GarrenTeri Gilstrap

**Members Absent:** 

Mike Wallace

**Staff Present:** 

Jennifer Kelly Meredith Durham Trent Acker

Windy Graham

**Guests Present:** 

Kal Kunkel Steve Riddle Renee Alexander

Karen Hamrick

#### I. Welcome and Introductions

Chair Ed Parris officially called the meeting to order at 3:01 p.m. welcoming everyone in attendance and announced the meeting being recorded for processing of minutes. Introductions were made of everyone in attendance.

#### II. Approval of 08-16-2017 Meeting Minutes

The minutes from the 8/16/2017 meeting were emailed to committee members and included in the meeting packet. Chair Parris called for corrections/amendments to the minutes or a motion to approve.

ACTION TAKEN: David Bowers made a motion to approve the minutes, seconded by Brooke Garren. The motion carried unanimously.

#### III. <u>PY'17 Reports</u>

a. Business/ Employer Services Reports

Ms. Meredith Durham referred to the PY'17 On the Job Training Summary report, which shows that one contract has been initiated with Belton Metal. Ms. Durham continues to market the OJT program to companies in the Anderson, Oconee, and Pickens area. Ms. Durham stated that the WorkLink Annual Job Fair will take place January 4, 2018, in parternship with Tri County Technical College. The job fair will be from 3-7 p.m. in the Industrial Business Development Center at TCTC. Ms. Durham referred to Mr. Acker for reporting on the Incumbent Worker Training Grants. He

explained that, in order to utilize all funds for the first round, DEW will allow for companies approved in 16IWT01-02 to use funds from 16IWT01.

- 16IWT01: \$83,432 funding; ended September 30, 2017. Final documentation is being gathered for the completion of this grant.
- 16IWT01-02: \$265, 000 funding; ends in March of 2018. Expenditures are starting to be processed.

Mr. Acker stated that PY'17 IWT funding is forthcoming. Unlike former grants, all participants must be registered in SCWOS for PY'17. Funds for PY'17 must be allocated by the end of December 2017.

#### b. SC Works System

Ms. Karen Hamrick reported that through the end of September 2017:

- 5,193 jobseekers were served at a center
- 269 workshops were offered
- 129 referrals to Partners
- 74 hiring events with 529 jobseekers in attendance
- 3 Rapid Response events with 39 individuals in attendance

#### c. WIOA Adult/DW Program

Mr. Steve Riddle referred to the Usage report found in the Committee packet. As of October, 79 new participants have been enrolled, which brings total enrollments to 17 ahead of scheduled. In regards to training and follow-up services, 19 were approved for occupational training—2 in Administrative, 6 in Healthcare, and 11 in Manufacturing. In follow-up 1<sup>st</sup> quarter, 45 individuals entered employment, which equals 8% employment rate for first quarter.

The Training budget on page 18 shows 51% of training funds are obligated thus far, as well as \$64,000 in scholarship money. Mr. Riddle stated that the Executive Director of WorkLink has approval from the Board to give 5 exceptions per year to the training cap of \$5,000. Mr. Riddle stated that 5 participants have already been approved. Mr. Riddle asked for an increase from 5 to 10.

ACTION TAKEN: Danny Brothers made a motion to increase the training cap exceptions to be made by the Executive Director of WorkLink to no more than 10 participants, seconded by Amanda Blanton. The motion carried unanimously.

#### d. Financial

Ms. Renee Alexander summarized the September 2017 expenditures.

- 22.6% of the Adult Training budget is expended.
- Staff costs are at 25.4% as expected.
- 27.8% of the DW Training Budget is expended.
- 18.8% of the Operator Adult Budget is expended.
- 66.8% of the Operator DW Budget is expended, but formula changes will reflect new percentages in the future.

#### **IV.** New Business

a. Budget Modification 1

Mr. Kal Kunkel referred to page 19 for the Budget Modification 1. Eckerd requested an additional \$90,000 from available carryover funds to increase training and support services to Adult and Dislocated Worker participants, which will serve an additional 14 participants. Part of the modification also reflects a 2% increase for Eckerd staff that make \$50,000 or less and have been employed for at least 1 year, which brings a total increase to \$4,754.90.

Mr. Kunkel referred to page 21 to report the following:

- A net zero change to operating costs
- Training costs: Line item 2.3 Credential exams and assessments will be increased by \$750
- Training costs: Tuition line item increased by \$71204.65
- Supportive services: \$5,350 increase due to transportation demand
- Proportional change for indirect and general liability insurance equals \$7,270.48

## ACTION TAKEN: Danny Brothers made a motion to approve Budget Modification 1 as presented, seconded by David Bowers. The motion carried unanimously.

Mr. Kunkel referred to pages 27 -29 for the Operator Budget and reported the following:

- Net zero change to bottom line of the contract
- 2% pay increase for affected staff and reflects the transition between Matt Fields and Renee Alexander.
- On page 28, there is a bottom line increase of \$1,742.88 for the 2% staff increase
- On page 29, there is a reduction in operating costs across several categories by the same amount
- Net zero change to overall \$85,000

ACTION TAKEN: Amanda Blanton made a motion to approve the Operator Budget Modification as presented, seconded by Brooke Garrren. The motion carried unanimously.

#### b. ETPL Applications

Carolina Construction School-- Ms. Windy Graham stated that, in August, Carolina Construction School was denied due to not providing the information that was requested of them. They applied for 3 programs of study, which are Class A CDL, Class B CDL, and Heavy Equipment Operator. CCS has since provided that information. From October 2016-August 21, 2017: 6 individuals have been enrolled in CDL Class A with a job placement rate of 83%; 1 individual was enrolled in CDL Class B with a job placement rate of 100%; 8 enrolled in Heavy Equipment Operator with a 100% job placement rate. CCS is located in Lancaster, SC. The tuition for Class A CDL is \$3,695, Class B CDL is \$2,976, and Heavy Equipment Operator is \$5,995.

ACTION TAKEN: Danny Brothers made a motion to approve Carolina Construction School as

an eligible training provider for the WorkLink region, seconded by Brooke Garren. The motion carried unanimously.

**ECPI University--** Ms. Windy Graham stated ECPI University applied for 2 programs of study: Electronics Engineering Technology Associate's degree and Electronics Engineering Technology Bachelor's degree. The tuition cost of the Associate's degree program is \$36,750 and the cost of the Bachelor's degree program is \$65,424. ECPI has several locations, with 3 offices in the state. Courses are instructor taught, online, and lab based learning.

ACTION TAKEN: Brooke Garren made a motion to approve ECPI University as an eligible training provider for the WorkLink region, seconded by Danny Brothers. The motion carried unanimously.

**LS Coding and Education, LLC--** Ms. Windy Graham stated LS Coding and Education applied for 2 online programs of study: Professional Medical Coding and Auditing and Abstracting. Tri County Technical College and Greenville Technical College both offer Medical Coding courses. Three regions have denied LS Coding and Education, LLC.

ACTION TAKEN: David Bowers made a motion to deny LS Coding and Education, LLC as an eligible training provider for the WorkLink region, seconded by Danny Brothers. The motion carried unanimously.

**Smart Horizons--** Ms. Windy Graham stated that Smart Horizons is designed to obtain a High School Diploma and a specific area of general study (Protection Officer, Childcare Worker, Commercial Driver's License, etc). Smart Horizons is instructor taught in California and available online. Smart Horizons is not accredited by the Commission for Higher Education.

ACTION TAKEN: Amanda Blanton made a motion to deny Smart Horizons as an eligible training provider for the WorkLink region, seconded by Brooke Garren. The motion carried unanimously.

**West Coast Training--** Ms. Windy Graham stated that West Coast Training applied for 3 instructor taught courses: Heavy Equipment Operator, Crane and Rigger, and Mobile Crane Operator. Training would require travel to Washington State to participate in each of the listed courses.

ACTION TAKEN: Amanda Blanton made a motion to deny West Coast Training as an eligible training provider for the WorkLink region, seconded by David Bowers. The motion carried unanimously.

