

WORKFORCE DEVELOPMENT BOARD

OneStop Operations Committee

May 20, 2020 at 3:00pm

SC Works Clemson Comprehensive Center, Large Conference Room

Conference Call Information: <https://us02web.zoom.us/j/6436419262>

Meeting ID: 643 641 9262 Dial: 1-646-558-8656

AGENDA

- I. Call to Order/Introductions** Ed Parris, Chair

- II. Consent Agenda*** Ed Parris
 - a. Meeting Minutes (from 3/18/2020)
 - b. Employer Services Reports
 - c. Programmatic and Financial Reports
 - d. Strategic Plan Report

- III. SC Works System Updates**
 - a. Overall SC Works Status Update Trent Acker, Executive Director
 - c. Re-Entry Navigator Grant Update

- IV. WIOA Adult/DW Program Updates**
 - a. ETPL Renewal Notices
 - b. ETPL Applications* Windy Graham, Staff

- V. PY2020 Budget Negotiations*** Kal Kunkel, EWDS

- VI. Executive Session*** Committee Discussion

- VII. Other Business** Ed Parris

- VIII. Adjourn**

UPCOMING MEETINGS:

WorkLink WDB Meeting, Plans to be Announced

OneStop Operations Committee Meeting, Wednesday, August 19, 2020 @ 3pm
Clemson SC Works, Large Conference Room

WORKFORCE DEVELOPMENT BOARD
OneStop Operations Committee Meeting Minutes
March 18, 2020 @ 3:00pm
via Zoom

Members Present

Ed Parris, Chair	David Bowers	Danny Brothers	Brooke Garren
Shonna Williams	Teri Gilstrap		

Members Absent:

Ed Parris, Chair	Amanda Blanton	Allen Fain	
------------------	----------------	------------	--

Staff Present:

Jennifer Kelly	Meredith Durham	Trent Acker	
----------------	-----------------	-------------	--

Guests Present:

JT Parnell	Karen Hamrick	Matt Fields	
------------	---------------	-------------	--

I. Welcome and Introductions

Chair Ed Parris officially called the meeting to order at 3:03 pm welcoming everyone in attendance and announced the meeting being recorded for processing of minutes. Chair Parris stated that the agenda will be modified to only review voting items.

II. Consent Agenda

Chair Parris stated that committee members received an email on Monday with the consent agenda. The consent agenda included the following items:

- 1/22/2020 Meeting Minutes
- Employer Services Reports
- Programmatic and Financial Reports
- Strategic Plan Report

ACTION TAKEN: David Bowers made a motion to approve the 1/22/2020 meeting minutes and reports sent via email as part of the consent agenda, seconded by Danny Brothers. The motion carried unanimously.

IV. WIOA Adult/DW Program Updates

i. Budget Modification—Adult/DW Program

Mr. Matt Fields stated that Eckerd is requesting \$80,000 in additional funds to be split between the Adult and Dislocated Worker budgets to mainly cover participant needs. Mr. Fields stated that page 2 showed adjustments overall did not change very much, and the other part was to

align staff movement and allows underspending to reallocate around program needs. Operating costs are being overall reduced to put toward participant needs. The bulk of the \$80,000 that will be added to Training Costs will be added to tuition, exam fees, and instructional materials. Participant verification was reduced by \$800. The Transportation line item was reduced by \$12,000. Mr. Fields provided additional details on the budget line items.

The Adult/DW Budget Modification was approved by the OneStop Operations Committee in a voice vote.

ii. ETPL Applications

Ms. Jennifer Kelly reported that one training provider has applied for the Eligible Training Provider List, listed on page 33-34.

Kinetics Potential—Kinetics Potential has applied for Cyber Security and Project Management programs. Both programs are in demand and available in the WorkLink region.

ACTION TAKEN: David Bowers made a motion to approve Kinetic Potential to be on the Eligible Training Provider List, seconded by Danny Brothers. The motion carried unanimously.

V. Other Business

Mr. Trent Acker provided an update regarding the status of WorkLink SC Works Centers response to the COVID-19 pandemic. The Department of Employment and Workforce's Unemployment Information Call Center has been experiencing a high call volume. Tri County Technical College has halted all trainings. Mr. Acker stated that it is not known at this time how long SC Works Centers will remain open. The WorkLink's board policy is typically to follow each county administration's decisions on closing centers. There will be an Executive Committee meeting tomorrow morning (3/19/2020) to make decisions on the WorkLink centers.

Mr. Parris announced the 2020 OneStop Operations Committee Meeting dates that remain are May 20, August 19, and October 21. The Adult/DW Budget Negotiations Committee Meeting is scheduled tentatively for 2 p.m. on May 20, 2020 immediately before the OneStop Operations Committee meeting.

V. Adjourn

With no further business, the meeting was adjourned by Mr. Parris at 3:25 p.m.

Respectfully submitted by: Meredith Durham

18IWT01

Grant #	Company	Awarded	Modification	Expended	Balance
18IWT01-01	United Tool and Mold	\$8,622.00		\$ 8,622.00	\$0.00
18IWT01-02	Michelin North America	\$69,208.76		\$ 69,208.76	\$0.00
18IWT01-03	Ulbrich Precision Flat Wire	\$16,762.50		\$ 6,900.00	\$9,862.50
18IWT01-04	PMi2	\$22,737.24		\$17,190.00	\$5,547.24
18IWT01-05	Paragon Hotel Company	\$325.54		\$ -	\$325.54
18IWT01-06	era-contact	\$14,400.72			\$14,400.72
18IWT01-07	McLaughlin Body Co.	\$29,215.06		\$ 10,617.56	\$18,597.50
18IWT01-08	Shaw Industries	\$1,925.00		\$ -	\$1,925.00
18IWT01-09	Reliable Automatic Sprinkler	\$34,301.90	\$19,331.25	\$ 17,984.00	\$16,317.90
Total:		\$197,498.72		\$ 130,522.32	\$66,976.40

*Note: This grant has been extended to 6/30/2020.