#### V. Old Business

#### a. Transportation Grant

Ms. Jennifer Kelly stated that the new transportation route has been running for approximately 1 month. The first full report from Electric City Transit should be available at the end of November. The route that runs to Belton-Honea Path currently has fluctuating rider numbers, but most routes take 18 months to reach full potential. The route runs 4 hours per day and 5 days per week. The Gold route includes stops to First Quality, Electrolux, and Michelin Boulevard. The Purple route includes stops at or near Richard Campbell Nursing Home, Patrick B. Harris Mental Health, Timken, Baldor, PCA, and Homtex. Existing employees of the listed companies are using the route more than new hires.

#### b. Strategic Plan

Ms. Jennifer Kelly referred to page 36 for the Standard Report. Anderson County has awarded 11,090 NCRCs, Oconee County has awarded 4,114, and Pickens has awareded 6,967. Business Service Integration and Partner Teams are meeting monthly and/or quarterly. The next Business Service Integration Team meeting is October 20<sup>th</sup>, followed by a Quarterly Partner meeting on November 17<sup>th</sup>. Objective 3 shows that in PY'15, 16 participants finished certification through our program and in PY'16, 16 participants finished. SC Works Centers are currently working with Pickens County Career and Technology Center on piloting a CNC program in Spring 2018 that takes place from 4-7 p.m. Staff are also co-located in the Anderson Adult Education Center, and Adult Education staff are co-located at the Clemson SC Works Center to teach GED classes.

Workshops: Some workshops that are not currently offered in the WorkLink region are Soft Skills, Marketing Yourself, and Preparing for Success. Low workshop attendance is being experienced statewide. The goal of 8 workshops offered has been met each month. Monthly calendars, flyers distributed by Workforce Specialists, and social media are current marketing strategies for workshops. The workshop calendar will be emailed out to all partners each month. Ms. Hamrick suggested creating a weekly workshop calendar for jobseekers for easy accesibilty. Workshop times will also be adjusted. Workforce specialists suggested that workshops be offered outside of SC Works Centers and/or to offer an incentive for attending.

Ms. Kelly referred to page 38 for progress on WorkKeys profiles. The item was tabled until further WorkKeys data becomes available.

#### c. 2018 Request for Proposal(s)

The committee went into Executive Session to discuss contractual matters.

No action was taken during the Executive Session. Mr. Acker stated that 2018 is an RFP year for the Operator, Adult and DW program.

#### VI. Other Business

Chair Parris called for other business.

## VII. Adjourn

With no further business, the meeting was adjourned by Chair Parris at 4:06 p.m.

Respectfully submitted by: Meredith Durham

### PY'16 Incumbent Worker Training Grant Summary

Grant #	Company	Requested	Awarded	Updated		Spent	Balance	Mod.	Mod. 2	Match %
16IWT01-02-02	Bosch	\$ 73,568.00	\$ 54,969.50				\$ -			50%
16IWT01-02-03	McLaughlin	\$ 23,033.50	\$ 21,097.50							50%
16IWT01-02-04	Mergon	\$ 19,870.00	\$ 19,870.00							50%
16IWT01-02-05	Metco	\$ 14,130.00	\$ 14,130.00				\$ -			10%
16IWT01-02-06	Plastic Omnium	\$ 16,445.00	\$ 16,445.00							50%
16IWT01-02-01	United Tool and Mold	\$ 3,456.00	\$ 765.00							10%
16IWT01-02-07	Yokohama	\$ 9,776.50	\$ 9,776.50							50%
16IWT01-02-08	Reliable	\$ 69,197.50	\$ 69,197.50		\$	7,025.00	\$ 62,172.50	\$ 1,822.70		50%
16IWT01-02-09	BASF	\$ 62,580.00	\$ 26,583.00							50%
16IWT01-02-10	BorgWarner	\$ 52,697.60	\$ 26,583.00							50%
16IWT01-02-11	Greenfield Industries	\$ 6,413.00	\$ 6,413.00							
			\$ 265,830.00			7,025.00	62,172.50	1,822.70		1,822.70
	Highlighted: Contract sig	gned								
	Remaining Balance									
					26	67,652.70				

16IWT01-02

Grant #	Company	R	Requested		Awarded	Updated	Spent	Balance	Mod.	Mod. 2	Match %
16IWT01-02-02	Bosch	\$	73,568.00	\$	54,969.50		\$ -	\$ 54,969.00			50%
16IWT01-02-03	McLaughlin	\$	23,033.50	\$	21,097.50		\$ 4,420.00	\$ 16,677.50			50%
16IWT01-02-04	Mergon	\$	19,870.00	\$	19,870.00		\$ 2,985.00	\$ 16,885.00			50%
16IWT01-02-05	Metco	\$	14,130.00	\$	14,130.00		\$ 9,739.80	\$ 4,751.00			10%
16IWT01-02-06	Plastic Omnium	\$	16,445.00	\$	16,445.00		\$ -	\$ 16,445.00			50%
16IWT01-02-01	United Tool and Mold	\$	3,456.00	\$	765.00		\$ -	\$ 765.00			10%
16IWT01-02-07	Yokohama	\$	9,776.50	\$	9,776.50		\$ -	\$ 9,776.50			50%
16IWT01-02-08	Reliable	\$	69,197.50	\$	69,197.50		\$ 23,520.88	\$ 45,676.62	\$ 1,822.70		50%
16IWT01-02-09	BASF	\$	62,580.00	\$	26,583.00		\$ 7,082.08	\$ 19,500.92			50%
16IWT01-02-10	BorgWarner	\$	52,697.60	\$	26,583.00		\$ 15,511.20	\$ 11,071.80			50%
16IWT01-02-11	Greenfield Industries	\$	6,413.00	\$	6,413.00		-	\$ 6,413.00			50%
				Ċ	265 830 00		63 258 96	202 021 24	1 822 70		

\$ 265,830.00 63,258.96 202,931.34 1,822.70

	Rapid Response IWT Grants										
Grant #	Company	Awa	rded	Spent	Balance						
16RRIWT18	Imperial Die Casting	\$	50,075.00	\$41,180	\$	8,895.00					
17RRIWT04	Siemag	\$	40,540.00	\$18,000	\$	22,540.00					

## **PY17 OJT Summary**

## **Adult 2810**

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Completion	Total Training Hours	Hourly Wage Rate	Reimbursm ent Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID
10162017-9369			Adult	1986073	Belton Metal Co., Inc.	Anderson	10/16/2017	1/8/2018	N/A	480	\$14.00	75%	\$5,040.00		\$5,040.00	\$5,040.00

Budget	Remaining
\$32,000.00	\$26,960.00

Anderson	\$5.040.00	100%
	,	0%
Oconee	\$0.00	0%

Hours	Average
Trained	Wage
480	\$14.00

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$5,040.00	\$0.00	\$5,040.00	\$5,040.00	\$0.00
Net Obligate	\$5.040.00			

### DW 2820

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Total Training Hours	Hourly Wage Rate	Maximum Reimburse ment	Ending Amount	PAID	Balance
												\$0.00		\$0.00

Budget		Remaining
	\$0.00	\$0.00

Anderson	\$0.00	#DIV/0!
Pickens	\$0.00	#DIV/0!
Oconee	\$0.00	#DIV/0!

Hours	Average
Trained	Wage
0	#DIV/0!