18IWT01-02

Grant #	Company	Awarded	Expended	Balance
18IWT01-02-01	Allegro Industries	\$5,377.50	\$ 4,710.18	\$667.32
18IWT01-02-02	JTEKT Koyo Bearings	\$18,995.00	\$ 5,000.00	\$13,995.00
18IWT01-02-03	Clarios	\$12,500.00		\$12,500.00
18IWT01-02-04	Proper Polymers	\$16,500.00	\$ 4,000.00	\$12,500.00
18IWT01-02-05	Mergon	\$29,610.00		\$29,610.00
18IWT01-02-06	Patriot Automation	\$2,253.60		\$2,253.60
18IWT01-02-07	Metco	\$18,000.00	\$ 7,195.50	\$10,804.50
18IWT01-02-08	Plastic Omnium Clean Energy Sys.	\$23,043.00		\$23,043.00
18IWT01-02-09	Reliable Automatic Sprinkler	\$5,768.75		\$5,768.75
18IWT01-02-10	BorgWarner	\$5,696.65		\$5,696.65
18IWT01-02-11	Itron	\$18,124.50		\$18,124.50
18IWT01-02-12	Greenfield Industries	\$15,500.00	\$ 9,100.00	\$6,400.00
18IWT01-02-13	KeyMark	\$15,651.00		\$15,651.00
Total:		\$187,020.00	\$ 20,905.68	\$157,014.32

PY19 OJT Summary

Adult 2810

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Completion	Total Training Hours	Hourly Wage Rate	Reimbursement Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID
08082019-4112			Adult	3448607	MST Concrete Products Inc.	Pickens	8/8/2019	10/31/2019	Unsuccessful	480	\$ 12.50	75%	\$ 4,500.00	\$ 3,546.09	\$ 953.91	PAID
08122019-2880			Adult	3407022	Patriot Automation	Anderson	8/12/2019	11/4/2019	Successful	480	\$ 18.00	75%	\$ 6,480.00	\$ 1,036.80	\$ 5,443.20	PAID
10282019-2210			Adult	3473048	MTS Office Machines	Anderson	10/28/2019	1/20/2020	Successful	480	\$ 14.00	75%	\$ 5,040.00	\$ -	\$ 5,040.00	PAID

Budget	Remaining
\$32,000.00	\$19,526.09

County	Amount	Percentage
Anderson	\$11,520.00	72%
Pickens	\$4,500.00	28%
Oconee		0%

Hours Trained	Average Wage
1440	\$14.83

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$16,020.00	\$4,582.89	\$11,437.11	\$11,437.11	\$0.00
Net Obligated	\$20,602.89			

DW 2820

Contract Number	Name	Assigned CM	Enrollment Code	State ID	Employer	County	Start Date	End Date	Completion	Total Training Hours	Hourly Wage Rate	Reimbursement Rate	Maximum Reimbursement	Deobligated	Ending Amount	PAID

Budget	Remaining
\$0.00	\$0.00

County	Amount	Percentage
Anderson	\$0.00	#DIV/0!
Pickens	\$0.00	#DIV/0!
Oconee	\$0.00	#DIV/0!

Hours Trained	Average Wage
0	#DIV/0!

Total Obligated	Total Deobligated	Net Amount	Paid	Balance
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Obligated	\$0.00			

Data through: April 2020
 Last Revision Date: 5/13/2020

SC WORKS | BRINGING EMPLOYERS
 AND JOB SEEKERS TOGETHER
WORKLINK
 ANDERSON-OCONEE-PICKENS

PY19 - July 1, 2019 to June 30, 2020

	Q1 2019	Q1 2019	Q1 2019	Q2 2019	Q2 2019	Q2 2019	Q3 2019	Q3 2019	Q3 2019	Q4 2019	Q4 2019	Q4 2019	
Jobseekers Services	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
SYSTEM WIDE SERVICES													
Unduplicated Customer Count	2711	2654	2469	2268	1960	2202	2866	2179	3710	10063			9144
Individuals that Registered	258	317	318	320	203	235	403	247	4545	10320			17166
Anderson	129	159	154	163	112	122	222	130	2067	5056			8314
Clemson	42	38	42	47	20	28	34	22	644	1152			2069
Easley	50	77	70	62	34	51	84	58	1044	2511			4041
Seneca	37	43	52	48	37	34	63	37	790	1601			2742
Job Search Services	52321	51371	44616	42676	41312	48165	72901	59349	83928	251827			748466
Anderson	23071	22585	19523	20017	19144	23007	36499	29022	40091	116946			349905
Clemson	10280	10339	8903	8433	8322	9649	11443	9364	12212	39817			128762
Easley	8110	8645	7953	6472	5936	6373	1140	11248	16441	53604			125922
Inactive Liberty Center	0	0	0	0	0	0	0	0	0	29			29
Seneca	10860	9802	8237	7754	7910	9136	13519	9715	15184	41431			133548
CENTER-WIDE SERVICES													
Center Traffic (Total Customer Count):	2007	1675	1526	1448	1197	1577	2047	1335	1838	0			14650
Anderson	676	586	593	576	479	682	1077	616	737	0			6022
Clemson	872	620	570	501	406	488	537	375	571	0			4940
Easley	92	103	70	78	51	61	65	71	59	0			650
Seneca	367	366	293	293	261	346	368	273	471	0			3038
Orientation Attendance	44	86	80	113	63	42	89	74	65	25			681
Workshops Offered	43	45	41	42	32	34	47	40	18	0			342
# Attended Employability	23	24	55	70	25	27	38	51	13	0			326
# Attended Financial Literacy	0	0	0	0	0	2	1	0	0	0			3
# Attended Computer Skills	4	4	10	1	0	2	9	1	0	0			31
Referrals to Partners:	45	40	39	87	68	55	99	62	34	2			531
# of Individuals Received Referral	43	38	36	82	64	50	85	57	34	2			491

Data through: April 2020
 Last Revision Date: 5/13/2020

SC WORKS | BRINGING EMPLOYERS
 AND JOB SEEKERS TOGETHER
WORKLINK
ANDERSON-OCONEE-PICKENS

PY19 - July 1, 2019 to June 30, 2020

	Q1 2019	Q1 2019	Q1 2019	Q2 2019	Q2 2019	Q2 2019	Q3 2019	Q3 2019	Q3 2019	Q4 2019	Q4 2019	Q4 2019	
	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
Employer Services													
Internal Job Orders Created	286	255	220	268	157	155	256	177	189	135			2098
Anderson	99	106	92	112	75	73	133	95	116	76			977
Clemson	83	63	50	50	12	16	18	9	14	16			331
Easley	51	30	20	33	18	19	22	19	19	13			244
Seneca	53	56	58	73	52	47	83	54	40	30			546
Services Provided Employers	727	564	688	573	844	873	1023	783	670	1269			8014
Anderson	165	67	105	42	147	215	282	152	122	350			1647
Clemson	525	454	540	489	650	627	673	579	503	914			5954
Easley	16	13	12	7	5	9	12	24	15	2			115
Seneca	21	30	31	35	42	22	56	28	30	3			298
Hiring Events	9	3	3	4	4	0	4	5	1	0			33
Total Job Seekers	37	15	42	140	21	0	199	21	9	0			484
Anderson	30	10	42	2	3	0	3	12	0	0			102
Oconee	3	0	0	0	1	0	0	5	9	0			18
Pickens	4	5	0	1	0	0	0	4	0	0			14
Regional	0	0	0	127	0	0	1	0	0	0			128
Entered Employments	124	55	29	50	9	3	1	6	1	0			278
Anderson	2	36	22	48	9	1	1	3	1	0			123
Clemson	121	11	4	2	0	0	0	3	0	0			141
Easley	0	2	1	0	0	0	0	0	0	0			3
Seneca	1	6	2	0	0	2	0	0	0	0			11
Rapid Response Events	1	2	1	1	0	0	1	2	0	0			8
Total Affected	4	50	1	150	0	0	50	162	0	0			417
Fred's (Various locations)	4	0	1	0	0	0	0	0	0	0			5
Pain Management Associates	0	50	0	0	0	0	0	0	0	0			50
Hydro	0	0	0	150	0	0	0	0	0	0			150
GNC	0	0	0	0	0	0	50	0	0	0			50
Chef's Pantry (Tyson)	0	0	0	0	0	0	0	162	0	0			162

SC WORKS

BRINGING EMPLOYERS
AND JOB SEEKERS TOGETHER

WORKLINK

ANDERSON-OCONEE-PICKENS

PY19 - July 1, 2019 to June 30, 2020

WIOA Individualized Career Services = July 1, 2019 - June 30, 2020

Job Seeker at WIOA Enrollment					
	A	O	P	Other	Total
Veterans					
CO	5	5	5	2	17
New	0	0	0	0	0
Offenders					
CO	70	16	6	2	94
New	3	0	0	0	3
TAA Co-enrolled					
CO	1	0	0	0	1
New	0	0	0	0	0
Adult/DW Low Income					
CO	95	31	19	3	148
New	4	0	1	0	5
SNAP Recipient					
CO	58	17	12	3	90
New	4	0	1	0	5
Basic Skills Deficient					
CO	94	17	25	6	142
New	3	1	0	0	4

Caseload Breakdown			
	Active	Follow-up	Total
Geer	56	30	86
Hunter	48	55	103
Snider	64	50	114
Thrasher	45	37	82
Total	213	172	385

Active Enrollment			
	CO	April	Total
Geer	53	3	56
Hunter	45	3	48
Snider	59	5	64
Thrasher	43	2	45
Total	200	13	213

Applications			
	April	YTD Total	
YTD Total Determinations	21	235	
Enrollment			
	April	TD Planned (+/-)	
New MTD Enrolled	15	18 -3	
New YTD Enrolled	220	163 57	
Total YTD Participants	366		
Total YTD Exits	151		
Priorities*			
	YTD Enrolled	%	Goal
1. Veterans - PAR, LI, or BSI	132	72.5%	70% or More
2. PAR, LI, or BSD			
3. Veteran	50	27.5%	30% or Less
4. Non-Veterans			
Sum	182		

*Applies to Adult Population Only

**PAR = Public Assistance Recipients, LI = Low Income, BSD = Basic Skills Deficient

Career Interest		
In-Demand Career Cluster	April	YTD
Admin, Support, Waste Mgmt., Remediation Svcs..	0	10
Health Care and Social Assistance	6	84
Manufacturing	5	53
Professional Scientific Technical Services	0	13
Construction	0	5
CDL Exception	4	46
Other	0	8

One-on-One Services		
Activity	April	YTD
106 - Provided Internet Job Search Su	0	4
115 - Resume Preparation Assistance	6	16
123 -Job Development Contacts	0	0

WorkKeys or WIN			
	CO	New YTD	Total
Platinum	16	0	16
Gold	35	0	35
Silver	164	0	164
Bronze	60	0	60
No Certificate	14	0	14
Total	289	0	289

PY19 - July 1, 2019 to June 30, 2020

WIOA Training and Follow-Up Services = July 1, 2019 - June 30, 2020

Recommended for Training Services

	April	YTD Total
GED	0	24
Occupational	14	147
On-the-Job Training	0	2

OJT Training Synopsis

Company Name	Location of Company	Successful	Unsuccessful	In-Progress
Materials Management (dba Patriot Au	Anderson	1	0	0
MST Concrete Products Inc.	Pickens	0	1	0
MTS Office Machines	Anderson	1	0	0

Total Current Contracts	2	0	0
Total Carryover	0	1	0
Total All OJT Contracts	3		

*Carryover equals those contracts started in PY 19 but finished in PY20

Funding Source

	April	YTD Total
Adult	0	3
Dislocated Workers	0	0

Program Outcomes and Follow-Up Services

	MTD Total	YTD Total
Entered Employment	4	178
Credential Attained (current year)	0	131
Measurable Skills Gained	0	215
Follow-Up Services Provided	93	815
Follow-Up Services Individuals	87	363

*This number is hand counted from SCWOS based on follow-up summaries of each career coach.