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Net Obligate</b>	\$0.00			

Data through: December 2017 Last Revision Date: 1/16/2017



#### PY17 - July 1, 2017 to June 30, 2018

#### ANDERSON-OCONEE-PICKENS

	Q1 2017	Q1 2017	Q1 2017	Q2 2017	Q2 2017	Q2 2017	Q3 2017	Q3 2017	Q3 2017	Q4 2017	Q4 2017	Q4 2017	
Jobseekers Services	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Total
SYSTEM WIDE SERVICES													
Unduplicated Customer Count	3331	3326	2546	2569	2519	2414							7518
Individuals that Registered	327	351	225	259	261	225	0	0	0	0	0	0	1648
Anderson	162	170	104	130	147	126							839
Clemson	51	43	18	33	29	19							193
Easley	51	62	50	38	43	30							274
Seneca	63	76	53	58	42	50							342
Job Search Services	80350	75579	57398	60645	52865	59037	0	0	0	0	0	0	385874
Anderson	38484	36072	27409	28664	24394	28908							183931
Clemson	13700	11740	7577	8999	8113	9510							59639
Easley	13644	13717	10504	10751	9016	9072							66704
Inactive Liberty Center	0		0		81	136							217
Seneca	14522	14050	11908	12231	11261	11411							75383
CENTER-WIDE SERVICES								l					
Center Traffic (Total Customer Count):	1781	1846	1566	1645	1306	1352	0	0	0	0	0	0	9496
Anderson	698	699	556	618	491	540							3602
Clemson	631	685	529	512	416	446							3219
Easley	100	114	56	107	75	56							508
Seneca	352	348	425	408	324	310							2167
Orientation Attendance	32	119	65	124	67	41							448
Workshops Offered	57	90	73	92	73	65	0	0	0	0	0	0	450
# Attended Employability	23	28	8	81	25	23							188
# Attended Financial Literacy	0		1	0	0	1							2
# Attended Computer Skills	34	62	11	11	11	4							133
D. C. walanta Daniera					<b></b>								2-2
Referrals to Partners:	49	52	28	55	45	41							270
# of Individuals Received Referral	44	46	28	51	44	40							253

Data through: December 2017 Last Revision Date: 1/16/2018



PY17 - July 1, 2017 to June 30, 2018

_	Q1 2017	Q1 2017	Q1 2017	Q2 2017	Q2 2017	Q2 2017	Q3 2017	Q3 2017	Q3 2017	Q4 2017	Q4 2017	Q4 2017	
Employer Services	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Total
Internal Job Orders Created	279	382	307	397	225	301							1891
Anderson	96	121	108	130	115	100							670
Clemson	106	132	124	149	52	153							716
Easley	13	29	27	18	13	13							113
Seneca	64	100	48	100	45	35							392
Services Provided Employers	1396	1620	1179	1226	115	930							6466
Anderson	342	511	243	274	285	260							1915
Clemson	832	990	797	860	752	561							4792
Easley	15	3	17	11	11	19							76
Seneca	207	116	122	81	103	90							719
Hiring Events	26	27	21	27	18	16							135
Total Job Seekers	208	147	174	275	133	116							1053
Anderson	7	44	9	46	24	29							159
Oconee	79	39	66	79	58	64							385
Pickens	122	64	99	62	51	23							421
Regional	0	0	0	88	0	0							88
Entered Employments	91	110	93	74	71	40							479
Anderson	9	8	17	5	7	13							59
Clemson	61	88	47	61	44	18							319
Easley	0	1	0	0	0	0							1
Seneca	21	13	29	8	20	9							100
Rapid Response Events	1	1	1	2	0	0							5
JC Penney	12	0	0	0	0	0							12
Wise Business Solutions	0	8	0	0	0	0							8
K-Mart	0	0	19	0	0	0							19
AFCO	0	0	0	320	0	0							320
Kongsberg	0	0	0	112	0	0							112

DEMOGRAPHICS (Year to Date)	Data through: D	ecember 2017	Last Revision [	Date: 1/5/18		
WIOA Enrollments						_
YTD (Las	st Date of Access	)				
Age	Anderson	Oconee	Pickens	Other	Total	%
Under 19	0	2	0	0	2	1%
19-21	8	6	0	0	14	5%
22-32	57	13	10	0	80	31%
33-44	35	19	18	2	74	29%
45-54	37	17	6	0	60	24%
55-64	9	6	9	0	24	9%
65+	0	0	1	0	1	0%
Total	146	63	44	2	255	100%
				2.1		
Race	Anderson	Oconee	Pickens	Other	Total	0.40/
African American/Black	46	9	7	0	62	24%
American Indian/Alaskan Native	1	0	0	0	1	0%
Asian	0	0	0	0	0	0%
Hawaiian/Other Pacific Islander	0	0	0	0	0	0%
White	87	47	33	2	169	66%
Not Provided	12	7	4	0	23	9%
Total	146	63	44	2	255	100%
Pale i aide e	Andorson	Cannon	Diakono	Othor	Total	
Ethnicity	Anderson	Oconee	Pickens	Other	Total	F0/
Hispanic or Latino heritage	3	8	2	0	13	5%
Not Hispanic or Latino heritage	136	51	40	2	229	90%
Not Provided	7	4	2	0	13	5%
Total	146	63	44	2	255	100%
Gender	Anderson	Oconee	Pickens	Other	Total	
Female	Anderson 77	39	25	Other 1	1 <b>0ta</b> i	56%
				-	–	
Male	69	24	19	1	113	44%
Total	146	63	44	2	255	100%
Education Level	Anderson	Oconee	Pickens	Other	Total	
Less than 9th Grade	9	2	2	0	13	5%
9th-12th Grade (No Diploma)	113	50	32	2	197	77%
GED	4	2	4	0	197	4%
HSD	4 12	8	3	0	23	
				_		9%
Vocational School Certificate	0	0	1	0	1	0%
Associate's Degree	6	1	1	0	8	3%
Bachelor's Degree	2	0	1	0	3	1%
Education beyond a Bachelor's degree	0	0	0	0	0	0%
Total	146	63	44	2	255	100%
Disability from the Demographic Tab						
on the WIOA Application	Anderson	Oconee	Pickens	Other	Total	
No	142	59	42	2	245	96%
Yes	3	3	2	0	8	3%
Participant did not self-identify	1	1	0	0	2	1%
Total	146	63	44	2	255	100%
Iotai	170	00		_	200	10070
Employment Status at Participation	Anderson	Oconee	Pickens	Other	Total	
Employed	60	22	18	0	100	39%
Employed but received notice of layoff	0	0	1	0	1	0%
Not Employed	86	41	25	2	154	60%
Total	146	63	44	2	<b>255</b>	100%
10111	170	- JU	Ŧ·	-		100,0
Veteran	Anderson	Oconee	Pickens	Other	Total	
No	137	62	40	2	241	95%
Yes	9	1	4	0	14	5%
Total	146	63	44	2	255	100%
Total	170	- 00	<del></del>		200	100,0

All demographic data is provided by Geographic Solutions to the SC Department of Employment and Workforce. The Applications Analyst for SC Department of Employment and Workforce then forwards the data in Excel to the local areas for further analysis.

PY17 - July 1, 2017 to June 30, 2018

#### ANDERSON-OCONEE-PICKENS

								WIOA Individual	ized Career Services	s = July 1, 20	17- June 30, 2	2018			
	Job Seeke	r at V	νιοΔ	Fnrc	ollmen	ıt		I .	Caseload Break	down		1			
						Total				Follow-up	Total	Aı	plications		
							_	Riddle	1	0	1	_ [	.,		
Veterans								Hunter	42	61	103			December	YTD Total
reterans	СО	7	1	3	0	11		Morgan	47	64	111	YTD Total Determinations		17	115
	New	2			0	3		Parnell	61	56	117	11B Total Beterminations		1,	113
Offenders	746.00	-	Ŭ	•	Ü			Simmons	52	46	98	F.	nrollment		
Officiacis	со	56	10	5	1	72		Total	203	227	430	-	in omnerit		
	New	6	0		0	6		Total	203	221	1 430		December	TD Planned	(+/-)
TAA Co-enrolled												New MTD Enrolled	17	20	-3
	со	1	4	0	0	5						New YTD Enrolled	104	104	0
	New		0		0	0		Active Enrollm	ent			New 115 Emoned	104	104	· ·
Adult/DW Low In		-	-	-	-			7101110 2111011111				Priorities*	YTD Enrolled	%	Goal
	СО	90	25	17	2	134			СО	December	Total	1. Veterans - PAR, LI, or BSD**	2	2%	
	New	8	3	0	0	11		Riddle	0	1	1	2. PAR, LI, or BSD	85	79%	70% or More
SNAP Recipient								Hunter	38	4	42	3. Veteran	5	5%	
	со	49	12	9	1	71		Morgan	47	0	47	4. Non-Veterans	16	15%	30% or Less
	New	2	1	0	0	3		Parnell	52	9	61	Sum	108	100%	
Basic Skills Deficie	ent							Simmons	49	3	52	*Applies to Adult Population Only			
	со	61	19	11	1	92		Total	186	17	203	**PAR = Public Assistance Recipie	nts, LI = Low Income, BS	SD = Basic Skills Def	icient
	New	3	1	1	0	5					•				
	Ca	areer	Inte	rest				One-on-One Servio	res			,	VorkKeys		
In-Demand Caree						Decembe	r YTD	Activity		December	YTD		CO	New YTD	Total
Admin, Support, 1	Waste Mgmt	., Rer	nedia	ation	Svcs	0	3	106 - Provided Internet	Job Search Support/	0	8	Platinum	1	0	1
Health Care and S	Social Assista	nce				4	40	115 - Resume Preparation	on Assistance	3	30	Gold	9	0	9
Manufacturing						2	31	123 - Job Development (	Contacts	0	0	Silver	29	3	32
Professional Scien	ntific Technic	al Sei	rvices	s		3	10			•		Bronze	10	1	11
						9						Total	49	4	53