Occupational Training by Provider

Name	Currently In Training	PY'19 Rec'd Training
Capstone Career Development Center	6	11
ECPI University	1	1
Greenville Technical College	4	6
New Horizons Computer Learning Center Of SC	1	2
Norris Mechanical, Llc	8	19
Piedmont Technical College	0	1
PSI Project Management, Inc.	0	1
Tri-County Technical College	48	128
Total	68	169

Total Occupational Training by Cluster

Occupation	Total Trained	PY'19 Rec'd Credential
GED/Occupational Training (324)	12	14
Admin, Support, Waste Mgmt., Remediation Svcs.	22	10
Manufacturing	32	23
Professional, Scientific, Technical Services	3	1
Health Care and Social Assistance	79	32
CDL	28	20
Construction	4	1

Funding Source PY'19 Rec'd (occupational and GED training)

WIOA Funding	YTD Total	Partner Funding	Amt Leverage YTD	Referrals
Adult	147			
Dislocated Workers	22	TCTC Scholarships	\$ 185,000	
NEG	0	SC Lottery	\$ 6,000	
Trade (co-enrolled)	1	Pell Grant	\$ 6,195	
		Other	\$ -	
Total	170		\$ 197,195	

Note: Some participants have rec'd more than one training or more than one funding source.



Meet Sonia D. -

Hello, my name is Sonia D. I started the WIOA program in January 2019. When I started I was out of work due to an injury to my foot. I was receiving disability so I figured while I was out I may as well go back to school. I used to be a CNA (12yrs) but my certification had expired in 2013.

When I started WIOA I initially just wanted to do the CNA Program. Once I started I just enjoyed the program so much. I really missed school so I decided to do the PCT program. It took me about 10 months to complete the entire program.

During the CNA part of the program we did clinicals at Clemson Downs. I liked it there and decided I'd apply after I finished everything. I knew working and going to school would be difficult to do. Once I was done with the program I applied at Clemson Downs and I was hired as a CNA. After working a month I was asked to take a class to be a MedTech. I did that and happy to say I'm loving my job!!! I'm still here working 1st shift and making good money.

Thank you WIOA! ~ Sonia D.



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Development Board
 1376 Tiger Blvd.
 Clemson, SC 29631
Attn: Jennifer Kelly
 email: jkelly@worklinkweb.com

Contract Number: 19A295E 1
 Invoice Number: 1055-10
 Invoice Month: April 2020
 Period Covered: July 1, 2019 - June 30, 2020
 Total Amount Due: **\$ 54,233**

Eckerd Goal:

APRIL
83.3%

100.0%

Line Item	Budget Mod 2	1056-10	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$ 194,981	\$ 16,578	160,633.20	\$ 34,347.76	82.4%	
Fringe Benefit Total 51xx	\$ 64,214	5,539.58	50,384.02	\$ 13,830.07	78.5%	
TOTAL STAFF COSTS	\$ 259,195	22,117.77	211,017.22	\$ 48,177.83	81.4%	
Operating Costs:						
Facility Rent, Utilities, Maintenance, etc.	6185 \$ -	-	-	\$ -	0.0%	
Staff Expendable Supplies & Materials	6000 \$ 2,655	117.67	1,838.08	\$ 816.83	69.2%	
Software Licenses	6095 \$ 1,760	-	1,106.88	\$ 653.12	62.9%	
Staff Computers	6085 \$ 4,400	-	-	\$ 4,400.00	0.0%	
Program Outreach Expenses (Brochures, Flyers, etc.)	6735 \$ -	-	-	\$ -	0.0%	
Copy & Print Expenses	6730 \$ 2,407	278.19	2,178.40	\$ 228.48	90.5%	
Communications (Phone, Fax, Internet, etc.)	6270 \$ 4,121	324.43	2,609.42	\$ 1,511.50	63.3%	
Staff Travel						
Local Mileage cost	6105 \$ 2,838	80.27	690.54	\$ 2,147.55	24.3%	
Non-Local Per Diem/Lodging Cost	6115/6120/6125 \$ 2,800	387.89	387.89	\$ 2,412.11	13.9%	
Staff Training	5110 \$ 3,200	-	400.00	\$ 2,800.00	12.5%	
Staff Background Checks	5100 \$ 410	11.25	421.38	\$ (11.25)	102.7%	
Postage (Stamps, FedEx, etc.)	6005 \$ 761	13.98	551.69	\$ 209.13	72.5%	
TOTAL OPERATING COSTS	\$ 25,352	1,213.68	10,184.28	\$ 15,167.47	40.2%	
Training Costs:						
WI Customer Credential Exam Fees (C.N.A., GED, TABE, WorkKeys, etc.)	6525 \$ 12,400	91.00	6,872.79	\$ 5,527.21	55.4%	
WI Customer Individualized Training Costs						
Individual Training Account/Voucher Cost	6530 \$ 357,799	24,504.00	248,155.10	\$ 109,644.23	69.4%	
Client Verifications	6516 \$ 1,599	460.80	1,121.32	\$ 477.28	70.1%	
Client Testing Fees	6535 \$ -	-	-	\$ -	0.0%	
TOTAL TRAINING COSTS	\$ 371,798	25,056	256,149	\$ 115,649	68.9%	
Supportive Services Costs :						
WI Customer Transportation Costs	6485 \$ 11,000	1,275.00	9,125.00	\$ 1,875.00	83.0%	
WI Customer Childcare Costs	6660 \$ 1,200	-	-	\$ 1,200.00	0.0%	
Training Support Materials (Uniforms, Drug Screens, Background Checks, etc.)	6545/6546 \$ 34,000	641.58	16,747.57	\$ 17,252.43	49.3%	
WI Customer Emergency Assistance (Rent, Car Repair, etc.)	6596 \$ 1,600	-	274.44	\$ 1,325.56	17.2%	
TOTAL SUPPORTIVE SERVICES COSTS	\$ 47,800	1,916.58	26,147.01	\$ 21,652.99	54.7%	
Training/Professional Fees/Profit:						
General Liability Insurance	6305 \$ 4,509	361.76	3,420.29	\$ 1,089.09	75.8%	
TOTAL FEES / PROFIT COSTS	\$ 4,509	361.76	3,420.29	\$ 1,089.09	75.8%	
INDIRECT COST:	14.77%	\$ 43,346	3,567.55	33,574.66	\$ 9,771.20	77.5%
Contract Total	\$ 752,000	54,233.14	540,492.67	\$ 211,507.33	71.9%	



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Development Board
 1376 Tiger Blvd.
 Clemson, SC 29631
Attn: Jennifer Kelly
 email: jkelly@worklinkweb.com

Contract Number: 19D295E1
 Invoice Number: 1056-10
 Invoice Month: April 2020
 Period Covered: July 1, 2019 - June 30, 2020
 Total Amount Due: **\$ 7,595**

Eckerd Goal:

APRIL
83%

100.0%

Line Item	Budget Mod 2	1056-10	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total	\$ 51,312.79	\$ 4,493.09	\$ 42,558.49	\$ 8,754.30	82.9%
Fringe Benefit Total 51xx	\$ 16,335.90	\$ 1,481.94	\$ 13,191.15	\$ 3,144.75	80.7%
TOTAL STAFF COSTS	\$ 67,648.69	\$ 5,975.03	\$ 55,749.64	\$ 11,899.05	82.4%
Operating Costs:					
Facility Rent, Utilities, Maintenance, etc.	6185 \$ -	\$ -	\$ -	\$ -	0.0%
Staff Expendable Supplies & Materials	6000 \$ 1,499.95	\$ 25.55	\$ 396.57	\$ 1,103.38	26.4%
Software Licenses	6095 \$ 440.00	\$ -	\$ 276.01	\$ 163.99	62.7%
Staff Computers	6085 \$ 1,100.00	\$ -	\$ -	\$ 1,100.00	0.0%
Program Outreach Expenses (Brochures, Flyers, etc.)	6735 \$ -	\$ -	\$ -	\$ -	0.0%
Copy & Print Expenses	6730 \$ 601.71	\$ 69.55	\$ 442.90	\$ 158.81	73.6%
Communications (Phone, Fax, Internet, etc.)	6270 \$ 1,008.16	\$ 113.16	\$ 571.93	\$ 436.23	56.7%
Staff Travel					
Local Mileage Cost	6105 \$ 817.05	\$ 16.33	\$ 289.36	\$ 527.69	35.4%
Non-Local Per Diem/Lodging Cost	6115/6120/6125 \$ 700.00	\$ 96.97	\$ 96.97	\$ 603.03	13.9%
Staff Training	5110 \$ 800.00	\$ -	\$ 100.00	\$ 700.00	12.5%
Staff Background Checks	5100 \$ 49.62	\$ -	\$ 49.62	\$ -	100.0%
Postage (Stamps, FedEx, etc.)	6005 \$ 106.90	\$ -	\$ 6.90	\$ 100.00	6.5%
TOTAL OPERATING COSTS	\$ 7,123.40	\$ 321.56	\$ 2,230.26	\$ 4,893.14	31.3%
Training Costs:					
WI Customer Credential Exam Fees (C.N.A., GED, TABE, WorkKeys, etc.)	6525 \$ 1,500.00	\$ -	\$ 81.12	\$ 1,418.88	5.4%
WI Customer Individualized Training Costs					
Individual Training Account/Voucher Cost	6530 \$ 72,085.09	\$ 56.00	\$ 29,129.00	\$ 42,956.09	40.4%
Client Verifications	6516 \$ 600.00	\$ 51.20	\$ 76.80	\$ 523.20	12.8%
Client Testing Fees	6535 \$ -	\$ -	\$ -	\$ -	0.0%
TOTAL TRAINING COSTS	\$ 74,185.09	\$ 107.20	\$ 29,286.92	\$ 44,898.17	39.5%
Supportive Services Costs :					
WI Customer Transportation Costs	6485 \$ 2,000.00	\$ 130.00	\$ 1,040.00	\$ 960.00	52.0%
WI Customer Childcare Costs	6660 \$ 300.00	\$ -	\$ -	\$ 300.00	0.0%
Training Support Materials (Uniforms, Drug Screens, Background Checks, etc.)	6546 \$ 6,000.00	\$ -	\$ 2,558.45	\$ 3,441.55	42.6%
WI Customer Emergency Assistance (Rent, Car Repair, etc.)	6596 \$ 400.00	\$ -	\$ -	\$ 400.00	0.0%
TOTAL SUPPORTIVE SERVICES COSTS	\$ 8,700.00	\$ 130.00	\$ 3,598.45	\$ 5,101.55	41.4%
Training/Professional Fees/Profit:					
General Liability Insurance	6305 \$ 1,020.54	\$ 107.50	\$ 692.75	\$ 327.79	67.9%
TOTAL FEES / PROFIT COSTS	\$ 1,020.54	\$ 107.50	\$ 692.75	\$ 327.79	67.9%
INDIRECT COST: 14.77%	\$ 11,322.28	\$ 953.45	\$ 8,677.29	\$ 2,644.99	76.6%
Contract Total	\$ 170,000.00	\$ 7,594.74	\$ 100,235.31	\$ 69,764.69	59.0%