Data through: November 2017 Last Revision Date: 1/11/2018

## SC WORKS | BRINGING EMPLOYERS AND JOB SEEKERS TOGETHER WORKLINK ANDERSON-OCONEE-PICKENS

PY17 - July 1, 2017 to June 30, 2018

Entered Employment

Measurable Skills Gained

Follow-Up Services Provided

Credential Attained (current year)

			WIO	A Training Services	and Follow-Up Services
	Recommended for Tra	ining Services			
	December	YTD Total			Name
GED	3	23			Arc Labs
Occupational	10	90			Carolina Computer Traini
On-the-Job Training	0	1			Forrest College
					Greenville Technical Coll
					Norris Mechanical LLC
					Palmetto School of Caree
	OJT Training Sy	nopsis			Southern Wesleyan Univ
Company Name	Location of Company	Successful	Unsuccessful	In-Progress	Tri-County Technical Coll York Technical College
Belton Metal Company, Inc.	Anderson			1	
					Total
	Total Current Contracts			1	
	Total Carryover		1	0	Occupation
**	Total All OJT Contrac		_	1	GED/Occupational Train
*Carryover equals those contracts start	ed in PY 17 but finished ii	1 PY18			Admin, Support, Waste Manufacturing
	Funding Source				Professional, Scientific,
	runung source				Health Care and Social
	December	YTD Total			CDL
Adult	0	0			Heavy Equipment Oper
Dislocated Workers	1	1			
National Dislocated Worker Grant (ND)	. 0	0			'
					WIOA Funding Y
Program Ou	itcomes and Follow-Up S	ervices			Adult
					Dislocated Workers
	Total	YTD Total			NEG

75

59

74

429

14

19

84

\*This number is hand counted from SCWOS based on follow-up summaries of each career coach.

Occupational Training by Provider									
Name	Currently In Training	PY' 17 Rec'd Training							
Arc Labs	2	5							
Carolina Computer Training	1	1							
Forrest College	2	2							
Greenville Technical College	4	8							
Norris Mechanical LLC	12	14							
Palmetto School of Career Development	2	4							
Southern Wesleyan University	2	2							
Tri-County Technical College	33	71							
York Technical College	1	1							

Total	59	108

#### **Total Occupational Training by Cluster**

Occupation	<b>Total Training</b>	PY'17 Rec'd Credential
GED/Occupational Training (324)	12	10
Admin, Support, Waste Mgmt., Remediation Svcs.	8	2
Manufacturing	40	19
Professional, Scientific, Technical Services	2	1
Health Care and Social Assistance	58	35
CDL	18	11
Heavy Equipment Operator	3	3

#### Funding Source PY'17 Rec'd (occupational and GED training)

WIOA Funding	YTD Total	Partner Funding	Am	t Leverage YTD	Referrals
Adult	91	AIM	\$	7,374	14
Dislocated Workers	10	TCTC Scholarships	\$	94,032	33
NEG	0	Michelin Scholarship	\$	3,000	
Trade (co-enrolled)	5	Goodwill Industries	\$	2,144	
		Other	\$	-	
		Total		\$106,550	
Note: Some participa	ants have red	c'd more than one training	or	more than one fundi	ng source.

Grant: Adult Program 17A295H3 Period Covered: 12/1/17 - 12/31/17

Eckerd Goal:				DECEMBER	Adult-Training	5			
Eckera Goal:				50.0%				100.0%	
Line Item	1		Budget	1055-6	Cumulative	R	emaining	Percent	Obligation
			Mod 1		Cost YTD		Balance	Spent YTD	Numbers
Staff Salary Total			223,885	16,531.88	109,776.14		114,108.86	49.0%	
Fringe Benefit Total	51xx	\$	63,640	4,727.16	31,371.12		32,268.88	49.3%	
Staff Cost Total		\$	287,525	21,259.04	141,147.26	\$	146,377.74	49.1%	
Operating									
1.1 Facility, Utilities		\$	-		-	\$	-	0.0%	
1.2 Staff Consumable Supplies	6000	\$	3,191	310.70	2,881.28	\$	309.72	90.3%	
1.3 Advertising, Outreach	6735	\$	851	-	-	\$	851.00	0.0%	
1.4 Copy, Print	6730	\$	2,659	-	-	\$	2,659.00	0.0%	
1.5 Communications	6270	\$	6,631	498.95	3,726.27	\$	2,904.73	56.2%	
1.6 Staff Travel	61xx	\$	7,950	87.94	1,059.63	\$	6,890.37	13.3%	
1.7 Staff Conferences, Training	5105	\$	3,723	-	-	\$	3,723.00	0.0%	
1.8 Staff Computer Leases	6095	\$	2,925	-	1,426.22	\$	1,498.78	48.8%	
1.9 Postage	6005	\$	1,595	26.75	177.10	\$	1,417.90	11.1%	
Operating Total (01)		\$	29,525	924.34	9,270.50	\$	20,254.50	31%	
Direct Training									
2.3 Credential Exam Fees (CAN	6520	\$	10,858	914.50	4,302.50	\$	6,555.50	39.6%	
2.6 Tuition (College/Occupatio	6530	Ś	,	34,346.12	180,849.12		151,848.88	54.4%	
Direct Training Total (02)		\$	343,556	35,260.62	185,151.62		158,404.38	54%	
Comment Complete									
Support Services	CARE	۸ .	2 000	240.00	1 710 00	۲	2 270 00	42.9%	
3.11 Transportation 3.12 Childcare	6485 6660	\$ \$	3,989 886	240.00	1,710.00	\$	2,279.00 886.00	42.9% 0.0%	
3.14 Training Support Materials	6545	\$	4,432	- 375.17	- 2,015.08	\$ \$	2,416.92	45.5%	
3.13 Emergency Assistance	6590	\$ \$	4,432 886	3/5.1/	2,015.08	\$ \$	886.00	45.5% 0.0%	
Support Service Total (03)	0390	۶ \$	10,193	615.17	3,725.08	<del>ب</del> \$	6,467.92	36.5%	
General Liability Ins 6305	6305	<u>\$</u>	5,681	552.88	2,637.57	\$	3,043.43	46.4%	
Operating Cost Total	0303	<u>\$</u>	676,480	58,612.05	341,932.03	\$	334,548	50.5%	
General Overhead (Indirect)	8.86%	\$	59,432	5,193.03	30,295.18	-	29,136.82	51.0%	ł
Contract Total	0.00/0		735,911	63,805.08	372,227.21		363,683.79	50.6%	
Contract Total		<b>\$</b>	/35,911	63,805.08	3/2,22/.21	٠,	303,683.79	50.6%	