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Development Board	Contract Number:	19A995E1				
1376 Tiger Blvd.	Invoice Number:	1092-10				
Clemson, SC 29631	Invoice Month:	April 2020				
Attn: Jennifer Kelly	Period Covered:	July 1, 2019 - June 30, 2020				
email: jkelly@worklinkweb.com	Total Amount Due:	\$ 6,935				

Eckerd Goal:

**APRIL
83.3%**

100.0%

Line Item	Budget	1092-10	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD	
Staff Salary Total	\$ 85,680.11	\$ 4,421.50	42,008.11	\$ 43,672.00	49.0%	
Fringe Benefit Total	51xx \$ 14,560.06	\$ 1,289.92	11,671.02	\$ 2,889.04	80.2%	
TOTAL STAFF COSTS	\$ 100,240.17	\$ 5,711.42	53,679.13	\$ 46,561.04	53.6%	
Operating Costs:						
1.1 Facility, Utilities	6185 \$ -	\$ -	-	\$ -	0.0%	
1.2 Staff Expendable Supplies & Materials	6000 \$ 931.28	\$ -	522.03	\$ 409.25	56.1%	
1.3 Program Outreach Expenses (Brochures, Flyers, etc.)	6735 \$ -	\$ -	-	\$ -	0.0%	
1.4 Copy & Print Expenses	6730 \$ 676.72	\$ 227.92	501.83	\$ 174.89	74.2%	
1.5 Communications (Phone, Fax, Internet, etc.)	6270 \$ 887.04	\$ 39.43	266.11	\$ 620.93	30.0%	
1.6 Staff Travel	6105, 6120, 6125 \$ 2,451.00	\$ -	1,380.39	\$ 1,070.61	56.3%	
1.7 Staff Training/Technical Services Costs	5110 \$ 506.00	\$ -	440.00	\$ 66.00	87.0%	
1.8 Non-Expendable Equipment Purchases	6095 \$ -	\$ -	-	\$ -	0.0%	
1.9 Postage (Stamps, FedEx, etc)	6005 \$ -	\$ -	-	\$ -	0.0%	
1.10 Staff Background Checks	5100 \$ -	\$ 19.80	19.80	\$ (19.80)	0.0%	
TOTAL OPERATING COSTS	\$ 5,452.04	\$ 287.15	3,130.16	\$ 2,321.88	57.4%	
Training Costs:						
2.3 WI Customer Credential Exam Fees (CAN, GED, TABE, Workkeys)	6525 \$ -	\$ -	-	\$ -	0.0%	
2.6 Individual Training Account/Voucher Cost	6530 \$ -	\$ -	-	\$ -	0.0%	
TOTAL TRAINING COSTS	\$ -	\$ -	-	\$ -	0.0%	
Supportive Services Costs :						
3.11 WI Customer Transportation Costs	6485 \$ -	\$ -	-	\$ -	0.0%	
3.12 WI Customer Childcare Costs	6660 \$ -	\$ -	-	\$ -	0.0%	
3.13 WI Customer Emergency Assistance	6596 \$ -	\$ -	-	\$ -	0.0%	
3.14 Training Support Materials	6545 \$ -	\$ -	-	\$ -	0.0%	
TOTAL SUPPORTIVE SERVICES COSTS	\$ -	\$ -	-	\$ -	0.0%	
Training/Professional Fees/Profit:						
4.2 General Liability Insurance	6305 \$ 501.60	\$ 43.58	401.19	\$ 100.41	80.0%	
TOTAL FEES / PROFIT COSTS	\$ 501.60	\$ 43.58	401.19	\$ 100.41	80.0%	
4.1 INDIRECT COST:	14.77%	\$ 10,758.46	\$ 892.43	8,449.99	\$ 2,308.48	78.5%
Contract Total	\$ 116,952.27	\$ 6,934.58	65,660.47	\$ 51,291.80	56.1%	



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Worklink Development Board	Contract Number:	19D995E1			
1376 Tiger Blvd.	Invoice Number:	1223-10			
Clemson, SC 29631	Invoice Month:	April 2020			
Attn: Jennifer Kelly	Period Covered:	July 1, 2019 - June 30,2020			
email: jkelly@worklinkweb.com	Total Amount Due:	\$ 872			
Eckerd Goal:			APRIL 83.3%		100.0%

Line Item	Budget	1223-10	Cumulative Cost YTD	Remaining Balance	Percent Spent YTD
Staff Salary Total	11,965.79	540.08	5,927.83	1,207.78	49.5%
Fringe Benefit Total	51xx 1,985.46	157.93	1,600.49	384.97	80.6%
TOTAL STAFF COSTS	13,951.26	698.01	7,528.32	1,592.76	54.0%
Operating Costs:					
1.1 Facility, Utilities	6185 -	-	-	-	0.0%
1.2 Staff Expendable Supplies & Materials	6000 126.99	-	71.19	55.80	56.1%
1.3 Program Outreach Expenses (Brochures,	6735 -	-	-	-	0.0%
1.4 Copy & Print Expenses	6730 92.28	31.08	68.43	23.85	74.2%
1.5 Communications (Phone, Fax, Internet, et	6270 120.96	5.38	39.06	81.90	32.3%
1.6 Staff Travel	6105, 6120, 6125 334.25	-	188.25	146.00	56.3%
1.7 Staff Training/Technical Services Costs	5110 69.00	-	60.00	9.00	87.0%
1.8 Non-Expendable Equipment Purchases	6095 -	-	-	-	0.0%
1.9 Postage (Stamps, FedEx, etc)	6005 -	-	-	-	0.0%
1.10 Staff Background Checks	5100 -	19.80	19.80	(19.80)	0.0%
TOTAL OPERATING COSTS	743.48	56.26	446.73	296.75	60.1%
Training Costs:					
2.3 WI Customer Credential Exam Fees (CAN	6525 -	-	-	-	0.0%
2.6 Individual Training Account/Voucher Cost	6530 -	-	-	-	0.0%
TOTAL TRAINING COSTS	-	-	-	-	0.0%
Supportive Services Costs :					
3.11 WI Customer Transportation Costs	6485 -	-	-	-	0.0%
3.12 WI Customer Childcare Costs	6660 -	-	-	-	0.0%
3.13 WI Customer Emergency Assistance	6596 -	-	-	-	0.0%
3.14 Training Support Materials	6545 -	-	-	-	0.0%
TOTAL SUPPORTIVE SERVICES COSTS	-	-	-	-	0.0%
Training/Professional Fees/Profit:					
4.2 General Liability Insurance	6305 68.40	5.75	57.15	11.25	83.6%
TOTAL FEES / PROFIT COSTS	68.40	5.75	57.15	11.25	83.6%
4.1 INDIRECT COST:	0.12	1,467.04	112.25	1,186.36	280.68 80.9%
CONTRACT TOTAL:	16,230.18	872.27	9,218.56	2,181.44	56.8%

Eckerd WDS: Budget Disbursement Report 5/8/2020

Overview

Program	Organization Name	Details	Amount
WIOA Adult	Worklink SC Works	PY19 Total Budget	\$417,999.00
		PY19 Vouchers Total	\$372,339.08
		PY19 Vouchers Deobligations	\$15,445.82
		PY19 Vouchers Net Approved	\$356,893.26
		PY19 Vouchers Paid	\$274,639.40
		PY19 Vouchers Not Paid	\$82,253.86
		PY19 Funds Unobligated	\$61,105.74
		PY19 ITA's Approved	\$398,244.99
		PY19 ITA's Deobligations	\$54,314.09
		PY19 ITA's Net Approved	\$343,930.90
		PY19 ITA's vs Budget	\$74,068.10
		WIOA Dislocated Worker	Worklink SC Works
PY19 Vouchers Total	\$55,362.57		
PY19 Vouchers Deobligations	\$7,735.75		
PY19 Vouchers Net Approved	\$47,626.82		
PY19 Vouchers Paid	\$45,064.37		
PY19 Vouchers Not Paid	\$2,562.45		
PY19 Funds Unobligated	\$34,658.18		
PY19 ITA's Approved	\$51,532.00		
PY19 ITA's Deobligations	\$7,735.00		
PY19 ITA's Net Approved	\$43,797.00		
PY19 ITA's vs Budget	\$38,488.00		

Eligible Training Provider List

Current Reasons for Denial:

1. Our local area is prioritizing classroom based training for the WorkLink area.
2. Training is not within the five in-demand career clusters for the WorkLink area:
 - a. Administrative and Support Services;
 - b. Construction;
 - c. Health Care and Social Assistance;
 - d. Manufacturing;
 - e. Professional, Scientific, and Technical Services;Nor is it an occupational career exception: CDL training.
3. WorkLink Workforce Development Board currently has a moratorium on barbering, cosmetology, nail technician, and horseshoeing for the WorkLink area.
4. Training programs do not lead to a recognized post-secondary occupational credential.
5. Training costs exceed the maximum amount for the WorkLink area.
(Currently, set at \$5,000 per program year and \$10,000 in a lifetime by the WorkLink Board; \$14,000 in a lifetime by the State.)
6. Training provider does not offer programs of study within 150 miles of Clemson, SC.

Provider:	Provider website:	Primary phone:	Signature authority:	Physical address:	Within 150 miles of Clemson	Program name:	Program description:	Class format:	Certificate Type:	Total Cost:	In demand	In WorkLink Industry
ChartPros Market Education Services	https://stockchartpros.com	803.310.5882	Thomas Winterstein	4711 Forest Drive Suite 3 #118 Columbia, SC 29206	Yes	Price Action Mastery Certification	In this course, the student will learn everything they need to know about financial stock charts and technical analysis to become proficient in financial trading, retirement account management, and overall market operations. Content includes but is not limited to: Basic structure, support/resistance, trend, supply/demand, Fibonacci, change control zones, divergence, and putting it all together.	Online	Certificate of Completion	\$1,295.00	Yes	Yes
Joshua Career Institute	https://www.joshuacareer.com/page/home.html	972.267.6868	Kitty Johnson	15950 Dallas Parkway Dallas TX 75248	No	Accounting Clerk (Online)	This program is designed to prepare the student for an entry-level accounting clerk position. Students will understand the fundamentals of accounting and finance with an emphasis on practical hands-on training. Students will be well versed in posting transactions to accounts, record-keeping systems, accounting software operation, and general accounting principles and practices. Graduates will be able to prepare financial supporting documents for the CPA's approval. Graduates of this program will be able to attain positions with a variety of companies including accounting firms and businesses that need accounting assistance.	Online	Certified Public Bookkeeper (CPB)	\$8,365.00	Yes	Yes
						Accounting Specialist (Online)	This program is designed to prepare the student for an entry-level position as an accounting specialist. Students will understand the fundamentals of accounting and finance with an emphasis on practical hands-on training. Students will be well versed in posting transactions to accounts, record-keeping systems, accounting software operation, and general accounting principles and practices. Graduates will be able to provide technical administrative support to professional accountants and other financial management personnel. Graduates of this program will be able to attain positions with a variety of companies including accounting firms and businesses that need accounting assistance	Online	Certified Public Bookkeeper (CPB)	\$8,365.00	Yes	Yes
						Administrative Assistant (Online)	This program is designed to prepare students for an entry-level position as an administrative assistant. Students will understand the fundamentals of office management, general office procedure, business communication, and customer service. It offers diverse courses that position students to take personal initiative with little or no supervision, which includes hands-on training. Graduates of this program will be able to perform the duties of administrative assistants and communicate effectively with employers, coworkers, and customers.	Online	Certified Administrative Professional (CAP)	\$8,365.00	Yes	Yes