**Grant Number:** 17D295H3 **Invoice Number:** 1056-6

**Period Covered:** 12/1/17-12/31/17

Period Covered: 12/	1/17-12/31/17										
Eckerd Goal:				D	ECEMBER	D۷	V Training				_
LCRETA GOAL.					50.0%					100.0%	
Line Item		E	Budget		1056-6	С	umulative	R	emaining	Percent	Obligation
			Mod 1				Cost YTD		Balance	Spent YTD	Numbers
Staff Salary Total			28,694	\$	1,803.40	\$	12,420.95	\$	16,273.05	43.3%	
Fringe Benefit Total	51xx	\$	8,157	\$	502.48	\$	4,603.14	\$	3,553.86	56.4%	
Staff Cost Total		\$	36,851	\$	2,305.88	\$	17,024.09	\$	19,826.91	46.2%	
OPERATING COSTS											
1.1 Facility, Utilities		\$	-								
1.2 Staff Consumable Suppl	6000	\$	409	\$	38.99	\$	355.86	\$	53.14	87.0%	
1.3 Advertising, Outreach	6735	\$	109	\$	-	\$	-	\$	109.00	0.0%	
1.4 Copy, Print	6730	\$	341	\$	-	\$	-	\$	341.00	0.0%	
1.5 Communications	6270	\$	850	\$	57.44	\$	430.78	\$	419.22	50.7%	
1.6 Staff Travel	61xx	\$	1,012	\$	10.69	\$	77.76	\$	934.24	7.7%	
1.7 Staff Conf., Training	5105	\$	477	\$	-	\$	-	\$	477.00	0.0%	
1.8 Staff Computers	6045	\$	375	\$	-	\$	356.55	\$	18.45	95.1%	
1.9 Postage	6005	\$	205	\$	3.31	\$	27.24	\$	177.76	13.3%	
Operating Total (01)		\$	3,778	\$	110.43	\$	1,248.19	\$	2,529.81	33%	
TRAINING COSTS											
2.3 Credential Exam Fees (	6520	\$	1,392	\$	56.00	\$	614.50	\$	777.50	44.1%	
2.6 Tuition (College/Occupa	6530	\$	42,644	\$	7,795.25	\$	24,712.37	\$	17,931.63	58.0%	
Direct Training Total (02)		\$	44,036	\$	7,851.25	\$	25,326.87	\$	18,709.13	58%	
3 11 Transportation	6485	\$	511	\$		ć		\$	511.00	0.0%	
3.11 Transportation 3.12 Childcare	6660	\$ \$	114	۶ \$	-	\$ \$	-	۶ \$	114.00	0.0%	
3.14 Training Support Mate	6545	\$	568	۶ \$	- 55.80	۶ \$	140.50	۶ \$	427.50	24.7%	
3.13 Emergency Assistance	6590	\$	114	ب \$	-	ب \$	1-10.50	ب \$	114.00	0.0%	
Support Service Total (03)		\$	1,307	\$	55.80	\$	140.50	\$	1,166.50	10.7%	
4.2 General Liability Ins 630	6305	\$	498	\$	64.64	\$	319.11	\$	178.89	64.1%	
Operating Cost Total		\$	86,470	\$	10,388.00	_	44,058.76	Ś	42,411	51.0%	1
4.1 General Overhead (Indi	8.86%	\$	7,618	\$	920.38	\$	3,903.61	\$	3,714.39	51.2%	
Contract Total	3.00,0	\$	94,089		11,308.38		47,962.37		46,125.63	51.0%	
Contract rotal			34,003	Υ.	,500.50		.,,502.57	7	.5,125.05	J1.0/0	

**GRANT NUMBER:** 17A995H3 - OP Adult

**INVOICE NUMBER:** 1092-780-6

**PERIOD COVERED:** 12/1/17 - 12/31/17

Eckerd Goal:			DE	CEMBER	Ор	erator Adul	lt			i	
			50.0%							100.0%	
Line Item		Buc	Budget Mod 1		1092-780-6		umulative Cost YTD	Remaining Balance		Percent Spent YTD	Obligation Numbers
Staff Salary Total		\$	49,400	\$4	4,780.03	\$	21,502.09	\$	27,897.59	43.5%	
Fringe Benefit Total	51xx	\$	12,619	\$2	2,276.06	\$	7,475.39	\$	5,143.41	59.2%	
Staff Cost Total		\$	62,018	\$7	7,056.09	\$	28,977.48	\$	33,041.00	46.7%	
Operating											
1.2 Staff Consumable Suppl	6000	\$	1,795	\$	_	\$	898.98	\$	896.02	50.1%	
1.3 Advertising, Outreach	6735	\$	-	\$	_	\$	-	\$	-	0.0%	
1.4 Copy, Print	6730	\$	792	\$	-	\$	-	\$	792.00	0.0%	
1.5 Communications	6270	\$	694	\$	64.64	\$	402.77	\$	291.23	58.0%	
1.6 Staff Travel	61xx	\$	1,821	\$	37.93	\$	403.86	\$	1,417.14	22.2%	
1.7 Staff Conf., Training	5105	\$	686	\$	-	\$	-	\$	686.00	0.0%	
1.8 Staff Equip/Comp Lease	6045	\$	264	\$	-	\$	43.01	\$	220.99	16.3%	
1.9 Postage	6005	\$	130	\$	-	\$	-	\$	130.00	0.0%	
Operating Total (01)		\$	6,182	\$	102.57	\$	1,748.62	\$	4,433.38	28%	
General Liability Ins	6305	\$	557	\$	39.47	\$	264.63	\$	292.37	47.5%	
Operating Cost Total		\$	68,757	\$ -	7,198.13	\$	30,990.73	Ś	37,766.75	45.1%	
General Overhead (Indirec	8.86%	\$	6,043	\$	637.75	\$	2,745.78	\$	3,296.79	45.4%	
Contract Total	3.3370	\$	74,800		7,835.88	\$	33,736.50	\$	41,063.56	45.1%	

**GRANT NUMBER:** 17D995H3 - OP DW

**INVOICE NUMBER:** 1092-790-6

**PERIOD COVERED:** 12/1/17 - 12/31/17

TEMOD COVERED: 12/	1/1/ 12/31/1/					_	. 5144				
Eckerd Goal:				U	ECEMBER	Op	erator DW				
					50.0%					100.0%	
Line Item		Bud	lget Mod	10	092-790-6	Cumulative		Remaining		Percent	Obligation
Line item			1		032-730-0	(	Cost YTD		Balance	Spent YTD	Numbers
Staff Salary Total		\$	6,736	\$	(556.58)	\$	4,871.16	\$	1,865.16	72.3%	
Fringe Benefit Total	51xx	\$	1,721	\$	(1,184.44)	\$	1,210.75	\$	510.00	70.4%	
Staff Cost Total		\$	8,457	\$	(1,741.02)	\$	6,081.91	\$	2,375.16	71.9%	
Operating											
1.2 Staff Consumable Suppl	6000	\$	245	\$	_	\$	119.45	\$	125.55	48.8%	
1.3 Advertising, Outreach	6735	\$	-	\$	-	\$	-	\$	-	0.0%	
1.4 Copy, Print	6730	\$	107	\$	-	\$	-	\$	107.00	0.0%	
1.5 Communications	6270	\$	95	\$	15.17	\$	101.08	\$	(6.08)	106.4%	
1.6 Staff Travel	61xx	\$	248	\$	5.18	\$	55.10	\$	192.90	22.2%	
1.7 Staff Conf., Training	5105	\$	94	\$	-	\$	-	\$	94.00	0.0%	
1.8 Staff Equip/Comp Lease	6045	\$	36	\$	-	\$	5.87	\$	30.13	16.3%	
1.9 Postage	6005	\$	18	\$	-	\$	-	\$	18.00	0.0%	
Operating Total (01)		\$	843	\$	20.35	\$	281.50	\$	561.50	33%	
General Liability Ins	6305	\$	76	\$	5.77	\$	40.07	\$	35.86	52.8%	
Operating Cost Total		\$	9,376	Ś	(1,714.90)	ċ	6,403.48	\$	2,972.52	68.3%	•
General Overhead (Indirec	8.86%	\$	824	\$	(151.94)	_	567.35	\$	256.64	68.9%	
· ·	0.00%	100			` ′	-					
Contract Total		\$	10,200	Ş	(1,866.84)	Ş	6,970.83	\$	3,229.16	68.3%	

Formula Tuition	Adult	Dislocated Worker	Total
PY17 Budget	\$343,557.00	\$44,036.00	\$387,593.00
PY17 Vouchers Paid	\$189,153.44	\$26,056.62	\$215,210.06
PY17 Vouchers Not Paid	\$54,509.57	\$12,787.19	\$67,296.76
PY17 Vouchers Total	\$243,663.01	\$38,843.81	\$282,506.82
PY17 Funds Unobligated	\$99,893.99	\$5,192.19	\$105,086.18
PY17 ITA's Approved	\$309,733.69	\$46,143.38	\$355,877.07
PY17 ITA's Deobligations	\$12,224.23	\$247.50	\$12,471.73
PY17 ITA's Total YTD	\$297,509.46	\$45,895.88	\$343,405.34
PY17 ITA's vs Budget	\$46,047.54	(\$1,859.88)	\$44,187.66
PY18 ITA's Approved	\$0.00	\$0.00	\$0.00

#### ETP List run date 011918

Provider Name	Provider website	Program Name	Program description	Tuition and fees	In-Demand	Cluster	Exception
			Students are provided instruction leading to employable skills to work as a				
			master repair technician repairing cell phones and tablets. Course topics				
			include tools and safety procedures; diagnosis; tear down and parts details;				
			soldering; glass replacement; water damage repair; IT information; business				
			set up and operation. Upon completion, students successfully completing				
Florence-Darlington Technical			the course will have knowledge needed to seek employment with a cell				
College	http://www.fdtc.edu	Cell Phone & Tablet Repair Tech	phone / tablet repair shop or to start a side business.	\$2000.00	Vec	Yes	
College	Titip://www.iutc.euu	Cell Friorie & Tablet Repail Tech	This program is a pipe fitting program which prepares the student to go to	Ψ2000.00	163	163	
			work in construction and maintenance sector of the Nuclear and/or Fossil				
		Pipe Fitting	fuel power industry as well as the petrochemical industry.	\$4300.00	Vec	No	
		ripe ritting	This Program helps the student get their career in the right gear by teaching	φ4300.00	165	INO	
			the regulations, proper record keeping, vital industry information and other				
			pertinent subjects that relate to the safety and legal operation of tractor				
			trailers. Students are trained for 50 hours in the class and 110 -130 hours				
			hands on in the working environment that they will encounter as a truck				
			driver. This includes, vehicle inspection, slow maneuvers such as backing,				
			parallel parking and turns also they will be trained behind the wheel on the road on rural, four lane, and interstates and in city driving. This course is				
		Truck Driver - CDL	designed to provide the training to get students on the right road to success	¢2005.00	V	NI-	V
		Truck Driver - CDL	in the fastest growing industry in the nation.	\$3895.00	res	No	Yes
			This program is designed to train the individual in the identification,				
			installation, and repair of the different types of valves used in the nuclear				
			and fossil power industries, the chemical and petroleum industries, and other				
		Value Tanksisian December	industries that use piping and valves in their operation. It prepares the				
		Valve Technician - Programming	student to go to work with a maintenance contractor, an industry's	*****	.,		
		and Operation	maintenance department, or in new construction.	\$2500.00	Yes	Yes	
			This course prepares the student to go into the Construction Welding				
		W 1 " D D"	Industry. It includes Arc and TIG Welding and prepares the student to enter	40000 00	.,		
		Welding - Construction - Pre-Pipe		\$2800.00	Yes	Yes	
			This program is an advanced welding program which prepares the student to				
			go to work in the construction and pipe welding occupation in the Nuclear				
			and/or Fossil fuel power industry as well as the petrochemical industry. This	*****	.,		
		Welding- Pipe	class also includes Pipe Fitting	\$3097.00	Yes	Yes	
			Otherhands beam to come and accompany (C. 1997).				
			Students learn to uses and purposes of earth moving equipment. They learn				
			to operate a front end loader, excavator, graders, backhoe as well as other				
			equipment. Training includes classroom and hands on instruction. Students				
			must pass 4 out of 6 units at a 70% or better to successfully complete the				
			course. Classes conducted Monday - Friday from 8am- 4:30pm. Graduates				
	l	l	will be eligible to take NCCER testing for certification as a Heavy Equipment			1	
Myers Crossing LLC.	http://www.myerscrossingllc.net	Heavy Equipment Operation	Operator.	\$3785.00	No	No	Yes
			Student will gain knowledge in how the sun produces solar energy and how				
			that energy is use to generate power for commercial, private and				
			governmental facilities. Students will also become familiar with the				
			techniques needed to install solar panels on rooftops as well as ground				
			mounted systems. Classes conducted Monday - Friday from 8am - 4:30pm.				
			Graduates will be eligible to take NASCAP testing for certification as a Solar			1	
		Solar Panel Installation	Panel Installer.	\$3710.00	No	No	

			Welcome to Special Inspections Institute (SII), where training and tradition lead to transformation. I'd like to briefly introduce you to the Nondestructive Testing (NDT) and ICC construction special inspection industries and share with you SII's unique philosophy on preparing students for certification and careers as NDT technicians and construction special inspectors. The NDT and ICC construction inspection industries are on the rise nationally. In 2012-2013, these industries outperformed the rest of the overall economy with an unemployment rate of 4% compared to the national unemployment rate of 7%. Due to the scarcity of qualified inspectors, the industry is experiencing an increase in salaries with annual compensation for full-time NDT workers rising 4% to over \$102,977; an increase of approximately 4% was seen at every certification level.* At SII, we bring nearly 15 years of experience in NDT and ICC construction special inspections, representing a deep expertise in the construction, industrial, and petrochemical industries. Our instructors are field-tested, qualified inspectors who have proven to be effective teachers in the classroom and leaders on the job. Whether it's performing radiographic testing on high pressure pipes to steel erection inspection of high rise construction, or performing quality assurance audits for developers, we can assure you that our instructors will train, prepare, and				
NDE Institute	http://www.ndeinstitute.com	Non-Destructive Testing	guide you to a meaningful and lucrative career as a technician or inspector.	\$6500.00	Yes	Yes	
Northeastern Technical College	http://www.netc.edu/continued_ed ucation.php?Continuing- Education-1	Emergency Medical Technician - Basic	Basic Emergency Medical Technician	\$995.00	Yes	Yes	
		Medical Assistant	A program that prepares individuals, under the supervision of physicians, to provide medical office administrative services and perform clinical duties including patient intake and care, routine diagnostic and recording procedures, pre-examination and examination assistance, and the administration of medications and first aid. Includes instruction in basic anatomy and physiology; medical terminology; medical law and ethics; patient psychology and communications; medical office procedures; and clinical diagnostic, examination, testing, and treatment procedures.	\$3432.00	Yes	Yes	
Palmetto Training Inc.	http://www.palmettotraining.com/#!faqcdl/cmen	Truck Driver - CDL	Truck Driver - CDL Class A	\$4750.00	Yes	No	Yes
Technical College of the Lowcountry	https://www.tcl.edu/continuing- education-workforce- development/healthcare-career- training/patient-care-technician/	Advanced Patient Care Technician Emergency Medical Technician	The Patient Care Technician program prepares students to perform clinical functions in hospitals, nursing homes, and other medical settings. The program includes educational classroom instructions, "hands-on" clinical experience in local medical facilities. The Advanced PCT program has the added component of Full Phlebotomy.  Emergency Medical Technician	\$4934.50 \$1400.00		Yes Yes	
		Patient Care Technician Phlebotomy	The Patient Care Technician program prepares students to perform clinical functions in hospitals, nursing homes, and other medical settings. The program includes educational classroom instructions, "hands-on" clinical experience in local medical facilities.  Phlebotomy	\$4382.50 \$799.00	Yes	Yes Yes	
Trident Technical College, Division of Continuing Education and Economic Development		A+ Certification	The A+ Certification is comprised of 2 courses: A+ Essentials (Hardware portion) & A+ Practical Application (software portion). These 2 courses mirror the CompTIA exams (220-801 & 220-802) the students must take and pass both exams to become "A+ Certified" by CompTIA. These 2 courses help students acquire the essential skills and information needed to install, upgrade, repair, configure, troubleshoot, optimize, and perform preventative maintenance of basic personal computer hardware and operating systems. Electrical Systems: This course is an online blend of 15 Tooling U Electrical	\$2598.00	Yes	Yes	
		Advanced Manufacturing Technologies (Electrical Systems)	Systems lessons with 40 hours of lab training. The course introduces basic principles of electrical systems including safety practices, types of circuits, magnetism, AC/DC power sources, electrical instruments and print reading, and conductor and battery selection.	\$829.00			