Joshua Career Institute (CONT'D)						Bookkeeping Specialist (Online)	This program is designed to prepare the student for an entry-level position as a bookkeeping specialist. Students will understand the fundamentals of accounting and finance with an emphasis on practical hands-on training. Students will be well versed in posting transactions to accounts, record-keeping systems, accounting software operation, and general accounting principles and practices. Graduates will be able to provide technical administrative support to professional accountants and other financial management personnel. Graduates of this program will be able to attain positions with a variety of companies including accounting firms and businesses that need accounting assistance.	Online	Certified Public Bookkeeper	\$8,365.00	Yes	Yes
						Cisco Network Associate (Online)	This program is designed to prepare students for an entry-level position as a Cisco network associate. It offers diverse courses that position students to take personal initiative with little or no supervision, which includes hands-on training. Students will be well versed in computer concepts, information systems, networking, operating systems, computer hardware, the Internet, software applications, help desk concepts and problem-solving. Graduates will be able to provide technical assistance, support, and advice to computer users to help troubleshoot software and hardware problems, and support business information operations by using computer equipment to enter, process, and retrieve data. Graduates of this program will be able to attain positions for a variety of companies as in-house technical support or with technical support companies.	Online	Cisco Certified Network Associate (CCNA)	\$9,365.00	Yes	Yes
						Customer Service Specialist (Online)	This program is designed to prepare the student for an entry-level position as a customer service specialist. Students will be well versed in customer behavior, customer service databases, user surveys and other feedback mechanisms, operations management, communications and marketing skills, customer service operations, customer relations, and professional standards and ethics. Graduates will be able to supervise and monitor customer service performance and manage front-line customer support services, call centers/help desks, and customer relations. Graduates of this program will be able to attain positions with a variety of companies and businesses that have a need for customer service representatives.	Online	Certified Customer Service Specialist (CSS)	\$8,365.00	Yes	Yes

Joshua Career Institute (CONT'D)						Executive Administrative Assistant (Online)	This program is designed to prepare students for an entry level position as an executive administrative assistant. The program will cover important business concepts such as accounting principles, general office procedures, business communication, principles of marketing, and practical customer service. It offers diverse courses that position students to take personal initiative with little or no supervision. Graduates of this program will be able to assist and support both executive management personnel and administrative staff and be able to communicate effectively with coworkers, customers, and vendors.	Online	Certified Administrative Professional (CAP)	\$8,365.00	Yes	Yes
						Healthcare Information Technician (Online)	This program is designed to prepare the student for an entry-level position as a health information technician. Students will be well versed in medical terminology, health information management, database management, data coding and validation, medical business procedures, and legal requirements. Graduates will be able to construct medical records and clinical databases, perform manipulations and retrieved data, control the security and quality of records, and supervise data entry and technical maintenance personnel. Graduates of this program will be able to attain positions in a medical office, health care facility, health maintenance organization, or insurance provider.	Online	Registered Health Information Technician (RHIT)	\$8,365.00	Yes	Yes
						Medical Office Assistant (Online)	This program is designed to prepare the student for an entry-level position as a medical office assistant. Students will be well versed in medical terminology and documentation, medical records, principles of health care operations, software applications, and basic anatomy and physiology. Graduates will be able to apply record-keeping and filing systems, scheduling and meeting planning, applicable policies and regulations, and professional standards and ethics. Graduates of this program will be able to attain positions as medical assistants and personal secretaries for practicing physicians and nurses, health care facilities and services administrators, and other health care professionals.	Online	Certified Medical Administrative Specialist (CMAS)	\$8,365.00	Yes	Yes

Joshua Career Institute (CONT'D)						Medical Record Technician (Online)	This program is designed to prepare the student for an entry-level position as a medical record technician. Students will understand the process of handling medical records, medical files both soft copy and hard copy. Students will be well versed in medical terminology, health information management, database management, data coding and validation, medical business procedures, and legal requirements. Graduates will be able to create medical records and clinical databases, perform manipulations and retrieved data, and supervise data entry and record authenticity. Graduates of this program will be able to attain positions in a medical office, health care facility, health maintenance organization, or insurance provider.	Online	Registered Health Information Technician (RHIT)	\$8,365.00	Yes	Yes
						Office Management (Online)	This program is designed to prepare the student for an entry-level position as an office staff. Students will receive hands-on training in accounting and related courses. Students will receive training in office supervision, management, budgeting, scheduling, and office records management. Graduates will be able to run and supervise operations and personnel of business offices including office staff of management-level departments. Graduates of this program will be able to attain positions with a variety of companies and businesses that have a need for office staff and managers.	Online	Office Management (US)	\$8,365.00	Yes	Yes
Penn Foster	https://partners.pennfoster.edu/	570.961.4069	Robert Gaffey	925 Oak Street Scranton, PA 18515	No	Pharmacy Technician Professional	Penn Foster College's online Pharmacy Technician Professional program is ASHP/ACPE accredited and is aligned with ASHP/ACPE standards to prepare graduates to successfully pass the Pharmacy Technician Certification Board (PTCB) and the exam for the Certification of Pharmacy Technicians (ExCPT) certification exams.	Online	ASHP/ACPE, Accredited Distance Education Accrediting Commission	\$1,099.00	Yes	Yes