Advanced Manufacturing Technologies (Hydraulics & Pneumatics)	Hydraulics & Pneumatics: This course is Module 2 of the Advanced Manufacturing Technologies Certificate. This course is an online blend of 21 Tooling U Hydraulic and Pneumatic lessons with 40 hours of lab training. The course introduces basic principles of hydraulics and pneumatics including safety practices, components, power variables, power sources, control valves, circuit designee, and preventative maintenance.	\$829.00	Yes	Yes	
Emergency Medical Technician	Career Description: Emergency medical technicians (EMTs) care for the sick or injured in emergency medical settings. EMTs respond to emergency calls, performing medical services and transporting patients to medical facilities. Most EMTs work full time. EMTs experience a much larger than average number of work-related injuries or illnesses. This course provides the theoretical and practical knowledge of how to become a phlebotomist. The course covers establishing a professional relationship with the patient; anatomy and physiology; medical terminology; selecting and preparing the venipuncture site; collecting specimens; donor patients; preparing and maintaining equipment; and the health, safety and legal aspects of the	\$1150.00	Vac	Yes	
Emergency Medical Technician	occupation.  This 500-hour certificate program encompasses the requirements necessary to obtain licensure as a Licensed Massage Therapist (LMT) in the state of South Carolina. Upon completion of this program, candidates are eligible to take the national certification examination, MBLEx (Federation of State Massage Therapy Boards) and apply for state licensure once receiving a passing score. You'll learn a range of massage techniques, including basic spa and neuromuscular clinical massage. The curriculum covers the fundamentals of human Anatomy & Physiology, massage law and ethics, Kinesiology, and practical application of spa and neuromuscular technique.	\$1150.00			
Massage Therapy  Network+ Certification	You will also practice acquired techniques in a hands-on clinical setting.  The Network+ Certification course is designed to give the students skills needed for network troubleshooting, installation, or maintenance. This course covers network fundamentals, building a network with OSI, hardware concepts, Ethernet basics, modern Ethernet, non-Ethernet networks, network interface cards, structured cabling, protocols, and TCP/IP and network operating systems. This course helps prepare students for the Network+ Certification N10-005 Exam.	\$3999.00 \$1299.00		Yes	
	A patient care technician (PCT) works closely with patients that are under the care of a physician. The type of patients they care for can range from having mild injuries to life threatening diseases. Their responsibility is to tend to the patients, monitor their conditions, and report any changes to a nurse or physician. The PTA is responsible for making sure vitals are taken at the required times, provide treatments as directed, distribute medications and do laboratory work as needed. Another part of the job is to assist in everyday tasks that some patients can no longer do on their own. They must help with maintaining good hygiene such as helping patients to brush their teeth or comb their hair. Technicians sometimes help a patient to shower, and with bathroom duties. They assist with feedings when a patient cannot feed themselves. They can also provide a form of physical therapy under a				
Patient Care Technician	physician's orders.	\$899.00	Yes	Yes	

#### ETP List run date 011918

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	Property Management	To obtain a property management license, the applicant must be at least 18 years old and agree to the submission of a satisfactory credit report, have a high school diploma or GED equivalent, complete all 32 hours of the course (two hours of course allotted to testing), pass the property management examination and apply for a property manager license within one year. TTC is an authorized provider for the pre-license course in property management and real estate. For state requirements, visit www.llronline.com. This course fulfills the South Carolina Real Estate Commission's requirements for the property management license exam. The fundamentals of property management and applicable state laws are covered. Note: The S.C. Labor and Licensing Board require that students, by law, complete the entire Property Management course. You must successfully complete the course to be eligible for the exam. Please note: Any person wishing to take the South Carolina Real Estate Licensing exam must now pay for and pass a criminal background check BEFORE taking the state exam. This form can be downloaded from the SCREC website at http://lir.sc.gov/recheck.	\$265.00	Yes	No	
	Troperty Wariagement	be downloaded from the GONEO website at http://iii.se.gov/recitedt.	Ψ200.00	103	140	
	Truck Driver Training CDL-A	This program helps you get your career in the right gear by teaching you the regulations, proper record keeping, vital industry information and other pertinent subjects that relate to the safety and legal operation of tractor trailers. You are trained for 50 hours in the class and 110-130 hours handson in the working environment that you encounter as a truck driver. This includes vehicle inspection, slow maneuvers such as backing, parallel parking and turns. Also, you are trained behind the wheel on the road on rural, four-lane, interstates and in-city driving for an average of 50 hours in the truck for a class of four students. This course is designed to provide the training to get you on the right road to success in the fastest growing industry in the nation. All training is held locally in the Charleston area.	\$4500.00	Yes	No	Yes
	Truck Driver Training CDL-A	The Continuing Education Division Welding Certificate program is designed	\$4500.00	162	NU	162
		to instruct welders in welding safety and welding techniques utilizing various processes such as Shielded Metal Arc Welding (SMAW), Gas Metal Arc Welding (GMAW), and Gas Tungsten Arc Welding (GTAW). Each course introduces basic trade principles and safety protocols. Participants must provide their own welding safety equipment and tools. Modules Include: Basic Shielded Arc Welding - STICK; Basic Gas Metal Arc Welding - MIG;				
		Basic Gas Tungsten Arc Welding - TIG; Advanced Gas Metal Arc Welding - MIG; Advanced Shielded Arc Welding - STICK; and, Advanced Gas				
	Welding Certificate	Tungsten Arc Welding - TIG.	\$3144.00	Yes	Yes	

Transportation Grant Summary	ELECTRIC CITY PY17	TRANSIT	Services began 9/18/17, Grant Ends 12/31/18					
# of Individuals:	September	October	November	December	TOTALS			
Training Access		18	11	13	42			
Employment Access		62	51	42	155			
Maintained or Completed Training		44	38	34	116			
TOTAL RIDERSHIP		271	227	229	727			
Goal Percentage 60%		46%	44%	39%	43%			
Grant Award					\$ 100,000.00			
Total All Invoices Rec'd		\$ 3,936.80	\$ 7,307.97		\$ 11,244.77			
Remaining Balance					\$ 88,755.23			

Report as of 1.19.18



## Strategic Plan Update

## Updated January 24, 2018

Goal I. Improve the skill level of the workforce to meet the demands of business and industry.

The One Stop and Youth Committees will oversee the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

#### Objective 1:

A. Monitor WorkKeys Data on an ongoing basis to report the trends in certification of workers.

	ANDERSON COUNTY											
	ACT NATIONAL CAREER READINESS CERTIFICATE [NCRC]											
WORKFORC	E	TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NOT EARNED	NCRC PLUS	10.20.15 Baseline	1.22.18 Difference		
Current	Private	1106	193	608	302	+	-	18	753	353		
	Public	733	126	420	184	+	-	81	530	203		
Emerging &	High School	6423	1514	3578	1302	29	-	325	2859	3564		
Transitioning	College	111	18	66	27	0	-	6	85	26		
	Adult Education	924	244	571	109	0	-	94	658	266		
	Unemployed	1791	455	1050	283	+	-	71	1121	670		
	Recent Veteran	10	1	9	0	0	-	0	8	2		
	Workforce category not identified	55	19	27	9	0	-	0	49	6		
	Totals	11153	2570	6329	2216	29	0	595	6063	5090		
	Previous Report:	11090										
Difference fro	om previous review:	63										

		0	CONEE	COUNT	ΓΥ					
	ACT NATION	IAL CARE	ER REA	DINESS (	CERTIFIC	CATE [NCRO	C]			
WORKFORCE	TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NOT EARNED	NCRC PLUS	10.20.15 Baseline	1.22.18 Difference	
Current	Private	386	63	232	88	+	-	7	258	128
	Public	386	51	207	123	5	-	127	274	112
Emerging &	High School	1848	434	1016	390	8	-	0	777	1071
Transitioning	College	31	5	17	9	0	-	0	17	14
	Adult Education	335	93	212	29	1	-	0	252	83
	Unemployed	1051	260	637	151	1	-	6	595	456
	Recent Veteran	4	1	1	2	0	-	0	0	4
	Workforce category not identified	100	32	58	9	+	-	0	97	3
	Totals	4141	939	2380	801	15	0	140	2270	1871
	Previous Report:	4114								
Difference from	previous review:	27								

		PIC	CKENS	COUNT	Υ					
	ACT NATION	AL CARE	ER READ	DINESS (	CERTIFIC	ATE [NCRC]				
		TOTAL	BRONZE	SILVER	GOLD	PLATINUM	NOT	NCRC	10.20.15	1.22.18
WORKFORCE		NCRC	NCRC	NCRC	NCRC	NCRC	EARNED	PLUS	Baseline	Difference
Current	Private	545	76	322	142	5	-	22	318	227
	Public	353	59	222	71	1	-	44	183	170
Emerging &	High School	3430	747	1857	806	20	-	161	1541	1889
Transitioning	College	83	11	40	30	2	-	5	55	28
	Adult Education	1089	182	682	225	0	-	98	898	191
	Unemployed	1182	256	706	214	6	-	67	635	547
	Recent Veteran	13	2	8	3	0	-	0	7	6
	Workforce category not identified	303	67	190	46	0	-	0	299	4
	Totals	6998	1400	4027	1537	34	0	397	3936	3062
	Previous Report:	6967								
Difference from prev	ious review:	31								

#### **Objective 2:**

- B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with workforce development partners
  - Business Service Integration Team meetings Third Friday of every month at 9AM, Clemson SC Works Center
     Met October 20, 2017, next meeting January 26, 2018
  - Quarterly Partner meeting
    - Met November 17, 2017, next meeting February 22, 2018 (CORE Partners)

#### **Objective 3:**

C. Increase the number of individuals who successfully complete GED or high school diploma through the workforce system. *Ongoing* 

#### **Key Action Strategies:**

- 1. Coordinate with the school districts to identify new dropouts
  - a. Work with Youth Committee to strengthen collaboration and partnerships
  - b. Establish a referral process between the schools and the SC Works Centers for those seeking employment

In progress

*Some existing connections:* 

- DEW staff offers soft skills workshops to high school students (specifically seniors and Career and Technology students) basic information is given regarding SC Works Centers
- K-12 System representatives are invited to our Business Service Integration Team meetings to learn more about outreach efforts to employers, but also information about SC Works Centers.
- Aging Out of Foster Care Youth have SC Works referral system in place
- 2. Make SC Works Center customers aware of GED and High School Diploma changes
  - a. Communicate information about how to obtain a GED or High School Diploma
    - Staff review education history upon entry into the SC Works Centers
    - Referrals given to Adult Education Centers for each participant that lacks a GED or High School Diploma
    - Adult Ed is co-located in the Clemson SC Works Centers, and staff is co-located in Anderson 3,4,5

**Objective 4:** Increase the number of workshop attendees each year by serving at least 4% of the total Center traffic. The preceding month's Center traffic will determine the goal for the current month. Overall achievement of this goal will be evaluated at the end of each program year. **Ongoing** 

#### **Key Action Strategies:**

- 1. Gather information from partners and community as to the types of workshops that should be offered.
  - a. Ensure workshop topics and/or curriculum is applicable to skills needed from industry input
  - b. Plan workshops early and market workshops through multiple venues: websites, social media, print, news outlets, partner's organizations, etc.
  - c. Plan workshops to be interactive and engaging
- 2. Coordinate a minimum of 8 workshops per month
- 3. Coordinate with partners to host workshops
  - a. Ask partners to require attendance to workshops

#### Last formal review - Committee reviewed progress 10.18.17.

**Objective 5**: Focus on quality workshop content and offerings. Quality should extend to what is currently offered, what may be offered in the future, and workshop delivery mechanisms. **Ongoing** 

#### **Key Action Strategies:**

- 1. Investigate online options and bring recommendations to the OneStop Operations Committee for consideration
- 2. Evaluate best practices and implement strategies that will encourage both workshop quality content and attendance
  - a. Tie workshops to other SC Works events
  - b. Offer networking workshops with soft skills topics and job leads
  - c. Recruit employers to lead workshops about soft skills and company requirements
- 3. Monitor workshop content, presentation and feedback
- 4. Annually evaluate what workshops are best suited for participants in the workforce system

#### Last formal review - Committee reviewed progress 10.18.17.

#### Goal II. Increase employer engagement in WIB and WIB Activities.

The One Stop, Youth, and Disabilities Committees will be responsible for the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

#### **Key Objective:**

A. Increase WorkKeys Profiles by X% per year throughout the workforce region through increased awareness.

#### **Key Action Strategies:**

- 1. Investigate WorkKeys profiler resources and establish referral processes
- 2. Develop a plan to share WorkKeys profiling process with local area SHRM either though staff or partner presentations
- 3. Identify potential sources of funding opportunities
  - a. Secure additional funding through partnerships and grants to increase WorkKeys profiles

#### **Data supplied by Phillips Staffing:**

In 2016, the total number of profiles completed in the 3 counties 34.

Anderson-10 Profiles First Quality, Mergon, McLaughlin, Chomorat

Oconee-18 Profiles Itron, BASF, Borg Warner, Koyo Pickens-6 Profiles Pickens County Schools, St. Jude

#### Tabled until further WorkKeys data becomes available.

#### **Key Objective:**

B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with work force development partners.

#### **Key Action Strategies:**

- 1. Determine in-demand jobs in the market area, and skills required to fill those jobs
  - a. Administrative and Support and Waste Management and Remediation Services
  - b. Health Care and Social Assistance
  - c. Manufacturing
  - d. Professional, Scientific, and Technical Services
  - e. Heavy Equipment Operator
  - f. CDL Truck Driver
- 2. Review the current skill level of our participants; determine gaps
- 3. Develop outreach materials specific to career paths (include educational resources) that need to be pursued in order to be employed in those jobs
  - a. In-progress
- 4. Review career pathways options (developed on current in-demand occupations), including job opportunities, educational resources, and expected wages, with job seekers and customers

#### Next Outreach Committee meeting scheduled for February 9, 2018.

#### **Key Objective**

C. Work with businesses and employers to develop a better understanding of WorkKeys profiles needed by industry sector.

#### **Key Action Strategies:**

- 1. Discuss with Economic Development offices and partners in workforce training to determine utilization rate of WorkKeys
- 2. Survey local SHRM organization members on WorkKeys utilizations, profile descriptions by company, and categorize by industry

#### Tabled until further WorkKeys data becomes available.

#### **Key Objective**

D. Increase the number of employers using the Work Force Development system and services by 5% per year.

#### **Key Action Strategies:**

- 1. Establish baseline from PY14 employer services data
- 2. Improve the quality of services offered through SC Works Online Services by assisting job seekers with better information in the SCWOS system (i.e. resumes, job expectations, etc.)
  - a. Promote job matching and job listing abilities to the businesses in the community
  - b. Host informational sessions through the local SHRM groups on how to set up free SCWOS accounts and use job matching services
  - c. Send mailers to local industry HR department describing the system and services available
  - d. Make presentations to all SHRM groups over the next 6 months
  - e. Develop a database of business services and partner services and share with local DEW representatives